

EW/Sec/2019/22

January 24, 2019

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.

Dear Sirs,

Ref.:- Symbol - EDELWEISS Sub: Outcome of the Board Meeting

This is to inform you that the Board of Directors of the Company, at their meeting held today, inter alia:

- i) approved the following Unaudited Financial Results of the Company for the quarter and nine months period ended December 31, 2018:
 - a) Consolidated Financial Results; and
 - b) Standalone Financial Results.

The copies of the aforesaid results together with the Limited Review Report issued by the Auditors of the Company are enclosed.

ii) declared an interim dividend of Rs. 1.10 per share on the equity shares of the face value of Re. 1/- each.

The Record date for the aforesaid interim dividend will be February 5, 2019 and the same will be credited/dispatched between February 12, 2019 and February 16, 2019.

The meeting of the Board of Directors of the Company commenced at 10.00 a.m. and concluded at 11.30 a.m.

The above information is given pursuant to the provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015.

Kindly take the same on record.

Thanking you,

For Edelweiss Financial Services Limited

B. Renganathan

Executive Vice President & Company Secretary

Encl: a/a

Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641

Registered Office : Edelweiss House, Off CST Road, Kalina, Mumbai 400098 🗷 +91 22 4009 4400 🗈 +91 224019 3610 www.edelweissfin.com



January 24, 2019

BSE Limited P J Towers, Dalal Street, Fort, Mumbai – 400 001.

Dear Sirs,

Ref.:- Scrip Code:- 532922 Sub: Outcome of the Board Meeting

This is to inform you that the Board of Directors of the Company, at their meeting held today, *inter alia*:

- i) approved the following Unaudited Financial Results of the Company for the quarter and nine months period ended December 31, 2018:
 - a) Consolidated Financial Results; and
 - b) Standalone Financial Results.

The copies of the aforesaid results together with the Limited Review Report issued by the Auditors of the Company are enclosed.

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Kindly take the same on record.

Thanking you,

For Edelweiss Financial Services Limited

B. Renganathan

Executive Vice President & Company Secretary

Encl: a/a

Edelweiss Financial Services Limited
Corporate Identity Number: L99999MH1995PLC094641
Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098
Tel: +91-22-40094400 Fax: +91-22-40863610
Website: www.edelweissfin.com



Consolidated Financial Results for the quarter and nine months ended 31 December 2018

| | Quarter Ended | | | Nine Months Ended | | |
|---|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|
| Particulars | December 31, 2018 (Unaudited) | September 30, 2018 (Unaudited) | December 31, 2017 (Unaudited) | December 31, 2018 (Unaudited) | December 31, 2017 (Unaudited) | |
| 1 Revenue from operations | , | , | ,,=, | , | 1367 | |
| (a) Fee and commission | 618.82 | 515.04 | 565.40 | 1,654.53 | 1,541.00 | |
| (b) Fund based activities | 1,942.88 | 1,915.10 | 1,468.04 | 5,622.33 | 4,320.73 | |
| (c) Premium from insurance business | 190.02 | 184.17 | 127.26 | 492.56 | 304.02 | |
| (d) Other operating income | 23.96 | 35.72 | 44.76 | 91.76 | 125.94 | |
| Total revenue from operations | 2,775.68 | 2,650.03 | 2,205.46 | 7,861.18 | 6,291.69 | |
| 2 Other income | 15.01 | 22.56 | 18.77 | 78.24 | 42.60 | |
| 3 Total Income (1+2) | 2,790.69 | 2,672.59 | 2,224.23 | 7,939.42 | 6,334.29 | |
| 4 Expenses | | | | | | |
| (a) Employee benefits expense | 436.67 | 390.87 | 317.83 | 1,214.05 | 966.26 | |
| (b) Finance costs | 1,212.81 | 1,178.54 | 992.00 | 3,501.19 | 2,861.78 | |
| (c) Depreciation and amortisation expense | 32.83 | 31.32 | 23.00 | 91.03 | 68.31 | |
| (d) Change in insurance policy liability - actuarial | 180.31 | 129.66 | 100.54 | 401.90 | 250.74 | |
| (e) Policy Benefits paid | 17.27 | 13.78 | 15.55 | 44.28 | 48.86 | |
| (f) Other expenses | 452.99 | 470.01 | 426.61 | 1,353.09 | 1,085.91 | |
| Total expenses | 2,332.88 | 2,214.18 | 1,875.53 | 6,605.54 | 5,281.86 | |
| 5 Profit / (Loss) before share in profit / (loss) of associates and tax (3-4) | 457.81 | 458.41 | 348.70 | 1,333.88 | 1,052.43 | |
| 6 Share in profit / (loss) of associates | 0.19 | (0.49) | | 4.20 | (1.21 | |
| 7 Profit / (Loss) before tax (5+6) (Refer note 6) | 458.00 | 457.92 | 348.70 | 1,338.08 | 1,051.22 | |
| 8 Tax expense | | | | | | |
| Current tax | 192.56 | 252.98 | 136.86 | 674.05 | 404.31 | |
| Deferred tax and MAT | 7.09 | (71.44) | (6.80) | (134.02) | 23.01 | |
| 9 Net Profit / (Loss) for the period (7-8) | 258.35 | 276.38 | 218.64 | 798.05 | 623.90 | |
| 10 Other Comprehensive Income | 75.30 | 6.62 | (21.13) | 50.08 | (22.35 | |
| 11 Total Comprehensive Income (9+10) | 333.65 | 283.00 | 197.51 | 848.13 | 601.55 | |
| 2 Net Profit for the period attributable to: | | | | | | |
| Owners of the company | 226.11 | 272.27 | 235.02 | 762.78 | 622.77 | |
| Non controlling interests | 32.24 | 4.11 | (16.38) | 35.27 | 1.13 | |
| 3 Other Comprehensive Income for the period attributable to: | | | | | | |
| Owners of the company | 44.10 | 7.34 | (14.38) | 36.84 | (13.50 | |
| Non controlling interests | 31.20 | (0.72) | (6.75) | 13.24 | (8.85 | |
| 4 Total Comprehensive Income for the period attributable to: | | | | | | |
| Owners of the company | 270.21 | 279.61 | 220.64 | 799.62 | 609.27 | |
| Non controlling interests | 63.44 | 3.39 | (23.13) | 48.51 | (7.72 | |
| 15 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | X470/450/ | See to | 1.12218200 | | |
| - Basic (Not Annualised) | 2.55 | 3.08 | 2.82 | 8.66 | 7.67 | |
| - Diluted (Not Annualised) | 2.50 | 3.01 | 2.72 | 8.50 | 7.40 | |







Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website: www.edelweissfin.com



Notes:

- 1 The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and nine months ended 31 December 2018 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on 24 January 2019.
- 2 The financial results for the quarter and nine months ended 31 December 2018 of EFSL, on consolidated basis, have been subjected to a 'Limited Review' by the Statutory Auditors of the Company and the auditors have issued an unqualified review report. Financial results under previous GAAP for the quarter and nine months ended 31 December 2017, as reviewed and published in the earlier period, have been adjusted for differences in the accounting principles adopted by the Group on transition to Indian Accounting Standards ('IndAS'). The Statutory Auditors of the Company have reviewed these IndAS adjustments and the reconciliation as presented in Note 4 below.
- 3 The Company has adopted Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, from 1 April 2018 and the effective date of such transition is 1 April 2017. Such transition has been carried out from the erstwhile Accounting Standards notified under the Act, read with relevant rules issued thereunder and guidelines issued by the Reserve Bank of India ('RBI') (collectively referred to as 'the Previous GAAP'). Accordingly, the impact of transition has been recorded in the opening reserves as at 1 April 2017 and the corresponding figures, presented in these results, have been restated/ reclassified.

There is a possibility that these financial results for the current and previous periods may require adjustments due to changes in financial reporting requirements arising from new standards, modifications to the existing standards, guidelines issued by the Ministry of Corporate Affairs and RBI or changes in the use of one or more optional exemptions from full retrospective application of certain Ind AS permitted under Ind AS 101 which may arise upon finalisation of the financial statements as at and for the year ending 31 March 2019 prepared under Ind AS.

4 Reconciliation of Net Profit for the guarter and nine months ended 31 December 2017 as reported under erstwhile Indian GAAP and Ind AS is summarised as

| | | (₹ in Crores) |
|--|---|---|
| Particulars | Quarter Ended December 31, 2017 (Unaudited) | Nine Months Ended December 31, 2017 (Unaudited) |
| Net profit after tax as reported under Indian GAAP | 224.99 | 640.92 |
| Ind AS adjustments increasing / (decreasing) net profit as reported under Indian GAAP: | | |
| Effective interest rate on financial assets | 22.64 | (17.19) |
| Effective interest rate on financial liabilities | (20.50) | (27.92) |
| Fair valuation of financial instruments and fees in ARC business | 21.42 | 29.91 |
| Consolidation of trusts and associates | (5.79) | 56.02 |
| Dividend on redeemable preference shares | (2.54) | (7.62) |
| ESOP fair value charge | (3.94) | (10.73) |
| Expected credit loss | (36.25) | (34.80) |
| Others | 9.58 | 7.27 |
| Tax effect on Ind AS adjustments | 9.03 | (11.96) |
| Net profit as per Ind AS | 218.64 | 623.90 |
| Other Comprehensive Income after tax as per Ind AS | (21.13) | (22.35) |
| Total Comprehensive Income as per Ind AS | 197.51 | 601.55 |

Other Comprehensive Income primarily includes impact of fair valuation of quoted non-current investments not held for trade (other than subsidiaries, joint ventures and associates), effect of foreign currency translation on consolidation and re-measurement gains/losses on actuarial valuation of post employment defined benefits.

5 The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Standalone financial results are available on the Company's website viz. www. edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

| | | | | | (₹ in Crores) | | |
|--------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|--|
| | | Quarter Ended | | | Nine Months Ended | | |
| Particulars | December 31, 2018 (Unaudited) | September 30, 2018 (Unaudited) | December 31, 2017 (Unaudited) | December 31, 2018 (Unaudited) | December 31, 2017 (Unaudited) | | |
| Profit before Tax | 14.60 | 25.11 | 33.46 | 80.75 | 97.78 | | |
| Net Profit after Tax | 22.53 | 25.25 | 23.98 | 80.56 | 78.33 | | |
| Other Comprehensive Income after tax | 0.10 | 0.10 | 0.04 | 0.30 | 0.11 | | |
| Total Comprehensive Income after tax | 22.63 | 25.35 | 24.02 | 80.86 | 78.44 | | |

6 The attribution of profit before tax between owners of the company and non controlling interests is as per below table.

Particulars

Nine Months Ended December December 31, 2018 31, 2017 (Unaudited) (Unaudited) 1,232.50 1,023.98

(₹ in Crores)

31, 2018 30, 2018 31, 2017 (Unaudited) (Unaudited) (Unaudited) Profit / (Loss) before tax attributable to: Owners of the company 393.63 433.61 350.91 Non controlling interests 64.37 24.31 (2.21)105.58 27.24 Profit / (Loss) before tax 458.00 457.92 348.70 1.338.08 1.051.22

December

7 During the quarter ended 31 December 2018, the Company has issued 1,333,067 equity shares of face value of ₹ 1 each to its employees on exercise of employee

8 The Board of Directors at its meeting dated 24 January 2019, has declared an interim dividend of ₹ 1.10 per equity share (on face value of ₹ 1 per equity share) for the financial year 2018-19.

3018



Quarter Ended

September

December

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9 Consolidated Segment Results for the quarter and nine months ended 31 December 2018.

| 9 Consolidated Segment Results for the quarter and nine me | onths ended 31 Decem | iber 2018. | | | (₹ in Crores) |
|--|-------------------------------------|--------------------------------------|---|-------------------------------------|-------------------------------------|
| | | Quarter Ended | | Nine Mont | (3) |
| Particulars | December 31, 2018 (Unaudited) | September 30, 2018 (Unaudited) | December 31, 2017 (Unaudited) | December 31, 2018 (Unaudited) | December 31, 2017 (Unaudited) |
| 1 Segment revenue [Total income] | | , | | | |
| Agency | 366.53 | 340.64 | 337.02 | 1,062.72 | 993.32 |
| Capital Based | 2,140.01 | 2,111.71 | 1,730.35 | 6,220.09 | 4,905.98 |
| Insurance business | 280.71 | 206.42 | 156.52 | 641.57 | 431.47 |
| Unallocated | 3.63 | 13.33 | 0.34 | 19.24 | 2.31 |
| Total income | 2,790.88 | 2,672.10 | 2,224.23 | 7,943.62 | 6,333.08 |
| 2 Segment results [Profit / (Loss) before tax] | | | | | |
| Agency | 124.64 | 111.67 | 126.94 | 352.34 | 326.42 |
| Capital Based | 410.57 | 434.04 | 306.51 | 1,231.59 | 896.37 |
| Insurance business | (75.25) | (86.53) | (77.97) | (241.58) | (158.75) |
| Unallocated | | | | 28 | 1.0 |
| Profit / (Loss) before tax | 459.96 | 459.18 | 355.48 | 1,342.35 | 1,064.04 |
| Less: | | | | | |
| (a) Interest | 90 | | | 580 | 190 |
| (b) Unallocated net expenditure | (1.96) | (1.26) | (6.78) | (4.27) | (12.82) |
| Total Profit before tax | 458.00 | 457.92 | 348.70 | 1,338.08 | 1,051.22 |
| 3 Segment Assets | | | | | *S |
| Agency | 3,845.04 | 4,382.70 | 3,268.10 | 3,845.04 | 3,268.10 |
| Capital Based | 58,107.04 | 59,352.30 | 50,788.07 | 58,107.04 | 50,788.07 |
| Insurance business | 3,432.44 | 3,250.47 | 3,015.29 | 3,432.44 | 3,015.29 |
| Unallocated | 922.78 | 836.49 | 620.03 | 922.78 | 620.03 |
| Total assets | 66,307.30 | 67,821.96 | 57,691.49 | 66,307.30 | 57,691.49 |
| 4 Segment Liabilities | | | 17 | | |
| Agency | 3,288.02 | 3,711.07 | 3.019.29 | 3,288.02 | 3,019.29 |
| Capital Based | 51,521.52 | 53,233.94 | 45,051.97 | 51,521.52 | 45,051.97 |
| Insurance business | 2,343.86 | 2,150.39 | 1,593.53 | 2,343.86 | 1,593.53 |
| Unallocated | 368.87 | 256.56 | 159.73 | 368.87 | 159.73 |
| Total liabilities | 57,522.27 | 59,351.96 | 49,824.52 | 57,522.27 | 49,824.52 |
| 5 Capital employed [Segment assets - Segment liabilities] | | , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| Agency | 557.02 | 671.63 | 248.81 | 557.02 | 248.81 |
| Capital Based | 6,585.52 | 6,118.36 | 5,736.10 | 6,585.52 | 5,736.10 |
| Insurance business | 1.088.58 | 1,100.08 | 1,421.76 | 1,088.58 | 1,421.76 |
| Unallocated | 553.91 | 579.93 | 460.30 | 553.91 | 460.30 |
| Total capital employed | 8,785.03 | 8,470.00 | 7,866.97 | 8,785.03 | 7,866.97 |

The Company has made its consolidated segment reporting to meaningfully represent its business lines. Agency includes broking, advisory, product distribution and other fee based businesses; Capital Based includes income from treasury operations, investment income and financing; Insurance business represents life insurance business and general insurance business. Segment data for previous financial period has been reclassified to conform to current financial period's presentation.

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10 The previous period figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.

11 The consolidated results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors

Rashesh Shah Chairman

Mumbai, 24 January 2019.



S.R. BATLIBOI & CO. LLP

Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Limited Review Report

To The Board of Directors Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying statement of unaudited Ind AS consolidated financial results of Edelweiss Financial Services Limited (the 'Company') and its subsidiaries and trusts (together, referred to as 'the Group'), for the quarter and nine months ended December 31, 2018 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. The Statement includes the results of the subsidiaries/ trusts (Refer Annexure A).
- 5. Based on our review conducted as above and on consideration of the reports of other auditors and management certified financial results and other financial information of subsidiaries/ trusts for the quarter and nine months ended December 31, 2018, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Act, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. a) We did not review, the interim financial results and other financial information, in respect of 37 subsidiaries, whose IND-AS interim financial information include total assets of Rs. 14,099 crores as at December 31, 2018 and total revenues of Rs. 740 crores and Rs. 2,106 crores for the quarter and nine months ended December 31, 2018 respectively. These interim financial results and other financial information have been reviewed by other auditors whose reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.
 - b) We did not review, the interim financial results and other financial information, in respect of 10 subsidiaries, whose IND-AS interim financial information include total assets of Rs. 1,071 crores as at December 31, 2018 and total revenues of Rs. 12 crores and Rs. 76 crores for the quarter and nine months ended December 31, 2018 respectively. These interim financial results and other financial information have been certified by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries and trusts is based solely on the management certified financial results and other financial information. Our conclusion is not modified in respect of this matter.
 - c) We did not review, IND-AS adjustment for the interim financial results and other financial information, in respect of 38 subsidiaries, whose IND-AS interim financial information include total assets of Rs. 14,214 crores as at December 31, 2017 and total revenues of Rs. 797 crores and Rs. 2,053 crores for the quarter and nine months ended December 31, 2017 respectively. These interim financial results and other financial information have been reviewed by other auditors whose reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.

S.R. BATLIBOI & CO. LLP

Chartered Accountants

- d) We did not review, IND-AS adjustment for the interim financial results and other financial information, in respect of 12 subsidiaries, whose IND-AS interim financial information include total assets of Rs. 582 crores as at December 31, 2017 and total revenues of Rs. 23 crores and Rs. 75 crores for the quarter and nine months ended December 31, 2017 respectively. These interim financial results and other financial information have been certified by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries and trusts is based solely on the management certified financial results and other financial information. Our conclusion is not modified in respect of this matter.
- 7. a) The auditors of Edelweiss Tokio Life Insurance Company Limited ('ETLIFE'), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2018 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2018 has been duly certified by the ETLIFE 's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 'Insurance Contracts', the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. The auditors have relied upon the ETLIFE's Appointed Actuary's certificate for expressing their conclusion in this regard.
 - b) The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary, have reported that actuarial valuation of liabilities for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at December 31, 2018 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 'Insurance Contracts', the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. The auditors have relied on the EGICL's Appointed Actuary's certificate for expressing their conclusion in this regard.

Our conclusion is not modified in respect of these matters.

8. The comparative financial information for the corresponding quarter and nine months ended December 31, 2017 included in these Ind AS consolidated financial results of the Company, are based on the previously issued consolidated financial results prepared in accordance with recognition and measurement principles of Accounting Standard 25 'Interim Financial Reporting', as specified under section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India and reviewed by the predecessor auditor whose report for the corresponding quarter and nine months ended December 31, 2017 dated January 23, 2018 expressed an unmodified conclusion on those consolidated financial results, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been reviewed by us.

For S. R. Batliboi & Co. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

per Shrawan Jalan

Partner

Membership No.: 102102

Place: Mumbai

Date: January 24, 2019

S.R. BATLIBOI & Co. LLP Chartered Accountants

Annexure A

| SUBSIDIARIES: | SUBSIDIARIES: | TRUSTS: |
|--|--|---------------------|
| ECL Finance Limited | EAAA LLC | EARC Trust - SC 130 |
| Edelweiss Commodities Services Limited | Edelweiss Holding Limited | EARC SAF - 3 Trust |
| Edelweiss Asset Reconstruction Company Limited | Edelweiss Alternative Asset Advisors Limited | EARC Trust - SC 223 |
| Edelweiss Housing Finance Limited | Edelweiss Alternative Asset Advisors Pte. Limited | EARC Trust - SC 229 |
| Edelweiss Finance & Investments Limited | Edelweiss Securities (IFSC) Limited | EARC Trust - SC 238 |
| Ecap Equities Limited | Edelweiss Investment Advisors Private Limited | EARC Trust - SC 245 |
| Edelweiss Finvest Private Limited | Edelweiss Financial Services Inc. | EARC Trust - SC 251 |
| Edelweiss Retail Finance Limited | Edel Finance Company Limited | EARC Trust - SC 266 |
| Edelweiss Tokio Life Insurance Company Limited | Edelweiss Wealth Advisors LLP | EARC TRUST - SC 262 |
| Edelweiss Custodial Services Limited | Edelweiss General Insurance Company Limited | EARC TRUST - SC 263 |
| Edelweiss Agri Value Chain Limited | Edelweiss Securities (Hong Kong) Private Limited | EARC TRUST - SC 293 |
| Edelweiss Securities Limited | Edelweiss Financial Services (UK) Limited | EARC TRUST - SC 297 |
| Edelweiss Broking Limited | Edelweiss Trustee Services Limited | EARC TRUST SC - 308 |
| Edelcap Securities Limited | Alternative Investment Market Advisors Private Limited | EARC TRUST SC - 314 |
| Allium Finance Private Limited | EW Special Opportunities Advisors LLC | EARC TRUST SC - 325 |
| EC Global Limited | EW India Special Assets Advisors LLC | EARC TRUST SC - 329 |
| Edelweiss Investment Adviser Limited | Edelweiss Trusteeship Company Limited | EARC TRUST SC - 331 |
| Edelweiss International (Singapore) Pte. Limited | Retra Ventures Private Limited | EARC Trust SC 306 |
| EW Clover Scheme-1 | Lichen Metals Private Limited | EARC Trust SC 309 |
| Edel Investments Limited | Edelweiss Securities Trading and Management Private Limited | EARC Trust SC 313 |
| EFSL Comtrade Limited | Edelweiss Securities and Investment Private Limited | EARC Trust SC 333 |
| Edelweiss Capital (Singapore) Pte. Limited | Edelvalue Partners | EARC Trust SC 321 |
| EC Commodity Limited | Edelweiss Fund Advisors Private Limited | EARC Trust SC 334 |
| Aster Commodities DMCC | Edelgive Foundation | EARC Trust SC 318 |
| Edelweiss Asset Management Limited | | EARC Trust SC 332 |
| EC International Limited | TRUSTS: | EARC TRUST SC - 345 |
| Edelweiss Multi Strategy Funds Management Private Ltd | EARC SAF - 2 Trust | EARC TRUST SC - 348 |
| Edelweiss Global Wealth Management Limited | EARC Trust - SC 6 | EARC TRUST SC - 349 |
| Edel Land Limited | EARC Trust - SC 7 | EARC TRUST SC - 350 |
| Edelweiss Capital Markets Limited | EARC Trust - SC 9 | EARC Trust SC 352 |
| Edelweiss Comtrade Limited | EARC Trust SC - 102 | EARC Trust SC 354 |
| Edelweiss Multi Strategy Fund Advisors LLP | EARC Trust SC - 109 | EARC Trust SC 357 |
| Edelweiss Business Services Limited | EARC Trust SC 358 | EARC SAF - 1 |
| Edelweiss Insurance Brokers Limited | EARC TRUST - SC 283 | EARC Trust - SC 298 |
| Edelweiss Private Equity Tech Fund | EARC Trust SC 347 | EARC Trust SC 342 |
| Edelweiss Value and Growth Fund | EARC Trust SC 351 | |
| EFSL International Limited | EARC Trust SC - 112 | |



Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610

Website: www.edelweissfin.com



Standalone Financial Results for the guarter and nine months ended 31 December 2018

| | | | | | | (₹ in Crores) |
|----|---|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|
| | | | Quarter Ended | | Nine Mont | hs Ended |
| | Particulars | December 31, 2018 (Unaudited) | September 30, 2018 (Unaudited) | December 31, 2017 (Unaudited) | December 31, 2018 (Unaudited) | December 31, 2017 (Unaudited) |
| 1 | Revenue from operations | , | , | • | | · · · · · · · · · · · · · · · · · · · |
| | (a) Income from operations | 72.57 | 68.49 | 104.75 | 232.60 | 302.60 |
| | (b) Other operating income | (2.52) | 6.63 | (0.26) | 8.11 | 13.29 |
| | Total revenue from operations | 70.05 | 75.12 | 104.49 | 240.71 | 315.89 |
| 2 | Other income | 0.00 | 0.08 | 0.01 | 6.02 | 0.01 |
| 3 | Total Income (1+2) | 70.05 | 75.20 | 104.50 | 246.73 | 315.90 |
| 4 | Expenses | | | | | |
| | (a) Employee benefits expense | 24.16 | 22.02 | 26.21 | 83.35 | 79.73 |
| | (b) Finance costs | 7.07 | 3.94 | 18.66 | 11.61 | 73.10 |
| | (c) Depreciation and amortisation expense | 1.02 | 0.91 | 0.78 | 2.84 | 2.35 |
| | (d) Other expenses | 23.20 | 23.22 | 25.39 | 68.18 | 62.94 |
| | Total expenses | 55.45 | 50.09 | 71.04 | 165.98 | 218.12 |
| 5 | Profit / (Loss) before tax (3-4) | 14.60 | 25.11 | 33.46 | 80.75 | 97.78 |
| 6 | Tax expense | | | | | |
| | Current tax | (6.62) | (5.02) | 10.96 | - | 16.59 |
| | Deferred tax | (1.31) | 4.88 | (1.48) | 0.19 | 2.86 |
| 7 | Net Profit / (Loss) for the period (5-6) | 22.53 | 25.25 | 23.98 | 80.56 | 78.33 |
| 8 | Other Comprehensive Income | 0.10 | 0.10 | 0.04 | 0.30 | 0.11 |
| 9 | Total Comprehensive Income (7+8) | 22.63 | 25.35 | 24.02 | 80.86 | 78.44 |
| 10 | Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | | | | |
| | - Basic (Not annualised) | 0.25 | 0.29 | 0.17 | 0.91 | 0.97 |
| | - Diluted (Not annualised) | 0.25 | 0.28 | 0.16 | 0.90 | 0.93 |

Notes:

- 1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and nine months ended 31 December 2018 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on 24 January 2019.
- 2 The financial results for the quarter and nine months ended 31 December 2018 of EFSL, on standalone basis, have been subjected to a 'Limited Review' by the Statutory Auditors of the Company and the auditors have issued and unqualified review report. Financial results under previous GAAP for the quarter and nine months ended 31 December 2017, as reviewed and published in the earlier period, have been adjusted for differences in the accounting principles adopted by the Company on transition to Indian Accounting Standards ('IndAS'). The Statutory Auditors of the Company have reviewed these IndAS adjustments and the reconciliation as presented in Note 4 below.
- 3 The Company has adopted Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, from 1 April 2018 and the effective date of such transition is 1 April 2017. Such transition has been carried out from the erstwhile Accounting Standards notified under the Act. Accordingly, the impact of transition has been recorded in the opening reserves as at 1 April 2017 and the corresponding figures, presented in these results, have been restated/ reclassified.

There is a possibility that these financial results for the current and previous periods may require adjustments due to changes in financial reporting requirements arising from new standards, modifications to the existing standards, guidelines issued by the Ministry of Corporate Affairs or changes in the use of one or more optional exemptions from full retrospective application of certain Ind AS permitted under Ind AS 101 which may arise upon finalisation of the financial statements as at and for the year ending 31 March 2019 prepared under Ind AS.

4 Reconciliation of Net Profit for the quarter and nine months ended 31 December 2017 as reported under erstwhile Indian GAAP and Ind AS is summarised as below:

(₹ in Crores)

| Particulars | Quarter Ended December 31, 2017 (Unaudited) | Nine months Ended December 31, 2017 (Unaudited) |
|--|--|---|
| Net profit after tax as reported under Indian GAAP | 25.06 | 81.72 |
| Ind AS adjustments increasing / (decreasing) net profit as reported under Indian GAAP: | | |
| Fair valuation of assets and liabilities | 0.04 | 0.09 |
| ESOP fair value charge | (1.31) | (3.73) |
| Others | 0.00 | 0.01 |
| Tax effect on above adjustments | 0.19 | 0.24 |
| Net profit as per Ind AS | 23.98 | 78.33 |
| Other Comprehensive Income after tax as per Ind AS | 0.04 | 0.11 |
| Total Comprehensive Income as per Ind AS | 24.02 | 78.44 |

Other Comprehensive Income primarily includes re-measurement gains/losses on actuarial valuation of post employment defined benefits.

5 During the quarter ended 31 December 2018, the Company has issued 1,333,067 equity shares of face value of ₹ 1 each to the employees on exercise of employee stock options.

The Board of Directors at its meeting dated 24 January 2019, has declared an interim dividend of ₹ 1.10 per equity share (on face value of ₹ 1 per equity share)

for the financial year 2018-19.



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Website: www.edelweissfin.com



7 Standalone Segment Results for the quarter and nine months ended 31 December 2018

(₹ in Crores)

| | Quarter Ended | | Nine Months Ended | | |
|---|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Particulars | | | | | |
| Particulars | December 31, 2018 (Unaudited) | September 30, 2018 (Unaudited) | December 31, 2017 (Unaudited) | December 31, 2018 (Unaudited) | December 31, 2017 (Unaudited) |
| 1 Segment revenue [Total income] | .39 | | | | 750 |
| Agency | 24.60 | 31.05 | 67.57 | 99.36 | 172.22 |
| Holding Company activities | 45.37 | 44.15 | 36.93 | 141.35 | 143.68 |
| Unallocated | 0.08 | 14 | | 6.02 | 10.0000000 |
| Total income | 70.05 | 75.20 | 104.50 | 246.73 | 315.90 |
| 2 Segment results [Profit / (Loss) before tax] | | | | | |
| Agency | 2.83 | 3.56 | 30.76 | 20.65 | 87.85 |
| Holding Company activities | 11.69 | 21.55 | 2.70 | 54.08 | 9.93 |
| Unallocated | 0.08 | - | 7. | 6.02 | H |
| Profit / (Loss) before tax | 14.60 | 25.11 | 33.46 | 80.75 | 97.78 |
| Less: | | | | | |
| (a) Interest | | | | | - |
| (b) Unallocated net expenditure | | | 340 | | |
| Total Profit before tax | 14.60 | 25.11 | 33.46 | 80.75 | 97.78 |
| 3 Segment Assets | | | | | |
| Agency | 50.58 | 32.29 | 70.59 | 50.58 | 70.59 |
| Holding Company activities | 3,565.29 | 3,636.66 | 3,406.52 | 3,565.29 | 3,406.52 |
| Unallocated | 100.57 | 120.51 | 80,59 | 100.57 | 80.59 |
| Total assets | 3,716.44 | 3,789.46 | 3,557.70 | 3,716.44 | 3,557.70 |
| 4 Segment Liabilities | | | | | |
| Agency | 13.69 | 11.59 | 27.52 | 13.69 | 27.52 |
| Holding Company activities | 263.02 | 342.52 | 124.79 | 263.02 | 124.79 |
| Unallocated | 2.12 | 28.86 | 31.79 | 2.12 | 31.79 |
| Total liabilities | 278.83 | 382.97 | 184.10 | 278.83 | 184.10 |
| 5 Capital employed [Segment assets - Segment liabilities] | | | | | |
| Agency | 36.89 | 20.70 | 43.07 | 36.89 | 43.07 |
| Holding Company activities | 3,302.27 | 3,294.14 | 3,281.73 | 3,302.27 | 3,281.73 |
| Unallocated | 98.45 | 91.65 | 48.80 | 98.45 | 48.80 |
| Total capital employed | 3,437.61 | 3,406.49 | 3,373.60 | 3,437.61 | 3,373.60 |

Agency includes investment banking; Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries/associates and investment activities. Segment data for previous financial period has been reclassified to conform to current financial period's presentation.

- 8 The previous period figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.
- 9 The standalone results will be available on the Company's website www.edelweissfin.com

Mumbai, 24 January 2019.

Rashesh Shah Chairman

Board of Directors

On behalf of the

S.R. BATLIBOI & CO. LLP

Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Limited Review Report - Standalone Financial Results

To The Board of Directors Edelweiss Financial Services Limited

- We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Edelweiss Financial Services Limited (the 'Company'), for the quarter and nine months ended December 31, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Act, read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. The comparative financial information for the corresponding quarter and nine months ended December 31, 2017 included in these Ind AS standalone financial results of the Company, are based on the previously issued standalone financial results prepared in accordance with recognition and measurement principles of Accounting Standard 25 "Interim Financial Reporting", as specified under section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India and reviewed by the predecessor auditor whose report for the corresponding quarter and nine months ended December 31, 2017 dated January 23, 2018 expressed an unmodified conclusion on those standalone financial results, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been reviewed by us.

For S. R. Batliboi & Co. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

per Shrawan Jalan

Partner

Membership No.: 102102

Place: Mumbai

Date: January 24, 2019