

EW/Sec/2021/213

December 13, 2021

BSE Limited P J Towers, Dalal Street, Fort, Mumbai - 400 001. Scrip Code:- 532922	National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051. Symbol:- EDELWEISS
---	---

Dear Sir/Madam,

Sub: Disclosure under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015

In continuation to our communication dated March 26, 2021, intimating transaction closure of stake sale in Edelweiss Wealth Management business (EWM) which also contained an option to the Company to increase its stake in EWM.

We would like to inform you that Edel Finance Company Limited, a wholly owned subsidiary of the Company, has acquired 5.28% stake in Edelweiss Securities Limited, an Associate of the Company. Kindly refer the annexures containing the Press Release and further information.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Edelweiss Financial Services Limited

Tarun Khurana
Company Secretary

Encl.: as above

Edelweiss Group increases its stake in its Wealth Management Business to ~ 44%

Mumbai, December 13, 2021 – Edelweiss, India's leading diversified financial services group, today announced that it has increased its stake in its associate company – Edelweiss Wealth Management (EWM) to 44.16%. As a part of the agreement outlined last year, when PAG acquired a majority stake in the business, Edelweiss had the option to increase its stake by ~5%. Exercising that option, the Group has now acquired additional 5.28% stake, taking its stake in EWM from 38.88% to 44.16%. PAG-the world's largest Asia-focused investment groups continues to be the majority shareholder in EWM with 55.84 % stake.

EWM is one of India's leading wealth management firms servicing ~750,000 Affluent & HNIs and ~2,600 of India's wealthiest families. It manages INR 1.8 trillion of customer assets. Consistently outpacing the market, it has reported a strong performance this fiscal too with a 18% growth in Revenue and 69% growth in PAT QoQ. The INR 300 trillion Indian wealth management industry has been expanding rapidly. With a strong annual growth trajectory of 12.5 %, it is expected to reach INR 540 trillion in the next five years, presenting a significantly large opportunity for EWM.

Speaking on the development, **Rashesh Shah, Chairman, Edelweiss** said, "With a significant growth runway visible for Wealth Management in India, we are excited to invest in this business which has a proven track record and fuel the expansion of its market dominance. All our businesses are well-capitalised and we look forward to investing in the opportunities that exist as the economy emerges out of the pandemic. Our focus will continue to be on enhancing the value of the franchise and unlocking this value for the shareholders."

The demerger process for Edelweiss Wealth Management is underway and progressing as planned in a phase-wise manner.

[About Edelweiss Group](#)

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss' products and services span multiple asset classes and consumer segments across domestic and global geographies. The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. Its businesses include Corporate Credit, Retail Credit, Asset Management, Asset Reconstruction, Life Insurance, General Insurance and Wealth Management.

To learn more about the Edelweiss Group, please visit www.edelweissfin.com.

[Edelweiss](#) Social media handles:

 [@EdelweissFin](#) |  [Linkedin.com/company/edelweissfin](https://www.linkedin.com/company/edelweissfin)  [@edelweissfinancialservicesltd](#)

For Further details please contact:

Edelweiss Group

Shalaka Kagathra/Revathi Pandit

+919820572798/9820237909

Shalaka.Kagathra@edelweissfin.com / revathi.pandit@edelweissfin.com

Concept PR

Archana Ramesh

+917710032525

Archana.r@conceptpr.com

Annexure

Name of the target entity, details in brief such as size, turnover etc.;	The Company holds 38.88% in the equity share capital of Edelweiss Securities Limited (ESL), which is an Associate of the Company. During the financial year ended March 31, 2021, ESL had earned revenue of Rs. 5,664.42 million and profit of Rs. 634.96 million.
Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms-length"	No
Industry to which the entity being acquired belongs	ESL along with its subsidiaries is engaged in wealth management and capital market related businesses.
Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	Edel Finance Company Limited (Edel Finance), a wholly owned subsidiary of the Company has acquired 5.28% in the equity share capital of ESL. Consequently, the Company along with Edel Finance holds 44.16% of the equity share capital of ESL.
Brief details of any governmental or regulatory approvals required for the acquisition	The aforesaid acquisition was pursuant to various regulatory approvals as may be applicable.
Indicative time period for completion of the acquisition	N. A.
Nature of consideration - whether cash consideration or share swap and details of the same	The consideration was discharged in cash
Cost of acquisition or the price at which the shares are acquired	Consideration - Rs. 230,40,75,480/-
Percentage of shareholding/control acquired and/or number of shares acquired	5.28%

<p>Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (in brief).</p>	<p>Edelweiss Wealth Management (EWM) is one of the India's leading wealth management firms with Assets under Advisory (AUA) of over ~ INR 1.8 trillion servicing ~750,000 Affluent & HNIs and ~2,600 of India's wealthiest families. EWMs investment expertise and high touch services span major asset classes and a suite of wealth management solutions, including Investment Advisory, Estate planning, Investment management, securities and broking for individuals and institutions, CXOs, professional investors and family offices.</p>
--	--