

### INDEPENDENT AUDITOR'S REPORT

To the Directors of Edelweiss Financial Services Inc.

### Opinion

We have audited the accompanying special purpose financial statements (accompanying financial statements) of Edelweiss Financial Services Inc. (the "Company"), which comprise the Balance Sheet as at March 31, 2019, the Statement of Profit and Loss, including the statement of Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the year than ended and notes to the financial statements, including a summary of the significant accounting policies and other explanatory information (together hereinafter referred to as "Special Purpose Financial Statements"). This Special Purpose Financial Statement is prepared for the purpose of preparation of consolidated financial statements for the year ended March 31, 2019 for Edelweiss Financial Services Limited Reporting (Ultimate Holding Company) under Ind-AS.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Special Purpose Financial Statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, its profit including other comprehensive income, its cash flows and the changes in equity for the year ended on that date and the basis of accounting described in Note 1.2 to the accompanying Special Purpose Financial Statements.

### **Basis for Opinion**

We conducted our audit of Special Purpose Financial Statements of the Company in accordance with the Standards on Auditing (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Special Purpose Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Special Purpose Financial Statements.

### Responsibilities of Management and Those Charged with Governance for the Special Purpose Financial Statements of the Company

The Company's management is responsible for the preparation of these Special Purpose Financial Statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the basis of accounting described in Note 1.2 to the accompanying Special Purpose Financial Statements. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Company for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Special Purpose Financial Statements of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the Special Purpose Financial Statements of the Company, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Management of the Company and those charged with governance are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibility for Special Purpose Financial Statements of the Company

Our objectives are to obtain reasonable assurance about whether the Special Purpose Financial Statements of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Special Purpose Financial Statements of the Company.

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As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Special Purpose Financial Statements of the Company,
  whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,
  intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Special Purpose Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### Other matters - restriction of use

The comparative Ind AS financial statements of the Company for the year ended March 31, 2018 and the transition date opening balance sheet as at April 1, 2017, included in these standalone Ind AS financial statements, are based on the previously issued statutory financial statements' prepared in accordance with the Generally Accepted Accounting Principles (IGAAP) and have been audited by us and have expressed an unmodified opinion on those statements vide report dated April 18, 2018 and May 05, 2017 for the year ended March 31, 2018 and March 31, 2017 respectively, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been audited by us.

This report is issued at the request of the Company and is intended solely for the information and use of the Edelweiss Financial Services Inc. for its reporting of Consolidated audited financial results for the year ended March 31, 2019 to Edelweiss Financial Services Limited ('Ultimate Parent Company'), and is not intended to be and should not be used for any other purpose or by anyone other than the specified parties without our prior written consent.

For NGS & Co. LLP
Chartered Accountants

Firm Registration No.: 119850W

R.P.Soni Partner

Membership Number: 104796

Place: Mumbai Date: April 23, 2019

### **Balance Sheet**

(Currency : Indian rupees)				
		As at	As at	As at
ASSETS	Note	31 March 2019	31 March 2018	
Financial assets				
Cash and cash equivalents	2.1	65,873,226	£1 £77 0£0	20 -0 :
Trade receivables	2.2	37,260,908	51,577,259	39,794,339
Other financial assets	2.3	991,086	28,541,592	25,391,397
		104,125,220	931,952 81,050,803	846,144
N	,	,,	01,030,803	66,031,880
Non-financial assets				
Property, plant and equipment	2.4	86,251	23,086	62,467
		86,251	23,086	62,467
TOTAL ASSETS				
		104,211,471	81,073,889	66,094,347
LIABILITIES AND EQUITY				
LIABILITIES		,		
Financial liabilities	•			
Trade payables				
Other financial liabilities	2.5	995,742	1,360,853	565,457
	2.6	17,016,140	9,366,350	12,513,850
	-	18,011,882	10,727,203	13,079,307
Non-financial liabilities				
Current tax liabilities (net)	2.7	2,053,350	195,132	199,897
	_	2,053,350	195,132	199,897
EQUITY				
Equity share capital	2.0			
Other equity	2.8a	80,260,325	80,260,325	80,260,325
	2.8b _	3,885,914	(10,108,771)	(27,445,182)
	-	84,146,239	70,151,554	52,815,143
TOTAL LIABILITIES AND EQUITY	-	104,211,471	81,073,889	66,094,347
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Significant accounting policies and notes forming part of the financial statements 1 & 2

This is the Balance Sheet referred to in our report of even date.

For NGS & Co. LLP

Chartered Accountants

Firm Registration No.: 119850W

For and on behalf of the Board of Directors

R. P. Soni

Partner

Membership No.: 104796

Mumbai May 8, 2019 MUMBAI)

Ranganathan Purushothaman

Director

Statement of Profit and Loss

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(Currency: Indian rupees)			
		For the year ended	For the year ended
	Note	31 March 2019	31 March 2018
Revenue from operations			
Fee and commission income	2.9	202 222 424	
	2.9	283,233,620	180,542,310
Other income	2.10	4,906,968	0.000.404
	2.10	4,200,200	9,222,424
Total income		288,140,588	189,764,734
		20012 101200	107,704,734
Expenses			
Employee benefits expense	2.11	249,970,696	147,875,004
Depreciation, amortisation and impairment	2.4	45,948	39,216
Other expenses	2.12	26,622,699	25,183,779
Total aurana		<u> </u>	,,
Total expenses	***	276,639,343	173,097,999
Profit before tax			
, ,		11,501,245	16,666,735
Tax expenses:			
Current tax		2,070,877	100 571
Deferred tax		2,070,077	190,571
			•
Profit for the year		9,430,368	16,476,164
	_		
Other comprehensive income			
Items that will be reclassified to profit or loss Foreign Exchange Translation Reserve - OCI			
Totolga Exchange Translation Reserve - OCI		4,319,516	333,779
Other comprehensive income	_		
( · · · · · · · · · · · · · · · · · · ·	==	4,319,516	333,779
Total comprehensive income	~	13,749,884	16,000,040
Earnings per share :	-	13,743,084	16,809,943
Basic and diluted (1 common stock with no par value)			
basic and under (1 common stock with no par value)	2.14	9,430,368	16,476,164
Significant accounting policies and notes forming part of the financial statements.			
5-B	1 & 2		

This is the Statement of Profit and Loss referred to in our report of even date.

For NGS & Co. LLP

Chartered Accountants

Firm Registration No.: 119850W

For and on behalf of the Board of Directors

R. P. Soni Partner

Membership No.: 104796

Mumbai May 8, 2019 CHAMMBAI SO ACCOUNTS

Ranganathan Purushothaman Director

### **Cash Flow Statement**

(Currency: Indian rupees)

A	Cash flow from operating activities	For the year ended 31 March 2019	For the year ended 31 March 2018
	Profit before taxation  Adjustments for:	11,501,245	16,666,735
	Expense on Employee Stock Option Scheme (ESOP)	212,039	535,351
	Depreciation, amortisation and impairment	45,948	39,216
	Operating cash flow before working capital changes  Add / (Less): Adjustments for working capital changes  Increase in trade receivables	11,759,232	17,241,302
		(8,719,316)	(3,150,195)
	Increase / (Decrease) in other current liabilities (Decrease) / increase in trade payables	7,590,656	(3,147,500)
	Cash generated from operations	(365,111)	795,396
	Cash generated from operations	10,265,461	11,739,003
	Income taxes paid	(212,659)	(195,336)
	Net cash generated from operating activities - A	10,052,802	11,543,667
В	Cash flow from investing activities - B		
	Purchase of fixed assets	(109,113)	-
	Net cash used in investing activities - B	(109,113)	
C	Cash flow from financing activities - C	-	-
D	Change in foreign exchange translation reserve - D	4,352,278	239,253
	Net increase in cash and cash equivalents (A+B+C+D)	14,295,967	11,782,920
	Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year (Refer note 2.1)	51,577,259 65,873,226	39,794,339 51,577,259

This is the cash flow statement referred to in our report of even date.

For NGS & Co. LLP

Chartered Accountants

Firm Registration No.: 119850W

R. P. Soni

Partner

Membership No.: 104796

Mumbai May 8, 2019 MUMBAI ACCOUNT

For and on behalf of the Board of Directors

Ranganathan Purushothaman

Director

### Statement of changes in Equity

(Currency: Indian rupecs)

Α.	Share	ca	nital

Balance at the beginning of the year	As at 31 March 2019 As at 31 March 2018 80,260,325 80,260,325	As at 01 April 2017 80,260,325
Changes in share capital (refer note 2.8a)	<u>.</u>	******
Balance at the end of the year		-

80,260,325

80,260,325

80,260,325

B. Other Equity

	ESOP reserve	Reserve and surplus	Other comprehensive income	Total
Polymer at 1 4 - 11 7017 (1 11 Oct.)		Retained earnings	Foreign Exchange Translation Reserve	20,112
Balance at 1 April 2017 (Indian GAAP)	-	(27,295,707)		138 448 400
Ind AS adjustments	225,568	(375,043)	(177,473)	(27,445,182
ESOP Charges	526,468		149,475	
Profit for the year		16 470 104		526,468
Other comprehensive income		16,476,164		16,476,164
Stock option adjustment			333,779	333,779
Total Comprehensive Income for the year	<del> </del>	15 475 454		
Balance at 31 March 2018 (Ind AS)	752,036	16,476,164	333,779	16,809,943
Ind AS adjustments	/32,030	(11,194,586)	333,779	(10,108,771
	-	211,728		
ESOP Charges	33,073			211,728
Profit for the year		0.420.000		33,073
Other comprehensive income	<del></del>	9,430,368		9,430,368
Total Comprehensive Income for the year	33,073		4,319,516	4,319,516
Balance at 31 March 2019 (Ind AS)		9,642,096	4,319,516	13,994,685
2019 (IRG A5)	785,109	(1,552,490)	4,653,295	3,885,914

### Retained earnings

Retained carnings comprises of the Company's undistributed carnings after taxes.

### Foreign exchange translation reserve

Foreign exchange translation reserve

The functional currency of the Company is United States Dollars. These financial statements are prepared and presented in INR which is the functional currency of the Ultimate Parent Entity, for the purpose of consolidation. Foreign Exchange Translation reserve represents the exchange difference arising on translation difference arising on conversion of financial statements from functional currency to the presentation currency.

This is the Statement of changes in equity referred to in our report of even date.

For NGS & Co. LLP

Chartered Accountants
Firm Registration No.: 119850W

For and on behalf of the Board of Directors

Membership No.: 104796

Mumbai May 8, 2019 8 00

Ranganathan Purushothaman

Director

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1. Significant accounting policies

### 1.1 Company background

Edelweiss Financial Services Inc ('the Company') was incorporated on May 29, 2013. The Company is a 100% subsidiary of Edelweiss Securities Limited which in turn is a 100% subsidiary of Edelweiss Financial Services Limited.

### 1.2 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

For all periods up to and including the year ended 31 March 2018, the Company prepared its financial statements in accordance with accounting standards notified under the section 133 of the Companies Act 2013, read together with paragraph 7 of the Companies (Accounts) Rules, 2014 (Indian GAAP or previous GAAP). These financial statements for the year ended 31 March 2019 are the first financial statements of the Company prepared under Ind AS. Refer to note 2.13 for information on how the Company adopted Ind AS for opening balance sheet.

The Company's financial statements have been prepared on a historical cost basis, except for certain financial instruments such as financial asset measured at fair value through other comprehensive income (FVOCI) instruments, derivative financial instruments, and other financial assets held for trading, which have been measured at fair value through profit or loss. The Company's financial statements are presented in Indian Rupees (INR).

The entity being a foreign company, the assets and liabilities for the purpose of preparation of these financial statements, are translated into Indian Rupees at the rate of exchange prevailing as at the Balance Sheet date. Further, revenue and expense are translated into Indian Rupees at the average exchange rate prevailing during the year and the resulting net translation adjustment has been disclosed as "Foreign Exchange Translation Reserve" in "Statement of Changes in Equity". The same is in compliance with Indian Accounting Standard (Ind AS) 21 issued by the Institute of Chartered Accountants of India on "The Effects of Changes in Foreign Exchange Rates".

### 1.3 Presentation of financial statements

These financial statements are Special Purpose Indian Accounting Standards (Ind-AS) Financial Statement prepared for the purpose of preparation of consolidated financial statements for the year ended 31 March 2019 for Edelweiss Financial Services Limited Reporting (Ultimate Holding Company) for its reporting of Consolidated audited financial results under Ind-AS Division III of Schedule III of the Companies Act, 2013 ("the Act").

The Company presents its balance sheet in order of liquidity in compliance with the Division III of the Schedule III to the Companies Act, 2013. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in note 2.19

Financial assets and financial liabilities are generally reported gross in the balance sheet. They are only offset and reported net when, in addition to having an unconditional legally enforceable right to offset the recognised amounts without being contingent on a future event, the parties also intend to settle on a net basis in all of the following circumstances:

- 1. The normal course of business
- 2. The event of default
- 3. The event of insolvency or bankruptcy of the Company and/or its counterparties

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.4 Revenue recognition

Revenue (other than for those items to which Ind AS 109 Financial Instruments are applicable) is measured at fair value of the consideration received or receivable. Ind AS 115 Revenue from Contracts with Customers outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue recognition guidance found within Ind ASs.

Step 1: Identify contract(s) with a customer: A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.

Step 2: Identify performance obligations in the contract: A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.

Step 3: Determine the transaction price: The transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods and services to a customer, excluding amounts collected on behalf of third parties.

Step 4: Allocate the transaction price to the performance obligations in the contract: For a contract that has more than one performance obligation, the Company allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.

Step 5: Recognise revenue when the Company satisfies a performance obligation.

- · Research services fee income is accounted when there is reasonable certainty as to its receipts
- Fee income is accounted for, on an accrual basis in accordance with the terms and contracts entered into between the Company and the counterparty.
- Interest income is recognised on accrual basis of accounting.

### 1.5 Financial Instruments

### Date of recognition

Financial assets and financial liabilities are initially recognised on the trade date, i.e., the date that the Company becomes a party to the contractual provisions of the instrument. This includes regular way trades; purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

### Initial measurement of financial instruments

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in Statement of profit and loss.



### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

1.5 Financial Instruments (Continued)

### Classification of financial instruments

The Company classifies all of its financial assets based on the business model for managing the assets and the asset's contractual terms, measured at either:

- Amortised cost
- Fair value through other comprehensive income [FVOCI)
- Fair value through profit or loss [FVTPL]

The Company measures debt financial assets that meet the following conditions at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments that meet the following conditions are subsequently measured at fair value through other comprehensive income (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

- the financial asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. By default, all other financial assets are subsequently measured at FVTPL.

### Amortized cost and Effective interest rate (EIR)

The effective interest rate is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

For financial instruments other than purchased or originated credit-impaired financial assets, the effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) excluding expected credit losses, through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition.

For purchased or originated credit impaired financial assets, a credit-adjusted effective interest rate is calculated by discounting the estimated future cash flows, including expected credit losses, to the amortised cost of the debt instrument on initial recognition.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance. On the other hand, the gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.



### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

1.5 Financial Instruments (Continued)

### Financial assets held for trading

The Company classifies financial assets as held for trading when they have been purchased or issued primarily for short-term profit making through trading activities or form part of a portfolio of financial instruments that are managed together, for which there evidence of a recent pattern of short-term profit is taking. Held-for-trading assets and liabilities are recorded and measured in the balance sheet at fair value.

### Financial assets at fair value through profit or loss

Financial assets in this category are those that are not held for trading and have been either designated by management upon initial recognition or are mandatorily required to be measured at fair value under Ind AS 109.

### Disclosure requirement of Ind AS 107-Financial Instruments: Disclosure

### Investment in equity instruments

The Company subsequently measures all equity investments (other than subsidiaries) at fair value through profit or loss, unless the management has elected to classify irrevocably some of its strategic equity investments to be measured at FVOCI, when such instruments meet the definition of Equity under Ind AS 32 Financial Instruments: Presentation and are not held for trading. Such classification is determined on an instrument-by-instrument basis. Investments in subsidiaries are carried at cost, as permitted under Ind AS 27.

### Financial liabilities

All financial liabilities are measured at amortised cost except loan commitments, financial guarantees, and derivative financial liabilities.

### Debt securities and other borrowed funds

After initial measurement, debt issued and other borrowed funds are subsequently measured at amortised cost. Amortised cost is calculated by taking into account any discount or premium on issue funds, and costs that are an integral part of the EIR.

As per Ind AS 23, The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalisation rate on general borrowings. These amendments are to be applied for annual periods beginning on or after 1 April 2019.



### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.5 Financial Instruments (Continued)

### Financial liabilities and equity instruments

Financial instruments issued by the Company are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company entity are recognised at the proceeds received.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

### Reclassification of financial assets and liabilities

The Company does not reclassify its financial assets subsequent to their initial recognition, apart from the exceptional circumstances in which the Company acquires, disposes of, or terminates a business line.

### Derecognition of financial assets and financial liabilities

A transfer only qualifies for derecognition if either:

- The Company has transferred substantially all the risks and rewards of the asset; or
- The Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

The Company considers control to be transferred if and only if, the transferee has the practical ability to sell the asset in its entirety to an unrelated third party and is able to exercise that ability unilaterally and without imposing additional restrictions on the transfer.

### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an

exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognised in profit or loss.

### Impairment of financial assets

The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables. The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition. The Company uses a provision matrix to determine impairment loss allowance on portfolio of its receivables. The provision matrix is based on its historically observed default rates over the expected life of the receivables and is adjusted for forward-looking estimates.

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.5 Financial Instruments (Continued)

### **Business model assessment**

Classification and measurement of financial assets depends on the results of the SPPI and the business model test. The Company determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgement reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed.

### Fair value of financial instruments

The fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e., an exit price) regardless of whether that price is directly observable or estimated using another valuation technique. When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, estimation is required in establishing fair values. Judgements and estimates include considerations of liquidity and model inputs related to items such as credit risk (both own and counterparty), funding value adjustments, correlation and volatility.

### Determination of fair value

The Company measures financial instruments, such as, derivatives at fair value at each balance sheet date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability
   The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

In order to show how fair values have been derived, financial instruments are classified based on a hierarchy of valuation techniques, as summarised below:

Level 1 financial instruments —Those where the inputs used in the valuation are unadjusted quoted prices from active markets for identical assets or liabilities that the Company has access to at the measurement date. The Company considers markets as active only if there are sufficient trading activities with regards to the volume and liquidity of the identical assets or liabilities and when there are binding and exercisable price quotes available on the balance sheet date.



### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.5 Financial Instruments (Continued)

### Determination of fair value (Continued)

- Level 2 financial instruments—Those where the inputs that are used for valuation and are significant, are derived from directly or indirectly observable market data available over the entire period of the instrument's life.
- Level 3 financial instruments -Those that include one or more unobservable input that is significant to the measurement as whole. For assets and liabilities that are recognised in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. The Company periodically reviews its valuation techniques including the adopted methodologies and model calibrations.

Therefore, the Company applies various techniques to estimate the credit risk associated with its financial instruments measured at fair value, which include a portfolio-based approach that estimates for the expected net exposure per counterparty over the full lifetime of the individual assets, in order to reflect the credit risk of the individual counterparties for non-collateralised financial instruments.

The Company evaluates the levelling at each reporting period on an instrument-by-instrument basis and reclassifies instruments when necessary based on the facts at the end of the reporting period.

### 1.6 Property, plant and equipment and capital work in progress

Property, plant and equipment is stated at cost excluding the costs of day-to-day servicing, less accumulated depreciation and accumulated impairment in value. Changes in the expected useful life are accounted for by changing the amortization period or methodology, as appropriate, and treated as changes in accounting estimates.

Subsequent cost incurred on an item of property, plant and equipment is recognized in the carrying amount thereof when those cost meet the recognition criteria as mentioned above, Repairs and maintenance are recognized in statement of profit and loss as incurred.

Depreciation is recognized so as to write off the cost of assets (other than freehold land and properties under construction) less their residual values over their useful lives. Depreciation is provided on a written down value basis from the date the asset is ready for its intended use or put to use whichever is earlier. In respect of assets sold, depreciation is provided upto the date of disposal.

Property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognized in other income / expense in the statement of profit and loss in the year the asset is derecognised.

The date of disposal of an item of property, plant and equipment is the date the recipient obtains control of that item in accordance with the requirements for determining when a performance obligation is satisfied in Ind AS 115.

As per the requirement of Schedule II of the Companies Act, 2013, the Company has evaluated the estimated useful lives of the respective fixed assets which are as per the provisions of Part C of Schedule II of the Act for calculating the depreciation.

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.6 Property, Plant and Equipment and Capital work in progress (Continued)

The estimated useful lives of the fixed assets are as follows:

Class of asset	Useful life
Office equipment	5 years
Computers and data processing units - Servers and networks	6 years
Computers and data processing units – End user devices, such as desktops, laptops etc.	3 years

For transition to Ind AS, the Company has elected to continue with the carrying value of all of its property, plant and equipment recognised as of 1 April 2017 (transition date) measured as per the previous GAAP and use that carrying value as its deemed cost as of the transition date.

### Intangible assets .

An intangible asset is recognised only when its cost can be measured reliably and it is probable that the expected future economic benefits that are attributable to it will flow to the Company.

Intangible fixed assets are recorded at the consideration paid for the acquisition of such assets and are carried at cost less accumulated amortization and impairment, if any.

Intangible such as software is amortised over a period of 3 years based on its estimated useful life.

### Impairment of non-financial assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired based on internal/external factors. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of cash generating unit which the asset belongs to is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of the depreciable historical cost.

### 1.7 Cash and cash equivalents

Cash and cash equivalents in the Balance Sheet comprise cash at Banks, on hand and short-term deposits with original maturities of three months or less, which are subject to an insignificant risk of changes in value.

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.8 Foreign currency transactions

Transactions in foreign currencies other than functional currency are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

### 1.9 Income tax expenses

Income tax expense represents the sum of the tax currently payable and deferred tax.

### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

Deferred tax assets are also recognised with respect to carry forward of unused tax losses and unused tax credits to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credits can be utilised.

It is probable that taxable profit will be available against which a deductible temporary difference, unused tax loss or unused tax credit can be utilised when there are sufficient taxable temporary differences which are expected to reverse in the period of reversal of deductible temporary difference or in periods in which a tax loss can be carried forward or back. When this is not the case, deferred tax asset is recognised to the extent it is probable that:

- the entity will have sufficient taxable profit in the same period as reversal of deductible temporary difference or periods in which a tax loss can be carried forward or back; or
- tax planning opportunities are available that will create taxable profit in appropriate periods.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.9 Income tax expenses (Continued)

### Deferred tax (Continued)

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

MAT credit asset is recognized where there is convincing evidence that the asset can be realized in future. MAT credit assets are reviewed as at the balance sheet date and written down or written up to reflect the amount that is reasonably certain to be realised.

### 1.10 Earnings per share

The Company reports basic and diluted earnings per share in accordance with Indian Accounting Standard 33 - Earnings Per Share. Basic earnings per share is computed by dividing the net profit after tax attributable to the equity shareholders by the weighted average number of equity shares outstanding during the year.

Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year. Diluted earnings per share is computed by dividing the net profit after tax attributable to the equity shareholders for the year by the weighted average number of equity shares considered for deriving basic earnings per share and weighted average number of equity shares that could have been issued upon conversion of all potential equity shares.

### 1.11 Provisions and other contingent liabilities

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where

the probability of outflow is considered to be remote, or probable, but a reliable estimate cannot be made, a contingent liability is disclosed. Given the subjectivity and uncertainty of determining the probability and amount of losses, the Company takes into account a number of factors including legal advice, the stage of the matter and historical evidence from similar incidents.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs

### Notes to the financial statements (Continued)

for the year ended 31 March 2019

(Currency: Indian rupees)

### 1.12 Significant accounting judgements, estimates and assumptions

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amount of revenues, expenses, assets and liabilities, and the accompanying disclosures, as well as the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

### **Judgements**

In the process of applying the Company's accounting policies, management has made the following judgements, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

- (a) Actuarial assumptions used in calculation of defined benefit plans
- (b) Assumptions used on discounted cash flows, growth rate and discount rate to justify the value of management rights reported under intangible assets.
- (c) Assumptions used in estimating the useful lives of tangible assets reported under property, plant and equipment.

### 1.13 Standards issued but not yet effective

### a) Ind AS 116 Leases:

Ind AS 116 Leases replaces Ind AS 17 Leases, including appendices thereto. Ind AS 116 is effective for annual periods beginning on or after 1 April 2019. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under Ind AS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. The application of this standard is not likely to have a material impact on the financial statements.

### b) Prepayment Features with Negative Compensation (Amendments to Ind AS 109)

The amendments to Ind AS 109 clarify that for the purpose of assessing whether a prepayment feature meets the SPPI condition, the party exercising the option may pay or receive reasonable compensation for the prepayment irrespective of the reason for prepayment. In other words, prepayment features with negative compensation do not automatically fail SPPI. These amendments are to be applied for annual periods beginning on or after 1 April, 2019.

The application of these amendments is not likely to have a material impact on the financial statements.



### Notes to the financial statements (Continued)

(Cun	rency : Indian rupees)	As at	As at	As at
2.1	Cash and cash equivalents	31 March 2019	31 March 2018	01 April 2017
	Balances with banks - in current accounts	65,873,226	51,577,259	39,794,339
		65,873,226	51,577,259	39,794,339
2.2	Trade receivables ·			
	Receivables - Unsecured and considered good	37,260,908	28,541,592	25,391,397
		37,260,908	28,541,592	25,391,397



### Notes to the financial statements (Continued)

(Currency : Indian rupees)

### 2.2 Trade receivable (Continued)

Particulars	31-Mar-19	31-Mar-18	1-Apr-17
Receivables considered good - Unsecured	37,260,908	28,541,592	25,391,397
	37,260,908	28,541,592	25,391,397
Less : Allowance for expected credit losses	-	- 1	
	37,260,908	28,541,592	25,391,397

Provision matrix for trade receivables

Trade receivables days past due	Current	1-90days	91-180 days	181-360 days	more than 360 days	Total
Sunday, March 31, 2019						
Estimated total gross carrying amount at default	<del>*</del>	37,260,908		-	-	37,260,908
Net carrying amount		37,260,908	-	-	-	37,260,908
Saturday, March 31, 2018 ·	<del></del>					
Estimated total gross carrying amount at default	-	28,541,592	_	-	-	28,541,592
Net carrying amount	-	28,541,592		-	-	28,541,592
Saturday, April 1, 2017						
Estimated total gross carrying amount at default		25,391,397	•	-	-	25,391,397
Net carrying amount	-	25,391,397	-	-	-	25,391,397



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

2.2	O41	£	45.41	4_
2.3	Other	unan	CIAL	assers

Security deposits

As at	As at	As at
31 March 2019	31 March 2018	01 April 2017
991,086	931,952	846,144
991,086	931,952	846,144



Notes to the financial statements (Continued)

(Currency : Indian rupees) 2.4 Property, plant and equipment

Net block	As at 31 March 2018	23,086	23,086
Net	As at 31 March 2019	86,251	86,251
rment	As at 31 March 2019	421,273	421,273
Accumulated depreciation and impairment	Deductions / As at 31 Adjustments March 201:	21,951	21,951
mulated deprec	As at Charge for 1 01 April 2018 the year	, 45,948	45,948
Accu	As at 01 April 2018	353,374	353,374
	As at 31 March 2019	507,524	507,524
Gross block	Deductions / Adjustments		
ئ	Additions during the year	131,064	131,064
	As at 01 April 2018	376,460	376,460
	Description of Assets	Computers .	Total

### 2.4 Property, plant and equipment

		9	Gross block		Accu	ımulated depre	Accumulated depreciation and impairment	rment	Net block
Description of Assets	As at 01 April 2017	Additions during the year	Deductions / Adjustments	As at 31 March 2018	As at 01 April 2017	Charge for the year	As at Charge for Deductions / As at 31 01 April 2017 the year Adjustments March 2018	As at 31 March 2018	As at 31 March 2018
Computers	62,467	ı	313,993	376,460	1	39,216	314,158	353,374	23,086
Total	62,467	1	313,993	376,460	1	39,216	314,158	353,374	23,086



### Notes to the financial statements (Continued)

2.5	Trade payables	As at 31 March 2019	As at 31 March 2018	As at 01 April 2017
	Trade payables to non-related parties	995,742	1,360,853	565,457
		995,742	1,360,853	565,457
2.6	Other financial liabilities			
	Accrued salaries and benefits	17,016,140	9,366,350	12,513,850
		17,016,140	9,366,350	12,513,850
2.7	Current tax liabilities (net)			
	Provision for taxation	2,053,350	195,132	199,897
		2,053,350	195.132	199 897



### Notes to the financial statements (Continued)

(Currency : Indian rupees)

2.8a Share capital	As at 31 March 2019	As at 31 March 2018	As at 01 April 2017
<ul> <li>Issued, Subscribed and Paid up:</li> <li>1 Common Stock of USD 1,250,000 (previous year :USD 1,250,000), with no par value</li> </ul>	80,260,325	80,260,325	80,260,325
	80,260,325	80,260,325	80,260,325

The entire capital is held by Edelweiss Securities Limited, the holding company, which in turn is a wholly owned subsidiary of Edelweiss Financial Services Limited.

### b. Movement in share capital:

	31 March	2019	31 Marc	հ 2018	Saturday, Ap	ril 1, 2017
	No of shares	Amount	No of shares	Amount	No of shares	Amount
Outstanding at the beginning of the year	i	80,260,325	ı	80,260,325	1	63,331,000
Shares issued during the year	-			•	-	16,929,325
Outstanding at the end of the year	1	80,260,325	1	80,260,325	1	80,260,325

### c. Terms/rights attached to equity shares :

The Company has only one class of Common Stock. Each holder of Common Stock is entitled to one vote per share held.

In the event of liquidation of the Company, the holders of Common Stock will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts.

### 2.8b Other equity

Stock options outstanding Add: IND As adjustment Add: Additions during the year	752,036 - - - - - - - - - - - - - - - - - - -	225,568 526,468 752,036	225,568 
Foreign Exchange Translation Reserves Add : IND As adjustment Add : Additions during the year	333,779 4,319,516 4,653,295	333,779 333,779	(149,475) 149,475 
Opening Balance IND AS Adjustment Add: Profit for the year Closing balance	(11,194,586) 211,728 9,430,368 (1,552,490)	(27,670,750) 	(27,295,707) (375,043) ————————————————————————————————————



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

for the year ended

for the year ended

31 March 2019

31 March 2018

2.9 Fee income

Advisory and other fees

283,233,620

180,542,310

283,233,620

180,542,310



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

		For the year ended 31 March 2019	For the year ended 31 March 2018
2.10	Other income	On financial liabilities measured at amortised	On financial liabilities measured at amortised
		cost	cost
	Other interest expense	4,906,968	9,222,424
	Total	4,906,968	9,222,424



### Notes to the financial statements (Continued)

(Curre	ency : Indian rupees)	for the year ended 31 March 2019	for the year ended 31 March 2018
2.11	Employee benefit expenses		
	Salaries and wages	234,560,307	135,651,739
	Contribution to provident and other funds	9,769,513	7,208,156
	Employee Stock Purchase Plan (ESPP) (refer note below)	212,039	323,623
	Staff welfare expenses	5,428,837	4,691,486
		249,970,696	147,875,004

The Ultimate Holding Company (Edelweiss Financial Services Limited ("EFSL")) has Employee Stock Option Plans in force. Based on such ESOP schemes, parent entity has granted an ESOP option to acquire equity shares of EFSL that would vest in a graded manner to company's employees. Based on group policy / arrangement, EFSL has charged the fair value of such stock options, Company has accepted such cross charge and recognised the same under the employee cost.

### 2.12 Other expenses

Advertisement and business promotion	2,722,712	3,974,550
Auditors' remuneration (refer note below)	564,213	507,394
Communication	468,457	449,539
Legal and professional fees	850,799	4,353,121
Printing and stationery	1,064	7,047
Rates and taxes	295,023	280,609
Rent	8,309,071	7,018,328
Membership and subscription	635,852	237,895
Office expenses	113,522	47,703
Postage and courier	52,148	37,146
ROC expenses	328,642	300,775
Seminar and conference	81,605	-
Travelling and conveyance	12,199,595	7,967,481
Miscellaneous expenses	(4)	2,191
. =	26,622,699	25,183,779
Auditors' remuneration: As Auditors	564,213	505,912
For reimbursement of expenses	-	1,482
6 CO. 160	564,213	507,394



Notes to the financial statements (Continued) for the year ended 31 March 2019

(Currency: Indian Rupees)

### 2.13 First-time adoption – mandatory exceptions, optional exemptions Overall principle

The Company has prepared the opening balance sheet as per Ind AS as of 1 April 2017 (the transition date) by recognising all assets and liabilities whose recognition is required by Ind AS, not recognising items of assets or liabilities which are not permitted by Ind AS, by reclassifying items from previous GAAP to Ind AS as required under Ind AS, and applying Ind AS in measurement of recognised assets and liabilities. However, this principle is subject to the certain exception and certain optional exemptions availed by the Company is given below as per Ind AS 101.

### Derecognition of financial assets and financial liabilities

The Company has applied the derecognition requirements of financial assets and financial liabilities prospectively for transactions occurring on or after 1 April 2017 (the transition date).

### Impairment of financial assets

The Company has applied the impairment requirements of Ind AS 109 retrospectively; however, as permitted by Ind AS 101, it has used reasonable and supportable information that is available without undue cost or effort to determine the credit risk at the date that financial instruments were initially recognised in order to compare it with the credit risk at the transition date. Further, the Company has not undertaken an exhaustive search for information when determining, at the date of transition to Ind ASs, whether there have been significant increases in credit risk since initial recognition, as permitted by Ind AS 101.

### Accounting estimates

The Company's estimates in accordance with Ind AS at the transition date are consistent with estimates made for the same date in accordance with previous GAAP (after adjustments to reflect any difference in accounting policies). The same applies to the comparative period presented.

### Past business combinations

The Company has elected not to apply Ind AS 103 Business Combinations retrospectively to past business combinations that occurred before the transition date of 1 April 2017.

### Deemed cost for property, plant and equipment, and intangible assets

The Company has elected to continue with the carrying value of all of its plant and equipment, investment property, and intangible assets recognised as of 1 April 2017 (transition date) measured as per the previous GAAP and use that carrying value as its deemed cost as of the transition date.



Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.13a First-time adoption - mandatory exceptions, optional exemptions (Continued)

Reconciliation of Net Profit for the quarter and year ended 31 March 2018 as reported under erstwhile Indian GAAP and Ind AS are summarised as below:

Particulars	Year Ended March 31, 2018 (Audited)
Net profit after tax as reported under Indian GAAP	17,011,515
Ind AS adjustments increasing / (decreasing) net profit as reported under Indian GAAP:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
ESOP charge based on fair value	(535,351)
Net profit as per Ind AS	16,476,164
Other Comprehensive Income as per Ind AS	333,779
Total Comprehensive Income as per Ind AS	16,809,943

Other Comprehensive Income primarily includes effect of foreign currency translation on consolidation and re-measurement gains/losses on actuarial valuation of post employment defined benefits.

### Reconciliation of Networth as reported under erstwhile Indian GAAP and Ind AS are summarised as below:

Particulars	As at March 31, 2018 (Audited)	As at April 01, 2017 (Audited)
Shareholder's Equity as reported under Indian GAAP	70,151,554	52,815,143
Ind AS adjustments increasing / (decreasing) networth as reported under Indian GAAP	-	,,
Fair valuation for assets and liabilities	_	
other adjustment	-	-
Shareholder's Equity as per Ind AS	70,151,554	52,815,143



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.14 Earnings per share

The following table shows the income and share data used in the basic and diluted EPS calculations:

	Particulars	31-Mar-19	31-Mar-18
a)	Net profit attributable to Shareholders (as per statement of profit and loss)	9,430,368	16,476,164
b)	Calculation of weighted average number of common stock, with no par value:		
	- Number of common stock at the beginning of the year	1	I
	- Number of common stock issued during the year	-	
	Total number of common stock outstanding at the end of the year	1	1
	Weighted average number of common stock outstanding during the year (based on the date of issue of common stock)	1	1
C)	Basic and diluted earnings per share (in Rupees) (a/b)	9,430,368	16,476,164

The basic and diluted earnings per share are the same as there are no dilutive potential common stocks.



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.15a Income Tax

The components of income tax expense for the year are:

Particulars	31-Mar-19	31-Mar-18
Current tax	2,070,877	190,571
Total tax charge	2,070,877	190,571
Current tax	2,070,877	190,571

2.15b Reconciliation of total tax charge

Particulars	2018-19	2017-18
Accounting profit before tax as per financial statements	11,501,245	16,666,735
Tax rate (in percentage)	34.00%	35.00%
Income tax expense calculated based on this tax rate	3,910,423	5,833,357
Effect of utilisation of tax losses or deferred tax assets on losses earlier recognised now considered not recoverable	-	(5,833,357)
Effect of non recognition of deferred tax asset on timing differences	(2,214,713)	190,571
Others* (Tax provision for payment in next year)	375,167	-
Tax charge for the year recorded in statement of profit and loss	2,070,877	190,571

Break-up of recognition of current tax	31-Mar-19	31-Mar-18
In statement of profit and loss	2,070,877	190,571



Notes to the financial statements (Continued) for the year ended 31 March 2019

(Currency: Indian Rupees)

### 2.16 Segment reporting

The Company has operated only in one business segment during the year. Therefore, the Company has only one reportable business segment, the results of which are disclosed in the financial statements. Further, there are no geographical segments. Hence, no disclosures are required under Indian Accounting Standard (Ind AS) 108 on Segment Reporting.

### 2.17 Capital commitments and contingent liabilities

The Company has Rs. Nil (Previous year Rs. Nil) capital commitments and contingent liabilities as at the balance sheet date.

2.18 Disclosure as required by Indian Accounting Standard (Ind AS) 24 – "Related Party Disclosure", as prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014:

### (A) Names of related parties by whom control is exercised

Edelweiss Securities Limited Edelweiss Financial Services Limited

Holding company
Ultimate holding company

(B) Names of fellow subsidiaries with whom transactions have taken place during the year

Edelweiss Alternative Asset Advisors Pte. Limited Edelweiss International (Singapore) Pte Limited Aster Commodities DMCC

(C) Names of key managerial personnel

Ranganathan Purushothaman

### Notes to the financial statements (Continued)

(Currency: Indian rupces)

2.18 Disclosure as required by Indian Accounting Standard (Ind AS) 24 – "Related Party Disclosure" as prescribed under section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 (continued)

### (D) Transactions and balances with related parties :

Sr. No.	Nature of Transaction	Related Party Name	2018-19	2017-18
<b>(I)</b>	Current account transactions during the year			
	Fee income received from	Edelweiss Securities Limited Edelweiss Alternative Asset Advisors Pte. Limited Edelweiss Financial Services Limited	20,723,604 176,011,803 24,684,999	23,488,889 109,199,107 161,119
٠	Remuneration paid to (refer note below)	Ranganathan Purushothaman	30,751,109	29,798,415
	Other income	Aster Commodities DMCC Edelweiss International (Singapore) Pte Limited	- 4,906,968	3,565,811 5,656,613
(II)	Balances with related parties			
	Trade receivable from .	Edelweiss Securities Limited Edelweiss Alternative Asset Advisors Pte. Limited Edelweiss Financial Services Limited Edelweiss International (Singapore) Pte Limited	19,334,913 2,669,261 10,400,148 4,856,586	18,177,614 4,492,382 162,610 5,708,986
	Cost reimbursement payable to	Ranganathan Purushothaman	-	154,303

### Note

Information relating to remuneration paid to key managerial person mentioned above excludes provision made for gratuity, leave encashment and deferred bonus which are provided for group of employees on an overall basis. These are included on cash basis. The variable compensation included herein is on cash basis.



Notes to the financial statements (Continued)

(Currency: Indian rupees)

2.19 Maturity analysis of assets and liabilities

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settle:

		31-Mar-19			31-Mar-18			1-Apr-17	
Particulars	Within 12 months   After 12 months	After 12 months	Total	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
Financial assets									
Cash and cash equivalents	.65,873,226	• ,	65,873,226	51,577,259		51,577,259	39,794,339	1	39,794,339
Trade receivables	37,260,908	-	37,260,908	28,541,592		28,541,592	25,391,397	ı	25,391,397
Other financial assets		980,166	980,199	-	931,952	931,952	1	846,144	846,144
	103,134,134	981,086	104,125,220	80,118,851	931,952	81,050,803	65,185,736	846,144	66,031,880
Non-financial assets									
Property, plant and equipment	•	86,251	86,251	•	23,086	23,086	-	62,467	62,467
	•	86,251	86,251	-	23,086	23,086	+	62,467	62,467
Total assets (A)	103,134,134	1,077,337	104,211,471	80,118,851	955,038	81,073,889	65,185,736	908,611	66,094,347

		31-Mar-19			31-Mar-18			1-Apr-17	
Particulars	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
Financial liabilities									
Trade payables	995,742	•	995,742	1,360,853	t	1,360,853	565,457		565,457
Other financial liabilities	17,016,140	•	17,016,140	9,366,350	•	9,366,350	12,513,850		12,513,850
	18,011,882	•	18,011,882	10,727,203	,	10,727,203	13,079,307		13,079,307
Non-financial liabilities									
Current fax liabilities (net)	2,053,350	1	2,053,350	195,132		195,132	199,897	1	199,897
	2,053,350	5	2,053,350	195,132	#	195,132	199,897	-	199,897
Total liabilities (B)	20,065,232		20,065,232	10,922,335		10,922,335	13,279,204	•	13,279,204
Net assets (A-B)	83.068.902	1.077.337	84.146.239	69.196.516	955.038	70.151.554	51.906.532	908.611	52.815.143



Notes to the financial statements (Continued) for the year ended 31 March 2019

(Currency: Indian Rupees)

### 2.20 Financial risk management

### Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

### Risk management framework

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

At the reporting date, there was no significant concentration of credit risk. The maximum credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

Cash at bank are held with reputable financial institutions.

### Liquidity risk

Liquidity or funding risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value.

### Market risk

Price risk is the risk that the value of a financial instrument will fluctuate due to change in market prices whether those changes are caused by factors specific to the individual security on its issuer or factors affecting all securities traded in the market.

Notes to the financial statements (Continued) for the year ended 31 March 2019

(Currency: Indian Rupees)

### 2.20 Financial risk management (Continued)

### Foreign currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company invests in financial instruments and enters into transactions that are denominated in currencies other than its functional currency, primarily in USD. Consequently, the investments are exposed to risk that the exchange rate of its currency relative to other foreign currencies may change in a manner that has an adverse effect on the fair value of future cash flows of that portion of the financial assets or liabilities denominated in currencies other than the United States dollars.

The currency risk is managed on a daily basis by the business and risk team in accordance with policies and procedures in place, and some investment transactions have been hedged by a forward currency exchange contract. The risk monitors the movement and highlights the same to the business. The measurement of the forward currency exchange contract would be calculated by broker based on actively quoted forward exchange rates. Further, the middle office sends a report on a daily basis to business and risk teams which contains currency position and exposure. Based on these reports, the business monitors risk and takes necessary action.

### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates.



Notes to the financial statements (Continued)

(Currency: Indian rupees)

1.21 A. Analysis of non-derivative financial liabilities by remaining contractual maturities

Repayments which are studied to notice are treated as if notice were to be given immediately. However, the Company expects that the counterparties will not request repayment on the earliest date it could be required to pay.

The table below summarises the maturity profile of the undiscounted each flows of the non-derivative financial liabilities:

As at 31 March 2019	On demand	I to 14 days	15 days to 1	I month to 2	2 months to 3	3 months to 6	6 months to 1	I year to 3 years	6 months to 1   1 year to 3 years 3 years to 5 years Over 5 years	Over 5 years	Total
		-	month	months	months	months	vear				
Trade payables	-	-	•	•	995,742		•	,	٠	,	995.742
Other financial liabilities	-	•	•	•	17,016,140				-	•	17.016.140
Total undiscounted non-derivative financial liabilities	•	-	•	•	18,011,882	-	•	-	•		18.011.882
As at 31 March 2018	On demand	1 to 14 days	15 days to 1 month	I month to 2 menths	2 months to 3	3 months to 6	6 months to 1	I year to 3 years	3 months to 6 6 monits to 1 1 year to 3 years 3 years to 5 years Over 5 years	Over 5 years	Total
Trade payables	,	-		•	1,360,853				-	1	1.360.853
Other financial liabilities	•	•	-		9,366,350			-			9,366,350
Total undiscounted non-derivative financial liabilities	1	•	•	•	10,727,203	•	1	•	'	•	10 727 203
									4		
As at 01 April 2017	On demand	1 to 14 days	15 days to 1 month	1 month to 2	2 months to 3	3 months to 6 months	6 months to 1	1 year to 3 years	3 months to 6 6 months to 1 1 year to 3 years 3 years to 5 years Over 5 years	Over 5 years	Total
Trade payables	-	,	-	,	565,457						565.457
Other financial liabilities	•	-	•	•	12,513,850	٠	,		,		12.513.850
Total undiscounted non-derivative financial liabilities	-	•	-	•	13,079,307		,	•	-		13,079,307

# B. Analysis of non-derivative financial assets by remaining contractual maturities

A the table below summarises the manurity profite of the undiscounted each flows of the non-		ichvanve imancial	defivative tinancial assets as at 51 March	ch.							
As at 31 March 2019	On demand	1 to 14 days	15 days to 1	I month to 2	2 months to 3	3 months to 6	6 months to 1	6 months to 1   1 year to 3 years   3 years to 5 years   Over 5 years	3 years to 5 years	Over 5 years	Total
		,	month	months	months	months	vear	•			!
Cash and cash equivalent and other bank balances	65,873,226	•	-		,				-		64 873 226
Trade receivables	,		,		37,260,908	•		,		-	37.260 908
Other financial assets	•	,		,	•	-	,	991.086	,	ľ	980 166
Total	65,873,226			-	37,260,908			980,186	-		104,125,220
THE REAL PROPERTY CONTRACTOR AND A CONTRACTOR OF THE PROPERTY									-		
As at 31 March 2018	On demand	I to 14 days	15 days to 1	1 month to 2	5	9.0	6 months to 1	6 months to 1   1 year to 3 years 3 years to 5 years Over 5 years	3 years to 5 years	Over 5 years	Total
Carle and early serviced and other book haloness	121 522 750		HIGHER	THOMES .	THORITS	monus	VER				
Casil and Casil Chulydrai and Ouice Dails Daiance	607/10/10	•	•			,		,	•	•	51,577,259
Trade receivables	•		-	,	28,541,592	-	•	-	,	,	28.541.592
Other financial assets	_	•	•	t	•	,		931,952			931.952
Total	51,577,259	•		,	28,541,592		•	931,952	,	,	81.050.803
							:		7		
As at 01 April 2017	On demand	1 to 14 days	IS days to I	1 month to 2	2 months to 3	3 months to 6	6 months to 1	1 year to 3 years 3 years to 5 years Over 5 years	3 years to 5 years	Over 5 years	Total
TO THE STATE OF TH			month	manths	months	months	vear				•
Cash and cash equivalent and other bank balances	39,794,339	1	•	•	•	1		•	1	,	39,794,339
Trade receivables		-	-	•	25,391,397		•	·	-		25.391.397
Other financial assets	•	,	-	-	•	1		846,144		,	846.144
Total	39,794,339		1		25.391.397			846,144	•	-	088 170 AA
										-	



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.22 Analysis of financial assets and liabilities by industry risk concentration

Industry analysis - Risk concentration for 31 March 2019

Particulars	Financial services	Total
Financial assets		
Cash and cash equivalent and other bank balances	65,873,226	65,873,226
Trade and other receivables	37,260,908	37,260,908
Other financial assets	991,086	991,086
	104,125,220	104,125,220
Other Commitments	-	-
Total	104,125,220	104,125,220

Industry analysis - Risk concentration for 31 March 2018

Particulars	Financial services	Total
Financial assets		
Cash and cash equivalent and other bank balances	51,577,259	51,577,259
Trade and other receivables	28,541,592	28,541,592
Other financial assets	931,952	931,952
	81,050,803	81,050,803
Other Commitments	_	_
Total	81,050,803	81,050,803

Industry analysis - Risk concentration for 01 April 2017

Particulars	Financial services	Total
Financial assets		
Cash and cash equivalent and other bank balances	39,794,339	39,794,339
Trade and other receivables	25,391,397	25,391,397
Other financial assets	846,144	846,144
•	66,031,880	66,031,880
Other Commitments	-	-
Total	66,031,880	66,031,880



## Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.23 Total market risk exposure

Fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices. The Company classifies exposures to market risk into either trading or non-trading portfolios and manages each of those portfolios separately. Such risks the market risk for the trading portfolio is managed and monitored based on a VaR methodology that reflects the interdependency between risk variables. Non-trading positions are managed and monitored using other sensitivity analyses.

	Sund	Sunday, March 31, 2019	2019	Sature	Saturday, March 31, 2018	2018	Satu	Saturday, April 1, 2017	2017
Particulars	Carrying amount	Traded risk	Non-traded risk	Carrying an	Traded risk		Carrying amount   Traded risk   Non-traded risk	Traded risk	Non-traded risk
Assets							0		
Cash and cash	65,873,226	1	65,873,226	51,577,259	1	51.577.259	39 794 339	-	30 704 339
equivalent and other							× 16.5		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
bank balances									
Trade receivables	37,260,908	1	37,260,908	28,541,592	1	28.541.592	25.391.397	,	25 391 397
Other financial assets	980,166	1	980'166	931,952	ı	931.952	846.144		846 144
Total	104,125,220	-	104,125,220	81,050,803		81.050.803	66.031.880		66 031 880
							And Tooling		ACOTO TOO
Liability									
Trade payables	995,742	1	995,742	1,360,853	ı	1.360.853	565 457	ŧ	565 457
Other financial liabilities	17,016,140	-	17,016,140	9,366,350	1	9,366,350	12,513,850	,	12.513.850
Total	18,011,882	-	18,011,882	10,727,203	,	10,727,203	13,079,307	,	13,079,307



Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.24 Financial assets available to support future funding

Following table sets out availability of financial assets to support funding:

Sunday, March 31, 2019	Pledge as collateral	others I	Available as collateral	others 2	Total carrying amount
Cash and cash equivalent including bank balance	-	-	<u>.</u>	65,873,226	65,873,226
Trade receivables	-	_	37,260,908		37,260,908
Other financial assets	-		-	991,086	991,086
Property, plant and equipment		-	86,251	-	86,251
Total assets	-		37,347,159	66,864,312	104,211,471

Saturday, March 31, 2018	Pledge as collateral	others 1	Available as collateral	others 2	Total carrying amount
Cash and cash equivalent including bank balance	7	-	-	51,577,259	51,577,259
Trade receivables	-	-	28,541,592	-	28,541,592
Other financial assets	<del>-</del>	-	-	931,952	931,952
Property, plant and equipment	•	-	23,086	-	23,086
Total assets	-	_	28,564,678	52,509,211	81,073,889

Saturday, April 1, 2017	Pledge as collateral	others 1	Available as collateral	others 2	Total carrying amount
Cash and cash equivalent including bank balance	-	-	-	39,794,339	39,794,339
Trade receivables	_	-	25,391,397	_	25,391,397
Other financial assets	•	-	-	846,144	846,144
Property, plant and equipment .	•		62,467	-	62,467
Total assets	-		25,453,864	40,640,483	66,094,347

<sup>1</sup> Represents assets which are not pledged and Company believes it is restricted from using to secure funding for legal or contractual or other reason

<sup>2</sup> Represents assets which are not restricted for use as collateral, but that the Company would not consider readily available to secure funding in the normal course of business



### Notes to the financial statements (Continued)

(Currency: Indian rupees)

### 2.25 Revenue from contract with customers

Below is the disaggregation of the revenue from contracts with customers and its reconciliation to amounts reported in statement of profit and loss:

For the year ended 31 March 2019

Particulars	Fees and commission income
Service transferred at a point in time	283,233,620
Service transferred over time	-
Total revenue from contract with customers	283,233,620

For the year ended 31 March 2018

Particulars	Fees and commission income
Service transferred at a point in time	180,542,310
Service transferred over time	
Total revenue from contract with customers	180,542,310



Notes to the financial statements (Continued) for the year ended 31 March 2019

(Currency: Indian Rupees)

### 2.26 Capital management

The primary objectives of the Company's capital management policy are to ensure that the Company complies with externally imposed capital requirements and maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholder value.

The Company manages its capital structure and makes adjustments to it according to changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes have been made to the objectives, policies and processes from the previous years. However, they are under constant review by the Board.

In addition to above, the Company is required to maintain minimum net-worth as prescribed by various regulatory authorities. The management ensures that this is complied.

### 2.27 Previous period comparatives

Previous year figures have been regrouped and rearranged whenever necessary.

As per our report of even date attached.

For NGS & Co. LLP

Chartered Accountants

Firm Registration No: 119850W

For and on behalf of the Board of Directors

R. P. Soni

Partner

Membership No.: 104796

Mumbai

May 8, 2019

Ranganathan Purushothaman

Director