

EW/Sec/2022/13

January 31, 2022

| BSE Limited | National Stock Exchange of India Limited |
|---------------------|--|
| P J Towers, | Exchange Plaza, |
| Dalal Street, Fort, | Bandra Kurla Complex, Bandra (E), |
| Mumbai - 400 001. | Mumbai – 400 051. |
| | |
| Scrip Code: 532922 | Symbol: EDELWEISS |

Dear Sir/Madam,

Sub: Outcome of the Board Meeting

In accordance with the provisions of Regulations 30 and all other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations), we would like to inform you that the Board of Directors of the Company (the Board) at its Meeting held today, has *inter alia* approved the :-

- 1. following unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2021:
 - a) Consolidated Financial Results; and
 - b) Standalone Financial Results.

The copies of the aforesaid results together with the Limited Review Report issued by the Auditors of the Company are enclosed; and

2. re-appointment of Mr. Ashok Kini (DIN: 00812946) and Dr. Ashima Goyal (DIN: 00233635) as the Independent Directors on the Board for the second term of five years w.e.f. April 1, 2022, subject to requisite approvals.

As required under the Listing Regulations, the disclosure with regard to the reappointment of Mr. Kini and Dr. Goyal are provided in the Annexure.

The meeting of the Board commenced at 6.30 p.m. and concluded at 7.45 p.m.

Kindly take the same on record.

Thanking you,

Yours faithfully, **For Edelweiss Financial Services Limited**

Tarun Khurana Company Secretary

Encl.: a/a



Annexure

Details of the Independent Directors as required under Regulation 30 read with Schedule III of the Listing Regulations and SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 9, 2015:

- Sr. No. Details of Events that need to be Information of such event(s) provided Reason for change viz. Re-appointment as an Independent Director of 1. appointment, the Company for the second term of five years with effect from April 1, 2022, as the first term of resignation, cessation, removal, death or otherwise appointment would end on March 31, 2022. 2. Date of appointment/ cessation Re-appointment for the second term of five year (as applicable) & term of with effect from April 1, 2022. appointment 3. Brief profile (in case of Mr. Ashok Kini is the ex-Managing Director of appointment) State Bank of India. He holds a bachelor's degree in science from Mysore University and a Master's degree in English literature from Madras Christian College, Chennai. Mr. Kini is not related with any of the Directors 4. Disclosure of relationships between directors (in case of and/or Promoters of the Company. appointment of director) 5. Mr. Kini is not debarred from holding the office Information as required of Director by virtue of any order of Securities pursuant to BSE Circular with ref. no. LIST/COMP/14/2018and Exchange Board of India (SEBI) or any other 19 and the National Stock such authority. Exchange of India Limited Circular with ref. no. NSE/ CML/2018/24, both dated 20th June, 2018.
- i) Re-appointment of Mr. Ashok Kini (DIN: 00812946) as an Independent Director:



| ii) | Re-appointment of Dr. Ash | ima Goval (DIN: 0023363 | 35) as an Independent Director: |
|-----|---------------------------|-------------------------|---------------------------------|
| | 11 | | |

| Sr. No. | Details of Events that need to be provided | Information of such event(s) |
|---------|---|--|
| 1. | Reason for change viz. appointment, resignation, cessation, removal, death or otherwise | Re-appointment as an Independent Director of the Company for the second term of five years with effect from April 1, 2022, as the first term of appointment would end on March 31, 2022. |
| 2. | Date of appointment / cessation (as applicable) & term of appointment | Re-appointment for the second term of five year with effect from April 1, 2022. |
| 3. | Brief profile (in case of appointment) | Dr. Ashima Goyal is an MPhil, MA and BA in Economics from the University of Delhi, she also holds a PhD in Economics from the University of Mumbai. She has over three decades of experience. She is a professor at the Indira Gandhi Institute of Development Research. She was appointed as a member of the RBI's Monetary Policy Committee on October 6, 2020. She was also a part-time member of the Economic Advisory Council to the Prime Minister. She is a specialist in the areas of open economy macroeconomics, international finance, institutional economics and development economics. She has been a visiting fellow at the Economic Growth Centre, Yale University, USA and a Fulbright Senior Research Fellow at Claremont Graduate University, USA. |
| 4. | Disclosure of relationships between directors (in case of appointment of a director) | Dr. Goyal is not related with any of the Directors and/or Promoters of the Company. |
| 5. | Information as required pursuant to BSE Circular with ref. no. LIST/COMP/14/2018- 19 and the National Stock Exchange of India Limited Circular with ref. no. NSE/ CML/2018/24, both dated 20 th June, 2018. | Dr. Goyal is not debarred from holding the office of Director by virtue of any order of Securities and Exchange Board of India (SEBI) or any other such authority. |



Edelweiss reports ex-Insurance PAT of INR 127 Cr, Healthy profitability across Businesses

Businesses poised for Growth * Robust Balance Sheet and Liquidity * Growing Customer Franchise

Quarter Ended Dec-21 Highlights:

- EFSL Ex-Insurance PAT of INR 127 Cr; 12% growth QoQ
- EFSL Consolidated PAT of INR 71 Cr; 25% growth QoQ
- Revenue (consolidated) INR 1,887 Cr

Robust Growth in Customer Franchise

- Customer assets seeing a steady ~30% YoY growth for the past 2 years to INR 3,47,400 Cr demonstrating the continued trust reposed in us by our customers and the rapid digitization of the business platforms
- Retail digitally enabled businesses like Mutual Fund and Insurance have fuelled this growth

Strong Balance Sheet, Robust Liquidity and Well Capitalised businesses

- Strong Net Worth at INR 8,663 Cr
- Borrowings reduced by INR 12,200 Cr over last 2 years to INR 24,650 Cr; D/E reduced to 2.0x from 3.0x in Dec 21
- Adequate Liquidity of INR 4,800 Cr at ~20% of Borrowings
- Credit Assets remain conservatively provided, well above IRAC norms
- Well Capitalised businesses, with capital adequacy of over 25% across entities

Steady Performance across Businesses – Healthy Profitability & Upward trend in Key metrics

- <u>Credit</u>
- Credit cluster reported a PAT of INR 37 Cr
- Focus remains on **asset-light retail credit** model through partnerships with Banks. Finalized partnership with Indian Bank, in addition to the existing tie-up with Central Bank and Standard Chartered Bank
- Gradual scale up in disbursements ~INR 400 Cr disbursed and ~INR 100 Cr securitized in Housing Finance during the quarter
- Retail collection efficiency is healthy at 98% in Housing Finance, 93% in SME & Business Loans
- <u>Asset Management</u> Mutual Fund:
- Equity AUM grew ~2.4x YoY to ~INR 19,200 Cr, Established leadership in Debt passives with AUM over INR ~50,000 Cr as on Dec 21
- Total net inflows of ~INR 11,900 Cr and net equity inflows of ~INR 2,300 Cr during the quarter
- Retail folios grown 2.5x to ~1 million in last year



Alternatives:

- Only Indian Alternatives Manager to feature in top 100 global fund raisers in Private Debt.
- Deployment nearly doubled QoQ to INR 1,440 Cr invested during the quarter and ~INR 2,900 Cr in YTD Dec 21.
- Steady annuity income flows from long term asset base; 75% of AUM has tenor > 3 years
- Two new funds launched during the quarter ISAF III and Credit Plus fund
- <u>Asset Reconstruction</u>
- Focus continues to be on building retail capabilities even as recoveries from wholesale continue to be strong
- Total recoveries of ~INR 2500 Cr in the quarter, ~INR 200 Cr of which are from retail portfolio
- Acquired assets worth ~INR 1,200 Cr. Share of Retail Assets grew 4x YoY, and currently stands at 11% of capital employed in Dec 21
- Insurance
- Life Insurance:
- Gross premium grew by 15% YoY; Active client base has increased by ~8% YoY
- Individual APE CAGR of 26% since FY17 against industry growth at 13%

General Insurance:

- Gross premium grew by 92% YoY;
- **Expansion of distribution reach** Digital Partnership with Alliance Insurance Brokers, Tata Motors OEM, Paybhima.com
- Wealth Management (EWM)
- 33% YoY growth in AuA to INR 1,93,500 Cr, 16% growth YoY in clients, Revenue grew at 47%
- Exercised option to increase stake in Edelweiss Wealth Management to ~44%

Remain on track on Key Priorities:

- Demerger and listing of Edelweiss Wealth Management
 - Demerger of Edelweiss Wealth Management on track with listing expected by Dec 22
- Scaled down wholesale credit assets
 - Successful Workouts of over INR 3,000 Cr in last 18 months
 - Reduced wholesale assets by ~33% over 2 years, Expect book to reduce to ~INR 5,000 Cr by Dec-23
 - Expect inflows of ~INR 2,000 Cr in next 6 months
- Continued Scale up in Asset Management & Insurance Businesses, enabled by digitalization
 - Asset Management cluster has seen its customer assets grow at a steady rate of 30% with a 2.2x growth in AUM over the past 2 years to INR 112,100 Cr
 - Life Insurance Individual APE CAGR since FY17 at 26% (industry at 13%)
 - General Insurance GDPI 89% YoY growth in Dec-21 quarter (industry at 8%)



Speaking on the occasion, Mr. Rashesh Shah, Chairman, Edelweiss Financial Services Limited said:

"We end this quarter in the midst of the third wave of COVID-19. While the cases of the Omicron variant have seen an upsurge, the infections have been milder and the country has been far more prepared to cope with it on the back of a successful vaccination drive, focus on ease of testing & early isolation and increased medical facilities. Preliminary indications suggest that the economic impact will not be very significant and we will soon be back to normalcy.

For Edelweiss, this quarter has seen a steady performance with healthy profitability across all our business clusters. As we transition to more digitized business platforms, we continue to strengthen our customer franchisee. Our customer assets have seen a steady 30% growth in the same period to ~INR 3.4 trillion. Our Asset Management and Insurance Businesses have fueled a large part of this growth. The Asset Management cluster with an AUM of INR 112,100 Cr is at an inflection point. The Mutual Fund business has seen its customer reach increase by over 2.2x in the past two years, in addition to a 12x increase in AUM in the past five years to ~INR 82,000 Cr. The well-established annuity business of Alternatives has seen an AUM growth of 15x over the past seven years to INR 30,200 Cr. Our Life Insurance and the more nascent General Insurance franchisees are consistently outperforming industry with many industry firsts to their credit. In ARC, recoveries have been good. In our Credit cluster we continue our focus towards building an asset light model and have partnerships now with Indian Bank, Central Bank, among others.

Consistent with our strategy, we have built a robust balance sheet with strong capitalized businesses and adequate liquidity, which will be foundational for future growth."

About Edelweiss Financial Services

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. Its businesses include Asset Management, NBFC, Housing Finance, Asset Reconstruction, Wealth Management, Life Insurance and General Insurance. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. Edelweiss stock is actively covered by sell side research analysts of Citi Research, Maybank Kim Eng Securities, Haitong International, and Emkay Global Financial Services. To learn more about the Edelweiss Group, please visit <u>www.edelweissfin.com</u>.

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641



Edelweiss Social media handle: @EdelweissFin | in Linkedin.com/company/edelweissfin edelweissfinancialservicesltd | For more details please contact: **Revathi Pandit** Shalaka Kagathra Head Vice President **Group Corporate Communications Corporate Communications Edelweiss Financial Services Limited Edelweiss Financial Services Limited** Tel: +91 22 4009 4367 Tel: +91 22 4063 5433 E-mail: Shalaka.Kagathra@edelweissfin.com E-mail: Revathi.pandit@edelweissfin.com

Safe Harbour

This document may contain certain forward - looking statements, which are tentative, based on current expectations of the management of Edelweiss Financial Services Limited or any of its subsidiaries and associate companies ("Edelweiss"). The results in future may vary significantly from the forward-looking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include, inter alia, the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of Edelweiss as well as its ability to implement the strategy. Edelweiss does not undertake any obligation to update these statements. The presentation relating to financial performance of various businesses of Edelweiss herein is based on Management estimates.

This document is for information purposes only and any action taken by any person on the basis of the information contained herein is that person's responsibility alone and Edelweiss or its directors or employees will not be liable in any manner for the consequences of such actions. The company regularly posts all important information at its website <u>www.edelweissfin.com</u>.

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



Consolidated Financial Results for the quarter and nine months ended 31 December 2021

| | Quarter Ended | | | Nine Months Ended | | (₹ in Crores) Year Ended | |
|--|---|------------|-----------------------------------|-------------------|---------------|-----------------------------|--|
| Particulars | 31 December 2021 30 September 2021 31 December 2020 | | 31 December 2021 31 December 2020 | | 31 March 2021 | | |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) | |
| 1 Revenue from operations | (nornenieu) | (nonenou) | (nononou) | (nornonou) | (nonou) | () tuantou) | |
| (a) Interest income | 687.15 | 790.16 | 965.01 | 2,250.59 | 3,105.95 | 4,034.40 | |
| (b) Dividend income | 6.68 | 6.97 | 49.73 | 19.70 | 60.41 | 69.57 | |
| (c) Fee and commission income | 375.59 | 372.29 | 401.02 | 1,033.23 | 1,146.93 | 1,654.14 | |
| (d) Net gain / (loss) on fair value changes | 119.50 | 274.41 | 426.96 | 699.02 | 1,130.58 | 2,220.90 | |
| (e) Premium from insurance business | 406.38 | 371.46 | 323.77 | 1,033.58 | 812.91 | 1,324.64 | |
| (f) Other operating income | 7.80 | 5.85 | 12.05 | 21.33 | 42.70 | 53.7 | |
| Total revenue from operations | 1,603.10 | 1,821.14 | 2,178.54 | 5,057.45 | 6,299.48 | 9,357.30 | |
| 2 Other income | 284.19 | 32.17 | 12.80 | 332.40 | 68.42 | 1,491.49 | |
| 3 Total income (1+2) | 1.887.29 | 1,853.31 | 2.191.34 | 5.389.85 | 6.367.90 | 10,848.8 | |
| 4 Expenses | , | , | | ., | | | |
| (a) Finance costs | 704.05 | 748.40 | 924.99 | 2,254.77 | 2,876.04 | 3,834.03 | |
| (b) Impairment on financial assets | 44.05 | (21.79) | 105.96 | 19.31 | 328.04 | 1,260.92 | |
| (c) Change in valuation of credit impaired loans (Refer Note 7) | (102.81) | 57.71 | 137.92 | 3.77 | 480.45 | 812.6 | |
| (d) Employee benefits expense | 385.16 | 229.35 | 324.23 | 850.10 | 919.07 | 1,615.9 | |
| (e) Depreciation and amortisation expense | 53.49 | 35.53 | 55.39 | 124.88 | 169.46 | 259.88 | |
| (f) Change in insurance policy liability - actuarial | 220.61 | 386.46 | 396.03 | 816.13 | 947.69 | 1,302.33 | |
| (g) Policy benefits paid | 115.39 | 127.83 | 78.50 | 357.73 | 170.75 | 276.30 | |
| (h) Other expenses | 362.78 | 285.46 | 303.49 | 901.33 | 885.41 | 1,340.62 | |
| Total expenses | 1,782.72 | 1,848.95 | 2,326.51 | 5,328.02 | 6,776.91 | 10,702.60 | |
| Profit / (loss) before share in profit / (loss) of associates and tax (3-4) | 104.57 | 4.36 | (135.17) | 61.83 | (409.01) | 146.25 | |
| 6 Share in profit / (loss) of associates | 22.80 | 35.98 | - | 79.97 | - | (0.64 | |
| 7 Profit / (loss) before tax (5+6) | 127.37 | 40.34 | (135.17) | 141.80 | (409.01) | 145.6 | |
| 8 Tax expense | | | | | | | |
| Current tax | 33.65 | 25.36 | (45.85) | 89.58 | 48.84 | 23.9 | |
| Deferred tax | 17.53 | (50.24) | (26.32) | (114.48) | (75.06) | (132.2 | |
| 9 Net profit / (loss) for the period (7-8) | 76.19 | 65.22 | (63.00) | 166.70 | (382.79) | 253.9 | |
| 10 Other comprehensive income/(loss) | (28.98) | 48.56 | 51.08 | (40.83) | 48.30 | (1.80 | |
| 11 Total comprehensive income / (loss) (9+10) | 47.21 | 113.78 | (11.92) | 125.87 | (334.49) | 252.1 | |
| 12 Net profit / (loss) for the period attributable to: | | | | | | | |
| Owners of the company | 70.96 | 57.29 | (69.72) | 146.34 | (363.30) | 265.33 | |
| Non controlling interests | 5.23 | 7.93 | 6.72 | 20.36 | (19.49) | (11.42 | |
| 3 Other comprehensive income / (loss) for the period attributable t | 0: | | | | | | |
| Owners of the company | (13.84) | 23.41 | 32.10 | (18.06) | 28.18 | 1.19 | |
| Non controlling interests | (15.14) | 25.15 | 18.98 | (22.77) | 20.12 | (2.99 | |
| 4 Total comprehensive income / (loss) for the period attributable to | | | | | | | |
| Owners of the company | 57.12 | 80.70 | (37.62) | 128.28 | (335.12) | 266.52 | |
| Non controlling interests | (9.91) | 33.08 | 25.70 | (2.41) | 0.63 | (14.47 | |
| 5 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | | | | | | |
| - Basic (Refer Note 6) | 0.79 | 0.65 | (0.78) | 1.64 | (4.08) | 2.98 | |
| - Diluted (Refer Note 6) | 0.79 | 0.64 | (0.78) | 1.64 | (4.08) | 2.97 | |

Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610



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Notes:

1 The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') and its subsidiaries and trusts (together referred as 'Group') and associates for the quarter and nine months ended 31 December 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 31 January 2022.

2 The consolidated financial results of EFSL for the quarter and nine months ended 31 December 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.

3 The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Regulations, 2015, as amended. The Standatone financial results are available on the Company's website viz. www.edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.bseindia.com). Key standatone financial information is given below:

| | | | | | | (₹ in Crores) |
|-------------------------------------|------------------|-------------------|------------------|------------------|------------------|---------------|
| | | Quarter Ended | | Nine Mon | Year Ended | |
| Particulars | 31 December 2021 | 30 September 2021 | 31 December 2020 | 31 December 2021 | 31 December 2020 | 31 March 2021 |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| Total income | 438.55 | 169.33 | 69.01 | 793.09 | 56.41 | 1,721.88 |
| Profit / (loss) before tax | 344.80 | 96.94 | (0.80) | 513.35 | (115.50) | 693.92 |
| Net profit / (loss) after tax | 333.26 | 188.93 | (0.22) | 593.80 | (121.26) | 716.22 |
| Other comprehensive income / (loss) | - | - | 0.81 | - | 0.79 | 0.95 |
| Total comprehensive income / (loss) | 333.26 | 188.93 | 0.59 | 593.80 | (120.47) | 717.17 |

4 The attribution of consolidated profit / (loss) before tax between owners of the company and non controlling interests is as per below table

| | | | | | | (< in Crores) |
|---|------------------|-------------------|------------------|------------------|-------------------|---------------|
| | | Quarter Ended | | | Nine Months Ended | |
| Particulars | 31 December 2021 | 30 September 2021 | 31 December 2020 | 31 December 2021 | 31 December 2020 | 31 March 2021 |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| Profit / (loss) before tax attributable to: | | | | | | |
| Owners of the company | 111.57 | 21.42 | (150.31) | 92.86 | (411.06) | 131.58 |
| Non controlling interests | 15.80 | 18.92 | 15.14 | 48.94 | 2.05 | 14.03 |
| Profit / (loss) before tax | 127.37 | 40.34 | (135.17) | 141.80 | (409.01) | 145.61 |

5 During the quarter ended 31 December 2021, the Company has issued 54,41,038 equity shares of face value of ₹1 each to the employees of the Company and it's subsidiaries/associates on exercise of employee stock options.

6 Earnings per share for the quarters ended 31 December 2021, 30 September 2021, 31 December 2020 and nine months ended 31 December 2021 and 31 December 2020 are not annualised.

7 Change in valuation of credit impaired loans represents valuation movement of loans originated by consolidated ARC trusts.

8 Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.

- 9 The uncertainty on account of COVID-19 outbreak continues to have adverse effect across the world economy including India. However, recent results from the industry is showing signs of revival signaling a return in economic growth. The impact of the COVID-19 pandemic, on Group's results, including credit quality and provisions, gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government, RBI and other regulators to mitigate the economic impact and foster speedier growth. Further, the Group has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Group liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considered various scenarios, management believes that the Group will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets, intangible assets (including goodwill), investments and in case of life insurance business, estimate of claims, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Group may be different from that estimated as at the date of approval of these financial results. The Group will continue to closely monitor material changes in markets and future economic conditions.
- 10 The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- 11 Edelweiss Custodial Services Limited ("ECdSL"), a associate of Edelweiss Financial Services Company ("EFSL") challenged an order, by an investigating agency, marking lien on its clearing account, before the 47th Additional Chief Metropolitan Magistrate Court, Mumbai. Since the investigation against Anugrah Stock and Broking Pvt. Ltd. ("trading member"), for which ECdSL was a clearing member, is sill under process, the said investigative agency contended that it had no objection to setting aside the lien order upon ECdSL providing an undertaking to keep sufficient assets unencumbered. ECdSL bis incorprovided undertaking to keep sufficient assets amounting to ₹ 460.32 crores belonging to the Group and associate unencumbered and the said lien order has been set aside. The matter has been listed for further hearing.

The MCSGF Committee of NSE Clearing Limited ("NCL") vide its order dated 20 October 2020 has directed ECdSL to adhere to instructions of National Stock Exchange ("NSE") / NCL, to appropriately reinstate the securities wherever trading member's clients had credit balance, but the securities got liquidated. ECdSL filed an appeal against the impugned order with Securities Appellate Tribunal ("SAT"). SAT vide its order dated 05 November 2020 has directed ECdSL to give an undertaking to NCL that it will deposit ₹ 212 crores or other amount as directed by the SAT after disposal of Appeal. ECdSL has since provided the declaration to NCL. The matter has been listed for further hearing.

Various Arbitration/Writ Petitions have been filed before the Hon'ble Bombay High Court ("Hon'ble Court") by various end clients of the trading member against trading member and its associates. ECdSL has been made party to the same. All the Writ Petitions have been tagged together and common orders have been passed. The matter has been listed for further hearing.

ECdSL believes that it has acted in accordance with the agreement entered with the trading member and in accordance with applicable laws and regulations. Accordingly, ECdSL has assessed such liability to be remote as at 31 December 2021.

- 12 During the quarter and nine months ended 31 December 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 197.62 crores and ₹ 974.85 crores (net of provisions) respectively to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 167.98 crores and ₹ 803.13 crores respectively from these ARC Trusts. Ind AS 109 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the Group has recorded fair value gain of ₹ 220.50 crores (net) and ₹ 362.02 crores (net) for the quarter and nine months ended respectively and is included in 'Net gain / (loss) on fair value changes'.
- 13 Two subsidiaries in the Group had initiated sale of certain credit impaired financial assets before 31 December 2021 and for which definitive contracts were executed post the quarter end. These financial assets sold after 31 December 2021, amounted to ₹ 42.15 crores to asset reconstruction companies trusts (ARC Trust). As per Ind AS 109, Financial Instruments, prescribed under section 133 of the Companies Act, 2013 significant judgement is involved in classification of assets which has been accentuated on account of factors caused by COVID-19. Accordingly, on account of subsequent sale to and recovery from ARC Trusts of such credit impaired assets, management has recorded such financial assets as recoverable and not as credit impaired financial assets. EFSL, the holding Company has, undertaken substantially all risks and rewards in respect of these financial assets aggregating to ₹ 35.83 crores. As at 31 December 2021, there is no impact on the financial results of the Group.
- 14 During the quarter ended 31 December 2021, the Company sold its controlling stake in the insurance broking business (Edelweiss Gallagher Insurance Broking Limited) to its joint venture partner Arthur J Gallagher & Co., Accordingly, the difference between the carrying value of equity sold and sale consideration have been accounted for as a gain amounting to ₹ 267.58 crores in the statement of profit and loss as 'other income'.

Edelweiss Financial Services Limited Corporate Identity Number: 199999MH1995FLC094641 Registered Office: Edelweis Iouse, Off. C. S.T. Road, Kalina, Mumbai - 400 098 Tel: -91-22-40094400 Fax: -91-22-40863610 ssfin.cor

Edelweiss

15 Consolidated Segment Results for the quarter and nine months ended 31 December 2021

| | | Quarter Ended | | Nine Mon | Year Ended | |
|--|------------------|-------------------|------------------|------------------|------------------|---------------|
| Particulars | 31 December 2021 | 30 September 2021 | 31 December 2020 | 31 December 2021 | 31 December 2020 | 31 March 2021 |
| r articulars | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) |
| 1 Segment revenue [Total income] | | | | | | |
| Agency business | 149.55 | 138.52 | 347.98 | 414.48 | 950.98 | 1,336.5 |
| Capital business | 929.51 | 676.87 | 490.20 | 2,190.14 | 2,020.61 | 4,804.8 |
| Insurance business | 474.49 | 620.05 | 607.82 | 1,511.45 | 1,450.53 | 2,070.9 |
| Asset reconstruction business | 161.55 | 277.80 | 370.70 | 703.17 | 1,160.06 | 1,706.3 |
| Treasury business | 181.26 | 156.90 | 367.40 | 611.04 | 754.11 | 880.7 |
| Unallocated | 13.73 | 19.15 | 7.24 | 39.54 | 31.61 | 48.6 |
| Total income | 1,910.09 | 1,889.29 | 2,191.34 | 5,469.82 | 6,367.90 | 10,848.2 |
| 2 Segment results [Profit / (loss) before tax] | | | | | | |
| Agency business | 33.24 | 24.90 | 62.46 | 66.97 | 159.10 | 172.1 |
| Capital business | 52.14 | (69.92) | (398.73) | (224.93) | (897.53) | (349.01 |
| Insurance business | (82.49) | (84.06) | (64.74) | (225.50) | (232.70) | (297.77 |
| Asset reconstruction business | 92.94 | 90.17 | 68.22 | 244.57 | 175.41 | 225.0 |
| Treasury business | 31.03 | 74.76 | 196.24 | 279.21 | 396.41 | 415.6 |
| Unallocated | 0.51 | 4.49 | 1.38 | 1.48 | (9.70) | (20.44 |
| Total profit / (loss) before tax | 127.37 | 40.34 | (135.17) | 141.80 | (409.01) | 145.6 |
| 3 Segment assets | | | | | . , | |
| Agency business | 545.18 | 686.67 | 5,905.47 | 545.18 | 5,905.47 | 732.66 |
| Capital business | 25,194.33 | 25,467.20 | 30,709.74 | 25,194,33 | 30,709.74 | 29,008.20 |
| Insurance business | 6,818.54 | 6,397.68 | 5,317.90 | 6,818.54 | 5,317.90 | 5,648.93 |
| Asset reconstruction business | 6,130.49 | 6,263.50 | 6,105.31 | 6,130.49 | 6,105.31 | 6,066.50 |
| Treasury business | 3,399.28 | 3,513.51 | 3,668.97 | 3,399.28 | 3,668.97 | 2,723.85 |
| Unallocated | 2,020.61 | 2,053.35 | 1,730.45 | 2,020.61 | 1,730.45 | 1,794.88 |
| Total assets | 44,108.43 | 44,381.91 | 53,437.84 | 44,108.43 | 53,437.84 | 45,975.0 |
| 4 Segment liabilities | | | | | | |
| Agency business | 162.67 | 254.92 | 5,098.83 | 162.67 | 5,098.83 | 327.72 |
| Capital business | 23,966.67 | 24,188.52 | 30,466.04 | 23,966.67 | 30,466.04 | 26,880.2 |
| Insurance business | 5,962.30 | 5,659.06 | 4,580.53 | 5,962.30 | 4,580.53 | 4,993.79 |
| Asset reconstruction business | 3,833.57 | 4,035.65 | 4,032.63 | 3,833.57 | 4,032.63 | 3,951.67 |
| Treasury business | 2,152.43 | 2,182.19 | 2,041.85 | 2,152.43 | 2,041.85 | 1,891.60 |
| Unallocated | 232.66 | 262.16 | 283.11 | 232.66 | 283.11 | 253.04 |
| Total liabilities | 36,310.30 | 36,582.50 | 46,502.99 | 36,310.30 | 46,502.99 | 38,298.0 |
| 5 Segment capital employed [Segment assets - Segment liabilities | s] | | | | | |
| Agency business | 382.51 | 431.75 | 806.64 | 382.51 | 806.64 | 404.94 |
| Capital business | 1,227.66 | 1,278.68 | 243.70 | 1,227.66 | 243.70 | 2,128.00 |
| Insurance business | 856.24 | 738.62 | 737.37 | 856.24 | 737.37 | 655.14 |
| Asset reconstruction business | 2,296.92 | 2,227.85 | 2,072.68 | 2,296.92 | 2,072.68 | 2,114.8 |
| Treasury business | 1,246.85 | 1,331.32 | 1,627.12 | 1,246.85 | 1,627.12 | 832.2 |
| Unallocated | 1,787.95 | 1,791.19 | 1,447.34 | 1,787.95 | 1,447.34 | 1,541.84 |
| Total capital employed | 7,798.13 | 7,799.41 | 6,934.85 | 7,798.13 | 6,934.85 | 7,677.0 |

The Company has made its consolidated segment reporting to meaningfully represent its business lines Agency business, Capital business, Asset reconstruction business, Insurance & Treasury business. Agency business includes advisory and other fee based businesses; Capital business represents lending business; Asset reconstruction business represents purchase and resolution of distress assets; Insurance business represents life insurance business and general insurance business. Treasury business represents income from trading and investment activities.

16 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation. 17 The consolidated financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors RASHESH CHANDRAK ANDRAK ANT SHAH Rashesh Shah Chairman

Mumbai, 31 January 2022.

S.R. BATLIBOI & CO. LLP Chartered Accountants 12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Edelweiss Financial Services Limited (the "Holding Company"), its subsidiaries and its trusts (the Holding Company, its subsidiaries and its trusts together referred to as "the Group") and its associates for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the subsidiaries, trusts and associates (Refer Annexure A)
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We draw attention to note 9 to the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Group's business and financial metrics including the Group's estimates of impairment of loans, financial assets, investment properties, investments, intangible assets (including goodwill) and in case of life insurance business, estimate of claims which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.
- 7. The accompanying Statement includes the unaudited financial results and other financial information, in respect of:
 - a. 32 subsidiaries, whose unaudited financial results include total revenues of Rs. 1,663.88 crores and Rs. 5,018.08 crores, total net loss after tax of Rs. 125.68 crores and Rs. 117.74 crores, total comprehensive loss of Rs. 154.41 crores and Rs. 159.34 crores, for the quarter ended December 31, 2021 and the period from April 1, 2021 to December 31, 2021 respectively, as considered in the Statement which have been reviewed by their respective independent auditors.

S.R. BATLIBOI & CO. LLP

Chartered Accountants

 b. 6 associate companies, whose unaudited financial results include Group's share of net profit of Rs. 2.84 crores and Rs. 13.53 crores and Group's share of total comprehensive income of Rs. 2.91 crores and Rs. 13.81 crores for the quarter ended December 31, 2021 and for the period from April 1, 2021 to December 31, 2021 respectively, as considered in the Statement whose financial results, other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on financial results and other financial information of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate companies is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

- c. The auditors of Edelweiss Tokio Life Insurance Company Limited (ETLIFE), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2021 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2021 has been duly certified by the ETLIFE 's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuary's certificate for expressing their conclusion in this regard.
- d. The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary, have reported that the actuarial valuation of liabilities of EGICL for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at December 31, 2021 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the guidelines and norms issued by the IRDAI and the Institute of Actuary's certificate for expressing their conclusion in this regard.

Our conclusion on the Statement in respect of matters stated in para 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & Co. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005

SHRAWAN BHAGWATI JALAN Digitally signed by SHRAWAN BHAGWATI JALAN DN: cn=SHRAWAN BHAGWATI JALAN, c=N, o=Personal, email=shrawan,jalan@srb.in Date: 2022.01.31 19:56:34 +05'30'

per Shrawan Jalan Partner Membership No.: 102102 UDIN: 22102102AAAABV9415 Place: Mumbai Date : January 31, 2022

S.R. BATLIBOI & CO. LLP Chartered Accountants

Annexure A

| SUBSIDIARIES: | TRUSTS: | TRUSTS: |
|--|--------------------|-------------------|
| ECL Finance Limited | ESAF - I Trust | EARC Trust SC 392 |
| Edelweiss Rural & Corporate Services Limited | EARC SAF - 2 Trust | EARC Trust SC 395 |
| Edelweiss Asset Reconstruction Company | EARC SAF - 3 Trust | EARC Trust SC 380 |
| Limited | | |
| Edelweiss Housing Finance Limited | EARC Trust SC 6 | EARC Trust SC 387 |
| Edelweiss Retail Finance Limited | EARC Trust SC 7 | EARC Trust SC 388 |
| Edel Finance Company Limited | EARC Trust SC 9 | EARC Trust SC 393 |
| Edelweiss Asset Management Limited | EARC Trust SC 102 | EARC Trust SC 372 |
| EdelGive Foundation | EARC Trust SC 109 | EARC Trust SC 373 |
| Edelweiss Tokio Life Insurance Company Limited | EARC Trust SC 112 | EARC Trust SC 374 |
| Edelweiss General Insurance Company Limited | EARC Trust SC 130 | EARC Trust SC 375 |
| Allium Finance Private Limited | EARC Trust SC 223 | EARC Trust SC 376 |
| Edelcap Securities Limited | EARC Trust SC 229 | EARC Trust SC 385 |
| Edelweiss Securities and Investments Private Limited | EARC Trust SC 238 | EARC Trust SC 394 |
| ECap Equities Limited | EARC Trust SC 245 | EARC Trust SC 399 |
| Edel Investments Limited | EARC Trust SC 251 | EARC Trust SC 401 |
| EC Commodity Limited | EARC Trust SC 262 | EARC Trust SC 402 |
| Aster Commodities DMCC (upto 7th December 2021) | EARC Trust SC 263 | EARC Trust SC 406 |
| EC International Limited | EARC Trust SC 266 | EARC Trust SC 377 |
| Edel Land Limited | EARC Trust SC 293 | EARC Trust SC 378 |
| Edelweiss Comtrade Limited | EARC Trust SC 297 | EARC Trust SC 396 |
| Edelweiss Multi Strategy Fund Advisors LLP | EARC Trust SC 298 | EARC Trust SC 410 |
| Edelweiss Gallagher Insurance Brokers Limited (upto 17th October 2021) | EARC Trust SC 306 | EARC Trust SC 405 |
| Edelweiss Private Equity Tech Fund | EARC Trust SC 308 | EARC Trust SC 428 |
| Edelweiss Value and Growth Fund | EARC Trust SC 314 | EARC Trust SC 429 |
| India Credit Investment Fund II | EARC Trust SC 318 | EARC Trust SC 412 |
| EAAA LLC | EARC Trust SC 321 | EARC Trust SC 415 |
| Edelweiss Alternative Asset Advisors Limited | EARC Trust SC 325 | EARC Trust SC 430 |
| Edelweiss Alternative Asset Advisors Pte. Limited | EARC Trust SC 329 | EARC Trust SC 427 |
| Edelweiss Investment Adviser Limited | EARC Trust SC 331 | EARC Trust SC 413 |
| Edelweiss Resolution Advisors LLP | EARC Trust SC 332 | EARC Trust SC 416 |
| EW Special Opportunities Advisors LLC | EARC Trust SC 334 | EARC Trust SC 417 |
| Edelweiss Trusteeship Company Limited | EARC Trust SC 342 | EARC Trust SC 397 |
| Edelweiss International (Singapore) Pte. Limited | EARC Trust SC 344 | EARC Trust SC 227 |
| Edelweiss Capital Services Limited | EARC Trust SC 347 | EARC Trust SC 228 |
| Edelweiss Real Assets Managers Limited | EARC Trust SC 348 | EARC Trust SC 431 |
| Sekura India Management Limited | EARC Trust SC 349 | EARC Trust SC 418 |
| ÷ | EARC Trust SC 351 | EARC Trust SC 434 |
| Associates: | EARC Trust SC 352 | EARC Trust SC 421 |
| Edelweiss Securities Limited | EARC Trust SC 357 | EARC Trust SC 422 |
| Edelweiss Finance & Investments Limited | EARC Trust SC 360 | EARC Trust SC 423 |
| Edelweiss Broking Limited | EARC Trust SC 361 | EARC Trust SC 424 |
| Edelweiss Custodial Services Limited | EARC Trust SC 363 | EARC Trust SC 436 |
| Edelweiss Financial Services Inc. | EARC Trust SC 370 | EARC Trust SC 444 |
| Edelweiss Investment Advisors Private Limited | EARC Trust SC 381 | EARC Trust SC 440 |
| Edelweiss Securities (Hong Kong) Private Limited | EARC Trust SC 383 | EARC Trust SC 441 |
| Edelweiss Financial Services (UK) Limited | EARC Trust SC 386 | EARC Trust SC 447 |
| Edelweiss Securities (IFSC) Limited | EARC Trust SC 384 | EARC Trust SC 425 |
| ESL Securities Limited | EARC Trust SC 391 | |

Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website: www.edelweissfin.com



Standalone Financial Results for the quarter and nine months ended 31 December 2021

| | | | | | | (₹ in Crores) Year Ended | |
|--|------------------|-------------------|------------------|------------------|-------------------|-----------------------------|--|
| | | Quarter Ended | | | Nine Months Ended | | |
| Particulars | 31 December 2021 | 30 September 2021 | 31 December 2020 | 31 December 2021 | 31 December 2020 | 31 March 2021 | |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) | |
| 1 Revenue from operations | | | | | | | |
| (a) Interest income | 92.38 | 52.38 | 33.79 | 192.91 | 41.73 | 83.50 | |
| (b) Dividend income | 0.12 | - | - | 38.60 | 52.65 | 136.53 | |
| (c) Fee and commission income | 22.52 | 22.82 | 28.47 | 64.71 | 57.52 | 99.12 | |
| (d) Other operating income | - | - | 6.75 | - | 20.45 | 24.46 | |
| Total revenue from operations | 115.02 | 75.20 | 69.01 | 296.22 | 172.35 | 343.61 | |
| 2 Other income | 323.53 | 94.13 | - | 496.87 | (115.94) | 1,378.27 | |
| 3 Total income (1+2) | 438.55 | 169.33 | 69.01 | 793.09 | 56.41 | 1,721.88 | |
| 4 Expenses | | | | | | | |
| (a) Finance costs | 68.69 | 39.96 | 39.29 | 143.66 | 55.83 | 97.33 | |
| (b) Net (gain) / loss on fair value changes | (82.08) | (49.35) | (0.04) | (150.79) | (0.09) | 442.29 | |
| (c) Employee benefits expense | 46.91 | 14.74 | 4.39 | 96.08 | 19.57 | 191.22 | |
| (d) Depreciation and amortisation expense | 0.09 | 0.09 | 0.36 | 0.26 | 1.16 | 1.40 | |
| (e) Impairment on financial assets | (3.92) | (3.17) | 1.24 | (7.02) | 46.43 | 148.70 | |
| (f) Other expenses | 64.06 | 70.12 | 24.57 | 197.55 | 49.01 | 147.02 | |
| Total expenses | 93.75 | 72.39 | 69.81 | 279.74 | 171.91 | 1,027.96 | |
| 5 Profit / (loss) before tax (3-4) | 344.80 | 96.94 | (0.80) | 513.35 | (115.50) | 693.92 | |
| 6 Tax expense | | | | | | | |
| Current tax | - | - | (11.24) | - | (2.12) | (13.60 | |
| Deferred tax | 11.54 | (91.99) | 10.66 | (80.45) | 7.88 | (8.70 | |
| 7 Net profit / (loss) for the period (5-6) | 333.26 | 188.93 | (0.22) | 593.80 | (121.26) | 716.22 | |
| 8 Other comprehensive income/(loss) | - | - | 0.81 | - | 0.79 | 0.95 | |
| 9 Total comprehensive income / (loss) (7+8) | 333.26 | 188.93 | 0.59 | 593.80 | (120.47) | 717.17 | |
| 10 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | | | | | | |
| - Basic (Refer Note 4) | 3.73 | 2.12 | (0.003) | 6.65 | (1.36) | 8.05 | |
| - Diluted (Refer Note 4) | 3.72 | 2.11 | (0.003) | 6.64 | (1.36) | 8.01 | |

Notes:

1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and nine months ended 31 December 2021 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 31 January 2022.

2 The standalone financial results of EFSL for the quarter and nine month ended 31 December 2021 have been subjected to Limited Review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.

3 During the quarter ended 31 December 2021, the Company has issued 54,41,038 equity shares of face value of ₹ 1 each to the employees of the Company and it's subsidiaries/associates on exercise of employee stock options.

4 Earnings per share for the quarters ended 31 December 2021, 30 September 2021, 31 December 2020 and nine months ended 31 December 2021 and 31 December 2020 are not annualised

- 5 Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- 6 The uncertainty on account of COVID-19 outbreak continues to have adverse effect across the world economy including India. However, recent results from the industry is showing signs of revival signaling a return in economic growth. The impact of the COVID-19 pandemic, on Company's results, including gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government and other regulators to mitigate the economic impact and foster speedier growth. Further, the Company has assessed the impact of the COVID-19 pandemic, on its liquidity and ability on the reputity is obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Company's liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets and investments, the Company has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Company and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Company is different from that estimated as at the date of approval of these financial results. The Company many is markets and future economic conditions.
- 7 The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- 8 During the quarter and nine months ended 31 December 2021, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 197.62 crores and ₹ 974.85 crores respectively (net of provisions) to various asset reconstructions company trusts (ARC Trusts.) and acquired security receipts (SR) amounting to ₹ 167.98 crores and ₹ 803.13 crores respectively from these ARC Trusts. In AS 109 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the Company has recorded fair value gain of ₹ 41.59 crores (net) and ₹ 110.22 crores (net) for the quarter and nine months ended respectively and is included in "Net (gain) / loss on fair value change".
- 9 During the quarter ended 31 December 2021, the Company sold its controlling stake in the insurance broking business (Edelweiss Gallagher Insurance Broking Limited) to its joint venture partner Arthur J. Gallagher & Co., Accordingly, the difference between the carrying value of equity sold and sale consideration have been accounted for as a gain amounting to ₹ 320.85 crores in the statement of profit and loss as 'other income'.

Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com

Edelweiss

10 Standalone Segment Results for the quarter and nine months ended 31 December 2021

| | | Quarter Ended | | | ths Ended | Year Ended | |
|---|-------------------|-------------------|------------------|------------------|------------------|---------------|--|
| Particulars | 31 December 2021 | 30 September 2021 | 31 December 2020 | 31 December 2021 | 31 December 2020 | 31 March 2021 | |
| | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Reviewed) | (Audited) | |
| 1 Segment revenue [Total income] | | | | | | | |
| Agency | 19.15 | 19.68 | 21.21 | 54.56 | 35.48 | 66.41 | |
| Holding Company activities | 416.70 | 149.65 | 47.80 | 735.83 | 16.78 | 1,648.69 | |
| Unallocated | 2.70 | - | - | 2.70 | 4.15 | 6.78 | |
| Total income | 438.55 | 169.33 | 69.01 | 793.09 | 56.41 | 1,721.88 | |
| 2 Segment results [Profit / (loss) before tax] | | | | | | | |
| Agency | 7.77 | 6.72 | 9.08 | 17.88 | 14.30 | (14.27 | |
| Holding Company activities | 334.33 | 90.22 | (9.88) | 492.77 | (133.95) | 701.41 | |
| Unallocated | 2.70 | - | - | 2.70 | 4.15 | 6.78 | |
| Total profit / (loss) before tax | 344.80 | 96.94 | (0.80) | 513.35 | (115.50) | 693.92 | |
| 3 Segment assets | | | | | | | |
| Agency | 17.69 | 8.73 | 12.23 | 17.69 | 12.23 | 4.19 | |
| Holding Company activities | 7,588.32 | 6,147.47 | 4,370.33 | 7,588.32 | 4,370.33 | 5,870.14 | |
| Unallocated | 204.16 | 213.41 | 83.75 | 204.16 | 83.75 | 106.61 | |
| Total assets | 7,810.17 | 6,369.61 | 4,466.31 | 7,810.17 | 4,466.31 | 5,980.94 | |
| 4 Segment liabilities | | | | | | | |
| Agency | 14.10 | 8.36 | 7.77 | 14.10 | 7.77 | 39.71 | |
| Holding Company activities | 3,107.74 | 2,018.21 | 1,088.65 | 3,107.74 | 1,088.65 | 1,813.69 | |
| Unallocated | 1.20 | 1.70 | 7.21 | 1.20 | 7.21 | 1.55 | |
| Total liabilities | 3,123.04 | 2,028.27 | 1,103.63 | 3,123.04 | 1,103.63 | 1,854.95 | |
| 5 Segment capital employed [Segment assets - Segn | nent liabilities] | | | | | | |
| Agency | 3.59 | 0.37 | 4.46 | 3.59 | 4.46 | (35.52 | |
| Holding Company activities | 4,480.58 | 4,129.26 | 3,281.68 | 4,480.58 | 3,281.68 | 4,056.45 | |
| Unallocated | 202.96 | 211.71 | 76.54 | 202.96 | 76.54 | 105.06 | |
| Total capital employed | 4,687.13 | 4,341.34 | 3,362.68 | 4,687.13 | 3,362.68 | 4,125.99 | |

11 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's presentation.

12 The standalone financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors RASHESH Digitally signed by RASHESH CHANDRAKAN CHANDRAKANT SHAH Date: 2022.01.31 NT SHAH NT SHAH Rashesh Shah Chairman

Mumbai, 31 January 2022.

S.R. BATLIBOI & CO. LLP

Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Edelweiss Financial Services Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Edelweiss Financial Services Limited (the "Company") for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and 52 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and 52 (2) of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to note 6 of the Statement, which describes the economic and social disruption as a result of continued COVID-19 pandemic on the Company's business and financial metrics including the Company's estimates of impairment of investments and other financial assets, which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.

For S.R. BATLIBOI & Co. LLP Chartered Accountants ICAI Firm registration number: 301003E/E300005



per Shrawan Jalan Partner Membership No.: 102102 UDIN: 22102102AAAABU3444 Place: Mumbai Date: January 31, 2022 Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website : www.edelweissfin.com



Annexure

(i) Pursuant to Regulation 52(7) of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we hereby confirm that issue proceeds of Non-Convertible Debentures (NCDs) issued by the Company and outstanding as on December 31, 2021 are being utilized as per the objects stated in the offer document. Further, we also confirm that there have been no deviations in the use of proceeds of issue of NCDs from the objects stated in the offer document.

(ii) Pursuant to Regulation 54 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we would like to state that all secured & redeemable debt securities issued by the Company and outstanding as on December 31, 2021 are fully secured by first charge / pari passu charge, as the case may be, on present & future receivables, book debts, loans and other financial & non- financial assets. Accordingly, the Company is maintaining asset cover of 1x or such higher asset cover required as per the terms of offer document/Information Memorandum.

(iii) Information as required pursuant to Regulation 52 (4) of SEBI (Listing Obligations and Disclosures Requirements)

| | Standalor | 1e |
|---|-------------------|---------------|
| Particulars | Nine Months Ended | Year Ended |
| Particulars | 31 December 2021 | 31 March 2021 |
| 1 Debt-Equity Ratio (Refer Note 1) | 0.53 | 0.20 |
| 2 Net worth (Rs.in Crores) (Refer note 2) | 4,687.13 | 4,125.99 |
| 3 Debt Service Coverage Ratio (Refer note 3) | 6.79 | 28.74 |
| 4 Interest Service Coverage Ratio (Refer note 4) | 4.57 | 8.13 |
| 5 Capital redemption reserve (Rs.in Crores) | 0.20 | 0.20 |
| 6 Debenture redemption reserve (Refer note 5) | NA | NA |
| 7 Net profit after tax (Rs.in Crores) | 593.80 | 716.22 |
| 8 Earnings Per Share (₹) (Face Value of ₹ 1/- each) | | |
| - Basic | 6.65 | 8.05 |
| - Diluted | 6.64 | 8.01 |
| 9 Total debt to Total assets (Refer Note 6) | 0.32 | 0.14 |
| 10 Net profit margin (%) (Refer Note 7) | 74.87% | 41.60% |

Notes:

1 Debt-equity Ratio = Total debt (Debt securities + Borrowings (other than debt securities)) / Net worth

2 Net worth = Equity share capital + Other Equity

3 Debt Service Coverage Ratio = (Profit before interest and tax)/ (interest repayment + Principal repayment in next six months)

4 Interest Service Coverage Ratio = Profit before interest and Tax / interest expense

5 As per Rule 18 (7) (b) (iii) (A) B of the Companies (Share Capital and Debentures) Rules, 2014 the Company being listed company, is not required to create Debenture Redemption Reserve.

6 Total debt to Total assets = (Debt securities + Borrowings other than debt securities) / Total assets

7 Net profit margin = Net Profit for the period / Total Income

8 Current ratio, Long term debt to working capital, Bad Debts to account receivables ratio, Current liability ratio, Debtors turnover, Inventory turnover and Operating margin (%) are not applicable owing to the business model of the company.