

## Edelweiss hires Gopal Agrawal as Co-Head – Investment Banking

**Mumbai, March 27, 2017:** Diversified financial services firm, Edelweiss Group today announced the appointment of **Gopal Agrawal** as **Co-Head - Investment Banking**. Gopal along with Satyen Shah, Head-Investing Banking at Edelweiss, will be responsible for driving the Investing Banking business strategy and will report to **Vikas Khemani, President and CEO, Edelweiss Securities**.

Welcoming Gopal to the team, Mr. Khemani commented, “As we strengthen our investment banking team and continue to explore the full potential of investment banking with a multi product offering across verticals, Gopal’s rich experience will be a huge asset to our advisory practice.”

Welcoming Gopal to the team Mr. Shah mentioned, “Gopal’s appointment has materialised at an opportune time when we are building our team and enhancing our services. We are confident that his appointment will add tremendous value to our team and offerings.”

On his appointment, Gopal Agrawal cited, “The India growth story is becoming interesting by each passing day and investment banks act as a catalyst in enhancing this even further. Edelweiss Investment Bank is one of the leading i-Banks in the country and it is a pleasure to join a firm of this caliber.”

Gopal comes with rich experience of **18 years** of successfully spearheaded several transactions across sectors involving Private Equity raise and M & A with a good mix of clients both domestically and internationally. Prior to joining Edelweiss, Gopal was a Partner at Singhi Advisors where he worked for over 11 years. Gopal has also worked with **Ernst & Young** and the management consulting division of **Mahajan & Aibara**. He is a qualified Chartered Accountant and a Commerce graduate from NM College.

### About Edelweiss Investment Banking

Edelweiss Investment Banking is a leading full service investment bank with an execution experience of 350+ transactions till date and multi product offering across verticals. It is one of the most active ECM bankers and has successfully raised US\$ 4.3 bn+ through 26 capital market issuances since in April, 2014. It is consistently ranked in Top 2 in non institutional and retail distribution. It has a Robust M&A practice with established track record of cross border as well as domestic M&A. Edelweiss is a pioneer in Private Equity advisory having advised more transactions than any other Private Equity Advisory in India.

### About Edelweiss Financial Services

The Edelweiss Group is one of India's leading diversified financial services company providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. Its businesses are broadly divided into Credit Business (Wholesale Credit comprises of Structured Collateralised Credit to Corporates, Wholesale Mortgage and Distressed Assets Credit. Retail Credit comprises of housing finance, loan against property, LAS, SME and Agri Finance, and Rural Finance), Non-Credit Business (Wealth Management, Asset Management, Capital Markets, and Agri Services) and Life Insurance. The Balance Sheet Management Unit operations manage the liquidity and Balance Sheet. Edelweiss has an asset base of over INR 37,200 crore with revenue of INR 4,689 crore and net profit of INR 439 crore for 9MFY17. Its consistent performance is evidenced by a PAT (excluding insurance) CAGR of 37% for the last five years. The group’s research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. The group has sizeable presence in large retail segment through its businesses such as Life Insurance, Housing Finance, Mutual Fund and Retail Financial Markets. It serves ~11,00,000 strong client base through 6,902 employees based out of 249

offices (including international offices) in 123 cities. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

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