

Edelweiss Alternative Asset Advisors Limited reaches target size of INR 2000 crores in Edelweiss Infrastructure Yield Plus

~Aims to raise another INR 4500 Crores via green shoe option~

Mumbai, May 9, 2018 – [Edelweiss Alternative Asset Advisors Limited](#) (EAAA), a leading player in the Alternative Private Debt in India has garnered its base offering size of INR 2000 crores for its Edelweiss Infrastructure Yield Plus Fund (Yield Plus or Fund). The fund has already done its first close on 31st March 2018. The firm aims to raise further INR 4,500 crores via green shoe option in the next 12 months.

Mr. Nitin Jain, CEO, Global Wealth and Asset management, Edelweiss Group commented, “Our strategy is built around an internationally proven model where infrastructure developers/contractors monetize the operating asset by selling them to funds/investors in order to release capital, helping them reduce stress on over-leveraged parent balance sheet and / or provide capital for growth. Over the last couple of years, we have seen a huge uptick in the demand for products offering higher risk-adjusted yield from our investors, and the fund aims to cater to this specific need. Globally, these kinds of assets are one of the most preferred asset class for institutions and the demand of our fund reiterates our belief in the asset class and our strategy. This will also increase the breadth of our alternative offering and establish us as a thought leader in the Alternatives space in India.”

“Our core objective is to eliminate execution risk and buy good quality revenue generating operating assets. We cater to the opportunity to provide the much-needed capital for infrastructure developers in India by monetizing their assets and reduce their debt-stress or recycle the capital for growth. We are very excited about this opportunity and have built a very strong team for execution of this strategy. We have actively started evaluating opportunities to acquire operating Infrastructure assets” commented Subahoo Chordia, Fund Manager, Edelweiss Infrastructure Yield Plus Fund.

Earlier this year, the fund was assigned 'CRISIL Fund Management Capability Level 1' rating for having highest standards in fund management capability and investment processes.

“Given the success rate so far, we intend to raise the green shoe option of 4,500 crores in the next 12 months. The contribution of Edelweiss Global Wealth Management (EGWM) has been noteworthy as we have raised majority of the fund corpus from their client base that includes Institutions, Family offices, business owners & promoters and UHNIs. Further, we are engaged with several domestic Institutions as well as other Private Wealth Outfits who have shown active interest in the fund.” said Vibhor Gujarati, Head of Marketing – India, Edelweiss Alternative Asset Advisors Limited.

EAAA manages seven funds catering to global and domestic investors across illiquid strategies in India including infrastructure, distressed assets, collateralized credit and real estate. Edelweiss group offers asset management and advisory capabilities and currently has ~INR 163,000 crores of assets under management.

About the Fund

Edelweiss Infrastructure Yield Plus (Yield Plus/ the fund) is registered with Securities and Exchange Board of India (SEBI) as a Category I AIF under the SEBI (Alternative Investment Fund) Regulations, 2012 for investing in infrastructure sector in the target markets in India. The target size of fund is INR 2000 crores (with an additional green shoe option of INR.4500cr). The fund will be investing in buying operating infrastructure assets which meets its risk-adjusted return criteria. EAAA, the investment manager, has funds across various segments including Infrastructure, real estate, distressed credit, and performing credit. ECap Equities Ltd. ('CRISIL A1+'), acts as the sponsor to the fund. Yield Plus seeks to primarily invest and own operating infrastructure assets with credible counterparties and low operational risks.

About Edelweiss

Edelweiss Group provides a range of financial services including investment banking, institutional equities, securities broking, asset management, wealth management and alternative asset management. Within its fold, Edelweiss Global Wealth & Asset Management (GWAM), is one of India's foremost wealth & asset management business with over US\$ 25 Bn of asset under management & advice. The business provides customized solutions across the risk-return spectrum with expertise in different asset classes spanning Equities, Debt and Alternatives. Furthermore, the group has created a platform which can cater to a wide spectrum of clients, ranging from large global institutions like Pension Funds, Insurance Companies, Sovereign Wealth Funds, Endowments, Corporates, and the leading Business Families in India, continuously striving to create long-term value for investors, investee companies and clients.

For more details, please reach out to:

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