EW/Sec/2016/BM-2



November 9, 2016

**BSE Limited** P J Towers, Dalal Street, Fort, Mumbai – 400 001.

Dear Sir/Madam,

## **<u>Ref.:- Symbol - EDELWEISS</u>**

## Sub: Outcome of the Board Meeting

Further to our letter No. EW/Sec/2016/BM-1 dated November 9, 2016, enclosed please find the Certificate from IDBI Trusteeship Services Limited, the Debenture Trustees, in accordance with the provisions of Regulation 52(5) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Edelweiss Financial Services Limited

B. Renganathan Executive Vice President & Company Secretary

Encl: as above

Proud to announce Rs. 1 crore life cover to each and every athlete of the 2016 Indian Olympic team by Edelweiss Tokio Life Insurance Co. Ltd.

Edelweiss Financial Services Limited

Corporate Identity Number : L999999MH1995PLC094641 Registered Office : Edelweiss House, Off CST Road, Kalina, Mumbai 400098 Ø +91 22 4009 4400 🕑 +91 224019 4890 www.edelweissfin.com

## **IDBI Trusteeship Services Ltd**

CIN: U65991MH2001GOI131154



## 4830/ITSL/OPR/2016

November 09, 2016

To,

Edelweiss Financial Services Limited Edelweiss House, Off CST Road, Kalina Mumbai 400098

KIND ATTN: Mr. B. Renganathan (Executive Vice President & Company Secretary)

<u>Subject: Certificate u/r 52(5) of SEBI (Listing Obligations & disclosure Requirements)</u> <u>Regulations, 2015, for various NCDs Issued by Edelweiss Financial Services Limited for</u> <u>the half year ended 30<sup>th</sup> September, 2016.</u>

Dear Sir,

We are acting as Debenture Trustee for the Secured, Redeemable Non-Convertible Debentures issued by **Edelweiss Financial Services Limited** ("The Issuer") on a private placement basis.

In terms of the provisions of Regulation 52(5) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, ('Regulations') we certify that we have taken note of the disclosures made by the Issuer as attached herewith under Regulation 52(4) of the Regulations.

Thanking you

Yours faithfully,

IDBI Trusteeship Services Limited

K. A. Sachwant

Authorised Signatory

Encl: As above

EW/Sec/2016/BM-1



November 9, 2016

**BSE Limited** P J Towers, Dalal Street, Fort, Mumbai – 400 001.

Dear Sirs,

## Ref.:- Scrip Code:- 532922

## Sub: Outcome of the Board Meeting

This is to inform you that the Board of Directors of the Company at their meeting held today, have approved the following unaudited Results for the second quarter and half year ended September 30, 2016:-

- a) Consolidated Financial Results of the Company; and
- b) Standalone Financial Results of the Company.

The copies of the results together with the Limited Review Report issued by the Auditors of the Company are enclosed.

The meeting of the Board of Directors of the Company commenced at 9.00 a.m. and concluded at 10.35 a.m.

Kindly take the same on record.

Thanking you,

Yours faithfully, For Edelweiss Financial Services Limited

B. Renganathan

B. Rengañathan Executive Vice President & Company Secretary

Encl: as above

Proud to announce Rs. 1 crore life cover to each and every athlete of the 2016 Indian Olympic team by Edelweiss Tokio Life Insurance Co. Ltd.

## Edetweiss Financial Services Limited

Corporate Identity Number : L999999MH1995PLC094641 Registered Office : Edelweiss House, Off CST Road, Kalina, Mumbai 400098 🕜 +91 22 4009 4400 💿 +91 224019 4890 www.edelweissfin.com

## Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com

## Consolidated Financial Results for the quarter and half year ended 30 September 2016

		Quarter Ended	I	Half Yea	r Ended	Year Ended
Particulars	September 30, 2016 (Unaudited)	June 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	March 31, 2016 (Audited)
1 Income from operations						
(a) Fee and commission	240.54	170.74	148.04	411.28	310.88	696.61
(b) Fund based activities	1,227.73	1,214.05	1,017.78	2,441.78	1,964.85	4,170.36
(c) Premium from life insurance business	84.61	53.25	57.53	137.86	87.73	300.18
(d) Other operating income	39.30	27.36	16.42	66.66	30.46	86.79
Total income from operations	1,592.18	1,465.40	1,239.77	3,057.58	2,393.92	5,253.94
2 Expenses						
(a) Employee benefits expense	276.52	247.58	213.41	524.10	424.75	882.13
(b) Depreciation and amortisation expense	22.84	23.46	20.68	46.30	40.73	90.23
(c) Change in life insurance policy liability - actuarial	86.80	55.11	49.57	141.91	71.63	255.49
(d) Other expenses	268.95	239.69	188.19	508.64	359.50	848.98
Total expenses	655.11	565.84	471.85	1,220.95	896.61	2,076.83
3 Profit / (Loss) from operations before other income and finance costs (1-2)	937.07	899.56	767.92	1,836.63	1,497.31	3,177.11
4 Other income	4.42	6.78	0.57	11.20	5.20	14.15
5 Profit / (Loss) from ordinary activities before finance costs (3+4)	941.49	906.34	768.49	1,847.83	1,502.51	3,191.26
6 Finance costs	708.88	698.69	637.68	1,407.57	1,243.27	2,620.09
7 Profit / (Loss) before tax (5-6)	232.61	207.65	130.81	440.26	259.24	571.17
8 Tax expense	96.85	82.89	48.21	179.74	95.37	235.38
9 Net Profit / (Loss) after tax (7-8)	135.76	124.76	82.60	260.52	163.87	335.79
10 Share of profit / (loss) of associates	4.93	6.11	8.20	11.04	17.21	47.65
11 Minority interest	(3.73)	(8.81)	(4.89)	(12.54)	(5.89)	(30.94
12 Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (9+10-11)	144.42	139.68	95.69	284.10	186.97	414.38
13 Paid-up equity share capital (Face Value of ₹ 1/- Per Share)	82.84	82.32	81.12	82.84	81.12	81.40
14 Reserves excluding Revaluation Reserves						3,591.40
15 Earnings Per Share (EPS) in Rupees (Face Value of ₹ 1/- Per Share)						
- Basic (Not annualised)	1.72	1.68	1.15	3.40	2.27	5.01
- Diluted (Not annualised)	1.65	1.63	1.11	3.26	2.18	4.85

### Notes:

1 The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and half year ended 30 September 2016 have been reviewed and recommended by the Audit Committee at its meeting held on 08 November 2016 and approved by the Board of Directors at its meeting held on 09 November 2016.

2 The financial results for the quarter and half year ended 30 September 2016 of EFSL, on consolidated basis, have been subjected to a 'Limited Review' by the Statutory Auditors of the Company and the auditors have issued an unqualified review report.

3 The Company conducts its operations along with its subsidiaries and associates. The consolidated financial results are prepared in accordance with Accounting Standard - 21 (AS-21) "Consolidated Financial Statements" and Accounting Standard - 23 (AS-23) "Accounting for investment in associates in Consolidated Financial Statements" specified under section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014.

4 Edelweiss Asset Reconstruction Company Limited ('EARC') which was an associate of the Company has become a Subsidiary of the Company with effect from 16 September 2016 and accordingly, the financial statements of EARC for the period 16 September 2016 to 30 September 2016 have been consolidated.

5 During the quarter ended 30 September 2016, the Company has issued 5,197,487 equity shares of face value of ₹ 1 each to the employees on exercise of employee stock options.



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## **Edelweiss Financial Services Limited**

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com

## 6 Consolidated Segment Results

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						(₹ in Crores)	
	Quarter Ended Half Year Ended						
Particulars	September 30, 2016 (Unaudited)	June 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	March 31, 2016 (Audited)	
Segment revenue [Total income]							
Agency	241.37	216.92	209.84	458.29	415.22	934.76	
Capital Based	1,226.61	1,167.49	965.49	2,394.10	1,871.03	3,990.76	
Life Insurance	132.66	92.92	75.99	225.58	131.96	387.47	
Unallocated	0.89	0.96	(2.78)	1.85	(1.88)	2.75	
Total income	1,601.53	1,478.29	1,248.54	3,079.82	2,416.33	5,315.74	
2 Segment results [Profit / (Loss) before tax and interest]							
Agency	44.13	19.10	58.06	63.23	75.53	137.21	
Capital Based	242.23	227.90	125.84	470.13	276.35	661.08	
Life Insurance	(41.62)	(30.73)	(32.94)	(72.35)	(60.17)	(154.78	
Unallocated	-	-	-	-		-	
Profit / (Loss) before tax	244.74	216.27	150.96	461.01	291.71	643.51	
Less:						))	
(a) Interest	-	-	-		-	-	
(b) Unallocated net expenditure	(7.20)	(2.51)	(11.95)	(9.71)	(15.26)	(24.69	
Total Profit before tax	237.54	213.76	139.01	451.30	276.45	618.82	
3 Segment Assets							
Agency	2,521.17	2,258.15	1,731.70	2,521.17	1,731.70	2,170.85	
Capital Based	36,404.72	33,670.76	30,169.63	36,404.72	30,169.63	32,740.10	
Life Insurance	1,605.46	1,548.82	881.11	1,605.46	881.11	1,551.68	
Unallocated	524.52	479.79	426.66	524.52	426.66	521.94	
Total assets	41,055.87	37,957.52	33,209.10	41,055.87	33,209.10	36,984.57	
4 Segment Liabilities							
Agency	2,270.14	2,029.21	1,518.83	2,270.14	1,518.83	1,962.08	
Capital Based	33,011.28	30,603.46	27,422.27	33,011.28	27,422.27	29,882.99	
Life Insurance	732.67	633.83	377.18	732.67	377.18	612.57	
Unallocated	193.54	125.27	133.91	193.54	133.91	155.20	
Total liabilities	36,207.63	33,391.77	29,452.19	36,207.63	29,452.19	32,612.84	
Capital employed [Segment assets - Segment liabilities]							
Agency	251.03	228.94	212.87	251.03	212.87	208.77	
Capital Based	3,393.44	3,067.30	2,747.36	3,393.44	2,747.36	2,857.11	
Life Insurance	872.79	914.99	503.93	872.79	503.93	939.11	
Unallocated	330.98	354.52	292.75	330.98	292.75	366.74	
Total capital employed	4,848.24	4,565.75	3,756.91	4,848.24	3,756.91	4,371.73	

The Company has made its consolidated segment reporting to meaningfully represent its business lines. Agency includes broking, advisory, product distribution and other fee based businesses; Capital includes income from treasury operations, investment income and financing; Life insurance represents life insurance business. Segment data for previous financial period/year has been reclassified to conform to current financial period/year presentation.



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Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



		As	at
		September 30, 2016 (Unaudited)	March 31, 2016 (Audited)
A	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	82.84	81.40
	(b) Reserves and surplus	3,923.41	3,591.40
	Sub-total - Shareholders' funds	4,006.25	3,672.80
2	Share application money pending allotment	2.05	2.06
3	Minority interest	839.94	696.87
4	Non-current liabilities		
	(a) Long-term borrowings	12,100.78	10,103.64
	(b) Other long-term liabilities	267.14	221.78
	(c) Long-term provisions	727.59	575.94
9.346.00	Sub-total - Non-current liabilities	13,095.51	10,901.36
5	Current liabilities		
	(a) Short-term borrowings	14,932.95	13,861.22
0.0090000	(b) Trade payables	1,729.20	1,650.73
	(c) Other current liabilities	5,972.45	5,832.54
	(d) Short-term provisions	477.52	366.99
	Sub-total - Current liabilities	23,112.12	21,711.48
	TOTAL - EQUITY AND LIABILITIES	41,055.87	36,984.57
в	ASSETS		
1	Non-current assets		
	(a) Fixed assets	673.74	694.45
	(b) Non-current investments	5,095.71	2,000.91
	(c) Deferred tax assets (net)	194.08	179.59
	(d) Long-term loans and advances	6,029.88	7,720.06
	(e) Other non-current assets	729.91	1,313.78
	Sub-total - Non-current assets	12,723.32	11,908.79
2	Current assets		
	(a) Current investments	749.19	695.52
	(b) Inventories	9,610.41	11,511.91
	(c) Trade receivables	631.37	518.60
and and the second	(d) Cash and cash equivalents	2,297.45	1,934.01
	(e) Short-term loans and advances	12,851.99	9,060.19
-	(f) Other current assets	2,192.14	1,355.55
	Sub-total - Current assets	28,332.55	25,075.78
	TOTAL - ASSETS	41,055.87	36,984.57

8 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year's presentation.

9 The consolidated results will be available on the Company's website - www.edelweissfin.com

On behall of the Board of Directors ashesh Shah

Edelweiss

Chairman

Mumbai, 09 November 2016.



Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



## Standalone Financial Results for the quarter and half year ended 30 September 2016

			0 ( E I		LI-16 Mar	- Fadad	(₹ in Crores) Year Ended	
			Quarter Ended	Contractor of the second se		Half Year Ended		
	Particulars	September 30, 2016 (Unaudited)	June 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	March 31, 2016 (Audited)	
1	Income from operations							
	(a) Income from operations	82.25	86.66	56.46	168.91	131.51	316.29	
*******	(b) Other operating income	11.16	6.22	2.91	17.38	2.94	19.07	
	Total income from operations	93.41	92.88	59.37	186.29	134.45	335.36	
2	Expenses							
	(a) Employee benefits expense	23.04	20.32	13.12	43.36	30.69	70.08	
	(b) Depreciation and amortisation expense	0.68	0.56	0.62	1.24	1.30	2.56	
******	(c) Other expenses	24.35	18.41	9.95	42.76	22.92	57.48	
	Total expenses	48.07	39.29	23.69	87.36	54.91	130.12	
3	Profit / (Loss) from operations before other income and finance costs (1-2)	45.34	53.59	35.68	98.93	79.54	205.24	
4	Other income	-	-	0.04	-	0.05	2.97	
5	Profit / (Loss) from ordinary activities before finance costs (3+4)	45.34	53.59	35.72	98.93	79.59	208.21	
6	Finance costs	35.66	39.79	3.33	75.45	10.32	23.23	
7	Profit / (Loss) before tax (5-6)	9.68	13.80	32.39	23.48	69.27	184.98	
8	Tax expense	0.86	2.28	3.86	3.14	11.17	29.40	
9	Net Profit / (Loss) after tax (7-8)	8.82	11.52	28.53	20.34	58.10	155.58	
10	Paid-up equity share capital (Face Value of ₹ 1/- Per Share)	82.84	82.32	81.12	82.84	81.12	81.40	
11	Reserves excluding Revaluation Reserves				l	L	1,520.46	
12	Earnings Per Share (EPS) in Rupees (Face Value of ₹ 1/- Per Share)							
	- Basic (Not annulised)	0.11	0.14	0.35	0.25	0.72	1.93	
	- Diluted (Not annulised)	0.10	0.13	0.34	0.24	0.69	1.87	
13	Debt Service Coverage Ratio (DSCR) *		1		0.13	0.02	0.29	
	Interest Service Coverage Ratio (ISCR) **				1.32	11.79	12.09	

\* DSCR = Profit before interest and tax / (Interest expense + Principal repayment in next six months)

\*\* ISCR = Profit before interest and tax / Interest expense

### Notes:

- 1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and half year ended 30 September 2016 have been reviewed and recommended by the Audit Committee at its meeting held on 8 November 2016 and approved by the Board of Directors at its meeting held on 9 November 2016.
- 2 The financial results for the quarter and half year ended 30 September 2016 of EFSL, on a standalone basis, have been subjected to a 'Limited Review by the Statutory Auditors of the Company and the auditors have issued an unqualified review report.
- 3 During the quarter ended 30 September 2016, the Company has issued 5,197,487 equity shares of face value of ₹ 1 each to the employees or exercise of employee stock options. Sho



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## 4 Standalone Segment Results

							(₹ in Crores)
			Quarter Ended		Half Yea		Year Ended
	Particulars	September 30, 2016 (Unaudited)	June 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	September 30, 2016 (Unaudited)	September 30, 2015 (Unaudited)	March 31, 2016 (Audited)
1	Segment revenue [Total income]						
_	Agency	42.15	31,59	34.52	73.74	88.06	177.9
	Holding Company activities	51.26	61.29	24.89	112.55	46.44	160_43
	Unallocated	-	-	-	-	-	-
	Total income	93.41	92.88	59.41	186.29	134.50	338.33
2	Segment results [Profit / (Loss) before tax and interest]						
	Agency	8.18	8.96	23.85	17.14	58,73	108.73
	Holding Company activities (after interest expenses)	1.50	4.84	10.50	6.34	15.02	86.98
-	Unallocated	-	-	-	-	-	-
	Profit / (Loss) before tax	9.68	13.80	34.35	23.48	73.75	195.7
-	Less:						
	(a) Interest	-	-	-		-	-
_	(b) Unallocated net expenditure	-	-	(1.96)	-	(4.48)	(10.73
	Total Profit before tax	9.68	13.80	32.39	23.48	69.27	184.98
3	Segment Assets						
	Agency	31.72	43.11	37.27	31.72	37,27	37.97
	Holding Company activities	2,471.29	2,229.69	5,899.19	2,471.29	5,899.19	2,464.59
_	Unallocated	75.47	75.71	93.72	75.47	93.72	75.37
_	Total assets	2,578.48	2,348.51	6,030.18	2,578.48	6,030.18	2,577.93
4	Segment Liabilities						
	Agency	16.68	28.38	18.47	16.68	18.47	32,62
	Holding Company activities	857.44	636.67	4,362.11	857.44	4,362.11	907.40
	Unallocated	28.26	30.20	48.76	28.26	48.76	33.99
	Total liabilities	902.38	695.25	4,429.34	902.38	4,429.34	974.01
5	Capital employed [Segment assets - Segment liabilities]						
	Agency	15.04	14.73	18.80	15.04	18.80	5.35
	Holding Company activities	1,613.85	1,593.02	1,537.08	1,613.85	1,537.08	1,557.19
	Unallocated	47.21	45.51	44.96	47.21	44.96	41.38
	Total capital employed	1,676.10	1,653.26	1,600.84	1,676.10	1,600.84	1,603.92

subsidiaries/associates and investment activities.



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## 5 Standalone statement of assets and liabilities as at 30 September 2016

	(₹ in Crores					
	I management of the second	As at				
		September 30, 2016 (Unaudited)	March 31, 2016 (Audited)			
A	EQUITY AND LIABILITIES					
1	Shareholders' funds					
	(a) Share capital	82.83	81.40			
	(b) Reserves and surplus	1,591.22	1,520.46			
Network the Network	Sub-total - Shareholders' funds	1,674.05	1,601.86			
2	Share application money pending allotment	2.05	2.06			
3	Non-current liabilities					
	(a) Long-term borrowings	42.70	106.20			
2000000000000	(b) Other long-term liabilities	7.10	14.48			
	(c) Long-term provisions	7.59	7.59			
	Sub-total - Non-current liabilities	57.39	128.27			
4	Current liabilities					
	(a) Short-term borrowings	612.27	564.68			
	(b) Trade payables	6.60	13.16			
	(c) Other current liabilities	195.44	228.26			
	(d) Short-term provisions	30.68	39.64			
ALC: UNDER THE	Sub-total - Current liabilities	844.99	845.74			
	TOTAL - EQUITY AND LIABILITIES	2,578.48	2,577.93			
в	ASSETS					
1	Non-current assets					
ABBC 10 00189	(a) Fixed assets	8.26	6.92			
	(b) Non-current investments	1,606.01	1,556.67			
	(c) Deferred tax assets (net)	25.25	24.53			
	(d) Long-term loans and advances	246.41	246.96			
	(e) Other non-current assets	0.09	0.09			
	Sub-total - Non-current assets	1,886.02	1,835.17			
2	Current assets					
*****	(a) Trade receivables	51.74	93.32			
	(b) Cash and cash equivalents	16.08	21.53			
	(c) Short-term loans and advances	565.68	605.28			
	(d) Other current assets	58.96	22.63			
	Sub-total - Current assets	692.46	742.76			
	TOTAL - ASSETS	2,578.48	2,577.93			

6 Based on the recent opinion of the Expert Advisory Committee of the Institute of Chartered Accountants of India, the Company from the quarter ended 30 June 2016, is presenting interest income from its group companies on a gross basis under the head income from operations which until then was presented on a net basis. The Company has accordingly presented interest income from its group companies of ₹ 27.26 crores for quarter ended 30 September 2016 and ₹ 57.34 crores for the half year then ended on gross basis. Income from operations and finance costs for the quarter and half year ended 30 September 2015 are therefore not comparable. This has no impact on the net profit of the Company for the periods.

- The Statement and details as referred in Regulation 52(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure 7 Requirements) Regulations 2015 is attached as Annexure A.
- 8 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.
- 9 The standalone results will be available on the Company's website www.edelweissfin.com



On behalf of the Board of Directors **Rashesh Shah** Chairman

Mumbai, 9 November 2016.

## Annexure - A

Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

a) Details of Credit Rating

			(₹ i	n Crores)
Instrument category	CRISIL	ICRA	CARE	Brickworks
i) Long Term Instruments - Debentures				
Rating	-	[ICRA] AA	CARE AA	BWR AA+
Amount	-	500	650	50
ii) Short Term Instruments - Debentures				
Rating	-	[ICRA] A1+	-	-
Amount	-	100	-	-
iii) Commercial papers-short term				
Rating	CRISIL A1+	[ICRA] A1+	CARE A1+	-
Amount	6,350	5,000	6,350	-

Particulars		30 September 2016	31 March 2016
b)	Asset cover available	1.00	1.00
c)	Debt-equity ratio <sup>1</sup>	0.47	0.53
d)	Capital redemption reserve (₹ in Crores)	0.20	0.20
e)	Debenture redemption reserve	NIL	NIL
f)	Net worth <sup>2</sup> (₹ in Crores)	1,650.85	1,579.39

Note:

a)

b)

ed Ac

- 1. Debt-equity Ratio = Total debt (Long term + Short term + Current maturities of long term debt) / Net worth
- 2. Net worth = Share capital + Share application money pending allotment + Reserves & Surplus - Deferred Tax Assets
- g) Details of previous due date, next due date for the payment of interest and repayment of principal of non convertible debt securities:-

Sr. No.	Debenture Series	1 April 2	e date from 016 to 30 per 2016	Next due date from 1 October 2016 to 31 March 2017		Principal & Interest	
		For Interest	For Principal	For Interest	For Principal	Amount ₹ in Crores	
1	EFSL DD Dated 05-Nov-14	18-May-16	18-May-16	NA	NA	116.63	
2	EFSL DD Dated 28-Mar-14	21-Apr-16	21-Apr-16	NA	NA	10.08	
3	EFSL DD Dated 21-Jan-14	NA	NA	16-Nov-16	16-Nov-16	82.35	
Note			91.409.229- <u></u> -692.600.907.407.407.402.0				

The Company has paid all the due amounts of interest/principal on the respective due dates during the half year ended 30 September 2016.

The details with regard to the interest/principal are provided in respect of those Series, in respect of which the interest/principal payment was due in the previous 6 months (i.e. 1 April 2016 to 30 September 2016) or falling due in the next 6 months (i.e. 1 October, 2016 to 31 March, 2017).

# **BSR&** Associates LLP

**Chartered Accountants** 

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

## **Review Report**

## To the Board of Directors of Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Edelweiss Financial Services Limited ('the Company'), its subsidiaries, partnership firms and alternative investment fund (the Holding Company and its subsidiaries, partnership firms and alternative investment fund together referred to as the "Group") and its associates for the quarter and half year ended 30 September 2016. This Statement has been prepared by the Company, pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure requirement) Regulations, 2015 ('Listing Regulations'). This Statement is the responsibility of the Company's management and has been approved by the Board of Directors in its meeting held on 9 November 2016. Our responsibility is to issue a report on the Statement based on our review. Attention is drawn to the fact that the figures for the corresponding quarter and half year ended 30 September 2015 as reported in the Statement have been approved by the Company's Board of Directors but have not been subjected to review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. We did not review the interim financial results of 41 subsidiaries and 2 partnership firms considered in the preparation of the Statement, whose interim financial results reflect total assets of Rs. 12,368 crore as at 30 September 2016, total revenue of Rs. 437 crore and Rs. 793 crore for the period/quarter and half year ended 30 September 2016 respectively and net loss of Rs. 67 crore and Rs. 93 crore for the period/quarter and half year ended 30 September 2016 respectively. We did not review the interim financial results of 2 associates considered in the preparation of the Statement, whose interim financial results reflect the Group's share of net profit of Rs. 3 crore and Rs. 11 crore for the quarter and half year ended 30 September 2016 respectively. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by management, and our report on the Statement in so far as it relates to the amounts included in respect of these subsidiaries, associates and partnership firms is based solely on the reports of the other auditors.
- 4. We did not review the interim financial results of 7 subsidiaries considered in the preparation of the Statement, whose interim financial results reflect total assets of Rs. 720 crore as at 30 September 2016, total revenue of Rs. 6 crore and Rs. 17 crore for the quarter and half year ended 30 September 2016 respectively and net loss of Rs. 10 crore and Rs. 13 crore for the quarter and half year ended 30 September 2016 respectively.

B S R & Associates (a partnership firm with Registration No. BA69226) converted into B S R & Associates LLP (a Limited Liability, Partnership with LLP Registration No. AAB-8182) with effect from October 14, 2013 Registered Office 5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbal - 400 011

## **Review Report** (Continued)

## Edelweiss Financial Services Limited

We also did not review the interim financial results of 3 associates considered in the preparation of the Statement, whose interim financial results reflect Group's share of net profit of Rs. 2.03 crore and net loss of Rs. 0.17 crore for the quarter and half year ended 30 September 2016 respectively. These interim financial results have been furnished to us by management and our report on the Statement in so far as it relates to the amounts included in respect of these subsidiaries and associates is based solely on such interim financial results certified by respective management.

- 5. The auditors of Edelweiss Tokio Life Insurance Company Limited ('ETLICL') a subsidiary of the Holding Company have reported that actuarial valuation of liabilities for life policies in force and for policies in respect of which premium is discounted but liability exists as at 30 September 2016 is the responsibility of the Company's Appointed Actuary ('Appointed Actuary'). The actuarial valuation of these liabilities as at 30 September 2016 has been estimated by the Appointed Actuary. The Appointed Actuary has certified to the Company that the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with the applicable IRDAI regulations. The auditors of ETLICL have relied upon the Appointed Actuary's estimate and certificate for providing this report on the interim financial results of ETLICL.
- 6. Our report on the Statement is not modified in respect of the matters specified in para 3 and 4 above with respect to our reliance on the work done and the reports of the other auditors and interim financial results certified by respective management.
- 7. Based on our review conducted as above, and based on the consideration of reports of other auditors on interim financial results of the Group as noted above, nothing has come to our attention that causes us to believe that the accompanying Statement with respect to quarter and half year ended 30 September 2016, prepared in accordance with Accounting Standards as per Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Associates LLP** Chartered Accountants Firm's Registration No: 116231W/W-100024

Ashwin Suvarna

Membership No: 109503

Mumbai 9 November 2016

# **BSR&** Associates LLP

Chartered Accountants

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## **Review report**

## To the Board of Directors of Edelweiss Financial Services Limited

We have reviewed the accompanying statement of standalone unaudited financial results of Edelweiss Financial Services Limited ('the Company') for the quarter and half year ended 30 September 2016 ('the Statement'). This Statement has been prepared by the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors in its meeting held on 9 November 2016. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the applicable accounting standards notified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

## For BSR & Associates LLP

Chartered Accountants Firm's Registration No: 116231W/W-100024

> Ashwin Suvarna Partner Membership No: 109503

Mumbai 9 November 2016

> B S R & Associates (a partnership firm with Registration No. BA69226) converted into B S R & Associates LLP (a Limited Llability, Partnership with LLP Registration No. AAB-8182) with effect from October 14, 2013

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