

Unaudited, Limited Reviewed Results Second Quarter Financial Year 2022 Press Release, October 28, 2021 | www.edelweissfin.com

Edelweiss reports ex-Insurance PAT of INR 113 Cr, Strong performance across Businesses

Businesses poised for Profitable Growth * Robust Balance Sheet and Liquidity * Growing Customer Franchise

Quarter Ended Sep-21 Highlights:

- EFSL Ex-Insurance PAT of INR 113 Cr; 85% growth QoQ
- EFSL Consolidated PAT of INR 57 Cr; 217% growth QoQ
- Revenue (consolidated) INR 1,853 Cr

Steady Performance across Businesses – Upward trend in key metrics.

- Credit
- Return to profitability in NBFC
- Improved Asset Quality in NBFC with Gross NPAs at 2.7% and Net NPAs at 2.2%.
- Focus remains on asset-light retail credit model through partnerships with Banks
- Gradual scale up in disbursements— ~INR 300 Cr disbursed and ~INR 250 Cr securitized in Housing Finance during the quarter
- Retail collection efficiency back to normalcy at 99% in Housing Finance, 94% in SME & Business Loans
- Asset Management

Mutual Fund:

- Equity AuM grew ~3x YOY to ~INR 16,600 Cr
- Total net inflows of ~INR 7,300 Cr and net equity inflows of ~INR 2,500 Cr during the quarter
- Retail folios grew ~70% since Mar-21 to 8.2 lacs

Alternatives:

- Deployment momentum continues to be strong with INR 750 Cr invested during the quarter and ~INR 1,850 Cr in half year ended Sep-21
- Steady annuity income flows from long term asset base; 75% of AUM has tenor > 3 years
- Huge potential upside from carry income as ~95% of AUM is performance linked
- Asset Reconstruction
- Focus continues to be on deleveraging and building retail capabilities
- Robust recoveries of ~INR 900 Cr in the quarter, ~INR 160 Cr of which are from retail portfolio
- Acquired assets worth ~INR 1,300 Cr
- Insurance
 Life Insurance:
- Gross premium grew by 59% QoQ; Active client base has increased by ~9% YoY



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General Insurance:

- Gross premium grew by 52% QoQ;
- Expansion of distribution reach Digital Partnership with Paynearby & PhonePe
- Wealth Management (EWM)
- 35% YoY growth in AuA to INR 1,80,100 Cr, 16% growth YoY in clients
- Revenue grew at 18% and PAT doubled QoQ

Robust Growth in Customer Franchise

- Customer base continues to grow despite challenging times, grew **~3x to 47 lakhs over last 2 years**, Acquired nearly **3 lakh customers in the quarter**, **~18** lakh customers in the last year despite pandemic.
- Customer assets have grown 70% over the last 2 years to INR 3,24,100 Cr demonstrating the continued trust reposed in us by our customers
- Retail digital enabled businesses like Mutual Fund and Insurance have fuelled this growth

Strong Balance Sheet, Robust Liquidity and Well Capitalised businesses

- Strong Net Worth at INR 8,664 Cr
- Borrowings declined by ~36% over last 2 years to INR 24,755 Cr; D/E reduced to 2.1x from 3.4x in Q2FY20
- Adequate Liquidity of INR 5,100 Cr at 21% of Borrowings
- Credit Assets remain conservatively provided well above IRAC norms
- Well Capitalised businesses, with capital adequacy of over 20% across entities

Remain on track on Key Priorities:

- EWM value unlocking
 - Demerger of Edelweiss Wealth Management on track with listing expected by Sept-Dec 22
- Scaled down wholesale credit assets
 - Reduced wholesale assets by ~33% over 2 years to ~INR 10,695 Cr in ECL Finance, Expected to reduce by ~50% to ~INR 4,900 Cr by Sept-23
 - Successful Workouts of over INR 3,000 Cr in last 18 months
- Continued Scale up in Asset Management & Insurance Businesses, enabled by digitalisation
 - Growth in AuM (Mutual Funds 61% YoY)
 - Insurance beating industry benchmarks. Life Insurance Individual APE CAGR since FY17 26% (industry at 13%); General Insurance GDPI 62% YoY in Sep-21 quarter (industry at 12%)



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Speaking on the occasion, Mr. Rashesh Shah, Chairman, Edelweiss Financial Services Limited said:

"This quarter has witnessed the return of optimism and normalcy across the country, the economy and we at Edelweiss witnessed the same. The vaccination drive across the country has been very encouraging and has brought back much needed confidence.

Our Performance this quarter has been strong across all businesses and the positive trend will continue hereon. We returned to profitability in our NBFC and are moving towards normalization in retail credit with ~ 96% collection efficiency and scale up in disbursements. Our customer assets have nearly doubled and our customer franchisee has grown 3 times in last 2 years to ~5 million customers. A large part of this growth has come from our Asset management and Insurance Business which have seen a significant scale up. Our Mutual Fund AUM has grown by ~60% YoY, with the equity AuM growing almost 3x. The Alternatives Asset Management business has seen strong deployment momentum. Our insurance businesses are consistently outperforming industry. In ARC, recoveries have been good with almost ~20% of them coming from the retail end.

We continue to make progress on the key priorities that we have outlined for the next 15 months– The demerger of the EWM business for value unlocking through listing is progressing as per planned timelines. Wholesale book has been scaled down ~33% over the last two years with plans to downsize further by ~50%. Growing our asset management and insurance businesses continues to be a focus area. Consistent with our strategy, we have built a robust balance sheet with strong capital and adequate liquidity, which give us a solid foundation, as we look towards post pandemic economic revival and growth of our businesses."

About Edelweiss Financial Services

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. Its businesses include Asset Management, NBFC, Housing Finance, Asset Reconstruction, Wealth Management, Life Insurance and General Insurance. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. Edelweiss stock is actively covered by sell side research analysts of Citi Research, Maybank Kim Eng Securities, Haitong International, and Emkay Global Financial Services. To learn more about the Edelweiss Group, please visit <u>www.edelweissfin.com</u>.

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641

Edelweiss Social media handle:



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Safe Harbour

This document may contain certain forward - looking statements, which are tentative, based on current expectations of the management of Edelweiss Financial Services Limited or any of its subsidiaries and associate companies ("Edelweiss"). The results in future may vary significantly from the forward-looking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include, inter alia, the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of Edelweiss as well as its ability to implement the strategy. Edelweiss does not undertake any obligation to update these statements. The presentation relating to financial performance of various businesses of Edelweiss herein is based on Management estimates.

This document is for information purposes only and any action taken by any person on the basis of the information contained herein is that person's responsibility alone and Edelweiss or its directors or employees will not be liable in any manner for the consequences of such actions. The company regularly posts all important information at its website <u>www.edelweissfin.com</u>.

Edelweiss

Consolidated Financial Results for the quarter and half year ended 30 September 2021

| | | Quarter Ended | | Half Year Ended | | (₹ in Crores) Year Ended |
|---|---------------------------------|----------------------------|---------------------------------|---------------------------------|---------------------------------|-----------------------------|
| Particulars | 30 September 2021 (Reviewed) | 30 June 2021 (Reviewed) | 30 September 2020 (Reviewed) | 30 September 2021 (Reviewed) | 30 September 2020 (Reviewed) | 31 March 2021 (Audited) |
| 1 Revenue from operations | | | | . , | | . , |
| (a) Interest income | 790.16 | 773.28 | 1,085.63 | 1,563.44 | 2,140.94 | 4,034.40 |
| (b) Dividend income | 6.97 | 6.05 | 6.26 | 13.02 | 10.68 | 69.5 |
| (c) Fee and commission income | 372.29 | 285.35 | 388.85 | 657.64 | 745.91 | 1,654.1 |
| (d) Net gain / (loss) on fair value changes | 274.41 | 305.11 | 423.30 | 579.52 | 703.62 | 2,220.9 |
| (e) Premium from insurance business | 371.46 | 255.74 | 299.79 | 627.20 | 489.14 | 1,324.6 |
| (f) Other operating income | 5.85 | 7.68 | 18.99 | 13.53 | 30.65 | 53.7 |
| Total revenue from operations | 1,821.14 | 1,633,21 | 2,222_82 | 3,454.35 | 4,120,94 | 9,357.3 |
| 2 Other income | 32.17 | 16.04 | 34.06 | 48.21 | 55.62 | 1,491.4 |
| 3 Total income (1+2) | 1,853.31 | 1,649.25 | 2,256.88 | 3,502.56 | 4,176.56 | 10,848.8 |
| 4 Expenses | | | | | | |
| (a) Finance costs | 748.40 | 802.32 | 949.07 | 1,550.72 | 1,951.05 | 3,834.0 |
| (b) Impairment on financial assets | (21.79) | (2.95) | 94.03 | (24.74) | 222.08 | 1,260.9 |
| (c) Change in valuation of credit impaired loans (Refer Note 7) | 57.71 | 48.87 | 209.56 | 106.58 | 342.53 | 812.6 |
| (d) Employee benefits expense | 229,35 | 235.59 | 286.43 | 464.94 | 594.84 | 1,615.9 |
| (e) Depreciation and amortisation expense | 35.53 | 35.86 | 57.03 | 71.39 | 114.07 | 259.8 |
| (f) Change in insurance policy liability - actuarial | 386.46 | 209.06 | 280.79 | 595.52 | 551.66 | 1,302.3 |
| (g) Policy benefits paid | 127.83 | 114.51 | 60.98 | 242.34 | 92.25 | 276.3 |
| (h) Other expenses | 285.46 | 253.09 | 350.21 | 538.55 | 581.92 | 1,340.6 |
| Total expenses | 1,848.95 | 1,696.35 | 2,288.10 | 3,545.30 | 4,450.40 | 10,702.6 |
| 5 5 6 7 6 7 1 1 1 1 1 1 1 1 1 1 1 1 1 | 4.36 | (47.10) | (31.22) | (42.74) | (273.84) | 146.2 |
| 6 Share in profit / (loss) of associates | 35.98 | 21.19 | - | 57.17 | - | (0.6 |
| 7 Profit / (loss) before tax (5+6) | 40.34 | (25.91) | (31.22) | 14.43 | (273,84) | 145.6 |
| 8 Tax expense | | . , | | | | |
| Current tax | 25.36 | 30.57 | 44.28 | 55.93 | 94.69 | 23.9 |
| Deferred tax | (50.24) | (81.77) | (19.38) | (132.01) | (48.74) | (132.2 |
| 9 Net profit / (loss) for the period (7-8) | 65.22 | 25.29 | (56,12) | 90.51 | (319.79) | 253.9 |
| 0 Other comprehensive income/(loss) | 48,56 | (60,41) | (43.04) | (11,85) | (2.78) | (1.8 |
| 11 Total comprehensive income / (loss) (9+10) | 113.78 | (35.12) | (99.16) | 78.66 | (322.57) | 252.1 |
| 2 Net profit / (loss) for the period attributable to: | | | | | | |
| Owners of the company | 57.29 | 18.09 | (48.50) | 75.38 | (293.58) | 265.3 |
| Non controlling interests | 7.93 | 7.20 | (7.62) | 15.13 | (26.21) | (11.4 |
| 3 Other comprehensive income / (loss) for the period attributable to | | | | | | |
| Owners of the company | 23.41 | (27.63) | | (4.22) | (3.92) | 1.1 |
| Non controlling interests | 25.15 | (32.78) | (18.36) | (7.63) | 1.14 | (2.9 |
| 4 Total comprehensive income / (loss) for the period attributable to | | (* = 4) | (77.4.4.4) | = | | |
| Owners of the company | 80.70 | (9.54) | (73.18) | 71.16 | (297.50) | 266.5 |
| Non controlling interests | 33.08 | (25.58) | (25.98) | 7.50 | (25.07) | (14.4 |
| 15 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | | | | | |
| - Basic (Refer Note 6) | 0.65 | 0.20 | (0.55) | 0.85 | (3.30) | 2.98 |
| - Diluted (Refer Note 6) | 0.64 | 0.20 | (0.55) | 0.84 | (3.30) | 2.97 |

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1 The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') and its subsidiaries and trusts (together referred as 'Group') and associates for the guarter and half year ended 30 September 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 28 October 2021

2 The consolidated financial results of EFSL for the quarter and half year ended 30 September 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.

3 The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The Standalone financial results are available on the Company's website viz. www.edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

| | | Quarter Ended | | Half Yea | ar Ended | (₹ in Crores) Year Ended |
|-------------------------------------|-------------------|---------------|-------------------|-------------------|-------------------|-----------------------------|
| Particulars | 30 September 2021 | 30 June 2021 | 30 September 2020 | 30 September 2021 | 30 September 2020 | 31 March 2021 |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| Total income | 169.33 | 183.49 | 44.78 | 352.82 | (7.31) | 1,721.88 |
| Profit / (loss) before tax | 96.94 | 71.61 | 12.70 | 168.55 | (114.70) | 693.92 |
| Net profit / (loss) after tax | 188.93 | 71.61 | 8.14 | 260.54 | (121.04) | 716.22 |
| Other comprehensive income / (loss) | - | - | (0.01) | - | (0.02) | 0.95 |
| Total comprehensive income / (loss) | 188.93 | 71.61 | 8.13 | 260.54 | (121.06) | 717,17 |

4 The attribution of consolidated profit / (loss) before tax between owners of the company and non controlling interests is as per below table

| | | | | | | (₹ in Crores) |
|---|-------------------|---------------|-------------------|-------------------|-------------------|---------------|
| | | Quarter Ended | | Half Yea | ar Ended | Year Ended |
| Particulars | 30 September 2021 | 30 June 2021 | 30 September 2020 | 30 September 2021 | 30 September 2020 | 31 March 2021 |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| Profit / (loss) before tax attributable to: | | | | | | |
| Owners of the company | 21.42 | (40.13) | (30.73) | (18.71) | (260.75) | 131.58 |
| Non controlling interests | 18.92 | 14.22 | (0.49) | 33.14 | (13.09) | 14.03 |
| Profit / (loss) before tax | 40.34 | (25.91) | (31-22) | 14.43 | (273-84) | 145-61 |

5 During the quarter ended 30 September 2021, the Company has issued 10,55,000 equity shares of face value of ₹ 1 each to the employees of the Company and it's subsidiaries/associates on exercise of employee stock options.

6 Earnings per share for the quarters ended 30 September 2021, 30 June 2021, 30 September 2020 and half year ended 30 September 2021 and 30 September 2020 are not annualised.

7 Change in valuation of credit impaired loans represents valuation movement of loans originated by consolidated ARC trusts.

8 Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.

9 The COVID-19 outbreak across the world has for past 18 months adversely affected the world economy including India. However in recent times the industry is showing signs of revival signalling a slow but steady return of growth of economy. The impact of the COVID-19 pandemic, on Group's results, including credit quality and provisions, gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government, RBI and other regulators to mitigate the economic impact and foster speedier growth. Further, the Group has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considering various scenarios, management believes that the Group will be able to pay its obligations as and when these become due in the foreseable future. In assessing the recoverability of loans, receivables, deferred tax assets, intengible assets (including the approximation of the increased between the torseable future, the approximation of the coverability of loans, receivables, deferred tax assets, intengible assets (including the approximation of the approximation of the increased between the coverability of loans, receivables, deferred tax assets, intengible assets (including the approximation of the coverability of loans, receivables, deferred tax assets, intengible assets (including the approximation of the coverability of loans, receivables, deferred tax assets, intengible assets (including the approximation including the approximation of the coverability of loans, receivables, deferred tax assets, intengible assets (including the approximation including the approximation including the approximation including the approximation of the coverability of loans, receivables, deferred tax assets, intengible assets (including the approximation including the approximation including the approximation including the approximation including the approximation approximation goodwill), investments and in case of life insurance business, estimate of claims, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Group may be different from that estimated as at the date of approval of these financial results. The Group will continue to closely monitor material changes in markets and future economic conditions.

- 10 The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft uses the under on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- 11 Edelweiss Custodial Services Limited ("ECdSL"). a associate of Edelweiss Financial Services Company ("EFSL") challenged an order, by an investigating agency, marking lien on its clearing account, before Leavies outsound before summer (Educe), a associate outbackers initiation before some and the point intervigence of the source o listed for further hearing.

The MCSGF Committee of NSE Clearing Limited ("NCL") vide its order dated 20 October 2020 has directed ECdSL to adhere to instructions of National Stock Exchange ("NSE") / NCL, to appropriately reinstate the securities wherever trading member's clients had credit balance, but the securities got liquidated. ECdSL filed an appeal against the impugned order with Securities Appellate Tribunal ("SAT"). SAT vide its order dated 05 November 2020 has directed ECdSL to give an undertaking to NCL that it will deposit ₹ 212 crores or other amount as directed by the SAT after disposal of Appeal. ECdSL has since provided the declaration to NCL. The matter has been listed for further hearing.

Various Arbitration/Writ Petitions have been filed before the Hon'ble Bombay High Court ("Hon'ble Court") by various end clients of the trading member against trading member and its associates. ECdSL has been made party to the same. All the Writ Petitions have been tagged together and common orders have been passed. The matter has been listed for further hearing.

ECdSL believes that it has acted in accordance with the agreement entered with the trading member and in accordance with applicable laws and regulations. Accordingly, ECdSL has assessed such liability to be remote as at 30 September 2021.

12 During the quarter and half year ended 30 September 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 87.42 crores and ₹ 777.22 crores (net of provisions) respectively to various asset reconstructions company trusts (ARC Trusts') and acquired security receipts (SR) amounting to ₹ 48.81 crores and ₹ 635.15 crores respectively from these ARC Trusts. Ind AS 109 – 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz, exposures to certain sectors and quarter and half year ended respectively and is included in "Net gain / (loss) on fair value changes".

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13 Consolidated Segment Results for the quarter and half year ended 30 September 2021

| | | Quarter Ended | | Half Ye | ar Ended | (₹ in Crores Year Ended |
|--|-------------------|---------------|-------------------|-------------------|-------------------|----------------------------|
| Particulars | 30 September 2021 | 30 June 2021 | 30 September 2020 | 30 September 2021 | 30 September 2020 | 31 March 2021 |
| r ai liculai S | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| 1 Segment revenue [Total income] | | | | | | |
| Agency business | 138,52 | 126.41 | 364.55 | 264.93 | 603.00 | 1,336,5 |
| Capital business | 676.87 | 583,76 | 756.07 | 1,260,63 | 1,530,41 | 4,804,8 |
| Insurance business | 620.05 | 416.91 | 443.66 | 1.036.96 | 842.71 | 2.070.9 |
| Asset reconstruction business | 277,80 | 263.82 | 429.75 | 541.62 | 789.36 | 1,706.3 |
| Treasury business | 156.90 | 272.88 | 250,10 | 429.78 | 386.71 | 880.7 |
| Unallocated | 19.15 | 6.66 | 12.75 | 25.81 | 24.37 | 48.6 |
| Total income | 1,889,29 | 1,670,44 | 2,256,88 | 3,559,73 | 4,176,56 | 10,848,2 |
| 2 Segment results [Profit / (loss) before tax] | | | | | | |
| Agency business | 24.90 | 8.83 | 65.00 | 33.73 | 96.64 | 172.1 |
| Capital business | (69,92) | (207.15) | (221,18) | (277.07) | (498,80) | (349.0 |
| Insurance business | (84.06) | (58.95) | (84.15) | (143.01) | (167.96) | (297.7 |
| Asset reconstruction business | 90.17 | 61.46 | 58.00 | 151.63 | 107.19 | 225.0 |
| Treasury business | 74,76 | 173.42 | 155,72 | 248,18 | 200,17 | 415.6 |
| Unallocated | 4.49 | (3.52) | (4.61) | 0.97 | (11.08) | (20.4 |
| Total profit / (loss) before tax | 40.34 | (25.91) | (31.22) | 14.43 | (273.84) | 145.0 |
| 3 Segment assets | | | | | | |
| Agency business | 686,67 | 688,21 | 4,444,88 | 686.67 | 4,444,88 | 732,6 |
| Capital business | 25,467.20 | 27,328.57 | 32,748.99 | 25,467,20 | 32,748.99 | 29,008.2 |
| Insurance business | 6,397.68 | 5,821.14 | 4,833.04 | 6,397,68 | 4,833.04 | 5,648.9 |
| Asset reconstruction business | 6,263,50 | 6,271,72 | 6,484,94 | 6,263,50 | 6,484,94 | 6,066.5 |
| Treasury business | 3,513.51 | 2,980.45 | 2,120.33 | 3,513,51 | 2,120.33 | 2,723.8 |
| Unallocated | 2,053,35 | 1,925,55 | 1,606,74 | 2.053.35 | 1.606.74 | 1,794.8 |
| Total assets | 44,381,91 | 45,015,64 | 52,238,92 | 44,381,91 | 52,238,92 | 45,975.0 |
| 4 Segment liabilities | | | | | , | |
| Agency business | 254.92 | 273.35 | 3,706.46 | 254,92 | 3,706.46 | 327.7 |
| Capital business | 24,188,52 | 25,687,77 | 32,108,20 | 24,188,52 | 32,108,20 | 26,880,2 |
| Insurance business | 5,659.06 | 5,261.86 | 4,099.53 | 5,659,06 | 4,099.53 | 4,993. |
| Asset reconstruction business | 4.035.65 | 4,110.74 | 4,465,77 | 4,035,65 | 4,465,77 | 3,951.6 |
| Treasury business | 2,182,19 | 1,783,49 | 621.03 | 2,182,19 | 621.03 | 1,891.6 |
| Unallocated | 262.16 | 251.68 | 304.64 | 262.16 | 304.64 | 253.0 |
| Total liabilities | 36,582,50 | 37.368.89 | 45,305,63 | 36,582,50 | 45,305,63 | 38,298 |
| 5 Segment capital employed [Segment assets - Segment liabilities | 1 | , | | , | | |
| Agency business | 431,75 | 414,86 | 738,42 | 431,75 | 738,42 | 404.9 |
| Capital business | 1,278.68 | 1,640.80 | 640.79 | 1,278.68 | 640.79 | 2,128.0 |
| Insurance business | 738.62 | 559.28 | 733.51 | 738.62 | 733.51 | 655.1 |
| Asset reconstruction business | 2,227,85 | 2,160,98 | 2.019.17 | 2,227,85 | 2,019,17 | 2,114.8 |
| Treasury business | 1,331.32 | 1,196.96 | 1,499.30 | 1,331.32 | 1,499.30 | 832.2 |
| Unallocated | 1,791.19 | 1,673.87 | 1,302.10 | 1,791.19 | 1,302.10 | 1,541.8 |
| Total capital employed | 7,799,41 | 7,646,75 | 6,933,29 | 7,799,41 | 6,933,29 | 7,677.0 |

The Company has made its consolidated segment reporting to meaningfully represent its business lines Agency business, Capital business, Asset reconstruction business, Insurance & Treasury business. Agency business includes advisory and other fee based businesses; Capital business represents lending business; Asset reconstruction business represents purchase and resolution of distress assets; Insurance business represents life insurance business and general insurance business. Treasury business represents income from trading and investment activities.

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| | | As at | (₹ in Crores) As at | |
|---|---|----------------------|------------------------|--|
| | Particulars | 30 September 2021 | 31 March 2021 | |
| | | (Reviewed) | (Audited) | |
| | ASSETS | | | |
| 1 | Financial assets | | | |
| _ | (a) Cash and cash equivalents | 1,369.25 | 3,898.52 | |
| _ | (b) Other bank balances | 1,115.23 | 861.6 | |
| _ | (c) Derivative financial instruments | 297.92 | 290.2 | |
| _ | (d) Stock in trade | 1,682.59 | 1,574.68 | |
| | (e) Trade receivables | 620.68 | 506.0 | |
| | (f) Loans ^ | 21,130.90 | 21,910.5 | |
| | (g) Investments | 12,536.66 | 11,476.3 | |
| | (h) Other financial assets | 1,190.02 | 1,262.8 | |
| | Sub-total - Financial assets | 39,943.25 | 41,780.8 | |
| 2 | Non-financial assets | | | |
| | (a) Reinsurance assets | 345.32 | 339.34 | |
| | (b) Current tax assets (net) | 844.02 | 721.8 | |
| | (c) Deferred tax assets (net) | 1,082.87 | 958.50 | |
| | (d) Investment property | 310.30 | 339.40 | |
| | (e) Property, plant and equipment | 1,178,67 | 1,228,13 | |
| | (f) Capital work-in-progress | 0.97 | 0.79 | |
| _ | (g) Intangible assets under development | 16.36 | 12.42 | |
| - | (h) Goodwill on consolidation | 66.33 | 66.3 | |
| _ | (i) Other intangible assets | 132.07 | 146.77 | |
| - | (j) Other non-financial assets | 461.75 | 380.6 | |
| - | Sub-total - Non-financial assets | 4.438.66 | 4.194.22 | |
| _ | TOTAL - ASSETS | 44,381.91 | 45,975.02 | |
| _ | | 44,001.01 | 40,070.07 | |
| B | LIABILITIES AND EQUITY | | | |
| - | Liabilities | | | |
| 1 | Financial liabilities | | | |
| - | (a) Derivative financial instruments | 316.83 | 184.55 | |
| - | (b) Trade payables | 510.00 | 104.00 | |
| - | (i) total outstanding dues of micro enterprises | | | |
| | and small enterprises | - | 0.12 | |
| - | (ii) total outstanding dues of creditors other than | | | |
| | micro enterprises and small enterprises | 867.76 | 489.36 | |
| - | (c) Insurance claims payable | 75.02 | 19.44 | |
| - | (d) Debt securities | 16,500,43 | 17,485.85 | |
| - | (e) Borrowings (other than debt securities) | 7,681.10 | 9,431.82 | |
| - | (f) Deposits | | 9,431.62 | |
| _ | (g) Subordinated liabilities | 1.52 | | |
| _ | (h) Other financial liabilities | 1,539.19 3.842.19 | 1,508.7 | |
| _ | | | 4,145.72 | |
| | Sub-total - Financial liabilities | 30,824.04 | 33,275.23 | |
| 2 | Non-financial liabilities | | | |
| _ | (a) Current tax liabilities (net) | 31.14 | 25.3 | |
| _ | (b) Provisions | 45.42 | 111.8 | |
| | (c) Provision for policyholders' liabilities | 4,956.44 | 4,354.93 | |
| | (d) Deferred tax liabilities (net) | 207.21 | 215.7 | |
| | (e) Other non-financial liabilities | 518.25 | 314.9 | |
| | Sub-total - Non-financial liabilities | 5,758.46 | 5,022.79 | |
| 3 | Equity | | | |
| | (a) Equity share capital | 89 <u>.</u> 27 | 89.09 | |
| | (b) Other equity | 6,529.91 | 6,488.0 | |
| | Equity attributable to owners of the parent | 6,619.18 | 6,577.1 | |
| | Non-controlling interest | 1,180.23 | 1,099.84 | |
| | Total Equity | 7,799.41 | 7,677.00 | |
| | | | | |
| | TOTAL LIABILITIES AND EQUITY | 44,381.91 | 45,975.02 | |

14 Consolidated statement of assets and liabilities as at 30 September 2021

[^] Loans include the credit exposure held by the consolidated ARC trusts.

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website: www.edelweissfin.com



| | | (₹ in Crore Half Year Ended | | | | |
|---|---|---------------------------------|-----------|--|--|--|
| | Particulars | 30 September 2021 (Reviewed) | | | | |
| A | Cash flow from operating activities | | | | | |
| _ | Profit/(Loss) before tax | 14,43 | (273.84 | | | |
| - | Adjustments for: | 14.43 | (273.04 | | | |
| - | Depreciation and amortisation expenses | 71.39 | 114.07 | | | |
| - | Expense on employee stock option plans | 6.82 | 17.69 | | | |
| - | Impairment on financial instruments | (24,74) | 222.08 | | | |
| - | Change in valuation of credit impaired loans | 106.58 | 342.5 | | | |
| - | Interest on income tax refund | (15.82) | (12.48 | | | |
| - | Dividend income | (13.02) | (12.48) | | | |
| _ | | 0.51 | 5.72 | | | |
| - | (Profit) / loss on sale of property, plant and equipment ¹ | | | | | |
| - | (Profit) / loss on sale of investment property (net) ¹ Realised fair value (gain)/loss on financial instruments | (0.28) | (0.04 | | | |
| _ | Unrealised fair value (gain)/loss on financial instruments | (257.86) | (268.72 | | | |
| _ | Provision for policyholders liability | (321.38) | (434.89 | | | |
| _ | | 595.52 | 551.60 | | | |
| _ | Finance costs | 313.18 | 341.0 | | | |
| _ | Operating cash flow before working capital changes | 475.33 | 594.1 | | | |
| _ | Adjustments for: | (111.00) | 100.11 | | | |
| | Decrease / (increase) in trade receivables | (114.63) | 420.49 | | | |
| | Decrease / (increase) in stock-in-trade and inventory | (123.21) | 702.89 | | | |
| | Decrease / (increase) in other financial/non financial assets | 36.58 | (208.65 | | | |
| _ | Decrease / (increase) in derivative financial instruments | 208.51 | (140.77 | | | |
| _ | Decrease / (increase) in loans | 715.20 | 1,005.23 | | | |
| | Increase / (decrease) in trade payables | 378.28 | 213.89 | | | |
| | Increase / (decrease) in insurance claim payable | 55.58 | 5.30 | | | |
| | Increase / (decrease) in other financial liabilities | (247.06) | 813.79 | | | |
| | Increase / (decrease) in provisions | 19.67 | 3.53 | | | |
| _ | Increase / (decrease) in provision for policyholders' liabilities | 5.99 | 9.1 | | | |
| | Increase / (decrease) in other non-financial liabilities | 203.31 | (109.60 | | | |
| _ | Cash generated / (used) in operations | 1,613.55 | 3,309.36 | | | |
| | Income taxes paid (net of refund) | (157.80) | (87.54 | | | |
| _ | Net cash generated / (used) in operating activities - A | 1,455.75 | 3,221.82 | | | |
| в | Cash flow from investing activities | | | | | |
| - | Purchase of property, plant and equipment and intangibles | (22.52) | (11.63 | | | |
| | (Purchase) / sale of investment property ¹ | 29.44 | 37.95 | | | |
| - | (Purchase) / sale of investments ¹ | (692.43) | 18.33 | | | |
| - | Dividend on investments | | 10.68 | | | |
| _ | | 13.02 | | | | |
| | (Investment) / maturity of bank deposits | (253.54) | (1,020.96 | | | |
| _ | Net cash generated / (used) in investing activities - B | (926.03) | (965.63 | | | |
| С | Cash flow from financing activities | | | | | |
| | Proceeds from issue of shares including premium and share application money | 7.34 | 1.82 | | | |
| | Investment by non controlling interest | 92.25 | 33.06 | | | |
| - | Proceeds/(repayment) from debt securities ¹ | (985.42) | (240.01 | | | |
| - | Proceeds/(repayment) from borrowings (other than debt securities) ¹ | (1,750.72) | , | | | |
| - | Proceeds/(repayment) from deposits ¹ | (1,700.72) (8.08) | (203.86 | | | |
| - | Proceeds/(repayment) from subordinated liabilities ¹ | 30.42 | (485.07 | | | |
| _ | Dividend paid | (131.60) | (+00.07 | | | |
| | Finance cost paid | (313.18) | (385.20 | | | |
| - | | | | | | |
| | Net cash generated / (used) in financing activities - C | (3 059 00) | (3 062 67 | | | |
| | Net cash generated / (used) in financing activities - C Net increase/(decrease) in cash and cash equivalents (A+B+C) | (3,058.99) | (3,062.67 | | | |

15 Consolidated statement of cash flow for the half year ended September 30, 2021

¹ Net figures have been reported on account of volume of transactions.

Cash and cash equivalents as at the beginning of the period Cash and cash equivalents as at the end of the period

Above Cash Flow Statement has been prepared under the indirect method as set out in Ind AS 7 prescribed under the Companies Act (Indian Accounting Standard) Rules, 2015 under the Companies Act, 2013.

16 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation. 17 The consolidated financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors

3,898.52

1,369.25

4,942.52

4,136.04

RASHESH CHANDRAKANT SHAH Rashesh Shah Chairman

Mumbai, 28 October 2021.



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Edelweiss Financial Services Limited (the "Holding Company"), its subsidiaries and its trusts (the Holding Company, its subsidiaries and its trusts together referred to as "the Group") and its associates for the quarter ended September 30, 2021 and year to date from April 1, 2021 to September 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' (Ind AS 34) prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the subsidiaries, trusts and associates (Refer Annexure A).
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Ind AS 34 prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We draw attention to note 9 to the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Group's business and financial metrics including the Group's estimates of impairment of loans, financial assets, investment properties, investments, intangible assets (including goodwill) and in case of life insurance business, estimate of claims which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.
- 7. The accompanying Statement includes the unaudited financial results and other financial information, in respect of:
 - a. 27 subsidiaries, whose unaudited financial results include total assets of Rs. 14,177.15 crores as at September 30, 2021, total revenues of Rs. 875.24 crores and Rs. 1,664.64 crores, total net loss after tax of Rs. 138.76 crores and Rs. 106.70 crores, total comprehensive loss of Rs. 90.31 crores and Rs. 119.99 crores, for the quarter ended September 30, 2021 and the period ended on that date respectively, and net cash outflows of Rs. 41.76 crores for the period from April 1, 2021 to September 30, 2021, as considered in the Statement which have been reviewed by their respective independent auditors.

S.R. BATLIBOI & CO. LLP

Chartered Accountants

- 1 subsidiary, whose unaudited financial results include total assets of Rs. 16,697.04 crores as at b. September 30, 2021, total revenues of Rs. 430.98 crores and Rs. 817.10 crores, total net profit after tax of Rs. 18.00 crores and Rs. 3.75 crores, total comprehensive income of Rs. 18.00 crores and Rs. 4.18 crores, for the quarter ended September 30, 2021 and the period ended on that date respectively, and net cash outflows of Rs. 1,425.11 crores for the period from April 1, 2021 to September 30, 2021, as considered in the Statement which have been jointly reviewed by us with another auditor.
- c. 5 associate companies, whose unaudited financial results include Group's share of net profit of Rs. 0.22 crores and Rs. 0.16 crores and Group's share of total comprehensive income of Rs. 0.10 crores and Rs. 0.31 crores for the quarter ended September 30, 2021 and for the period from April 1, 2021 to September 30, 2021 respectively, as considered in the Statement whose financial results, other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on financial results and other financial information of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate companies is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

- d. The auditors of Edelweiss Tokio Life Insurance Company Limited (ETLIFE), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2021 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2021 has been duly certified by the ETLIFE 's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. ETLIFE's auditors have relied upon the ETLIFE's Appointed Actuary's certificate for expressing their conclusion in this regard.
- The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary, have reported that the actuarial valuation of liabilities of EGICL for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at September 30, 2021 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the quidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. EGIC's auditors have relied on the EGICL's Appointed Actuary's certificate for expressing their conclusion in this regard.

Our conclusion on the Statement in respect of matters stated in para 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & Co. LLP **Chartered Accountants** ICAI Firm registration number: 301003E/E300005

SHRAWAN BHAGWATI JALAN DIgitally signed by SHRAWAN BHAGWATI JALAN Div: cn=SHRAWAN BHAGWATI JALAN, c=IN, c=Personal, email=shrawan, jalan@strb.in Date: 2021.10.28 20:02:17 +05'30'

per Shrawan Jalan Partner Membership Number:102102 UDIN: 21102102AAAE0R2073 Place of Signature: Mumbai Date: October 28, 2021

S.R. BATLIBOI & CO. LLP Chartered Accountants

| SUBSIDIARIES: | TRUSTS: | TRUSTS: |
|--|--------------------|--|
| ECL Finance Limited | ESAF - I Trust | EARC Trust SC 392 |
| Edelweiss Rural & Corporate Services Limited | EARC SAF - 2 Trust | EARC Trust SC 395 |
| Edelweiss Asset Reconstruction Company Limited | EARC SAF - 3 Trust | EARC Trust SC 380 |
| Edelweiss Housing Finance Limited | EARC Trust SC 6 | EARC Trust SC 387 |
| Edelweiss Retail Finance Limited | EARC Trust SC 7 | EARC Trust SC 388 |
| Edel Finance Company Limited | EARC Trust SC 9 | EARC Trust SC 393 |
| Edelweiss Asset Management Limited | EARC Trust SC 102 | EARC Trust SC 372 |
| EdelGive Foundation | EARC Trust SC 102 | EARC Trust SC 372 |
| Edelweiss Tokio Life Insurance Company Limited | EARC Trust SC 112 | EARC Trust SC 374 |
| Edelweiss General Insurance Company Limited | EARC Trust SC 130 | EARC Trust SC 374 |
| Allium Finance Private Limited | EARC Trust SC 223 | EARC Trust SC 375 |
| Edelcap Securities Limited | EARC Trust SC 229 | |
| Edelweiss Securities and Investments Private | EARC Trust SC 238 | EARC Trust SC 385 EARC Trust SC 394 |
| _imited | LARC Hust SC 250 | |
| ECap Equities Limited | EARC Trust SC 245 | EARC Trust SC 399 |
| Edel Investments Limited | EARC Trust SC 251 | EARC Trust SC 401 |
| EC Commodity Limited | EARC Trust SC 262 | EARC Trust SC 402 |
| Aster Commodities DMCC | EARC Trust SC 263 | EARC Trust SC 406 |
| EC International Limited | EARC Trust SC 266 | EARC Trust SC 377 |
| Edel Land Limited | EARC Trust SC 293 | EARC Trust SC 378 |
| Edelweiss Comtrade Limited | EARC Trust SC 297 | EARC Trust SC 396 |
| Edelweiss Multi Strategy Fund Advisors LLP | EARC Trust SC 298 | EARC Trust SC 410 |
| Edelweiss Gallagher Insurance Brokers Limited | EARC Trust SC 306 | EARC Trust SC 405 |
| Edelweiss Private Equity Tech Fund | EARC Trust SC 308 | EARC Trust SC 428 |
| Edelweiss Value and Growth Fund | EARC Trust SC 314 | EARC Trust SC 429 |
| ndia Credit Investment Fund II | EARC Trust SC 318 | EARC Trust SC 412 |
| EAAA LLC | EARC Trust SC 321 | EARC Trust SC 415 |
| Edelweiss Alternative Asset Advisors Limited | EARC Trust SC 325 | EARC Trust SC 430 |
| Edelweiss Alternative Asset Advisors Pte. Limited | EARC Trust SC 329 | EARC Trust SC 427 |
| Edelweiss Investment Adviser Limited | EARC Trust SC 331 | EARC Trust SC 413 |
| Edelweiss Resolution Advisors LLP | EARC Trust SC 332 | EARC Trust SC 416 |
| EW Special Opportunities Advisors LLC | EARC Trust SC 334 | EARC Trust SC 417 |
| Edelweiss Trusteeship Company Limited | EARC Trust SC 342 | EARC Trust SC 397 |
| Edelweiss International (Singapore) Pte. Limited | EARC Trust SC 344 | EARC Trust SC 227 |
| Edelweiss Capital Services Limited | EARC Trust SC 347 | EARC Trust SC 228 |
| Edelweiss Real Assets Managers Limited | EARC Trust SC 348 | EARC Trust SC 431 |
| Sekura India Management Limited | EARC Trust SC 349 | EARC Trust SC 418 |
| J | EARC Trust SC 351 | EARC Trust SC 434 |
| Associates: | EARC Trust SC 352 | EARC Trust SC 421 |
| Edelweiss Securities Limited | EARC Trust SC 357 | EARC Trust SC 422 |
| Edelweiss Finance & Investments Limited | EARC Trust SC 360 | EARC Trust SC 423 |
| Edelweiss Broking Limited | EARC Trust SC 361 | EARC Trust SC 424 |
| Edelweiss Custodial Services Limited | EARC Trust SC 363 | EARC Trust SC 436 |
| Edelweiss Financial Services Inc. | EARC Trust SC 370 | |
| Edelweiss Investment Advisors Private Limited | EARC Trust SC 381 | |
| Edelweiss Securities (Hong Kong) Private | EARC Trust SC 383 | |
| Limited | | |
| Edelweiss Financial Services (UK) Limited | EARC Trust SC 386 | |
| Edelweiss Securities (IFSC) Limited | EARC Trust SC 384 | |

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: •91-22-40094400 Fax: •91-22-40863610 Website : www.edelweissfin.com

Edelweiss

Standalone Financial Results for the quarter and half year ended 30 September 2021

| | | Quarter Ended | uarter Ended Half Year Ende | | | Year Ended |
|--|---------------------------------|----------------------------|---------------------------------|---------------------------------|---------------------------------|----------------------------|
| Particulars | 30 September 2021 (Reviewed) | 30 June 2021 (Reviewed) | 30 September 2020 (Reviewed) | 30 September 2021 (Reviewed) | 30 September 2020 (Reviewed) | 31 March 2021 (Audited) |
| 1 Revenue from operations | | . , | . , | · · / | . , | |
| (a) Interest income | 52.38 | 48.15 | 7.90 | 100.53 | 7.94 | 83.50 |
| (b) Dividend income | - | 38.48 | - | 38.48 | 52.65 | 136.53 |
| (c) Fee and commission income | 22.82 | 19.37 | 23.41 | 42.19 | 34.34 | 99.12 |
| (d) Other operating income | - | - | 9,28 | - | 13.70 | 24.46 |
| Total revenue from operations | 75.20 | 106.00 | 40.59 | 181.20 | 108.63 | 343_61 |
| 2 Other income | 94.13 | 77.49 | 4.19 | 171.62 | (115.94) | 1,378.27 |
| 3 Total income (1+2) | 169_33 | 183.49 | 44.78 | 352.82 | (7.31) | 1,721.88 |
| 4 Expenses | | | | | | |
| (a) Finance costs | 39.96 | 35.01 | 12.89 | 74.97 | 16.54 | 97.33 |
| (b) Net (gain) / loss on fair value changes | (49.35) | (19.36) | - | (68.71) | (0.05) | 442.29 |
| (c) Employee benefits expense | 14.74 | 34.43 | 2.46 | 49.17 | 15.18 | 191.22 |
| (d) Depreciation and amortisation expense | 0.09 | 0.08 | 0.42 | 0.17 | 0.80 | 1.40 |
| (e) Impairment on financial assets | (3.17) | 0.07 | (1.00) | (3.10) | 45.19 | 148.70 |
| (f) Other expenses | 70.12 | 61.65 | 17.31 | 131.77 | 29.73 | 147.02 |
| Total expenses | 72.39 | 111.88 | 32.08 | 184_27 | 107.39 | 1,027.96 |
| 5 Profit / (loss) before tax (3-4) | 96.94 | 71.61 | 12.70 | 168.55 | (114.70) | 693.92 |
| 6 Tax expense | | | | | | |
| Current tax | - | - | (1.04) | - | 9.12 | (13.60 |
| Deferred tax | (91.99) | - | 5.60 | (91.99) | (2.78) | (8.70 |
| 7 Net profit / (loss) for the period (5-6) | 188.93 | 71.61 | 8.14 | 260.54 | (121.04) | 716.22 |
| 8 Other comprehensive income/(loss) | - | - | (0.01) | - | (0.02) | 0.95 |
| 9 Total comprehensive income / (loss) (7+8) | 188.93 | 71.61 | 8.13 | 260.54 | (121_06) | 717.17 |
| 10 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | | | | | |
| - Basic (Refer Note 4) | 2.12 | 0.80 | 0.09 | 2.92 | (1.36) | 8.05 |
| - Diluted (Refer Note 4) | 2.11 | 0.80 | 0.09 | 2.91 | (1.36) | 8.01 |

Notes

1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the guarter and half year ended 30 September 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 28 October 2021.

2 The standalone financial results of EFSL for the quarter and half year ended 30 September 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.

3 During the guarter ended 30 September 2021, the Company has issued 10,55,000 equity shares of face value of ₹ 1 each to the employees of the Company and it's subsidiaries/associates on exercise of employee stock options.

4 Earnings per share for the guarters ended 30 September 2021, 30 June 2021, 30 September 2020 and half year ended 30 September 2021 and 30 September 2020 are not annualised.

- 5 Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- 6 The COVID-19 outbreak across the world has for past 18 months adversely affected the world economy including India. However in recent times the industry is showing signs of revival signaling a slow but steady return of growth of economy. The impact of the COVID-19 pandemic, on Company's results, including gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government and other regulators to mitigate the economic impact and foster speeding growth. Further, the Company has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Company's liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to pay its obligations potential these become due in the foreseeable future. In assessing the recoverability of leans, receivables, deferred tax assets and investments, the Company has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Company may be different from that estimated as at the date of approval of these financial results. The Company will continue to closely monitor material changes in markets and future economic conditions.
- 7 The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- 8 During the quarter and half year ended 30 September 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 87.42 crores and ₹ 777.22 crores respectively (net of provisions) to various assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz, exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the company has recorded fair value gain of ₹ 49.30 crores (net) and ₹ 68.63 crores (net) for the quarter and half year ended respectively and is included in "Net (gain) / loss on fair value changes"
- 9 During the quarter ended 30 September 2021, the Company has sold its partial stake in one of its subsidiaries based on independent valuer report to another wholly owned subsidiary of the Company and accordingly, other income include a gain on sale amounting to ₹ 94.13 crores in the financial results for the quarter ended 30 September 2021.

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40964400 Fav: +91-22-40863610 Website : www.edelweissfin.com



| 10 Standalone Segment Results for the quarter and half year ended 30 September 20 | arter and half year ended 30 September 2021 |
|---|---|
|---|---|

| | | Quarter Ended | | Half Yea | ar Ended | Year Ended |
|--|--------------------|---------------|-------------------|-------------------|-------------------|---------------|
| Particulars | 30 September 2021 | 30 June 2021 | 30 September 2020 | 30 September 2021 | 30 September 2020 | 31 March 2021 |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| 1 Segment revenue [Total income] | | | | | | |
| Agency | 19.68 | 15.73 | 17.15 | 35.41 | 19.56 | 66.41 |
| Holding Company activities | 149.65 | 167.76 | 23.48 | 317.41 | (31.02) | 1.648.69 |
| Unallocated | | - | 4.15 | - | 4.15 | 6.78 |
| Total income | 169.33 | 183_49 | 44.78 | 352.82 | (7.31) | 1,721.8 |
| 2 Segment results [Profit / (loss) before tax] | | | | | | |
| Agency | 6.72 | 3.39 | 12.38 | 10.11 | 5.22 | (14.2) |
| Holding Company activities | 90.22 | 68.22 | (3,83) | 158.44 | (124.07) | 701.41 |
| Unallocated | - | - | 4,15 | - | 4.15 | 6.7 |
| Total profit / (loss) before tax | 96.94 | 71.61 | 12.70 | 168.55 | (114.70) | 693.9 |
| 3 Segment assets | | | | | . , | |
| Agency | 8.73 | 11.24 | 15.06 | 8.73 | 15.06 | 4.19 |
| Holding Company activities | 6,147,47 | 5,790,40 | 4,334,52 | 6,147,47 | 4,334,52 | 5,870,1 |
| Unallocated | 213.41 | 115.90 | 94.81 | 213.41 | 94.81 | 106.6 |
| Total assets | 6,369,61 | 5,917.54 | 4,444.39 | 6,369.61 | 4,444.39 | 5,980.94 |
| 4 Segment liabilities | | | | | | |
| Agency | 8.36 | 8.02 | 17.69 | 8.36 | 17.69 | 39.7 |
| Holding Company activities | 2,018.21 | 1,698.07 | 1,051.06 | 2,018.21 | 1,051.06 | 1,813.6 |
| Unallocated | 1.70 | 2.51 | 22,62 | 1.70 | 22,62 | 1.5 |
| Total liabilities | 2,028.27 | 1,708.60 | 1,091.37 | 2,028.27 | 1,091.37 | 1,854.9 |
| 5 Segment capital employed [Segment assets - Segment asse | gment liabilities] | | | | | |
| Agency | 0.37 | 3.22 | (2.63) | 0.37 | (2.63) | (35.52 |
| Holding Company activities | 4,129,26 | 4,092,33 | 3,283,46 | 4,129,26 | 3,283,46 | 4,056,4 |
| Unallocated | 211.71 | 113.39 | 72.19 | 211.71 | 72.19 | 105.0 |
| Total capital employed | 4.341.34 | 4,208,94 | 3,353,02 | 4,341,34 | 3,353,02 | 4,125,99 |

Agency includes investment banking; Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries and investment activities.

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11 Standalone statement of assets and liabilities as at 30 September 2021

| | As at | As at |
|---|-------------------|---------------|
| Particulars | 30 September 2021 | 31 March 2021 |
| | (Reviewed) | (Audited) |
| A ASSETS | | (********* |
| 1 Financial assets | | |
| (a) Cash and cash equivalents | 8.04 | 148.1 |
| (b) Other bank balances | 3.96 | 0.82 |
| (c) Trade receivables | 7.08 | 19.1 |
| (d) Loans | 1,696.44 | 1,247.24 |
| (e) Investments | 4,357.58 | 4,381.7 |
| (f) Other financial assets | 39.35 | 62.9 |
| Sub-total - Financial assets | 6,112,45 | 5,860.0 |
| 2 Non-financial assets | | |
| (a) Current tax assets (net) | 83.62 | 68.8 |
| (b) Deferred tax assets (net) | 129.79 | 37.8 |
| (c) Property, plant and equipment | 0.64 | 0.6 |
| (d) Other intangible assets | 0.11 | 0.1 |
| (e) Other non-financial assets | 43.00 | 13.5 |
| Sub-total - Non-financial assets | 257.16 | 120.9 |
| TOTAL - ASSETS | 6,369.61 | 5,980.9 |
| | | |
| B LIABILITIES AND EQUITY | | |
| Liabilities | | |
| 1 Financial liabilities | | |
| (a) Trade payables | | |
| (i) total outstanding dues of micro enterprises | | |
| and small enterprises | - | |
| (ii) total outstanding dues of creditors other than micro | | |
| enterprises and small enterprises | 71.70 | 235.4 |
| (b) Debt Securities | 1,353,37 | 728,9 |
| (c) Borrowings (other than debt securities) | 1,000.01 | 109.1 |
| (d) Other financial liabilities | 583,66 | 684.1 |
| Sub-total - Financial liabilities | 2,008,73 | 1,757,6 |
| 2 Non-financial liabilities | 2,000110 | 1,10110 |
| (a) Current tax liabilities (net) | 1.70 | 0.7 |
| (b) Provisions | 0.82 | 84.5 |
| (c) Other non-financial liabilities | 17,02 | 12.0 |
| Sub-total - Non-financial liabilities | 19.54 | 97.3 |
| 3 Equity | 15.04 | 51.5 |
| (a) Equity share capital | 89.27 | 89.0 |
| (b) Other equity | 4,252.07 | 4,036,9 |
| Total Equity | 4,341.34 | 4,030.9 |
| - som =quity | 4,041.04 | 4,123.3 |
| TOTAL LIABILITIES AND EQUITY | 6,369.61 | 5,980.9 |

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



12 Standalone statement of cash flow for the half year ended September 30, 2021

| | Half Yea | r Ended |
|--|---------------------------------|---------------------------------|
| Particulars | 30 September 2021 (Reviewed) | 30 September 2020 (Reviewed) |
| A Cash flow from operating activities | | |
| Profit/(Loss) before tax | 168.55 | (114.7 |
| Adjustments for : | | |
| Depreciation and amortisation expenses | 0.17 | 0. |
| Fair value change in investments | (0.06) | (0.0 |
| Fair value change in provisions | (68.65) | |
| (Profit) / loss on sale of investments (net) | (171.59) | 120 |
| Interest accrual on Investment in debentures | (1.13) | |
| Impairment / (reversal) on financial instruments | (3.10) | 45 |
| Dividend on investments | (38.48) | (52. |
| (Profit)/loss on sale of property, plant and equipment | (0.04) | (0. |
| Interest income | (100.52) | (7.) |
| ESOP and SAR cost | 1.01 | 4 |
| Finance costs | 74.97 | 16 |
| Operating cash flow before working capital changes | (138.87) | 12. |
| Add/(Less): Adjustments for working capital changes | (100.07) | |
| Decrease /(Increase) in trade receivables | 15.21 | 36 |
| (Decrease)/increase in in trade payables | (163.73) | (2. |
| Decrease /(Increase) in other financial assets | 17.44 | |
| | | (2. |
| Decrease /(Increase) in other non-financial assets | (29.36) | 10 |
| Decrease /(Increase) in other bank balances | (3.15) | 0 |
| (Decrease)/increase in provisions and other financial liabilities | (31.52) | (8. |
| (Decrease)/increase in other non-financial liabilities | 4.99 | (4. |
| Cash generated from /(used in) operations | (328.99) | 41. |
| Income taxes paid/(refund) | (13.84) | 3 |
| Net cash generated from / (used in) operating activities - A | (342.83) | 45 |
| Cash flow from investing activities | | |
| Purchase of property, plant and equipment | (0.29) | (0. |
| Sale of property, plant and equipment | 0.11 | C |
| Purchase of investments | (183.34) | (479. |
| Sale of investments | 380.27 | 383 |
| Dividend on investments | 38.48 | 52 |
| Loan (given) / Repayment of loans ¹ | (449.33) | (849. |
| Interest received | 100.52 | 1 |
| Net cash generated from / (used in) investing activities - B | (113.58) | (891. |
| Cash flow from financing activities | | |
| Proceeds from issuance of Share capital (including securities premium) | 7.34 | 1 |
| Repayment of non convertible debentures | (10.50) | |
| Proceeds from debt securities | 583.67 | 939 |
| Proceeds from/(repayment of) borrowing ¹ | (109.12) | (76. |
| Dividend paid | (131.46) | |
| Finance costs | (23.66) | (16. |
| Net cash generated from / (used in) financing activities - C | 316.27 | 848. |
| Net (decrease) / increase in cash and cash equivalents (A+B+C) | (140.14) | 2. |
| Cash and cash equivalents as at the beginning of the period | 148.18 | 1. |
| Cash and cash equivalents as at the end of the period | 8.04 | 3. |
| I VASU AUV VASU EUVIVAIENTS AS ALTHE END OF THE DEHOD | 8.04 | 3 |

Net figures have been reported on account of volume of transactions.

Above Cash Flow Statement has been prepared under the indirect method as set out in Ind AS 7 prescribed under the Companies Act (Indian Accounting Standard) Rules, 2015 under the Companies Act, 2013.

13 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.

14 The standalone financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors RASHESH CHANDRAKANT SHAH Rashesh Shah Chairman

Mumbai, 28 October 2021.



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors of Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Edelweiss Financial Services Limited (the "Company") for the quarter ended September 30, 2021 and year to date from April 1, 2021 to September 30, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and 52 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Ind AS 34 prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to note 6 of the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Company's business and financial metrics including the Company's estimates of impairment of investments and other financial assets, which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.

For S.R. BATLIBOI & Co. LLP Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

SHRAWAN BHAGWATI JALAN

Digitally signed by SHRAWAN BHAGWATI JALAN DN: cn=SHRAWAN BHAGWATI JALAN, c=IN, o=Personal, email=shrawan.jalan@srb.in Date: 2021.10.28 20:00:53 +05'30'

per Shrawan Jalan Partner Membership Number:102102 UDIN: 21102102AAAE0Q1363 Place of Signature: Mumbai Date: October 28, 2021

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



Annexure

(i) Pursuant to Regulation 52(7) of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we hereby confirm that issue proceeds of Non-Convertible Debentures (NCDs) issued by the Company and outstanding as on September 30, 2021 are being utilized as per the objects stated in the offer document. Further, we also confirm that there have been no deviations in the use of proceeds of issue of NCDs from the objects stated in the offer document.

(ii) Pursuant to Regulation 54 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we would like to state that all secured & redeemable debt securities issued by the Company and outstanding as on September 30, 2021 are fully secured by first charge / pari passu charge, as the case may be, on present & future receivables, book debts, loans and other financial & non- financial assets. Accordingly, the Company is maintaining asset cover of 1x or such higher asset cover required as per the terms of offer document/Information Memorandum.

(iii) Information as required pursuant to Regulation 52 (4) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

| Particulars | Half Year Ended | Year Ended 31 March 2021 |
|---|-------------------|-----------------------------|
| | 30 September 2021 | |
| | | |
| 1 Debt-Equity Ratio (Refer Note 1) | 0.31 | 0.20 |
| 2 Net worth (Rs.in Crores) (Refer note 2) | 4,341.34 | 4,125.9 |
| 3 Debt Service Coverage Ratio (Refer note 3) | 5.43 | 28.7 |
| Interest Service Coverage Ratio (Refer note 4) | 3.25 | 8.1 |
| 5 Capital redemption reserve (Rs.in Crores) | 0.20 | 0.2 |
| Debenture redemption reserve (Refer note 5) | NA | N |
| Net profit after tax (Rs.in Crores) | 260.54 | 716.2 |
| 3 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | |
| - Basic | 2.92 | 8.0 |
| - Diluted | 2.91 | 8. |
| Total debt to Total assets (Refer Note 6) | 0.21 | 0 |
| 0 Net profit margin (%) (Refer Note 7) | 73.85% | 41.6 |

Notes:

- 1 Debt-equity Ratio = Total debt (Debt securities + Borrowings (other than debt securities)) / Net worth
- 2 Net worth = Equity share capital + Other Equity
- 3 Debt Service Coverage Ratio = (Profit before interest and tax) / (interest repayment + Principal repayment in next six months)
- 4 Interest Service Coverage Ratio = Profit before interest and Tax / interest expense
- 5 As per Rule 18 (7) (b) (iii) (A) B of the Companies (Share Capital and Debentures) Rules, 2014 the Company being listed company, is not required to create Debenture Redemption Reserve.
- 6 Total debt to Total assets = (Debt securities + Borrowings (other than debt securities)) / Total assets
- 7 Net profit margin = Net Profit for the period / Total Income
- 8 Current ratio, Long term debt to working capital, Bad Debts to account receivables ratio, Current liability ratio, Debtors turnover, Inventory turnover and Operating margin (%) are not applicable owing to the business model of the company.