

EW/Sec/2019/225

August 14, 2019

**BSE Limited** P J Towers, Dalal Street, Fort, Mumbai – 400 001.

Dear Sirs,

### Ref.:- Scrip Code:- 532922

### Sub: Outcome of the Board Meeting

This is to inform you that the Board of Directors of the Company, at their meeting held today, inter alia, approved the following Unaudited Financial Results of the Company for the quarter ended June 30, 2019:-

- a) Consolidated Financial Results; and
- b) Standalone Financial Results.

The copies of the aforesaid results together with the Limited Review Report issued by the Auditors of the Company are enclosed.

The Board also approved entering into a Shareholders / Securities Subscription Agreement amongst the Company, Edelweiss Securities Limited(ESL) (a wholly owned subsidiary of the Company) and Kora Master Fund LP(Kora) in connection with the proposed investment by Kora in ESL/ Edelweiss Group (Global Investment Business) in the form of Compulsorily Convertible Preference Shares(CCPs)/ Equity shares or other convertible securities, in one or more tranches, subject to appropriate approval, if any.

The meeting of the Board of Directors of the Company commenced at 10:45 a.m. and concluded at 12:10 pm. The above information is given pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015.

Kindly take the same on record.

Thanking you,

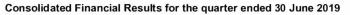
For Edelweiss Financial Services Limited

C'L M

B. Renganathan Executive Vice President & Company Secretary

Encl: a/a

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



|            |   | Quarter Ended                   |  |                                 | Year Ended                     |  |
|------------|---|---------------------------------|--|---------------------------------|--------------------------------|--|
|            | Particulars   | June<br>30, 2019<br>(Unaudited) | March<br>31, 2019<br>(Audited)<br>(Refer Note 8) | June<br>30, 2018<br>(Unaudited) | March<br>31, 2019<br>(Audited) |  |
| 1          | Revenue from operations   |                                 |  |                                 |                                |  |
|            | (a) Interest income   | 1,567.12                        | 1,477.71   | 1,619.64                        | 6,623.27                       |  |
|            | (b) Dividend income   | 3.06                            | 209.15   | 4.98                            | 227.07                         |  |
|            | (c) Fee and commission income                                       | 463.81                          | 478.83   | 520.67                          | 2,133.36                       |  |
|            | (d) Net gain on fair value changes                                  | 270.67                          | 357.44   | 139.73                          | 812.46                         |  |
|            | (e) Premium from insurance business                                 | 172.57                          | 391.48   | 118.37                          | 884.04                         |  |
|            | (f) Other operating income  | 35.46                           | 21.87  | 32.08                           | 113.64                         |  |
|            | Total revenue from operations                                       | 2,512.69                        | 2,936.48   | 2,435.47                        | 10,793.84                      |  |
| 2          | Other income  | 33.24                           | 5.58   | 40.67                           | 83.7                           |  |
| 3          | Total Income (1+2)  | 2,545.93                        | 2,942.06   | 2,476.14                        | 10,877.55                      |  |
| 4          | Expenses  |                                 | 1  |                                 |                                |  |
|            | (a) Finance costs   | 1,188.09                        | 1,221.04   | 1,109.84                        | 4,718.39                       |  |
|            | (b) Impairment on financial instruments                             | 283.58                          | 102.61   | 120.34                          | 484.89                         |  |
|            | (c) Employee benefits expense                                       | 376.15                          | 435.94   | 386.51                          | 1,649.99                       |  |
| 1.001      | (d) Depreciation and amortisation expense                           | 47.32                           | 40.60  | 26.88                           | 131.63                         |  |
|            | (e) Change in insurance policy liability - actuarial                | 163.45                          | 316.54   | 91.93                           | 716.23                         |  |
|            | (f) Policy benefits paid  | 22.49                           | 27.67  | 13.23                           | 74.10                          |  |
|            | (g) Other expenses  | 261.72                          | 392.03   | 309.75                          | 1,362.75                       |  |
|            | Total expenses  | 2,342.80                        | 2,536.43   | 2,058.48                        | 9,138.04                       |  |
| 5          | Profit before share in profit of associates and tax (3-4)           | 203.13                          | 405.63   | 417.66                          | 1,739.5                        |  |
|            | Share in profit of associates                                       | -                               | -  | 4.50                            | 4.20                           |  |
| _          | Profit before tax (5+6) (Refer Note 6)                              | 203.13                          | 405.63   | 422.16                          | 1,743.71                       |  |
|            | Tax expense   |                                 |  |                                 | .,                             |  |
|            | Current tax   | 128.17                          | (19.18)  | 228.51                          | 654.87                         |  |
|            | Deferred tax and MAT  | (59.53)                         | 178.49   | (69.67)                         | 44.4                           |  |
| 9          | Net Profit for the period (7-8)                                     | 134.49                          | 246.32   | 263.32                          | 1,044.37                       |  |
|            | Other Comprehensive Income / (Loss)                                 | 53.50                           | 7.25   | (31.84)                         | 57.33                          |  |
| 01011115   | Total Comprehensive Income (9+10)                                   | 187.99                          | 253.57   | 231.48                          | 1,101.70                       |  |
| 12         | Net Profit / (Loss) for the period attributable to:                 | NARANANANAN COLOR (1999)        |  |                                 |                                |  |
| _          | Owners of the company   | 132.02                          | 232.39   | 264.40                          | 995.1                          |  |
|            | Non controlling interests   | 2.47                            | 13.93  | (1.08)                          | 49.20                          |  |
| 13         | Other Comprehensive Income / (Loss) for the period attributable to: |                                 |  |                                 |                                |  |
|            | Owners of the company   | 26.54                           | 1.57   | (14.60)                         | 38.4                           |  |
| -          | Non controlling interests   | 26.96                           | 5.68   | (17.24)                         | 18.92                          |  |
| 14         | Total Comprehensive Income / (Loss) for the period attributable to: |                                 | 000.05   |                                 |                                |  |
| ucer into  | Owners of the company   | 158.56                          | 233.96   | 249.80                          | 1,033.5                        |  |
|            | Non controlling interests   | 29.43                           | 19.61  | (18.32)                         | 68.12                          |  |
| 15         | Earnings Per Share (₹) (Face Value of ₹ 1/- each)                   |                                 |  |                                 |                                |  |
| n/100 n317 | - Basic (Refer Note 9)  | 1.49                            | 2.62   | 3.03                            | 11.20                          |  |
|            | - Diluted (Refer Note 9)  | 1.47                            | 2.58   | 2.94                            | 11.09                          |  |



Edelweiss Ideas create, values protect

### **Edelweiss Financial Services Limited**

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com

#### Notes:

- 1 The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter ended 30 June 2019 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 14 August 2019.
- 2 The consolidated financial results of EFSL for the quarter ended 30 June 2019 have been subjected to a "Limited Review" by the Statutory Auditors of the Company and the auditors have issued an unqualified review report.
- 3 During the quarter the Company has implemented Ind AS 116 "Leases". This does not have any significant impact on the profit and loss for the period.
- 4 Pursuant to management's plan to sell certain loans in near future, during the quarter, the Company has classified these loans amounting to ₹ 1,644.65 crores from amortised costs to fair value through profit and loss account ('FVTPL').
- 5 The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Standalone financial results are available on the Company's website viz. www. edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

|   |                                 |                                |                                 | (₹ in Crores)                  |
|---|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
|   | Quarter Ended                   |                                |                                 | Year Ended                     |
| Particulars                                   | June<br>30, 2019<br>(Unaudited) | March<br>31, 2019<br>(Audited) | June<br>30, 2018<br>(Unaudited) | March<br>31, 2019<br>(Audited) |
| Profit before Tax                             | 115.88                          | 25.18                          | 41.04                           | 105.92                         |
| Net Profit after Tax                          | 96.13                           | 22.32                          | 32.78                           | 102.87                         |
| Other Comprehensive Income / (Loss) after tax | 0.02                            | (0.22)                         | 0.10                            | 0.08                           |
| Total Comprehensive Income after tax          | 96.15                           | 22.10                          | 32.88                           | 102.95                         |

6 The attribution of profit before tax between owners of the company and non controlling interests is as per below table:

| Particulars                                 | Quarter Ended                   |                                |                                 | Year Ended                     |  |
|---|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--|
|   | June<br>30, 2019<br>(Unaudited) | March<br>31, 2019<br>(Audited) | June<br>30, 2018<br>(Unaudited) | March<br>31, 2019<br>(Audited) |  |
| Profit / (Loss) before tax attributable to: | ·····                           |                                |                                 |                                |  |
| Owners of the company                       | 177.51                          | 365.52                         | 405.26                          | 1,598.02                       |  |
| Non controlling interests                   | 25.62                           | 40.11                          | 16.90                           | 145.69                         |  |
| Profit / (Loss) before tax                  | 203.13                          | 405.63                         | 422.16                          | 1,743.71                       |  |

7 During the quarter ended 30 June 2019, the Company has issued 396,475 equity shares of face value of ₹ 1 each to the employees of the company and its subsidiaries on exercise of employee stock options.

8 The figures for quarter ended 31 March 2019 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended 31 December 2018. The figures up to the end of the nine months period ended 31 December 2018 were subjected to a limited review by the Statutory Auditors of the Company.

9 Earnings per share for the quarters ended 30 June 2019, 31 March 2019 and 30 June 2018 are not annualised.



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### 10 Consolidated Segment Results for the quarter ended 30 June 2019.

|   | (₹ in Crore                     |   |                                 |                                |  |
|---|---------------------------------|---|---------------------------------|--------------------------------|--|
|   | Quarter Ended                   |   |                                 | Year Ended                     |  |
| Particulars   | June<br>30, 2019<br>(Unaudited) | March<br>31, 2019<br>(Audited)<br>(Refer Note 8)  | June<br>30, 2018<br>(Unaudited) | March<br>31, 2019<br>(Audited) |  |
| 1 Segment revenue [Total income]                          |                                 |   |                                 |                                |  |
| Agency  | 295.10                          | 304.74  | 355.55                          | 1,367.46                       |  |
| Capital Based   | 1,954.78                        | 2,161.55  | 1,968.37                        | 8,381.64                       |  |
| Insurance business  | 285.60                          | 467.97  | 154.44                          | 1,109.5                        |  |
| Unallocated   | 10.45                           | 7.80  | 2.28                            | 23.1                           |  |
| Total income  | 2,545.93                        | 2,942.06  | 2,480.64                        | 10,881.75                      |  |
| 2 Segment results [Profit / (Loss) before tax]            |                                 |   |                                 |                                |  |
| Agency  | 94.46                           | 95.59   | 116.03                          | 447.93                         |  |
| Capital Based   | 205.66                          | 420.45  | 386.98                          | 1,652.4                        |  |
| Insurance business  | (86.17)                         | (88.43)   | (79.80)                         | (330.01                        |  |
| Unallocated   | -                               | · · · · · · · · · · · · · · · · · · ·   |                                 |                                |  |
| Profit / (Loss) before tax                                | 213.95                          | 427.61  | 423.21                          | 1,770.3                        |  |
| Less:   |                                 |   |                                 |                                |  |
| (a) Interest  | -                               | ) <del></del> (   | -                               |                                |  |
| (b) Unallocated net expenditure                           | (10.82)                         | (21.98)   | (1.05)                          | (26.68                         |  |
| Total Profit before tax                                   | 203.13                          | 405.63  | 422.16                          | 1,743.7                        |  |
| 3 Segment Assets  |                                 |   |                                 |                                |  |
| Agency  | 4,589.02                        | 4,392.73  | 5,358.95                        | 4,392.7                        |  |
| Capital Based   | 54,681.28                       | 55,203.87   | 62,024.15                       | 55,203.8                       |  |
| Insurance business  | 3,918.35                        | 3,885.55  | 3,137.59                        | 3,885.5                        |  |
| Unallocated   | 789.15                          | 1,061.39  | 825.98                          | 1,061.3                        |  |
| Total assets  | 63,977.80                       | 64,543.54   | 71,346.67                       | 64,543.5                       |  |
| 4 Segment Liabilities                                     |                                 | Shire |                                 |                                |  |
| Agency  | 4,132.59                        | 3,961.87  | 4,682.26                        | 3,961.8                        |  |
| Capital Based   | 47,917.30                       | 48,392.86   | 56,243.93                       | 48,392.8                       |  |
| Insurance business  | 2,907.66                        | 2,837.09  | 1,949.11                        | 2,837.0                        |  |
| Unallocated   | 216.11                          | 636.73  | 244.94                          | 636.7                          |  |
| Total liabilities   | 55,173.66                       | 55,828.55   | 63,120.24                       | 55,828.5                       |  |
| 5 Capital employed [Segment assets - Segment liabilities] |                                 |   |                                 |                                |  |
| Agency  | 456.43                          | 430.86  | 676.69                          | 430.8                          |  |
| Capital Based   | 6,763.98                        | 6,811.01  | 5,780.22                        | 6,811.0                        |  |
| Insurance business  | 1,010.69                        | 1,048.46  | 1,188.48                        | 1,048.4                        |  |
| Unallocated   | 573.04                          | 424.66  | 581.04                          | 424.6                          |  |
| Total capital employed                                    | 8,804.14                        | 8,714.99  | 8,226.43                        | 8,714.9                        |  |

The Company has made its consolidated segment reporting to meaningfully represent its business lines. Agency includes broking, advisory, product distribution and other fee based businesses; Capital Based includes income from treasury operations, investment income, asset reconstruction business and financing; Insurance business represents life insurance business and general insurance business.

11 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year's presentation.

12 The consolidated financial results will be available on the Company's website - www.edelweissfin.com



On behalf of the Board of Directors

Edelweiss

Rashesh Shah Chairman

Mumbai, 14 August 2019.

S.R. BATLIBOI & CO. LLP Chartered Accountants 12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel: +91 22 6819 8000

### Limited Review Report

### To The Board of Directors Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated Ind AS Financial Results of Edelweiss Financial Services Limited ("the Parent"), its subsidiaries and trusts (the Parent, its subsidiaries and trusts together referred to as "the Group"), for the quarter ended June 30, 2019 (the "Statement") attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ("the Regulation"), read with SEBI Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 ("the Circular").
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued there under and other accounting principles generally accepted in India read with the Circular. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, to the extent applicable.

- 4. The Statement includes the results of the subsidiaries and trusts (Refer Annexure A).
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued there under and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the financial results and other financial information of 39 subsidiaries, included in the unaudited consolidated Ind AS financial results, whose financial results reflect total revenues of Rs. 672.32 crores, total net loss of Rs. 124.68 crores and total comprehensive loss of Rs. 70.89 crores, for the quarter ended June 30, 2019. These financial results and other information have been reviewed by other auditors, whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is a stated in paragraph 3 doi: 0.000 or conclusion on the Statement is not modified in respect of the above matter.

### S.R. BATLIBOI & CO. LLP

Chartered Accountants

7. a) The auditors of Edelweiss Tokio Life Insurance Company Limited ('ETLIFE'), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2019 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2019 has been duly certified by the ETLIFE's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 'Insurance Contracts' and Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuary's certificate for expressing their conclusion in this regard.

b) The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary have reported that actuarial valuation of liabilities for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at June 30, 2019 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 'Insurance Contracts', the guidelines and norms issued by the IRDAI and the Institute of Actuary's certificate for expressing their conclusion in this regard.

Our conclusion is not modified in respect of these matters.

For S. R. Batliboi & Co. LLP Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

per Shrawan Jalan

Partner Membership No.: 102102

UDIN: 19102102AAAAXI8726

Place: Mumbai Date: August 14, 2019



# S.R. BATLIBOI & CO. LLP Chartered Accountants

### Annexure A

| SUBSIDIARIES:                                       | SUBSIDIARIES:  | TRUSTS:           |
|---|--|-------------------|
| ECL Finance Limited                                 | Edelweiss Investment Adviser Limited                           | EARC TRUST SC 293 |
| Edelweiss Rural & Corporate Services Limited        | Edelweiss Financial Services Inc.                              | EARC TRUST SC 297 |
| Edelweiss Asset Reconstruction Company Limited      | Edelweiss Alternative Asset Advisors Pte.<br>Limited           | EARC TRUST SC 308 |
| Edelweiss Housing Finance Limited                   | Edelweiss Wealth Advisors LLP                                  | EARC TRUST SC 314 |
| Edelweiss Finance & Investments Limited             | Edelweiss Securities Trading and<br>Management Private Limited | EARC TRUST SC 325 |
| Edelweiss General Insurance Company Limited         | Edelweiss Securities (Hong Kong) Private<br>Limited            | EARC TRUST SC 329 |
| Edelweiss Finvest Private Limited                   | Edelweiss Financial Services (UK)<br>Limited                   | EARC TRUST SC 331 |
| Edelweiss Retail Finance Limited                    | Edelweiss Trustee Services Limited                             | EARC TRUST SC 306 |
| Edelweiss Tokio Life Insurance Company Limited      | Alternative Investment Market Advisors<br>Private Limited      | EARC TRUST SC 321 |
| Edelweiss Custodial Services Limited                | EW Special Opportunities Advisors LLC                          | EARC TRUST SC 334 |
| Edelweiss Securities Limited                        | Edelweiss Trusteeship Company Limited                          | EARC TRUST SC 318 |
| Edelweiss Broking Limited                           | Retra Ventures Private Limited                                 | EARC TRUST SC 332 |
| Edelcap Securities Limited                          | Lichen Metals Private Limited                                  | EARC TRUST SC 348 |
| Allium Finance Private Limited                      | Ecap Equities Limited  | EARC TRUST SC 349 |
| EC Global Limited                                   | Edelweiss Investment Advisors Private<br>Limited               | EARC TRUST SC 350 |
| Edelweiss Securities and Investment Private Limited | Edelvalue Partners   | EARC TRUST SC 352 |
| Edelweiss International (Singapore) Pte. Limited    | Edelgive Foundation  | EARC TRUST SC 354 |
| EW Clover Scheme-1                                  |  | EARC TRUST SC 357 |
| Edel Investments Limited                            |  | ESAF - I TRUST    |
| Edelweiss Capital (Singapore) Pte. Limited          | TRUSTS:  | EARC TRUST SC 298 |
| EC Commodity Limited                                | EARC SAF - 2 TRUST   | EARC TRUST SC 342 |
| Aster Commodities DMCC                              | EARC TRUST - SC 6  | EARC TRUST SC 347 |
| Edelweiss Asset Management Limited                  | EARC TRUST - SC 7  | EARC TRUST SC 351 |
| EC International Limited                            | EARC TRUST - SC 9  | EARC TRUST SC 360 |
| Edelweiss Global Wealth Management Limited          | EARC TRUST SC – 102  | EARC TRUST SC 361 |
| Edel Land Limited                                   | EARC TRUST SC – 109  | EARC TRUST SC 363 |
| Edelweiss Comtrade Limited                          | EARC TRUST SC – 112  | EARC TRUST SC 344 |
| Edelweiss Multi Strategy Fund Advisors LLP          | EARC TRUST - SC 130  | EARC TRUST SC 370 |
| Edelweiss Insurance Brokers Limited                 | EARC SAF - 3 TRUST   | EARC TRUST SC 381 |
| Edelweiss Private Equity Tech Fund                  | EARC TRUST SC 223  | EARC TRUST SC 383 |
| Edelweiss Value and Growth Fund                     | EARC TRUST SC 229  | EARC TRUST SC 386 |
| EFSL International Limited                          | EARC TRUST SC 238  | EARC TRUST SC 384 |
| EAAA LLC  | EARC TRUST SC 245  | EARC TRUST SC 391 |
| Edelweiss Holding Limited                           | EARC TRUST SC 251  | EARC TRUST SC 372 |
| Edelweiss Alternative Asset Advisors Limited        | EARC TRUST SC 266  | EARC TRUST SC 373 |
| Edel Finance Company Limited                        | EARC TRUST SC 262  | EARC TRUST SC 374 |
| Edelweiss-Securities (IFSC) Limited                 | EARC TRUST SC 263  |                   |



### **Edelweiss Financial Services Limited**

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Standalone Financial Results for the guarter ended 30 June 2019

| Quarter Ended  |                                 |  |                                 |  |
|--|---------------------------------|--|---------------------------------|--|
| Particulars  | June<br>30, 2019<br>(Unaudited) | March<br>31, 2019<br>(Audited)<br>(Refer note 5) | June<br>30, 2018<br>(Unaudited) | Year Ended<br>March<br>31, 2019<br>(Audited) |
| 1 Revenue from operations  |                                 |  |                                 |  |
| (a) Interest income  | 4.17                            | 1.98   | 9.07                            | 26.35  |
| (b) Dividend income  | 49.81                           | 35.35  | 30.15                           | 118.40                                       |
| (c) Fee and commission income  | 43.72                           | 31.20  | 52.26                           | 156.22                                       |
| (d) Net gain on fair value changes (including Treasury income)<br>(Refer note 3) | 48.70                           | 1.91   | 0.06                            | 2.06   |
| (e) Other operating income   | 11.01                           |  |                                 | -  |
| Total revenue from operations  | 157.41                          | 70.44  | 91.54                           | 303.03                                       |
| 2 Other income   | 4.32                            | 3.21   | 9.94                            | 17.34  |
| 3 Total Income (1+2)   | 161.73                          | 73.65  | 101.48                          | 320.37                                       |
| 4 Expenses   |                                 |  |                                 |  |
| (a) Finance costs  | 9.86                            | 4.82   | 0.60                            | 16.43  |
| (b) Impairment/(reversal) of financial instruments                               | 2.54                            | (1.28)   | (1,63)                          | (4.35  |
| (c) Employee benefits expense  | 16.00                           | 25.11  | 37.17                           | 108.46                                       |
| (d) Depreciation and amortisation expense  | 0.86                            | 1.02   | 0.91                            | 3.86   |
| (e) Other expenses   | 16.59                           | 18.80  | 23.39                           | 90.05  |
| Total expenses   | 45.85                           | 48.47  | 60.44                           | 214.45                                       |
| 5 Profit / (Loss) before tax (3-4)   | 115.88                          | 25.18  | 41.04                           | 105.92                                       |
| 6 Tax expense  |                                 |  |                                 |  |
| Current tax  | 17.90                           | 7.30   | 11.64                           | 7.30   |
| Deferred tax   | 1.85                            | (4.44)   | (3.38)                          | (4.25  |
| 7 Net Profit / (Loss) for the period (5-6)                                       | 96.13                           | 22.32  | 32.78                           | 102.87                                       |
| 8 Other Comprehensive Income/(Loss)  | 0.02                            | (0.22)   | 0.10                            | 30.0   |
| 9 Total Comprehensive Income (7+8)   | 96.15                           | 22.10  | 32.88                           | 102.95                                       |
| 10 Earnings Per Share (₹) (Face Value of ₹ 1/- each)                             |                                 |  |                                 |  |
| - Basic (Refer note 6)   | 1.08                            | 0.25   | 0.38                            | 1.17   |
| - Diluted (Refer note 6)   | 1.07                            | 0.25   | 0.36                            | 1.15   |

Notes:

1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter ended 30 June 2019 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 14 August 2019.

2 The standalone financial results of EFSL for the quarter ended 30 June 2019 have been subjected to limited review by the Statutory Auditors of the Company and the auditors have issued an unqualified review report.

3 For the quarter ended 30 June 2019, in accordance with applicable Ind AS, the net gain on fair value changes includes fair value gain of ₹ 35 crores arising from a favorable High Court judgment.

4 During the quarter ended 30 June 2019, the Company has issued 3,96,475 equity shares of face value of ₹1 each to the employees of the Company and it's subsidiaries on exercise of employee stock options.

5 The figures for quarter ended 31 March 2019 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended 31 December 2018. The figures up to the end of the nine months period ended 31 December 2018 were subjected to a limited review by the Statutory Auditors of the Company.

6 Earnings per share for the quarters ended 30 June 2019, 31 March 2019 and 30 June 2018, are not annualised.



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Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com

## Edelweiss

7 Standalone Segment Results for the quarter ended 30 June 2019.

|   | Quarter Ended                   |  |                                 | Year Ended                     |
|---|---------------------------------|--|---------------------------------|--------------------------------|
| Particulars   | June<br>30, 2019<br>(Unaudited) | March<br>31, 2019<br>(Audited)<br>(Refer note 5) | June<br>30, 2018<br>(Unaudited) | March<br>31, 2019<br>(Audited) |
| 1 Segment revenue [Total income]                          |                                 |  |                                 |                                |
| Agency  | 36.74                           | 26.86  | 43.71                           | 126.22                         |
| Holding company activities                                | 124.99                          | 46.05  | 51.83                           | 187.40                         |
| Unallocated   | · • ·                           | 0.74   | 5.94                            | 6.7                            |
| Total income  | 161.73                          | 73.65  | 101.48                          | 320.37                         |
| 2 Segment results [Profit / (Loss) before tax]            |                                 |  |                                 |                                |
| Agency  | 20.96                           | 5.42   | 14.26                           | 26.0                           |
| Holding company activities                                | 94.92                           | 19.03  | 20.84                           | 73.1                           |
| Unallocated   | -                               | 0.73   | 5.94                            | 6.7                            |
| Total Profit before tax                                   | 115.88                          | 25.18  | 41.04                           | 105.9                          |
| 3 Segment Assets  |                                 |  |                                 |                                |
| Agency  | 18.34                           | 31.12  | 57.55                           | 31.1                           |
| Holding company activities                                | 3,704.26                        | 3,701.72   | 3,298.99                        | 3,701.7                        |
| Unallocated   | 82.00                           | 63.85  | 159.13                          | 63.8                           |
| Total assets  | 3,804.60                        | 3,796.69   | 3,515.67                        | 3,796.6                        |
| 4 Segment Liabilities                                     |                                 |  |                                 |                                |
| Agency  | 7.49                            | 16.15  | 5.85                            | 16.1                           |
| Holding company activities                                | 314.44                          | 427.99   | 34.36                           | 427.9                          |
| Unallocated   | 25.12                           | 0.94   | 49.20                           | 0.9                            |
| Total liabilities   | 347.05                          | 445.08   | 89.41                           | 445.0                          |
| 5 Capital employed [Segment assets - Segment liabilities] |                                 |  |                                 |                                |
| Agency  | 10.85                           | 14.97  | 51.70                           | 14.9                           |
| Holding company activities                                | 3,389.83                        | 3,273.73   | 3,264.63                        | 3,273.7                        |
| Unallocated   | 56.87                           | 62.91  | 109.93                          | 62.9                           |
| Total capital employed                                    | 3,457.55                        | 3,351.61   | 3,426.26                        | 3,351.6                        |

Agency includes investment banking; Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries and investment activities.

8 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year's presentation.

9 The Standalone financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors

Rashesh Shah Chairman

Mumbai, 14 August 2019.



S.R. BATLIBOI & CO. LLP Chartered Accountants 12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel : +91 22 6819 8000

### **Limited Review Report**

### To The Board of Directors Edelweiss Financial Services Limited

- We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Edelweiss Financial Services Limited (the 'Company'), for the quarter ended June 30, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation') as amended, read with SEBI Circular CIR/CFD/CMD1/44/2019 dated March 29, 2019 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 ('the Act'), as amended, read with relevant rules issued there under, and other accounting principles generally accepted in India, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Act, as amended, read with relevant rules issued there under and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

### For S. R. Batliboi & Co. LLP Chartered Accountants JCAI Firm Registration Number: 301003E/E300005

Membership No.: 102102

per Shrawan Jalan

Partner

ABATLIBOLE CO ABATLIBOLE CO MUMBAI

UDIN: 19102102AAAAXH8942

Place: Mumbai Date: August 14, 2019