

EW/Sec/2021/141

August 5, 2021

<b>BSE Limited</b> P J Towers, Dalal Street, Fort, Mumbai – 400 001.  <b>Scrip Code:- 532922</b>	<b>National Stock Exchange of India Limited</b> Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.  <b>Symbol :- EDELWEISS</b>
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Dear Sir/Madam,

**Sub: Outcome of the Board Meeting**

In accordance with the provisions of Regulations 30, 33 and all other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations), we would like to inform you that the Board of Directors of the Company at its meeting held today, *inter alia* approved the unaudited Consolidated and Standalone Financial Results of the Company for the first quarter ended June 30, 2021.

The copies of the aforesaid results together with the Limited Review Report issued by the Auditors of the Company are enclosed.

M/s. S. R. Batliboi LLP, Chartered Accountants, the Auditors of the Company have issued an unmodified opinion on the financial results.

The meeting of the Board of Directors of the Company commenced at 6:30 p.m. and concluded at 8:30 p.m.

Kindly take the same on record.

Thanking you,

**For Edelweiss Financial Services Limited**

**Tarun Khurana**  
**Company Secretary**

Encl. as above

## Edelweiss reports ex Insurance PAT of INR 61 Cr, growth of ~48% in customer base

Growing Customer Assets ♦ Well-Capitalised Businesses ♦ Strong Balance Sheet & Liquidity

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### Q1FY22 Highlights:

- **EFSL Ex-Insurance PAT of INR 61 Cr; EFSL Consolidated PAT of INR 18 Cr**
- **Revenue (consolidated) ~ INR 1,650 Cr**
- **Robust Growth in Customer Franchise**
  - Customer base continues to grow despite challenging times, grew ~48% YoY to 2.2 million
  - This has been driven by a 35% YoY growth in customer assets **to INR 3,02,300 Cr** – demonstrating the continued trust reposed in us by our customers

### Update on Key Priorities:

- **EWM value unlocking**
  - Demerger of Edelweiss Wealth Management on track with listing expected by Sept-Dec'22
- **Scaled down wholesale credit assets**
  - Reduced wholesale assets by ~32% in the last 2 years to ~INR 10,900 Cr in ECL Finance, Expected to reduce to ~INR 6,000 Cr by March'23
  - Successful Workouts of over INR 2,000 Cr in last 15 months
- **Continued Scale up in Asset Management & Insurance Businesses, enabled by digitalisation**
  - 111% YoY growth in Mutual Funds AuM to ~INR 62,000 Cr; 28% YoY growth in Alternatives AUM to ~INR 30,000 Cr
  - Life Insurance Gross Premium grew 31% YoY to INR 214 Cr; General Insurance Gross Premium grew 58% YoY to INR 63 Cr
  - Digitalisation initiatives gaining momentum – India's first completely paperless onboarding platform for AIF, 100% paperless acquisition in General Insurance and the first cloud native insurer in India to implement entire SAP suite on AWS
- **Strong Balance Sheet, Robust Liquidity and Well Capitalised businesses**
  - **Strong Net worth** at INR 8,512 Cr
  - **Borrowings declined** by 15% over Q1FY21 levels to INR 25,912 Cr; **D/E reduced to 2.2x** from 3.2x in Q1FY21
  - **Adequate Liquidity** of INR 5,500 Cr at 21% of Borrowings
  - **Conservative provisioning**, consistently providing higher than IRAC norms
  - Well Capitalised businesses, with capital adequacy of 25%+ across entities

### Update on Strategic Development:

- **Stake Sale in Insurance Broking Business**
  - Entered into an agreement for divestment of 70% stake in the Insurance Broking business to Arthur J. Gallagher, who will own 100% stake in Edelweiss Gallagher Insurance Brokers Ltd after requisite regulatory approvals
  - Provides flexibility to reallocate capital and sharpen focus on our fast-growing insurance businesses

**Business Highlights - All businesses continued to be resilient throughout the pandemic****• Credit**

- Focus on **asset-light retail credit** model, selective disbursements in SME & Housing Finance
- Improved Retail credit **collection efficiency** despite the impact of second wave of Covid. 92% of total retail collection efficiency in June '21, led by strong customer engagement
- Signed **co-lending agreement** with leading public sector bank for SME loans and with a leading private sector bank for housing loans
- Launched an **inhouse Digital Lending platform** for end-to-end home loans
- Continued efforts to reduce Wholesale book

**• Asset Management****Mutual Fund:**

- Net equity inflows of ~INR 1,800 Cr and net total MF inflows more than ~INR 5,000 Cr in Q1FY22
- **Active investor base has nearly doubled** – increase in folios by ~95% and Distributor network by ~94%
- **Equity market share steadily rising**; Crossed ~INR 1,000 Cr of gross equity monthly sales for the first time in June'21

**Alternatives:**

- **Dominance in Alternatives** continues with robust annuity income
- **Ranked no. 3 in Asia** by Prequin for AUM raised in last 5 years
- Deployment momentum continues to be strong with INR 800 Cr invested in Q1FY22

**• Asset Reconstruction**

- Focus continues to be on **deleveraging and building retail capabilities**
- Robust recoveries of ~INR 740 Cr in Q1FY22 from 74 borrowers; of this, ~22% was Retail ARC recoveries
- Acquired assets worth ~INR 2,100 Cr with deployment at INR 380 Cr

**• Insurance****Life Insurance:**

- Active client base has increased by ~10% YoY
- Individual APE CAGR of 25% since FY17 against industry growth at 8%
- Dominant share of Traditional Par and Non-Par at ~82%

**General Insurance:**

- Amongst fastest growing players with a 67% YoY growth in GDPI in Q1 FY22 while the industry grew at 14%
- Expanded partnerships with OEMs & new-age internet players - Mahindra Broking & Cleartrip
- Launched industry's first fully automated partner onboarding solution

**• Wealth Management (EWM)**

- **Growth of 32% in AuA** and 19% in clients YoY
- Successfully launched two new strategies - EDGE and Crossover III, with committed AUM of INR 1,600 Cr

**Speaking on the occasion, Mr. Rashesh Shah, Chairman, Edelweiss Financial Services Limited said:**

After a few difficult months, we finally seem to be nearing the end of the second wave. With vaccination in full swing now, we have hopefully emerged from the shadows of wave 2 and are seeing a swift economic recovery. We continue to focus on safety and health through prioritizing vaccinations for our employees and their families.

The financial services industry is in a dichotomy – while lending businesses are in a temporary flux due to the lockdown, capital markets-linked businesses have done exceedingly well. Despite the challenges of the pandemic, most of our businesses did well in the last quarter. Our Customer Assets have grown by 35%, with nearly a million customers onboarded in the last year alone. We have seen a significant scale up in our Asset management and Insurance Business which are poised for strong growth. Our Mutual Fund AUM has grown by 111%, while the Alternatives AUM has risen by 28% YoY. Our insurance businesses are outperforming industry growth, with premium growth of 31% for Life Insurance, and 58% for General Insurance. Recoveries in ARC continue to be strong despite a challenging environment. Our Credit businesses were impacted in the early part of the quarter but have recovered well and despite localized lockdowns, our collections were 90%+ towards the end of the quarter. We continued the transition to a capital light retail credit model with a focus on Housing and SME businesses and have significantly scaled down our wholesale lending book and plan to downsize it further by ~50% by FY23.

We entered into an agreement with Gallagher for the sale of our residual 70% stake in Insurance Broking business, providing us the flexibility to reallocate capital and invest in scaling up our fast-growing insurance franchisee.

Over the next 18 months, we will continue focus on three priority areas – demerger of the EWM business for value unlocking through listing by Q3FY23; Reduce our wholesale credit book and continue scaling up our asset management and insurance businesses. Robust equity, comfortable liquidity and agile operating platforms will give us a solid foundation as we look towards economic revival and growth in the years ahead.”

**Business Highlights:**

Edelweiss Group is diversified across several businesses

**1. NBFC (ECL Finance Ltd. & Edelweiss Retail Finance Ltd.)**
**Business performance and updates – Q1FY22**

Particulars	ECLF and ERFL Financials in INR Cr
Net Worth	3,829
Capital Adequacy	25.4%
AUM	9,608
Loan book	9,019
PAT	(8)

- Going forward growth will be in MSME book
  - Asset light model - Focus on partnerships with Banks: Signed co-lending agreement with Central Bank of India in May'21; Active discussions ongoing with 2 other banks
  - Digitally enabled and data led organization
- Collection efficiency at 91% in June'21 despite Covid second wave impact
- Workouts on-going in wholesale book for recoveries and resolution

## 2. Housing Finance (EHFL)

### Business performance and updates – Q1FY22

Particulars	EHFL Financials in INR Cr
Net Worth	749
Capital Adequacy	25.5%
AUM	4,063
Loan book	3,425
PAT	(14)

- Focus on asset-light growth
  - Forged co-lending partnership with a leading private sector bank
- Maintained collection efficiency of 93% in June'21
- Launched in house Digital Lending Platform for improved customer experience and efficiency

## 3. Mutual Fund

### Business performance and updates – Q1FY22

Particulars	Financials in INR Cr
Net Worth	167
Net Revenues	37
PBT	6
PAT	6
AUM	~62,000

- Among the fastest growing MF with ranking in the top 15 in Q1FY22
- Net equity inflows of ~INR 1,800 Cr and net total MF inflows more than ~INR 5,000 Cr in Q1FY22
- Equity market share steadily rising; Crossed ~INR 1,000 Cr of gross equity monthly sales for the first time in June'21
- Received strong response to our newly launched SDL PSU debt index fund

## 4. Alternative Asset Management

### Business performance and updates – Q1FY22

Particulars	Financials in INR Cr
Net Worth	161
Net Revenues	58
PBT	8
PAT	8
AUM	~30,000

- Dominance in Alternatives continues with a robust annuity income
- Ranked no. 3 in Asia in terms of AUM raised in last 5 years by Prequin
- Deployment momentum continues strong with INR 800 Cr invested in Q1FY22
- Adopted Sustainable Finance Disclosure Regulations (SFDR) to promote ESG practices in our portfolio companies
- Huge potential upside from carry income as ~95% of AUM is performance linked

## 5. Asset Reconstruction

### Business performance and updates – Q1FY22

Particulars	Financials in INR Cr
Net Worth	2,272
Net Revenues	91
PBT	67
PAT (pre MI)	50
AUM	~42,300

- Focus continues to be on deleveraging and building retail capabilities
- Gross recoveries of ~INR 740 Cr in Q1FY22 from 74 borrowers; Of this, ~22% was Retail ARC recoveries
- Acquired assets worth ~INR 2,100 Cr with EARC's deployment at INR 380 Cr
- Fee income remains robust
- Comfortable liquidity position of ~INR 410 Cr as on June' 21 with well-matched ALM across all durations

## 6. Life Insurance

### Business performance and updates – Q1FY22

- Gross Premium grew 31% YoY to INR 214 Cr
- Active client base has increased by ~10% YoY
- Dominant share of Traditional Par and Non-Par at ~82%
- Individual APE CAGR of 25% since FY17 against industry growth at 8%
- Embedded Value as on June'21 at INR 1,195 Cr

## 7. General Insurance

### Business performance and updates – Q1FY22

- Gross Premium grew 58% YoY to INR 63 Cr
- Fastest growing player with a 67% YoY growth in GDPI in Q1 FY22 while the industry grew at 14%
- Strong performance in motor line with YoY GDPI growth at 63% compared to industry at 8%
- Partnered with Mahindra Broking & Cleartrip in Q1FY22
- Launched industry's first fully automated partner onboarding solution
- Adoption of video-based remote survey app (BOLT) for motor claims stands at 47% in Q1FY22

## 8. Wealth Management

### Business performance and updates – Q1FY22

Particulars	Financials in INR Cr
Net Worth	1,618
Net Revenues	293
PBT	81
PAT	55
AUA	~1,68,000

- **Growth of 32% in AuA** and 19% in clients YoY
- Highest ever quarterly raise of INR 1,500 Cr in AIF strategies
- Launched EDGE and Crossover III with committed AUM~1,600 Cr as on 30<sup>th</sup> June 21

**EdelGive Foundation:**

EdelGive Foundation, set up in 2008, is the philanthropic arm of the Edelweiss Group. Over the last 12 years of its existence, EdelGive has evolved into a grant-making organisation, with the mission to build and expand philanthropy in India by funding and supporting the growth of high-caliber small to mid-sized NGOs. With the belief that an inclusive society is built on the foundation of educated children, empowered women, and resilient communities, EdelGive supports organisations working towards these goals, through targeted, community-driven, and high impact interventions. EdelGive has so far supported over **158 NGOs** and influenced over **INR 460 Cr** towards commitments to them.

**About Edelweiss Financial Services**

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. Its businesses include Asset Management, NBFC, Housing Finance, Asset Reconstruction, Wealth Management, Life Insurance and General Insurance. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. Edelweiss stock is actively covered by sell side research analysts of Citi Research, Maybank Kim Eng Securities, Haitong International, and Emkay Global Financial Services. To learn more about the Edelweiss Group, please visit [www.edelweissfin.com](http://www.edelweissfin.com).

Edelweiss Financial Services Limited **Corporate Identity Number:** L99999MH1995PLC094641

**Edelweiss Social media handle:**

edelweissfinancialservicesltd |



@EdelweissFin |



Linkedin.com/company/edelweissfin

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E-mail: [Revathi.pandit@edelweissfin.com](mailto:Revathi.pandit@edelweissfin.com)**Safe Harbour**

This document may contain certain forward - looking statements, which are tentative, based on current expectations of the management of Edelweiss Financial Services Limited or any of its subsidiaries and associate companies ("Edelweiss"). The results in future may vary significantly from the forward-looking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include, inter alia, the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of Edelweiss as well as its ability to implement the strategy. Edelweiss does not undertake any obligation to update these statements. The presentation relating to financial performance of various businesses of Edelweiss herein is based on Management estimates.

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**Edelweiss Financial Services Limited**

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**Consolidated Financial Results for the quarter ended 30 June 2021**

Particulars	Quarter Ended			(₹ in Crores)
	30 June 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 15)	30 June 2020 (Reviewed)	Year Ended 31 March 2021 (Audited)
<b>1 Revenue from operations</b>				
(a) Interest income	773.28	928.45	1,055.31	4,034.40
(b) Dividend income	6.05	9.16	4.42	69.57
(c) Fee and commission income	285.35	507.21	357.06	1,654.14
(d) Net gain / (loss) on fair value changes	305.11	1,090.32	280.32	2,220.90
(e) Premium from insurance business	255.74	511.73	189.35	1,324.64
(f) Other operating income	7.68	11.01	11.66	53.71
<b>Total revenue from operations</b>	<b>1,633.21</b>	<b>3,057.88</b>	<b>1,898.12</b>	<b>9,357.36</b>
<b>2 Other income</b>	<b>16.04</b>	<b>1,423.07</b>	<b>21.56</b>	<b>1,491.49</b>
<b>3 Total income (1+2)</b>	<b>1,649.25</b>	<b>4,480.95</b>	<b>1,919.68</b>	<b>10,848.85</b>
<b>4 Expenses</b>				
(a) Finance costs	802.32	957.99	1,001.98	3,834.03
(b) Impairment on financial assets	(2.95)	932.88	128.05	1,260.92
(c) Change in valuation of credit impaired loans (Refer Note 7)	48.87	332.16	132.97	812.61
(d) Employee benefits expense	235.59	696.84	308.41	1,615.91
(e) Depreciation and amortisation expense	35.86	90.42	57.04	259.88
(f) Change in insurance policy liability - actuarial	209.06	354.64	270.87	1,302.33
(g) Policy benefits paid	114.51	105.55	31.27	276.30
(h) Other expenses	253.09	455.21	231.71	1,340.62
<b>Total expenses</b>	<b>1,696.35</b>	<b>3,925.69</b>	<b>2,162.30</b>	<b>10,702.60</b>
<b>5 Profit / (loss) before share in profit / (loss) of associates and tax (3-4)</b>	<b>(47.10)</b>	<b>555.26</b>	<b>(242.62)</b>	<b>146.25</b>
<b>6 Share in profit / (loss) of associates</b>	<b>21.19</b>	<b>(0.64)</b>	<b>-</b>	<b>(0.64)</b>
<b>7 Profit / (loss) before tax (5+6)</b>	<b>(25.91)</b>	<b>554.62</b>	<b>(242.62)</b>	<b>145.61</b>
<b>8 Tax expense</b>				
Current tax	30.57	(24.85)	50.41	23.99
Deferred tax	(81.77)	(57.23)	(29.36)	(132.29)
<b>9 Net profit / (loss) for the period (7-8)</b>	<b>25.29</b>	<b>636.70</b>	<b>(263.67)</b>	<b>253.91</b>
<b>10 Other comprehensive income/(loss)</b>	<b>(60.41)</b>	<b>(50.10)</b>	<b>40.26</b>	<b>(1.80)</b>
<b>11 Total comprehensive income / (loss) (9+10)</b>	<b>(35.12)</b>	<b>586.60</b>	<b>(223.41)</b>	<b>252.11</b>
<b>12 Net profit / (loss) for the period attributable to:</b>				
<b>Owners of the company</b>	<b>18.09</b>	<b>628.63</b>	<b>(245.08)</b>	<b>265.33</b>
Non controlling interests	7.20	8.07	(18.59)	(11.42)
<b>13 Other comprehensive income / (loss) for the period attributable to:</b>				
Owners of the company	(27.63)	(26.99)	20.76	1.19
Non controlling interests	(32.78)	(23.11)	19.50	(2.99)
<b>14 Total comprehensive income / (loss) for the period attributable to:</b>				
Owners of the company	(9.54)	601.64	(224.32)	266.52
Non controlling interests	(25.58)	(15.04)	0.91	(14.41)
<b>15 Earnings Per Share (₹) (Face Value of ₹ 1/- each)</b>				
- Basic (Refer Note 6)	0.20	7.06	(2.75)	2.98
- Diluted (Refer Note 6)	0.20	6.86	(2.75)	2.97



## Edelweiss Financial Services Limited

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### Notes:

- The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') and its subsidiaries and trusts (together referred as 'Group') and associates for the quarter ended 30 June 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 05 August 2021.
- The consolidated financial results of EFSL for the quarter ended 30 June 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.
- The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The Standalone financial results are available on the Company's website viz. www.edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

Particulars	Quarter Ended			Year Ended
	30 June 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 15)	30 June 2020 (Reviewed)	31 March 2021 (Audited)
Total income	183.49	1,706.61	(52.09)	1,721.88
Profit / (loss) before tax	71.61	809.42	(127.40)	693.92
Net profit / (loss) after tax for the period	71.61	837.48	(129.18)	716.22
Other comprehensive income / (loss)	-	0.16	(0.01)	0.95
<b>Total comprehensive income / (loss)</b>	<b>71.61</b>	<b>837.64</b>	<b>(129.19)</b>	<b>717.17</b>

- The attribution of consolidated profit / (loss) before tax between owners of the company and non controlling interests is as per below table:

Particulars	Quarter Ended			Year Ended
	30 June 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 15)	30 June 2020 (Reviewed)	31 March 2021 (Audited)
<b>Profit / (loss) before tax attributable to:</b>				
Owners of the company	(40.13)	542.64	(230.02)	131.58
Non controlling interests	14.22	11.98	(12.60)	14.03
<b>Profit / (loss) before tax</b>	<b>(25.91)</b>	<b>554.62</b>	<b>(242.62)</b>	<b>145.61</b>

- During the quarter ended 30 June 2021, the Company has issued 7,49,475 equity shares of face value of ₹ 1 each to the employees of the Company and its subsidiaries/associates on exercise of employee stock options.
- Earnings per share for the quarters ended 30 June 2021, 31 March 2021 and 30 June 2020 are not annualised.
- Change in valuation of credit imparted loans represents valuation movement of loans originated by consolidated ARC trusts.
- Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- The COVID-19 pandemic outbreak across the world including India has resulted in most countries announcing lockdowns and quarantine measures that have sharply stalled economic activities across the world. The Indian Government too has imposed lockdowns starting from 24 March 2020. Subsequently, the national lockdown was lifted by the government for certain activities in a phased manner outside specified containment zones, but regional lockdowns/restrictions continued to be implemented in areas with a significant number of COVID-19 cases. The Indian economy is impacted and would continue to be impacted by this pandemic and the resultant lockdown, due to the contraction in industrial and services output across small and large businesses. The impact of the COVID-19 pandemic, including the current "second wave" on Group's results, including credit quality and provisions, gain/loss on fair value changes, investment, remains uncertain and dependent on the current and further spread of COVID-19, steps taken by the government, RBI and other regulators to mitigate the economic impact and also the time it takes for economic activities to resume and reach the normal levels. Further, the Group has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Group liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Group will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets, investments and in case of life insurance business, estimate of claims, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Group may be different from that estimated as at the date of approval of these financial results. The Group will continue to closely monitor material changes in markets and future economic conditions.
- The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- Edelweiss Custodial Services Limited ("ECdSL"), an associate of Edelweiss Financial Services Company ("EFSL") challenged an order, by an investigating agency, marking lien on its clearing account, before the 47th Additional Chief Metropolitan Magistrate Court, Mumbai. Since the investigation against Anugrah Stock and Broking Pvt. Ltd. ("trading member"), for which ECdSL was a clearing member, is still under process, the said investigative agency contended that it had no objection to setting aside the lien order upon ECdSL providing an undertaking to keep sufficient assets unencumbered. ECdSL has since provided undertaking to keep sufficient assets amounting to ₹ 460.32 crores belonging to the Group and associate unencumbered and the said lien order has been set aside. The matter has been listed for further hearing.  
  
The MCSGF Committee of NSE Clearing Limited ("NCL") vide its order dated 20 October 2020 has directed ECdSL to adhere to instructions of National Stock Exchange ("NSE") / NCL, to appropriately reinstate the securities wherever trading member's clients had credit balance, but the securities got liquidated. ECdSL filed an appeal against the impugned order with Securities Appellate Tribunal ("SAT"). SAT vide its order dated 05 November 2020 has directed ECdSL to give an undertaking to NCL that it will deposit ₹ 212 crores or other amount as directed by the SAT after disposal of Appeal. ECdSL has since provided the declaration to NCL. The matter has been listed for further hearing.  
  
Various Arbitration/Writ Petitions have been filed before the Hon'ble Bombay High Court ("Hon'ble Court") by various end clients of the trading member and/or his associates. ECdSL has been made party to the same. All the Writ Petitions have been tagged together and common orders have been passed. The matter has been listed for further hearing.  
  
ECdSL believes that it has acted in accordance with the agreement entered with the trading member and in accordance with applicable laws and regulations. Accordingly, ECdSL has assessed such liability to be remote as at 30 June 2021.
- During the quarter ended 30 June 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 689.80 crores (net of provisions) to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 586.33 crores from these ARC Trusts. Ind AS 109 – 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the Group has recorded fair value gain of ₹ 28.99 crores (net) for the quarter and is included in "Net (gain) / loss on fair value change".

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Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098  
Tel: +91-22-40094400 Fax: +91-22-40863610  
Website : www.edelweissfin.com



- 13 One NBFC in the Group had initiated sale of certain financial assets before 30 June 2021 and for which definitive contracts were executed post the quarter end. These financial assets sold after 30 June 2021, amounted to ₹ 146.88 crores to AIF trusts. As per Ind AS 109, Financial Instruments, prescribed under section 133 of the Companies Act, 2013 significant judgement is involved in classification of assets which has been accentuated on account of factors caused by COVID-19. Accordingly, management assessed that such loans sold by the subsidiary after 30 June 2021 had an increased risk but were not credit impaired. As at 30 June 2021, there is no significant impact on the financial results of the subsidiary, as it has not incurred any loss on sale of these financial assets.
- 14 Two NBFCs in the Group had initiated sale of certain credit impaired financial assets before 30 June 2021 and for which definitive contracts were executed post the quarter end. These financial assets sold after 30 June 2021, amounted to ₹ 87.42 crores to asset reconstruction companies trusts (ARC Trust). As per Ind AS 109, Financial Instruments, prescribed under section 133 of the Companies Act, 2013 significant judgement is involved in classification of assets which has been accentuated on account of factors caused by COVID-19. Accordingly, on account of subsequent sale to and recovery from ARC Trusts of such credit impaired assets, management has recorded such financial assets as recoverable and not as credit impaired financial assets. EFSL, the holding Company has, undertaken substantially all risks and rewards in respect of these financial assets aggregating to ₹ 43.19 crores. As at 30 June 2021, there is no impact on the financial results of the Group.
- 15 The figures for quarter ended 31 March 2021 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended 31 December 2020. The figures up to the end of the nine months period ended 31 December 2020 are subjected to a limited review by the Statutory Auditors of the Company.

### 16 Consolidated Segment Results for the quarter ended 30 June 2021

Particulars	Quarter Ended			Year Ended
	30 June 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 15)	30 June 2020 (Reviewed)	31 March 2021 (Audited)
<b>1 Segment revenue [Total income]</b>				
Agency	126.41	385.61	238.45	1,336.59
Capital based	583.76	2,784.22	774.34	4,804.83
Insurance business	416.91	620.42	399.05	2,070.95
Asset reconstruction business	263.82	546.31	359.61	1,706.37
Treasury	272.88	126.68	136.61	880.79
Unallocated	6.66	17.07	11.62	48.68
<b>Total income</b>	<b>1,670.44</b>	<b>4,480.31</b>	<b>1,919.68</b>	<b>10,848.21</b>
<b>2 Segment results [Profit / (loss) before tax]</b>				
Agency	8.83	13.05	31.64	172.15
Capital based	(207.15)	548.52	(277.62)	(349.01)
Insurance business	(58.95)	(65.07)	(83.81)	(297.77)
Asset reconstruction business	61.46	49.60	49.19	225.01
Treasury	173.42	19.26	44.45	415.67
Unallocated	(3.52)	(10.74)	(6.47)	(20.44)
<b>Total profit / (loss) before tax</b>	<b>(25.91)</b>	<b>554.62</b>	<b>(242.62)</b>	<b>145.61</b>
<b>3 Segment assets</b>				
Agency	688.21	732.66	4,264.13	732.66
Capital based	27,328.57	29,008.20	31,205.11	29,008.20
Insurance business	5,821.14	5,648.93	4,625.03	5,648.93
Asset reconstruction business	6,271.72	6,066.50	6,485.50	6,066.50
Treasury	2,980.45	2,723.85	3,037.53	2,723.85
Unallocated	1,925.55	1,794.88	1,564.84	1,794.88
<b>Total assets</b>	<b>45,015.64</b>	<b>45,975.02</b>	<b>51,182.14</b>	<b>45,975.02</b>
<b>4 Segment liabilities</b>				
Agency	273.35	327.72	3,591.65	327.72
Capital based	25,687.77	26,880.20	30,418.37	26,880.20
Insurance business	5,261.86	4,993.79	3,794.94	4,993.79
Asset reconstruction business	4,110.74	3,951.67	4,510.69	3,951.67
Treasury	1,783.49	1,891.60	1,567.83	1,891.60
Unallocated	251.68	253.04	312.44	253.04
<b>Total liabilities</b>	<b>37,368.89</b>	<b>38,298.02</b>	<b>44,195.92</b>	<b>38,298.02</b>
<b>5 Segment capital employed [Segment assets - Segment liabilities]</b>				
Agency	414.86	404.94	672.48	404.94
Capital based	1,640.80	2,128.00	786.74	2,128.00
Insurance business	559.28	655.14	830.09	655.14
Asset reconstruction business	2,160.98	2,114.83	1,974.81	2,114.83
Treasury	1,196.96	832.25	1,469.70	832.25
Unallocated	1,673.87	1,541.84	1,252.40	1,541.84
<b>Total capital employed</b>	<b>7,646.75</b>	<b>7,677.00</b>	<b>6,986.22</b>	<b>7,677.00</b>

The Company has made its consolidated segment reporting to meaningfully represent its business lines Agency, Capital business, Asset reconstruction business, Insurance & Treasury business. Agency includes advisory and other fee based businesses; Capital Based represents lending business; Asset reconstruction business represents purchase and resolution of distress assets; Insurance business represents life insurance business and general insurance business. Treasury business represents income from trading and investment activities.

17 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year presentation.

18 The consolidated financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors

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CHANDRAKANT  
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Rashesh Shah  
Chairman

Mumbai, 05 August 2021.

Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to  
The Board of Directors  
Edelweiss Financial Services Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Edelweiss Financial Services Limited (the "Holding Company"), its subsidiaries and its trusts (the Holding Company, its subsidiaries and its trusts together referred to as "the Group") and its associates for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the subsidiaries, trusts and associates (Refer Annexure A).
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We draw attention to Note 9 to the Statement, which describes the economic and social disruption as a result of COVID-19 pandemic on the Group's business and financial metrics including the Group's estimates of impairment of loans, financial assets, investment properties, investments, intangible assets (including goodwill) and in case of life insurance business, estimate of claims which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.

7. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:

- a. 26 subsidiaries, whose unaudited interim financial results include total revenues of Rs. 789.40 crores, total net profit after tax of Rs. 32.06 crores and total comprehensive loss of Rs. 29.68 crores for the quarter ended June 30, 2021, as considered in the Statement which have been reviewed by their respective independent auditors.
- b. 5 associate companies, whose unaudited interim financial results include Group's share of net loss of Rs. 2.16 crores and Group's share of total comprehensive loss of Rs. 1.89 crores for the quarter ended June 30, 2021, as considered in the Statement whose interim financial results and other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on interim financial results and other financial information of these entities have been furnished to us by the Management and our conclusion on the Statement in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate companies is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

- c. The auditors of Edelweiss Tokio Life Insurance Company Limited (ETLIFE), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2021 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2021 has been duly certified by the ETLIFE's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. ETLIFE's auditors have relied upon the ETLIFE's Appointed Actuary's certificate for expressing their conclusion in this regard.
- d. The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary, have reported that the actuarial valuation of liabilities of EGICL for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at June 30, 2021 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. EGICL's auditors have relied on the EGICL's Appointed Actuary's certificate for expressing their conclusion in this regard.

Our conclusion on the Statement in respect of matters stated in para 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm registration number: 301003E/E300005

**SHRAWAN  
BHAGWATI  
JALAN**

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BHAGWATI JALAN  
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JALAN, c=IN, o=Personal,  
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Date: 2021.08.05 20:08:41 +05'30'

per Shrawan Jalan

Partner

Membership No.: 102102

UDIN: 21102102AAAEJW6177

Place: Mumbai

Date : August 5, 2021

# S.R. BATLIBOI & Co. LLP

Chartered Accountants

## Annexure A

SUBSIDIARIES:	TRUSTS:	TRUSTS:
ECL Finance Limited	ESAF - I Trust	EARC Trust SC 384
Edelweiss Rural & Corporate Services Limited	EARC SAF 2 Trust	EARC Trust SC 391
Edelweiss Asset Reconstruction Company Limited	EARC SAF 3 Trust	EARC Trust SC 392
Edelweiss Housing Finance Limited	EARC Trust SC 6	EARC Trust SC 395
Edelweiss Retail Finance Limited	EARC Trust SC 7	EARC Trust SC 380
Edel Finance Company Limited	EARC Trust SC 9	EARC Trust SC 387
Edelweiss Asset Management Limited	EARC Trust SC 102	EARC Trust SC 388
EdelGive Foundation	EARC Trust SC 109	EARC Trust SC 393
Edelweiss Tokio Life Insurance Company Limited	EARC Trust SC 112	EARC Trust SC 372
Edelweiss General Insurance Company Limited	EARC Trust SC 130	EARC Trust SC 373
Allium Finance Private Limited	EARC Trust SC 223	EARC Trust SC 374
Edelcap Securities Limited	EARC Trust SC 229	EARC Trust SC 375
Edelweiss Securities and Investments Private Limited	EARC Trust SC 238	EARC Trust SC 376
ECap Equities Limited	EARC Trust SC 245	EARC Trust SC 385
Edel Investments Limited	EARC Trust SC 251	EARC Trust SC 394
EC Commodity Limited	EARC Trust SC 262	EARC Trust SC 399
Aster Commodities DMCC	EARC Trust SC 263	EARC Trust SC 401
EC International Limited	EARC Trust SC 266	EARC Trust SC 402
Edel Land Limited	EARC Trust SC 293	EARC Trust SC 406
Edelweiss Comtrade Limited	EARC Trust SC 297	EARC Trust SC 377
Edelweiss Multi Strategy Fund Advisors LLP	EARC Trust SC 298	EARC Trust SC 378
Edelweiss Gallagher Insurance Brokers Limited	EARC Trust SC 306	EARC Trust SC 396
Edelweiss Private Equity Tech Fund	EARC Trust SC 308	EARC Trust SC 410
Edelweiss Value and Growth Fund	EARC Trust SC 314	EARC Trust SC 405
India Credit Investment Fund II	EARC Trust SC 318	EARC Trust SC 428
EAAA LLC	EARC Trust SC 321	EARC Trust SC 429
Edelweiss Alternative Asset Advisors Limited	EARC Trust SC 325	EARC Trust SC 412
Edelweiss Alternative Asset Advisors Pte. Limited	EARC Trust SC 329	EARC Trust SC 415
Edelweiss Investment Adviser Limited	EARC Trust SC 331	EARC Trust SC 430
Edelweiss Resolution Advisors LLP	EARC Trust SC 332	EARC Trust SC 427
EW Special Opportunities Advisors LLC	EARC Trust SC 334	EARC Trust SC 413
Edelweiss Trusteeship Company Limited	EARC Trust SC 342	EARC Trust SC 416
Edelweiss International (Singapore) Pte. Limited	EARC Trust SC 344	EARC Trust SC 417
Edelweiss Capital Services Limited	EARC Trust SC 347	EARC Trust SC 397
	EARC Trust SC 348	EARC Trust SC 227
Associates:	EARC Trust SC 349	EARC Trust SC 228
Edelweiss Securities Limited	EARC Trust SC 351	EARC Trust SC 431
Edelweiss Finance & Investments Limited	EARC Trust SC 352	
Edelweiss Broking Limited	EARC Trust SC 357	
Edelweiss Custodial Services Limited	EARC Trust SC 360	
Edelweiss Financial Services Inc.	EARC Trust SC 361	
Edelweiss Investment Advisors Private Limited	EARC Trust SC 363	
Edelweiss Securities (Hong Kong) Private Limited	EARC Trust SC 370	
Edelweiss Financial Services (UK) Limited	EARC Trust SC 381	
Edelweiss Securities (IFSC) Limited	EARC Trust SC 383	
ESL Securities Limited	EARC Trust SC 386	



## Edelweiss Financial Services Limited

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Website : www.edelweissfin.com



### Standalone Financial Results for the quarter ended 30 June 2021

Particulars	Quarter ended			Year ended
	30 June 2021 (Reviewed)	31 March 2021 (Audited) (Refer note 9)	30 June 2020 (Reviewed)	31 March 2021 (Audited)
<b>1 Revenue from operations</b>				
(a) Interest income	48.15	41.77	0.04	83.50
(b) Dividend income	38.48	83.88	52.65	136.53
(c) Fee and commission income	19.37	36.31	10.93	99.12
(d) Other operating income	-	4.01	4.42	24.46
<b>Total revenue from operations</b>	<b>106.00</b>	<b>165.97</b>	<b>68.04</b>	<b>343.61</b>
<b>2 Other income</b>	<b>77.49</b>	<b>1,540.64</b>	<b>(120.13)</b>	<b>1,378.27</b>
<b>3 Total income (1+2)</b>	<b>183.49</b>	<b>1,706.61</b>	<b>(52.09)</b>	<b>1,721.88</b>
<b>4 Expenses</b>				
(a) Finance costs	35.01	41.50	3.65	97.33
(b) Net (gain) / loss on fair value changes	(19.36)	442.38	(0.05)	442.29
(c) Employee benefits expense	34.43	171.65	12.72	191.22
(d) Depreciation and amortisation expense	0.08	0.24	0.38	1.40
(e) Impairment of financial assets	0.07	148.70	46.19	148.70
(f) Other expenses	61.65	92.72	12.42	147.02
<b>Total expenses</b>	<b>111.88</b>	<b>897.19</b>	<b>75.31</b>	<b>1,027.96</b>
<b>5 Profit / (loss) before tax (3-4)</b>	<b>71.61</b>	<b>809.42</b>	<b>(127.40)</b>	<b>693.92</b>
<b>6 Tax expense</b>				
Current tax	-	(11.48)	10.16	(13.60)
Deferred tax	-	(16.58)	(8.38)	(8.70)
<b>7 Net profit / (loss) for the period (5-6)</b>	<b>71.61</b>	<b>837.48</b>	<b>(129.18)</b>	<b>716.22</b>
<b>8 Other comprehensive income / (loss)</b>	<b>-</b>	<b>0.16</b>	<b>(0.01)</b>	<b>0.95</b>
<b>9 Total comprehensive income / (loss) (7+8)</b>	<b>71.61</b>	<b>837.64</b>	<b>(129.19)</b>	<b>717.17</b>
<b>10 Earnings Per Share (₹) (Face Value of ₹ 1/- each)</b>				
- Basic (Refer note 4)	0.80	9.41	(1.45)	8.05
- Diluted (Refer note 4)	0.80	9.37	(1.45)	8.01

#### Notes:

- The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter ended 30 June 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 05 August 2021.
- The standalone financial results of EFSL for the quarter ended 30 June 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.
- During the quarter ended 30 June 2021, the Company has issued 7,49,475 equity shares of face value of ₹1 each to the employees of the Company and its subsidiaries/associates on exercise of employee stock options.
- Earnings per share for the quarters ended 30 June 2021, 31 March 2021 and 30 June 2020 are not annualised.
- Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact, if any, and account for the same once the rules are notified and become effective.
- The COVID-19 pandemic outbreak across the world including India has resulted in most countries announcing lockdowns and quarantine measures that have sharply stalled economic activities across the world. The Indian Government too has imposed lockdowns starting from 24 March 2020. Subsequently, the national lockdown was lifted by the government for certain activities in a phased manner outside specified containment zones, but regional lockdowns/restrictions continued to be implemented in areas with a significant number of COVID-19 cases. The Indian economy is impacted and would continue to be impacted by this pandemic and the resultant lockdown, due to the contraction in industrial and services output across small and large businesses. The impact of the COVID-19 pandemic, including the current "second wave" on Company's results, including gain/loss on fair value changes, investment, remains uncertain and dependent on the current and further spread of COVID-19, steps taken by the government and other regulators to mitigate the economic impact and also the time it takes for economic activities to resume and reach the normal levels. Further, the Company has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Company's liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets and investments, the Company has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Company may be different from that estimated as at the date of approval of these financial results. The Company will continue to closely monitor material changes in markets and future economic conditions.

**Edelweiss Financial Services Limited**

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Website : www.edelweissfn.com



- 8 During the quarter ended 30 June 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 689.80 crores (net of provisions) to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 586.33 crores from these ARC Trusts. Ind AS 109 – 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the company has recorded fair value gain of ₹ 19.33 crores (net) for the quarter and is included in "Net (gain) / loss on fair value change".
- 9 The figures for quarter ended 31 March 2021 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended 31 December 2020. The figures up to the end of the nine months period ended 31 December 2020 are subjected to a limited review by the Statutory Auditors of the Company.

**10 Standalone Segment Results for the quarter ended 30 June 2021**

(₹ in Crores)

Particulars	Quarter ended			Year ended
	30 June 2021 (Reviewed)	31 March 2021 (Audited) (Refer note 9)	30 June 2020 (Reviewed)	31 March 2021 (Audited)
<b>1 Segment revenue [Total income]</b>				
Agency	15.73	25.64	2.41	66.41
Holding Company activities	167.76	1,678.34	(54.50)	1,648.69
Unallocated	-	2.63	-	6.78
<b>Total income</b>	<b>183.49</b>	<b>1,706.61</b>	<b>(52.09)</b>	<b>1,721.88</b>
<b>2 Segment results [Profit / (loss) before tax]</b>				
Agency	3.39	(28.57)	(7.16)	(14.27)
Holding Company activities	68.22	835.36	(120.24)	701.41
Unallocated	-	2.63	-	6.78
<b>Total profit / (loss) before tax</b>	<b>71.61</b>	<b>809.42</b>	<b>(127.40)</b>	<b>693.92</b>
<b>3 Segment assets</b>				
Agency	11.24	4.19	4.18	4.19
Holding Company activities	5,790.40	5,870.14	3,453.09	5,870.14
Unallocated	115.90	106.61	100.37	106.61
<b>Total assets</b>	<b>5,917.54</b>	<b>5,980.94</b>	<b>3,557.64</b>	<b>5,980.94</b>
<b>4 Segment liabilities</b>				
Agency	8.02	39.71	29.51	39.71
Holding Company activities	1,698.07	1,813.69	173.85	1,813.69
Unallocated	2.51	1.55	18.51	1.55
<b>Total liabilities</b>	<b>1,708.60</b>	<b>1,854.95</b>	<b>221.87</b>	<b>1,854.95</b>
<b>5 Capital employed [Segment assets - segment liabilities]</b>				
Agency	3.22	(35.52)	(25.33)	(35.52)
Holding Company activities	4,092.33	4,056.45	3,279.24	4,056.45
Unallocated	113.39	105.06	81.86	105.06
<b>Total capital employed</b>	<b>4,208.94</b>	<b>4,125.99</b>	<b>3,335.77</b>	<b>4,125.99</b>

Agency includes investment banking; Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries and investment activities.

11 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year's presentation.

12 The Standalone financial results will be available on the Company's website - www.edelweissfn.com

On behalf of the Board of Directors

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CHANDRAKANT  
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Rashesh Shah  
Chairman

Mumbai, 05 August 2021.

Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to  
The Board of Directors of  
Edelweiss Financial Services Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Edelweiss Financial Services Limited (the "Company") for the quarter ended June 30, 2021 (the "Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to note 7 of the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Company's business and financial metrics including the Company's estimates of impairment of investments and other financial assets, which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.

For S.R. Batliboi & Co. LLP  
Chartered Accountants  
ICAI Firm Registration Number: 301003E/E300005

**SHRAWAN  
BHAGWATI  
JALAN**

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per Shrawan Jalan  
Partner  
Membership No.:102102  
UDIN: 21102102AAAEJV4179  
Place: Mumbai  
Date: August 5, 2021