

EW/Sec/2022/94

May 27, 2022

BSE Limited	National Stock Exchange of India Limited	
P J Towers,	Exchange Plaza,	
Dalal Street, Fort,	Bandra Kurla Complex, Bandra (E),	
Mumbai – 400 001.	Mumbai – 400 051.	
Scrip Code: 532922	Symbol: EDELWEISS	

Dear Sir/Madam,

## Sub: Outcome of the Board Meeting

In accordance with the provisions of Regulations 30, 52 and all other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations), we would like to inform you that the Board of Directors (the Board) of the Company at its Meeting held today, has *inter alia*:-

- i) approved the following audited Financial Results of the Company for the financial year ended March 31, 2022:
  - a) Consolidated Financial Results; and
  - b) Standalone Financial Results.

The copies of the Results together with the Report issued M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, the Auditors of the Company are enclosed. The Auditors have issued an unmodified opinion on the Results.

- ii) recommended a final dividend of ₹ 1.20 per share on the equity shares of the face value of ₹ 1/- each, subject to the declaration by the members at the forthcoming Annual General Meeting (AGM) of the Company.
- iii) approved raising of funds in the following manner:
  - a. issue of Non-convertible Debentures for an amount not exceeding ₹ 3,000 crores, in one or more tranches, on private placement basis; and

Registered Office: Edelweiss House, off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel No.: +91 22 4009 4400 Fax: +91 22 4019 4890

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b. issue of securities including but not limited to Equity Shares and /or any other securities convertible into or exchangeable with Equity Shares and/and/or American Depository Receipts and / or Global Depository Receipts, through Public Issue/ Rights Issue/Further Public Offer/ Qualified Institutions Placement (QIP) / Preferential Issue or through any other permissible mode or a combination thereof, as may be permitted under applicable laws, subject to approval of the members of the Company, if required and other appropriate approvals, for an aggregate amount of upto ₹ 2,000 crores, to be made in one or more tranches.

The meeting of the Board commenced at 7.05 p.m. and concluded at 8.30 p.m.

Kindly take the same on record.

Thanking you,

Yours faithfully, For Edelweiss Financial Services Limited

Tarun Khurana Company Secretary

Encl. as above

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# Audited Results Financial Year 2022 Press Release, May 27, 2022 | www.edelweissfin.com



## Edelweiss reports ex-Insurance PAT of INR 405 Cr, ~30% growth YoY

Declared Final Dividend of Rs 1.20 per share. Total Dividend for FY22 stands at Rs. 1.45 per share

Steady Business Performance \* Improved Asset Quality \* Robust Balance Sheet \* Growing Customer Franchise

#### **Year Ended Mar 22 Highlights:**

- EFSL Ex-Insurance PAT of INR 405 Cr; ~30% growth YoY \*
- EFSL Consolidated PAT of INR 189 Cr; 60% growth YoY \*
- Revenue (consolidated) INR 7,305 Cr
- Board of Directors have approved a Final Dividend of Rs. 1.20 per share. Total Dividend for the year stands at Rs. 1.45 per share.

\*FY21 PAT for EFSL has been commensurately adjusted to reflect changes in EFSL stake in Edelweiss Wealth Management. Currently EFSL holds ~44% stake in EWM. Earlier EWM was wholly owned by EFSL

#### **Quarter Ended Mar22 Highlights:**

- EFSL Ex-Insurance PAT of INR 104 Cr
- EFSL Consolidated PAT of INR 42 Cr
- Revenue (consolidated) INR 1,915 Cr

#### **Strong Growth in Customer Franchise**

- Enabled by digital platforms and synergistic partnerships, customer reach has nearly doubled in two years
   Customer assets steadily growing at ~27% YoY to INR 3,57,700 Cr demonstrating the continued trust reposed in us by our customers
- **Digital platforms, innovative products and synergistic partnerships** across trusted legacy institutions & new age internet economy players has fueled this growth

#### **Significant improvement in Asset Quality**

- GNPA improved from 6.7 % in Mar 21 to 2.5% in Mar 22; NNPA improved from 5.8% in Mar 21 to 1.8% in Mar 22, aided by strong wholesale recoveries and high retail collection efficiency
- Conservative provisioning of credit assets, higher than IRAC norms

#### Robust Balance Sheet, Comfortable Liquidity and Well Capitalised businesses

- Net Worth at INR 8,457 Cr
- Borrowings reduced by ~30% over last 2 years to INR 24,050 Cr; D/E improved to 2.0x from 3.5x in Mar 20
- Adequate Liquidity of INR 5,500 Cr at ~23% of Borrowings
- Strong capitalization across businesses, with capital adequacy of over 28% across entities

#### Remain on track on Key Priorities:

- Demerger and listing of Edelweiss Wealth Management
  - NCLT order received and made effective for Phase 2 demerger scheme
  - Phase 3 of the Demerger and Listing of EWM is on track; listing expected by Feb 23
- Scaled down wholesale credit assets; Strong inflows in Q4
  - Successful workouts in last 18 months have helped improve asset quality

#### **Audited Results Financial Year 2022**

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- Wholesale book reduced ~30% in the past 2 years
- Further reduction of ~60% expected in the next 2 years aided by strong demand in real estate
- Expect inflows of ~INR 4,000 Cr in year ending Mar 23

#### Continued Scale up in Asset Management & Insurance Businesses, enabled by digitalization

- Asset Management AUM has doubled in two years and tripled in three years to INR 115,500 Cr
- Gross Premium has grown at 20% for Life Insurance and 60% for General Insurance YoY

#### Speaking on the occasion, Mr. Rashesh Shah, Chairman, Edelweiss Financial Services Limited said:

"Last year was challenging in parts yet promising overall. Despite the macroeconomic headwinds, it is encouraging to see normalization in business environment and pick-up in economic growth. At Edelweiss, our continued focus has been on building resilience and strength to shield against short-term disruptions while creating long-term value through gradually scaling our businesses.

Our businesses saw a steady performance in FY22 with our ex-Insurance PAT at INR 405 Cr. Asset Management cluster doubled its AUM over two years. Mutual Fund AUM increased ~55% YoY with a 2.2x increase in its customer base. Alternatives continued to see robust deployment with an onset of operating leverage leading to improving margins and PAT growth of 2.4x YoY. Our Life Insurance and the General Insurance franchisees are amongst the fastest growing players in the industry. Recoveries in the Asset Reconstruction business continue to be healthy with share of retail portfolio in capital employed scaling up by 4x YoY. In our Credit cluster, we continue our pivot to an asset light, co-lending based, with partnerships driven model.

We have seen substantial improvement in asset quality with GNPA improving from 6.7% in Mar 21 to 2.5% in Mar 22 on the back of strong wholesale recoveries and high collection efficiencies. Focused workouts have helped accelerate reduction in our wholesale credit book, which has also been a key priority for the year. We received inflows of ~INR 1,600 Cr in Q4 and expect this momentum to be maintained in FY23.

We also saw continued expansion in our customer franchise. Customer assets scaled up by 27 % YoY and now stand at over INR 3.5 trillion while customer reach is at ~5 million, almost doubled over two years.

We continue to deleverage with net D/E ratio at 2.0 and continue to maintain comfortable liquidity.

Over the next year, we will continue to focus on our key priorities which include listing of EWM business and value unlock for shareholders, scaling up of our businesses in order to create and unlock value, reduction of wholesale book and strengthening asset-light retail credit model and further fortification of our balance sheet."

#### Steady Performance across Businesses - Healthy Profitability & Upward trend in Key metrics

#### Credit

- Credit cluster reported a PAT of INR 112 Cr
- Focus remains on asset-light retail credit model through partnerships with Banks. Forged partnerships with State Bank of India, Central Bank, Standard Chartered Bank among others.
- Strategic shift in product mix of MSME; pivoting to secured lending model
- **Significant improvement in Asset Quality** NNPA in Housing Finance at 1.46% as on Mar 22 from 3.14% on Mar 21; NNPA in NBFC at 1.96% as on Mar 22 from 6.83% on Mar 21

#### **Audited Results Financial Year 2022**

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- Strong wholesale recoveries of ~INR 1,600 Cr in the quarter ended Mar 22, momentum expected to continue
- Retail collection efficiency is healthy at 101% in Housing Finance, 96% in NBFC

#### • Asset Management

#### **Mutual Fund:**

- AUM grew ~55% YoY to ~INR 85,000 Cr; Equity AUM grew 85% as on Mar 22
- Continued leadership in Debt passives with AUM over INR ~52,000 Cr as on Mar 22
- Equity Gross Sales more than doubled YoY to INR 11,800 Cr; Total net equity inflows doubled YoY to ~INR 8,000 Cr; ~INR 1,400 Cr in the quarter
- Retail folios grew by 76% in FY22 to ~1 million
- Market share improved ~50 bps to ~2.2% with rank improving from 15 to 13 in the year

#### **Alternatives:**

- Maintain dominant position in India Alternatives market, AUM growth of ~15x over past 7 years
- Fee paying AUM grew ~25% YoY; Profitability grew by 2.4x YoY to INR 47 Cr
- **Deployed ~ INR 4,900 Cr and realized** ~INR 3,600 Cr during the year.
- Encouraging response to ongoing fund raise which will add to dry powder and growth

#### • Asset Reconstruction

- Focus continues to be on building retail capabilities even as recoveries from wholesale continue to be strong
- Total recoveries of ~INR 2,700 Cr in Q4FY22 and INR 6,900 Cr in the year of which 11% are from retail portfolio
- Acquired assets worth ~INR 5,200 Cr in the year and ~INR 610 Cr in the quarter.
- Share of Retail Assets grew 4x YoY, and currently stands at ~14% of capital employed in Mar 22

#### Insurance

#### Life Insurance:

- Gross premium grew at 66% QoQ & 20% YoY; Dominant share of Traditional Par and Non-Par at ~82%
- Individual APE for the year grew at a 5-year CAGR of 21% against industry growth at 10%
- Solvency ratio at 211%

#### **General Insurance:**

- Achieved GDPI growth of ~27% in the quarter and ~60% in the year against industry growth of ~11%
- Consistent Growth across our choice of business segments exceeds industry benchmarks; Health and Motor grew by ~42% and ~77% YoY in the year against industry growth of ~25% and ~4% respectively
- 2.5 x growth in Customers over 2 years; Issued ~3 lakh policies in the year; ~60% growth both QoQ & YoY
- Expansion of distribution reach through partnerships with marquee internet economy players

#### • Wealth Management (EWM)

- AuA grew ~30% YoY and ~4% QoQ with net new money of ~INR 2,100 Cr for quarter; ~INR 10,500 Cr in year
- Strong 63% YoY growth in distribution income, revenue growth of 24% YoY
- LAS book grew ~95% YoY to ~INR 3,000 Cr as on Mar 22
- Customer reach increased by ~22% to over 8.5 lakh customers

#### **Audited Results Financial Year 2022**

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#### **About Edelweiss Financial Services**

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies. The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. Its businesses include NBFC, Housing Finance, Asset Management, Asset Reconstruction, Life Insurance, General Insurance and Wealth Management. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. To learn more about the Edelweiss Group, please visit www.edelweissfin.com. Edelweiss Financial Services Limited Corporate Identity Number: L99999MH1995PLC094641

#### **Edelweiss Social media handle:**







edelweissfinancialservicesItd | @EdelweissFin | Linkedin.com/company/edelweissfin

#### For more details please contact: Shalaka Kagathra

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#### Safe Harbour

This document may contain certain forward - looking statements, which are tentative, based on current expectations of the management of Edelweiss Financial Services Limited or any of its subsidiaries and associate companies ("Edelweiss"). The results in future may vary significantly from the forwardlooking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include, inter alia, the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of Edelweiss as well as its ability to implement the strategy. Edelweiss does not undertake any obligation to update these statements. The presentation relating to financial performance of various businesses of Edelweiss herein is based on Management estimates. This document is for information purposes only and any action taken by any person on the basis of the information contained herein is that person's responsibility alone and Edelweiss or its directors or employees will not be liable in any manner for the consequences of such actions. The company regularly posts all important information at its website www.edelweissfin.com.

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#### Consolidated Financial Results for the quarter and year ended 31 March 2022

		Quarter Ended		Year E	nded
Particulars	31 March 2022 (Audited) (Refer Note 19)	31 December 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 19)	31 March 2022 (Audited)	31 March 2021 (Audited)
1 Revenue from operations					
(a) Interest income	794.89	687.15	928.45	3,045.48	4,034.40
(b) Dividend income	5.95	6.68	9.16	25.65	69.5
(c) Fee and commission income	410.60	375.59	507.21	1,443.83	1,654.1
(d) Net gain / (loss) on fair value changes	64.56	80.36	1,090.32	724.44	2,220.9
(e) Premium from insurance business	610.87	406.38	511.73	1,644.45	1,324.6
(f) Other operating income	6.23	7.80	11.01	27.56	53.7
Total revenue from operations	1,893.10	1,563.96	3,057.88	6,911.41	9,357.3
2 Other income (Refer Note 17)	21.65	323.33	1,423.07	393.19	1,491.4
3 Total income (1+2)	1,914.75	1,887.29	4,480.95	7,304.60	10,848.8
4 Expenses					
(a) Finance costs	729.34	704.05	957.99	2,984.11	3,834.0
(b) Impairment on financial assets	22.96	44.05	932.88	42.27	1,260.9
(c) Change in valuation of credit impaired loans (Refer Note 8)	0.66	(102.81)	332.16	4.43	812.6
(d) Employee benefits expense (Refer Note 16)	214.17	385.16	696.84	1,064.27	1,615.9
(e) Depreciation and amortisation expense	26.24	53.49	90.42	151.12	259.8
(f) Change in insurance policy liability - actuarial	353.83	220.61	354.64	1,169.96	1,302.3
(g) Policy benefits paid	154.86	115.39	105.55	512.59	276.3
(h) Other expenses	343.78	362.78	455.21	1,245.11	1,340.6
Total expenses	1,845.84	1,782.72	3,925.69	7,173.86	10,702.6
Profit / (loss) before share in profit / (loss) of associates and tax (3-4)	68.91	104.57	555.26	130.74	146.2
6 Share in profit / (loss) of associates	16.68	22.80	(0.64)	96.65	(0.6
7 Profit / (loss) before tax (5+6)	85.59	127.37	554.62	227.39	145.6
8 Tax expense					
Current tax	18.19	33.65	(24.85)	107.77	23.9
Deferred tax	22.02	17.53	(57.23)	(92.46)	(132.2
9 Net profit / (loss) for the period (7-8)	45.38	76.19	636.70	212.08	253.9
Other comprehensive income/(loss)	(78.61)	(28.98)	(50.10)	(119.44)	(1.8
1 Total comprehensive income / (loss) (9+10)	(33.23)	47.21	586.60	92.64	252.
2 Net profit / (loss) for the period attributable to:					
Owners of the company	42.45	70.96	628.63	188.79	265.3
Non controlling interests	2.93	5.23	8.07	23.29	(11.4
Total	45.38	76.19	636.70	212.08	253.9
Other comprehensive income / (loss) for the period attributable		(12.21)	(22.22)	(22.22)	
Owners of the company	(55.23)	(13.84)	(26.99)	(73.29)	1.1
Non controlling interests	(23.38)	(15.14)	(23.11)	(46.15)	(2.9
Total	(78.61)	(28.98)	(50.10)	(119.44)	(1.8
Total comprehensive income / (loss) for the period attributable t					
Owners of the company	(12.78)	57.12	601.64	115.50	266.5
Non controlling interests	(20.45)	(9.91)	(15.04)	(22.86)	(14.4
Total	(33.23)	47.21	586.60	92.64	252.1
5 Earnings Per Share (₹) (Face Value of ₹ 1/- each)					
- Basic (Refer Note 7)	0.47	0.79	7.06	2.11	2.9
- Diluted (Refer Note 7)	0.47	0.79	6.86	2.11	2.9

#### Notes:

- 1 The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') and its subsidiaries and trusts (together referred as 'Group') and associates for the quarter and year ended 31 March 2022 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 27 May 2022.
- 2 The consolidated financial results of EFSL for the quarter and year ended 31 March 2022 have been subjected to audit by the Statutory Auditors of the Company and the auditors have issued an unmodified audit report.
- 3 The Company has opted to publish Extracts of the Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 & 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The Standalone financial results are available on the Company's website viz. www.edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

					(Cili Cibies)
		Quarter Ended	Year Ended		
Particulars	31 March 2022 (Audited) (Refer Note 19)	31 December 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 19)	31 March 2022 (Audited)	31 March 2021 (Audited)
Total income	428.59	520.63	1,706.61	1,372.47	1,721.88
Profit / (loss) before tax	341.39	344.80	809.42	854.74	693.92
Net profit / (loss) after tax	339.56	333.26	837.48	933.36	716.22
Other comprehensive income / (loss)	(0.01)	-	0.16	(0.01)	0.95
Total comprehensive income / (loss)	339.55	333.26	837.64	933.35	717 17

<sup>4</sup> Figures for the year ended 31 March 2021 included consolidated financial results for the wealth management business as a subsidiary of the Company. For the year ended 31 March 2022, the wealth management business is consolidated as an associate company. Accordingly, the consolidated financial results for the year ended 31 March 2022 are not comparable with the consolidated financial results of the previous year.

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5 The attribution of consolidated profit / (loss) before tax between owners of the Company and non controlling interests is as per below table:

(₹ in Crores)

	Quarter Ended			Year Ended	
Particulars	31 March 2022 (Audited) (Refer Note 19)	31 December 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 19)	31 March 2022 (Audited)	31 March 2021 (Audited)
Profit / (loss) before tax attributable to:					
Owners of the company	72.20	111.57	542.64	165.06	131.58
Non controlling interests	13.39	15.80	11.98	62.33	14.03
Profit / (loss) before tax	85.59	127.37	554.62	227.39	145.61

- 6 During the quarter ended 31 March 2022, the Company has issued 54,375 equity shares of face value of ₹ 1 each to the employees of the Company and it's subsidiaries/associates on exercise of employee stock options.
- 7 Earnings per share for the quarters ended 31 March 2022, 31 December 2021 and 31 March 2021 are not annualised.
- 8 Change in valuation of credit impaired loans represents valuation movement of loans originated by consolidated ARC trusts.
- 9 The Board of Directors at their meeting held on 27 May 2022, have recommended a final dividend of ₹ 1.20 per equity share (on face value of ₹ 1 per equity share), subject to the approval of the members at the ensuing Annual General Meeting.
- 10 Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- 11 The uncertainty on account of COVID-19 outbreak continues to have adverse effect across the world economy including India. However, recent results from the industry is showing signs of revival signaling a return in economic growth. The impact of the COVID-19 pandemic, on Group's results, including credit quality and provisions, gain/loss on fair value changes, investment, remains uncertain and dependent on actual visibility of growth over coming quarters and steps taken by the government, RBI and other regulators to mitigate the economic impact and foster speedier growth. Further, the Group has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Group liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Group will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets, intangible assets (including goodwill), investments and in case of life insurance business, estimate of claims, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Group may be different from that estimated as at the date of approval of these financial results. The Group will continue to closely monitor material changes in markets and future economic conditions
- 12 The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- 13 Edelweiss Custodial Services Limited ("ECdSL"), a associate of the Company challenged an order, by an investigating agency, marking lien on its clearing account, before the 47th Additional Chief Metropolitan Magistrate Court, Mumbai. Since the investigation against Anugrah Stock and Broking Pvt. Ltd. ("trading member"), for which ECdSL was a clearing member, is still under process, the said investigative agency contended that it had no objection to setting aside the lien order upon ECdSL providing an undertaking to keep sufficient assets unencumbered. ECdSL has since provided undertaking to keep sufficient assets amounting to ₹ 460.32 crores belonging to the Group and associate unencumbered and the said lien order has been set aside. The matter has been listed for further hearing and there is no further update on this matter during the quarter.

The MCSGF Committee of NSE Clearing Limited ("NCL") vide its order dated 20 October 2020 has directed ECdSL to adhere to instructions of National Stock Exchange ("NSE") / NCL, to appropriately reinstate the securities wherever trading member's clients had credit balance, but the securities got liquidated. ECdSL filed an appeal against the impugned order with Securities Appellate Tribunal ("SAT"). SAT vide its order dated 05 November 2020 has directed ECdSL to give an undertaking to NCL that it will deposit ₹ 212 crores or other amount as directed by the SAT after disposal of Appeal. ECdSL has since provided the declaration to NCL. The matter has been listed for further hearing and there is no further update on this matter during the quarter.

Various Arbitration/Writ Petitions have been filed before the Hon'ble Bombay High Court ("Hon'ble Court") by various end clients of the trading member against trading member and its associates. ECdSL has been made party to the same. All the Writ Petitions have been tagged together and common orders have been passed. The matters are yet to be listed for further hearing.

EOW investigations at Cyberabad, Telangana and at Amravati are going on in the matter of trading member. Further one end client of trading member had filed an FIR at Hyderabad, Telangana for which investigation is under process.

ECdSL believes that it has acted in accordance with the agreement entered with the trading member and in accordance with applicable laws and regulations. Accordingly, there is no adjustment required in the financial results for the year ended 31 March 2022.

- 14 During the quarter and year ended 31 March 2022, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 167.56 crores and ₹ 1,142.41 crores (net of provisions) respectively to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 142.44 crores and ₹ 945.57 crores respectively from these ARC Trusts. Ind AS 109 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz. exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the Group has recorded fair value gain of ₹ 53.32 crores (net) and ₹ 415.20 crores (net) for the quarter and year ended respectively and is included in 'Net gain / (loss) on fair value changes'.
- 15 The Board of Directors of the Company ("Board") at their meeting held on 13 May 2022 has approved the Scheme of Arrangement between the Company and Edelweiss Securities Limited ("Resulting Company" or "ESL") and their respective shareholders and creditors under Sections 230 to 232 read with Section 52 and other applicable provisions of the Companies Act, 2013 ("Act") ("Scheme") which inter alia, provides for demerger, transfer and vesting of the Demerged Undertaking (as defined in the Scheme) from the Company into the Resulting Company on a going concern basis and reduction of the capital of the Resulting Company in the manner set out in the Scheme. Post necessary regulatory and statutory approvals, the equity shares of the Resulting Company shall be listed on BSE Limited and the National Stock Exchange of India Limited.
- 16 During the quarter and year ended 31 March 2022, employee benefits expense includes a reversal of long term incentive plan of ₹ 65 crores
- 17 During the year ended 31 March 2022, the Company has sold its investment in one of the subsidiary. Accordingly, included in other income is an amount of ₹ 306.72 crores (Previous year ₹ 1,406.35 crores) towards realized gain representing the difference between the consideration received and net assets derecognized.
- 18 During the quarter and year ended 31 March 2022, certain assets amounting to ₹ 272.00 crores and ₹ 400.44 crores respectively were sold to alternative assets funds by the subsidiary NBFCs. The Company and its subsidiary Edelweiss Rural & Corporate Services Limited ('ERCSL'), have, vide a put agreement dated 04 February 2022 and 31 July 2021 respectively, have guaranteed / undertaken to purchase these financial assets amounting to ₹ 400.44 crores on occurrence of certain trigger event as per the agreement. Further, as the risks and rewards continues in the Group, these are accounted as financial assets in the consolidated financial results and the consequent expected credit loss is recorded in the consolidated financial results.
- 19 The figures for quarter ended 31 March 2022 and for the quarter ended 31 March 2021, are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended 31 December 2021 and nine months ended 31 December 2020 respectively. The figures up to the end of the nine months period ended 31 December 2021 and nine months period ended 31 December 2020 were subjected to a limited review by the Statutory Auditors of the Company.

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#### 20 Consolidated Segment Results for the quarter and year ended 31 March 2022

(7 in Crores)

		Quarter Ended Year Ended					
Particulars	31 March 2022 (Audited)	31 December 2021 (Reviewed)	31 March 2021 (Audited)	31 March 2022 (Audited)	31 March 2021 (Audited)		
	(Refer Note 19)		(Refer Note 19)				
1 Segment revenue [Total income]							
Agency business	141.30	149.55	385.61	555.78	1,336.5		
Capital business	608.82	929.51	2,784.22	2,798.96	4,804.8		
Insurance business	682.88	474.49	620.42	2,194.33	2,070.9		
Asset reconstruction business	320.10	161.55	546.31	1,023.27	1,706.3		
Treasury business	172.55	181.26	126.68	783.59	880.7		
Unallocated	5.78	13.73	17.07	45.32	48.6		
Total income	1,931.43	1,910.09	4,480.31	7,401.25	10,848.2		
2 Segment results [Profit / (loss) before tax]							
Agency business	18.65	33.24	13.05	85.62	172.1		
Capital business	23.68	52.14	548.52	(201.25)	(349.0		
Insurance business	(85.35)	(82.49)	(65.07)	(310.85)	(297.7		
Asset reconstruction business	121.15	92.94	49.60	365.72	225.0		
Treasury business	16.63	31.03	19.26	295.84	415.6		
Unallocated	(9.17)	0.51	(10.74)	(7.69)	(20.4		
Total profit / (loss) before tax	85.59	127.37	554.62	227.39	145.6		
3 Segment assets							
Agency business	720.25	545.18	732.66	720.25	732.6		
Capital business	23.927.07	25.643.33	29.383.20	23.927.07	29.383.2		
Insurance business	7.085.06	6.818.54	5.648.93	7.085.06	5,648.9		
Asset reconstruction business	6.095.59	6,130.49	6,066.50	6,095.59	6,066.5		
Treasury business	3,268,88	3,399.28	2.723.85	3.268.88	2.723.8		
Unallocated	2,090.93	2,020.61	1,794.88	2,090.93	1,794.8		
Total assets	43.187.78	44.557.43	46.350.02	43.187.78	46,350.0		
4 Segment liabilities	10,1010	,	.0,000.02	.0,101110	.0,000.0		
Agency business	391.21	162.67	327.72	391.21	327.7		
Capital business	22,529.18	24,415.67	27,255.20	22.529.18	27,255.2		
Insurance business	6,330.75	5,962.30	4,993.79	6,330.75	4,993.7		
Asset reconstruction business	3,710.07	3.833.57	3.951.67	3.710.07	3.951.6		
Treasury business	2,360.49	2,152.43	1,891.60	2,360.49	1.891.6		
Unallocated	273.76	232.66	253.04	273.76	253.0		
Total liabilities	35,595.46	36,759.30	38,673.02	35,595.46	38,673.0		
5 Segment capital employed [Segment assets - Segme		30,733.30	30,073.02	30,030.40	30,073.0		
Agency business	329.04	382.51	404.94	329.04	404.9		
Capital business	1.397.89	1,227,66	2.128.00	1.397.89	2.128.0		
Insurance business	754.31	856.24	655.14	754.31	655.1		
Asset reconstruction business	2,385.52	2,296.92	2,114.83	2.385.52	2.114.8		
Treasury business	908.39	1,246.85	832.25	908.39	832.2		
Unallocated	1,817.17	1,787.95	1,541.84	1,817.17	1,541.8		
Total capital employed	7.592.32	7.798.13	7.677.00	7.592.32	7.677.0		
i otai capitai ellipioyeu	1,592.32	1,130.13	1,011.00	1,052.32	1,011.0		

The Company has made its consolidated segment reporting to meaningfully represent its business lines Agency business, Capital business, Asset reconstruction business, Insurance & Treasury business. Agency business includes advisory and other fee based businesses; Capital business represents lending business and investment activities; Asset reconstruction business represents purchase and resolution of distress assets; Insurance business represents life insurance business and general insurance business. Treasury business represents income from trading activities.

Edelweiss Financial Services Limited
Corporate Identity Number: L99999MH1995PLC094641
Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098
Tel: +91-22-40094400 Fax: +91-22-40863610
Website: www.edelweissfin.com



#### 21 Consolidated statement of assets and liabilities as at 31 March 2022

	As at	(₹ in Crores) As at	
Particulars	31 March 2022 (Audited)	31 March 2021 (Audited)	
A ASSETS	(-333350)	(1.0.0,	
1 Financial assets			
(a) Cash and cash equivalents	1,988.56	3,898.5	
(b) Other bank balances	1,050.33	861.6	
(c) Derivative financial instruments	68.52	290.2	
(d) Stock in trade	1,511.81	1,574.6	
(e) Trade receivables	469.17	506.0	
(f) Loans ^	20,005.62	22,454.5	
(g) Investments	12,627.49	11,307.3	
(h) Other financial assets	1,103.52	1,262.8	
Sub-total - Financial assets	38,825.02	42,155.8	
2 Non-financial assets			
(a) Reinsurance assets	343.28	339.3	
(b) Current tax assets (net)	891.28	721.8	
(c) Deferred tax assets (net)	1,064.56	958.5	
(d) Investment property	303.43	339.4	
(e) Property, plant and equipment	1,107.18	1,228.1	
(f) Capital work-in-progress	0.06	0.7	
(g) Intangible assets under development	19.57	12.4	
(h) Goodwill on consolidation	66.33	66.3	
(i) Other intangible assets	120.42	146.7	
(j) Other non-financial assets	446.65	380.6	
Sub-total - Non-financial assets	4,362.76	4,194.2	
TOTAL - ASSETS	43,187.78	46,350.0	
B LIABILITIES AND EQUITY Liabilities 1 Financial liabilities	205.00	404.5	
(a) Derivative financial instruments	225.99	184.5	
(b) Trade payables (i) total outstanding dues of micro enterprises			
	1.75	0.1	
and small enterprises (ii) total outstanding dues of creditors other than			
micro enterprises and small enterprises	1,288.38	489.3	
(c) Insurance claims payable	24.52	19.4	
(d) Debt securities	34.53		
	15,505.70	17,485.8	
(e) Borrowings (other than debt securities)	5,655.07	9,431.8	
(f) Deposits	1.56	9.6	
(g) Subordinated liabilities (h) Other financial liabilities	1,548.65	1,508.7	
Sub-total - Financial liabilities	5,057.34	4,520.7	
	29,318.97	33,650.2	
2 Non-financial liabilities	47.00	05.0	
(a) Current tax liabilities (net)	17.39	25.3	
(b) Provisions	49.54	111.8	
(c) Provision for policyholders' liabilities	5,528.83	4,354.9	
(d) Deferred tax liabilities (net)	216.64	215.7	
(e) Other non-financial liabilities	464.09	314.9	
Sub-total - Non-financial liabilities	6,276.49	5,022.7	
2 Equity			
3 Equity	00.00	00.0	
(a) Equity share capital	89.82	89.0	
(b) Other equity	6,447.60	6,488.0	
Equity attributable to owners of the parent	6,537.42	6,577.1	
Non-controlling interest	1,054.90	1,099.8	
Total Equity	7,592.32	7,677.0	
TOTAL LIABILITIES AND EQUITY	43,187.78	46,350.0	
Δ Loans include the credit exposure held by the consolidated ΔRC trusts	40,107.70	40,330.0	

TOTAL LIABILITIES AND EQUITY

^ Loans include the credit exposure held by the consolidated ARC trusts.

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website: www.edelweissfin.com



#### 22 Consolidated statement of cash flow for the year ended March 31, 2022

(₹ in Crores)

Year Ended			(₹ in Crores)
	Particulars	31 March 2022 (Audited)	31 March 2021 (Audited)
Α	Cash flow from operating activities		
_	Profit/(Loss) before tax	227.39	145.6
	Adjustments for:		
	Depreciation and amortisation expenses	151.12	259.88
	Expense on employee stock option plans	10.67	33.37
	Impairment of Goodwill	-	43.29
	Impairment on financial instruments	42.27	321.26
	Change in valuation of credit impaired loans	4.43	812.6°
	Interest on income tax refund	(24.28)	(18.41
	Dividend income	(25.65)	(69.57
	(Profit) / loss on sale of property, plant and equipment <sup>1</sup>	2.53	22.1
	(Profit) / loss on sale of investment property (net) <sup>1</sup>	-	(15.73
	Realised fair value (gain)/loss on financial instruments	(762.52)	(3,868.68
	Unrealised fair value (gain)/loss on financial instruments	38.08	264.29
	Provision for policyholders liability	1,169.96	1,302.33
	Finance costs	363.75	946.09
	Operating cash flow before working capital changes	1,197.75	178.50
	Adjustments for:	1,101111	
	Decrease / (increase) in trade receivables	(89.12)	799.19
	Decrease / (increase) in stock-in-trade	107.14	204.73
	Decrease / (increase) in other financial/non financial assets	140.21	(497.40
	Decrease / (increase) in derivative financial instruments	277.95	(1.67
	Decrease / (increase) in loans	2,552.30	4,941.47
	Increase / (decrease) in trade payables	800.65	(933.89
	Increase / (decrease) in insurance claim payable	15.09	11.99
	Increase / (decrease) in other financial liabilities	621.46	(944.59
	Increase / (decrease) in provisions	73.59	(0.51
	Increase / (decrease) in provision for policyholders' liabilities	3.94	44.92
	Increase / (decrease) in other non-financial liabilities	149.14	(106.04
	Cash generated / (used) in operations	5,850.10	3,696.70
	Income taxes paid (net of refund)	(257.86)	(238.66
	Net cash generated / (used) in operating activities - A	5,592.24	3,458.04
В	Cash flow from investing activities		
	Purchase of property, plant and equipment and intangibles	(102.84)	(69.27
	Proceeds from sale of property, plant and equipment	42.14	205.39
		36.03	85.80
	(Purchase) / sale of investment property		
	(Purchase) / sale of investments <sup>1</sup>	(870.33)	988.03
	Dividend on investments	25.65	69.57
	(Investment) / maturity of bank deposits	(188.64)	2,805.40
	Net cash generated / (used) in investing activities - B	(1,057.99)	4,084.92
С	Cash flow from financing activities		
	Proceeds from issue of shares including premium and share application money	31.84	4.96
	Investment by non controlling interest	(80.93)	43.29
	Proceeds/(repayment) from debt securities <sup>1</sup>	(1,980.15)	(3,098.65
	Proceeds/(repayment) from borrowings (other than debt securities) <sup>1</sup>	(3,776.86)	(3.889.24
	Proceeds/(repayment) from deposits <sup>1</sup>	(8.04)	(207.30
	Proceeds/(repayment) from subordinated liabilities <sup>1</sup>	39.88	(852.11
	Dividend paid	(131.59)	(002.11
	Lease payment	(3.85)	(13.62
	Effect of change in group interest	(185.29)	358.19
	Finance cost paid	(359.90)	(932.48
	Proceeds/(repayment) on ESOP/SAR charge/(reversal)	10.68	(002.40
	Net cash generated / (used) in financing activities - C	(6,444.21)	(8,586.96
	Net increase/(decrease) in cash and cash equivalents (A+B+C)	(1,909.96)	(1,044.00
_			
	Cash and cash equivalents as at the beginning of the year	3,898.52	4,942.52
	Cash and cash equivalents as at the end of the year	1,988.56	3,898.5

<sup>&</sup>lt;sup>1</sup> Net figures have been reported on account of volume of transactions.

Above Cash Flow Statement has been prepared under the indirect method as set out in Ind AS 7 prescribed under the Companies Act (Indian Accounting Standard) Rules, 2015 under the Companies Act, 2013.

- 23 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year presentation.
- 24 The consolidated financial results will be available on the Company's website www.edelweissfin.com

On behalf of the Board of Directors

RASHESH CHANDRAKAN SHORE CHANDRAKAN SHORE T SHAH

Rashesh Shah Chairman



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Independent Auditor's Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To
The Board of Directors of
Edelweiss Financial Services Limited
Report on the audit of the Consolidated Financial Results

#### **Opinion**

We have audited the accompanying statement of quarterly and year to date consolidated financial results of Edelweiss Financial Services Limited ("Holding Company") and its subsidiaries and its trusts (the Holding Company and its subsidiaries and its trusts together referred to as "the Group") and its associates for the quarter ended March 31, 2022 and for the year ended March 31, 2022 ("Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations")

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate audited financial statements/financial results/financial information of the subsidiaries / associates, the Statement:

- i. includes the results of the subsidiaries, trusts and associate (refer Annexure A);
- ii. are presented in accordance with the requirements of the Listing Regulations in this regard; and
- iii. gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of the consolidated net profit and other comprehensive loss and other financial information of the Group for the quarter ended March 31, 2022 and for the year ended March 31, 2022.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group, its associates in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Note 11 to the statement, which describes the economic and social disruption as a result of the continued COVID-19 pandemic of the Group's business and financial metrics including the Group's estimates of impairment of loans, financial assets, investment properties, investments, intangible assets (including goodwill) and in case of life insurance business, estimate of claims which are highly dependent on uncertain future developments.

Our opinion is not modified in respect of the above matter.



#### Management's Responsibilities for the Consolidated Financial Results

The Statement has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit and other comprehensive loss and other financial information of the Group including its associates in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and 52 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and its associates and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group and of its associates are responsible for assessing the ability of the Group and of its associates to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates are also responsible for overseeing the financial reporting process of the Group and of its associates.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.

# S.R. BATLIBOI & CO. LLP

Chartered Accountants

- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group and its associates of which we are the independent auditors and whose financial information we have audited, to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of the financial information of such entities included in the Statement of which we are the independent auditors. For the other entities included in the Statement, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities Exchange Board of India under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

#### Other Matter

The accompanying Statement includes the audited financial results / statements and other financial information, in respect of:

a) 32 subsidiaries, whose financial results / statements include total assets of Rs. 44,892.95 crores as at March 31, 2022, total revenues of Rs. 1,972.97 crores and Rs. 6,991.05 crores, total net profit after tax of Rs. 148.26 crores and Rs. 30.52 crores, total comprehensive income/(loss) of Rs. 92.70 crores and Rs. (66.65) crores, for the quarter and the year ended on that date respectively, and net cash outflows of Rs. 2,191.81 crores for the year ended March 31, 2022, as considered in the Statement which have been audited by their respective independent auditors.

6 associates, whose financial results/statements include Group's share of net profit of Rs. 4.75 crores and Rs. 18.28 crores and Group's share of total comprehensive income of Rs. 4.91 cores and Rs. 18.72 crores for the quarter and for the year ended March 31, 2022 respectively, as considered in the Statement whose financial results/financial statements, other financial information have been audited by their respective independent auditors.

# S.R. BATLIBOI & CO. LLP

Chartered Accountants

The independent auditor's report on the financial statements/financial results/financial information of these entities have been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates is based solely on the reports of such auditors and the procedures performed by us as stated in paragraph above.

- b) The actuarial valuation of liabilities of Edelweiss Tokio Life Insurance Company Limited (ETLIFE) for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at March 31, 2022 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at March 31, 2022 has been duly certified by the ETLIFE's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. The auditors have relied upon the ETLIFE's Appointed Actuary's certificate for expressing their conclusion in this regard.
- c) The actuarial valuation of liabilities of Edelweiss General Insurance Company Limited (EGICL) for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at March 31, 2022 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. The auditors have relied on the EGICL's Appointed Actuary's certificate for expressing their conclusion in this regard.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

The Statement includes the results for the quarter ended March 31, 2022 being the balancing figures between the audited figures in respect of the full financial year ended March 31, 2022 and the published unaudited year-to-date figures up to the end of the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

#### For S.R. BATLIBOI & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration Number: 301003E/E300005

SHRAWAN BHAGWATI JALAN

Digitally signed by SHRAWAN BHAGWATI JALAN DN: cn=SHRAWAN BHAGWATI JALAN, c=IN, o=Personal, email=shrawan.jalan@srb.in Date: 2022.05.27 20:15:49 +05'30'

#### per Shrawan Jalan

Partner

Membership No.: 102102

UDIN: 22102102AJTAVJ4823

Place of Signature: Mumbai

Date May 27, 2022

# S.R. BATLIBOI & CO. LLP Chartered Accountants

#### Annexure A

Annexure A		
SUBSIDIARIES:	TRUSTS:	TRUSTS:
ECL Finance Limited	ESAF - I Trust	EARC Trust SC 380
Edelweiss Rural & Corporate Services Limited	EARC SAF - 2 Trust	EARC Trust SC 387
Edelweiss Asset Reconstruction Company Limited	EARC SAF - 3 Trust	EARC Trust SC 388
Edelweiss Housing Finance Limited	EARC Trust SC 6	EARC Trust SC 393
Edelweiss Retail Finance Limited	EARC Trust SC 7	EARC Trust SC 372
Edel Finance Company Limited	EARC Trust SC 9	EARC Trust SC 373
Edelweiss Asset Management Limited	EARC Trust SC 102	EARC Trust SC 374
EdelGive Foundation	EARC Trust SC 109	EARC Trust SC 375
Edelweiss Tokio Life Insurance Company Limited	EARC Trust SC 112	EARC Trust SC 376
Edelweiss General Insurance Company Limited	EARC Trust SC 130	EARC Trust SC 385
Allium Finance Private Limited	EARC Trust SC 223	EARC Trust SC 394
Edelcap Securities Limited	EARC Trust SC 229	EARC Trust SC 399
Edelweiss Securities and Investments Private Limited	EARC Trust SC 238	EARC Trust SC 401
Ecap Securities & Investments Limited	EARC Trust SC 245	
(formerly known as ECap Equities Limited)		EARC Trust SC 402
Edel Investments Limited	EARC Trust SC 251	EARC Trust SC 406
Aster Commodities DMCC (upto 7th December 2021)	EARC Trust SC 262	EARC Trust SC 377
EC International Limited	EARC Trust SC 263	EARC Trust SC 378
Edel Land Limited	EARC Trust SC 266	EARC Trust SC 396
Comtrade Commodities Services Limited	EARC Trust SC 293	EADC Tours SC 410
(formerly known as Edelweiss Comtrade Limited) Edelweiss Multi Strategy Fund Advisors LLP	EARC Trust SC 297	EARC Trust SC 410 EARC Trust SC 405
Gallagher Insurance Brokers Private Limited	EARC Hust SC 297	Lince Trust Se 403
(formerly known as Edelweiss Gallagher Insurance	EARC Trust SC 298	
Brokers Limited) (upto 17th October 2021)		EARC Trust SC 428
Edelweiss Private Equity Tech Fund	EARC Trust SC 306	EARC Trust SC 429
Edelweiss Value and Growth Fund	EARC Trust SC 308	EARC Trust SC 412
India Credit Investment Fund II	EARC Trust SC 314	EARC Trust SC 415
EAAA LLC	EARC Trust SC 318	EARC Trust SC 430
Edelweiss Alternative Asset Advisors Limited	EARC Trust SC 321	EARC Trust SC 427
Edelweiss Alternative Asset Advisors Pte. Limited	EARC Trust SC 325	EARC Trust SC 413
Edelweiss Investment Adviser Limited	EARC Trust SC 329	EARC Trust SC 416
Edelweiss Resolution Advisors LLP	EARC Trust SC 331	EARC Trust SC 417
EW Special Opportunities Advisors LLC	EARC Trust SC 332	EARC Trust SC 397
Edelweiss Trusteeship Company Limited	EARC Trust SC 334	EARC Trust SC 227
Edelweiss International (Singapore) Pte. Limited	EARC Trust SC 342	EARC Trust SC 228
Edelweiss Capital Services Limited	EARC Trust SC 344	EARC Trust SC 431
Edelweiss Real Assets Managers Limited	EARC Trust SC 347	EARC Trust SC 418
Sekura India Management Limited	EARC Trust SC 348	EARC Trust SC 434
Edelweiss Global Wealth Management Limited		Entre must se te t
(with effective from 31st March 2022)	EARC Trust SC 349	EARC Trust SC 421
	EARC Trust SC 351	EARC Trust SC 422
Associates:	EARC Trust SC 352	EARC Trust SC 423
Edelweiss Securities Limited	EARC Trust SC 357	EARC Trust SC 424
Edelweiss Finance & Investments Limited	EARC Trust SC 360	EARC Trust SC 436
Edelweiss Broking Limited	EARC Trust SC 361	EARC Trust SC 444
Edelweiss Custodial Services Limited	EARC Trust SC 363	EARC Trust SC 440
Edelweiss Financial Services Inc.	EARC Trust SC 370	EARC Trust SC 441
Edelweiss Investment Advisors Private Limited	EARC Trust SC 381	EARC Trust SC 447
Edelweiss Securities (Hong Kong) Private Limited	EARC Trust SC 383	EARC Trust SC 425
Edelweiss Financial Services (UK) Limited	EARC Trust SC 386	EARC Trust SC 451
Edelweiss Securities (IFSC) Limited	EARC Trust SC 384	EARC Trust SC 448
ESL Securities Limited	EARC Trust SC 391	EARC Trust SC 449
	EARC Trust SC 392	EARC Trust SC 459
	EARC Trust SC 395	
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Corporate Identity Number: L99999MH1995PLC094641

Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098

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Website: www.edelweissfin.com



#### **Annexure**

Disclosure in compliance with Regulation 52 (4) of the SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015 as amended

	Year Ended	Year Ended
Particulars	31 March 2022	31 March 2021
1 Debt-Equity Ratio ( Refer Note 1)	2.99	3.70
2 Net worth (₹ in Crores) (Refer note 2)	7,592.32	7,677.00
3 Interest Service Coverage Ratio (Refer note 3)	1.08	1.04
4 Capital redemption reserve (₹ in Crores)	18.79	18.79
5 Debenture redemption reserve (₹ in Crores)	354.36	676.5
6 Net profit after tax (₹ in Crores)	212.08	253.9
7 Earnings Per Share (₹) (Face Value of ₹ 1/- each)		
- Basic	2.11	2.9
- Diluted	2.11	2.9
8 Total debt to Total assets (Refer Note 4)	0.53	0.6
9 Net profit margin (%) (Refer Note 5)	2.90%	2.34

#### Notes:

- 1 Debt-equity Ratio = Total debt (Debt securities + Borrowings (other than debt securities)+Deposits+Subordinated liabilities) / Net worth
- 2 Net worth = Equity share capital + Other Equity + Non-controlling interest
- 3 Interest Service Coverage Ratio = Profit before interest and Tax / interest expense
- 4 Total debt to Total assets = (Total debt (Debt securities + Borrowings (other than debt securities)+Deposits+Subordinated liabilities)) / Total assets
- 5 Net profit margin = Net Profit for the year / Total Income
- 6 Current ratio, Debt Service Coverage Ratio, Long term debt to working capital, Bad Debts to account receivables ratio, Current liability ratio, Debtors turnover, Inventory turnover and Operating margin (%) are not applicable owing to the business model of the company.

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Standalone Financial Results for the quarter and year ended 31 March 2022

(₹ in Crores

		Quarter Ended		Year Er	nded
Particulars	31 March 2022 (Audited) (Refer Note 15)	31 December 2021 (Reviewed)	31 March 2021 (Audited) (Refer Note 15)	31 March 2022 (Audited)	31 March 2021 (Audited)
1 Revenue from operations					
(a) Interest income	98.90	92.38	41.77	291.81	83.50
(b) Dividend income	-	0.12	83.88	38.60	136.53
(c) Fee and commission income	24.25	22.52	36.31	88.96	99.12
(d) Net gain on fair value changes	305.42	42.94	-	417.07	-
(e) Other operating income	-	-	4.01	-	24.46
Total revenue from operations	428.57	157.96	165.97	836.44	343.61
2 Other income (Refer note 13)	0.02	362.67	1,540.64	536.03	1,378.27
3 Total income (1+2)	428.59	520.63	1,706.61	1,372.47	1,721.88
4 Expenses					
(a) Finance costs	70.59	68.69	41.50	214.25	97.33
(b) Net loss on fair value changes	-	-	442.38	-	442.29
(c) Impairment on financial assets	1.53	(3.92)	148.70	(5.49)	148.70
(d) Employee benefits expense (Refer note 12)	(53.45)	46.91	171.65	42.63	191.22
(e) Depreciation and amortisation expense	0.09	0.09	0.24	0.35	1.40
(f) Other expenses	68.44	64.06	92.72	265.99	147.02
Total expenses	87.20	175.83	897.19	517.73	1,027.96
5 Profit / (loss) before tax (3-4)	341.39	344.80	809.42	854.74	693.92
6 Tax expense					
Current tax	(0.51)	-	(11.48)	(0.51)	(13.60
Deferred tax	2.34	11.54	(16.58)	(78.11)	(8.70
7 Net profit / (loss) for the period (5-6)	339.56	333.26	837.48	933.36	716.22
8 Other comprehensive income/(loss)	(0.01)	-	0.16	(0.01)	0.95
9 Total comprehensive income / (loss) (7+8)	339.55	333.26	837.64	933.35	717.17
10 Earnings Per Share (₹) (Face Value of ₹ 1/- each)					
- Basic (Refer Note 4)	3.78	3.73	9.41	10.44	8.05
- Diluted (Refer Note 4)	3.78	3.72	9.37	10.43	8.01

#### Notes

- 1 The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and year ended 31 March 2022 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 27 May 2022.
- 2 The standalone financial results of EFSL for the quarter and year ended 31 March 2022 have been subjected to audit by the Statutory Auditors of the Company and the auditors have issued an unmodified audit report.
- 3 During the quarter ended 31 March 2022, the Company has issued 54,375 equity shares of face value of ₹ 1 each to the employees of the Company and it's subsidiaries/associates on exercise of employee stock options.
- 4 Earnings per share for the quarters ended 31 March 2022, 31 December 2021 and 31 March 2021 are not annualised.
- 5 The Board of Directors at their meeting held on 27 May 2022, have recommended a final dividend of ₹ 1.20 per equity share (on face value of ₹ 1 per equity share), subject to the approval of the members at the ensuing Annual General Meeting.
- 6 Two Employee Welfare Trust(s) hold an aggregate 4,48,96,780 equity shares of the Company for incentive and welfare benefits for group employees as per extant applicable SEBI regulations. Pursuant to the exercise of right available under Regulation 29 of SEBI (Share Based Employee Benefits) Regulations, 2014, the Company has applied before the expiry date of 27 October 2019 for extension of the time limit for disposing of aforesaid equity shares. The said application is under consideration and approval for extension from SEBI is awaited as at date.
- 7 The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of receivables, intangibles, investments and other assets and repayment ability of its borrowers. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of this pandemic, the Company has used internal and external sources of information. The Company has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fundraising opportunities in determining the Company's liquidity position over the next 12 months.

The Company has reviewed the assumptions used and based on current estimates expects the carrying amount of these assets will be recovered. The impact of COVID-19 on the Company's financial statements may differ from that estimated as at the date of approval of these financial results and the Company will continue to closely monitor any material changes to future economic conditions.

- 8 The Indian Parliament has approved the Code on Social Security, 2020 which subsumes the Provident Fund and the Gratuity Act and rules there under. The Ministry of Labour and Employment has also released draft rules thereunder on 13 November 2020 and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will evaluate the rules, assess the impact if any, and account for the same once the rules are notified and become effective.
- 9 During the quarter and year ended 31 March 2022, three subsidiaries of the Company had sold certain financial assets amounting to ₹ 167.56 crores and ₹ 1,142.41 crores respectively (net of provisions) to various asset reconstructions company trusts ('ARC Trusts') and acquired security receipts (SR) amounting to ₹ 142.44 crores and ₹ 945.57 crores respectively from these ARC Trusts. Ind AS 109 'Financial Instruments', prescribed under section 133 of the Companies Act, 2013, requires substantially all risks and rewards to be transferred for the purpose of de-recognition of such financial assets from these subsidiaries' financial results. The Company had undertaken substantially all risks and rewards in respect of such financial assets. As a result, these financial assets were de-recognized in subsidiaries' financial results. Based on assessment of probability of default, loss given default in respect of these financial assets and in light of various factors viz, exposures to certain sectors and assessment of credit and market risks for certain counter parties relative to such risks at initial recognition, the company has recorded fair value (loss) / gain of ₹ (18.11) crores (net) and ₹ 92.11 crores (net) for the quarter and year ended respectively and is included in "Net gain on fair value changes".
- 10 The Board of Directors of the Company ("Board") at their meeting held on May 13, 2022 has approved the Scheme of Arrangement between the Company and Edelweiss Securities Limited ("Resulting Company" or "ESL") and their respective shareholders and creditors under Sections 230 to 232 read with Section 52 and other applicable provisions of the Companies Act, 2013 ("Act") ("Scheme") which inter alia, provides for demerger, transfer and vesting of the Demerged Undertaking (as defined in the Scheme) from the Company into the Resulting Company on a going concern basis and reduction of the capital of the Resulting Company in the manner set out in the Scheme. Post necessary regulatory and statutory approvals, the equity shares of the Resulting Company shall be listed on BSE Limited and the National Stock Exchange of India Limited.
- 11 During the quarter and year ended 31 March 2022, the Company has recorded a fair value gain of ₹ 315 crores for its investment in Edelweiss Securities and Investments Private Limited based on fair valuation report obtained from registered valuer and on account of Composite scheme of Arrangement between the Company's subsidiary and associate Companies i.e. Edelweiss Securities Limited ("ESIP"), Edelweiss Securities Limited ("ESIP"), Edelweiss Securities and Investments Private Limited ("ESIPL"), Edelweiss Global Wealth Management Limited ("EGWML") and their respective shareholders and creditors, under section 230 to 232 and other applicable provisions of the Companies Act, 2013 for Demerger of Asset Management Business from ESL into ESIPL. The National Company Law Tribunal Bench at Mumbai (Tribunal) has approved the aforementioned Scheme on 31 March 2022 under the applicable provisions of the Companies Act, 2013. Certified copy of the said order of the Tribunal was received by the Company on 05 April 2022 and filed with the Registrar of Companies on 22 April 2022.
- 12 During the quarter and year ended 31 March 2022, employee benefits expense includes a reversal of long term incentive plan of ₹ 65 crores and created additional bonus provision amounting to ₹ 73.10 crores during the year ended 31 March 2022.
- 13 During the year ended 31 March 2022, other income includes gain amounting to ₹ 531.56 crores (previous year ₹ 1371.49 crores) on sale of investments in its subsidiaries.
- 14 During the quarter and year ended 31 March 2022, certain assets amounting to ₹ 272.00 crores were sold to alternative assets funds by the subsidiary NBFCs. The Company has, vide a put agreement dated 04 February 2022, has guaranteed / undertaken to purchase these financial assets amounting to ₹ 272,00 crores on occurrence of certain trigger event as per the agreement.
- 15 The figures for quarter ended 31 March 2022 and for the quarter ended 31 March 2021, are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the nine months ended 31 December 2021 and nine months ended 31 December 2020 respectively. The figures up to the end of the nine months period ended 31 December 2020 were subjected to a limited review by the Statutory Auditors of the Company.

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#### 16 Standalone Segment Results for the quarter and year ended 31 March 2022

		Quarter Ended		Year Er	(₹ in Crores)
Particulars	31 March 2022	31 December 2021	31 March 2021	31 March 2022	31 March 2021
	(Audited) (Refer Note 15)	(Reviewed)	(Audited) (Refer Note 15)	(Audited)	(Audited)
1 Segment revenue [Total income]					
Agency	20.46	19.15	25.64	75.02	66.4
Holding Company activities	408.13	498.78	1,678.34	1,294.75	1,648.69
Unallocated	_	2.70	2.63	2.70	6.78
Total income	428.59	520.63	1,706.61	1,372,47	1,721,88
2 Segment results [Profit / (loss) before tax]					
Agency	3.39	7.77	(28.57)	21.27	(14.27
Holding Company activities	338.00	334.33	835.36	830.77	701.41
Unallocated	-	2.70	2.63	2,70	6.78
Total profit / (loss) before tax	341.39	344.80	809.42	854,74	693.92
3 Segment assets					
Agency	15,64	17,69	4.19	15,64	4.19
Holding Company activities	7.815.40	7,588,32	5,870,14	7,815,40	5,870,14
Unallocated	211.02	204.16	106.61	211.02	106,61
Total assets	8,042,06	7,810.17	5,980.94	8,042.06	5,980.94
4 Segment liabilities	,				
Agency	16.28	14.10	39.71	16.28	39.71
Holding Company activities	3.024.77	3,107,74	1.813.69	3.024.77	1.813.69
Unallocated	0.79	1.20	1.55	0.79	1.55
Total liabilities	3.041.84	3,123,04	1,854,95	3,041,84	1,854,95
5 Segment capital employed [Segment assets - Segme	ent liabilities]	·	,	,	
Agency	(0.64)	3.59	(35,52)	(0.64)	(35.52)
Holding Company activities	4,790,63	4,480,58	4.056.45	4,790,63	4,056,45
Unallocated	210.23	202.96	105.06	210.23	105.06
Total capital employed	5,000,22	4,687.13	4,125.99	5,000.22	4,125.99

Agency includes investment banking; Holding Company activities comprise of investment in subsidiaries and associates and managerial support/oversight to the businesses of these subsidiaries.

#### 17 Standalone statement of assets and liabilities as at 31 March 2022

_			(₹ in Crores)
	Particulars	As at 31 March 2022 (Audited)	As at 31 March 2021 (Audited)
Α	ASSETS		
1	Financial assets		
$\neg$	(a) Cash and cash equivalents	461.93	148.18
	(b) Other bank balances	53.91	0.82
$\neg$	(c) Trade receivables	12.36	19.10
$\neg$	(d) Loans	2,170.38	1,247.24
$\neg$	(e) Investments	4,963,26	4,381,73
$\neg$	(f) Other financial assets	91,57	62.94
$\neg$	Sub-total - Financial assets	7.753.41	5.860.01
2	Non-financial assets		
	(a) Current tax assets (net)	95.11	68.81
$\neg$	(b) Deferred tax assets (net)	115.91	37.81
$\neg$	(c) Property, plant and equipment	0.57	0,60
$\neg$	(d) Other intangible assets	0.08	0.12
╛	(e) Other non-financial assets	76.98	13.59
╛	Sub-total - Non-financial assets	288.65	120.93
	TOTAL - ASSETS	8,042.06	5,980.94
В	LIABILITIES AND EQUITY		
$\neg$	Liabilities		
1	Financial liabilities		
Ť	(a) Trade payables		
╛	(i) total outstanding dues of micro enterprises		
	and small enterprises	0.01	-
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	95.20	235.44
┪	(b) Debt Securities	2.432.22	728.90
$\exists$	(c) Borrowings (other than debt securities)	2,102.22	109.11
$\neg$	(d) Other financial liabilities	505.20	768.37
$\neg$	Sub-total - Financial liabilities	3,032,63	1.841.82
2	Non-financial liabilities	0,002,00	1,041,02
-	(a) Current tax liabilities (net)	0.79	0.73
╛	(b) Provisions	0.72	0.36
$\dashv$	(c) Other non-financial liabilities	7.70	12.04
$\dashv$	Sub-total - Non-financial liabilities	9.21	13.13
2	Equity	9,21	13,13
3	(a) Equity share capital	89.82	89.09
$\dashv$	(b) Other equity	4.910.40	4.036.90
$\exists$	Total Equity	5.000.22	4,036.90
		5,000.22	4,125.99
	TOTAL LIABILITIES AND EQUITY	8,042.06	5,980.94

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#### 18. Standalone statement of cash flows for the year ended 31 March, 2022

	Year E	nded
Particulars	31 March 2022 (Audited)	31 March 2021 (Audited)
A Cash flow from operating activities		
Profit before tax	854.74	693.9
Adjustments for :		
Depreciation and amortisation expenses	0.35	1,
Fair value change in investments	(324.96)	(0.3
Fair value change in provisions	(92.11)	442.
(Profit) / loss on sale of investments (net)	(531,57)	(1,371.4
Impairment / (reversal) on financial instruments	(5.49)	148.
Dividend on investments	(38.60)	(136.5
(Profit)/loss on sale of property, plant and equipment	(0.10)	1.
Interest income	(291.81)	(83.5
ESOP and SAR cost	2.30	8.
Finance costs	214,25	97.
Operating cash flow before working capital changes	(213.00)	(197.8
Add/(Less): Adjustments for working capital changes	` /	,,,,,,
Decrease /(Increase) in trade receivables	12.39	4.
Decrease /(Increase) in other financial assets	(2.94)	31.
Decrease /(Increase) in other non-financial assets	(63.34)	0.
Decrease /(Increase) in other bank balances	(53.09)	0.
(Decrease)/increase in in trade payables	(129.15)	90
(Decrease)/increase in provisions and other financial liabilities	(110.05)	183
(Decrease)/increase in other non-financial liabilities	(4.33)	4.
Cash generated from /(used in) operations	(563,51)	117.
Income taxes paid (net of refund)	(25.73)	0.
Net cash generated from / (used in ) operating activities - A	(589.24)	118.
B Cash flow from investing activities		
Purchase of property, plant and equipment	(0.45)	(0.3
Sale of property, plant and equipment	0.26	0.
Purchase of investments	(596.93)	(1,661.8
Sale of investments	812.85	2,118
Dividend on investments	38.60	136
Loan (given) / Repayment of loans <sup>1</sup>	(923.35)	(1,246.7
Interest received	291.81	83
Net cash generated from / (used in) investing activities - B	(377.21)	(570.
Cash flow from financing activities		
Proceeds from issuance of Share capital (including securities premium)	31.84	4
Repayment of non convertible debentures	(71.00)	(1,273.
Proceeds from debt securities	1,675.13	1,923
Proceeds from/(repayment of) borrowing <sup>1</sup>	(109.12)	35
Dividend paid	(131.59)	
Finance costs	(115.06)	(91.
Net cash generated from / (used in) financing activities - C	1,280.20	598.
Net (decrease) / increase in cash and cash equivalents (A+B+C)	313.75	146.
Cash and cash equivalents as at the beginning of the year	148.18	1,;
Cash and cash equivalents as at the end of the year	461.93	148.

<sup>1</sup> Net figures have been reported on account of volume of transactions.

Above Cash Flow Statement has been prepared under the indirect method as set out in Ind AS 7 prescribed under the Companies Act (Indian Accounting Standard) Rules, 2015 under the Companies Act, 2013.

- 19 The previous year figures have been regrouped/reclassified wherever necessary to conform to current period's/year presentation, 20 The standalone financial results will be available on the Company's website www.edelweissfin.com

On behalf of the Board of Directors

RASHESH Digitally signed by RASHESH CHANDRAK CHANDRAKANT SHAH ANT SHAH DISE 202.205.27 19:56.03 +06:30°

Rashesh Shah Chairman

Mumbai, 27 May 2022.



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

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Independent Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To
The Board of Directors of
Edelweiss Financial Services Limited

#### Report on the audit of the Standalone Financial Results

#### **Opinion**

We have audited the accompanying statement of quarterly and year to date standalone financial results of Edelweiss Financial Services Limited (the "Company") for the quarter ended March 31, 2022 and for the year ended March 31, 2022 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India, of the net profit and other comprehensive loss and other financial information of the Company for the quarter ended March 31, 2022 and for the year ended March 31, 2022.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to note 7 of the Statement, which describes the economic and social disruption as a result of the continued COVID-19 pandemic of the Company's business and financial metrics including the Company's estimates of impairment of investments and other financial assets, which are highly dependent on uncertain future developments. Our opinion is not modified in respect of this matter.



#### Management's Responsibilities for the Standalone Financial Results

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive loss of the Company and other financial information in accordance with the applicable accounting standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 and 52 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to



draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Other Matter

The Statement includes the results for the quarter ended March 31, 2022 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2022 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

#### For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

SHRAWAN
BHAGWATI JALAN

Digitally signed by SHRAWAN
BHAGWATI JALAN C=IN, 0=Personal,
email=shrawan,jalan@srb.in
pate: 2022.05.27 20.17:12 +05:30'

#### per Shrawan Jalan

Partner

Membership No.: 102102

UDIN: 22102102AJTALD3922

Place: Mumbai Date: May 27, 2022

Corporate Identity Number: L99999MH1995PLC094641 Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel: +91-22-40094400 Fax: +91-22-40863610 Website: www.edelweissfin.com



#### Annexure

- (i) Pursuant to Regulation 52(7) of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we hereby confirm that issue proceeds of Non-Convertible Debentures (NCDs) issued by the Company and outstanding as on March 31, 2022 are being utilized as per the objects stated in the offer document. Further, we also confirm that there have been no deviations in the use of proceeds of issue of NCDs from the objects stated in the offer document.
- (ii) Pursuant to Regulation 54 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015, we would like to state that all secured & redeemable debt securities issued by the Company and outstanding as on March 31, 2022 are fully secured by first charge / pari passu charge, as the case may be, on present & future receivables, book debts, loans and other financial & non- financial assets. Accordingly, the Company is maintaining asset cover of 1x or such higher asset cover as required as per the terms of offer document/Information Memorandum.
- (iii) Information as required pursuant to Regulation 52 (4) of SEBI (Listing Obligations and Disclosures Requirements)

	Year Ended	Year Ended
Particulars	31 March 2022	31 March 2021
1 Debt-Equity Ratio ( Refer Note 1)	0.49	0.20
2 Net worth (₹ in Crores) (Refer note 2)	5,000.22	4,125.99
3 Debt Service Coverage Ratio (Refer note 3)	10.48	28.74
4 Interest Service Coverage Ratio (Refer note 4)	4.99	8.13
5 Capital redemption reserve (₹ in Crores)	0.20	0.20
6 Debenture redemption reserve (Refer note 5)	NA	NA
7 Net profit after tax (₹ in Crores)	933.36	716.22
8 Earnings Per Share (₹) (Face Value of ₹ 1/- each)		
- Basic	10.44	8.05
- Diluted	10.43	8.01
9 Total debt to Total assets (%) (Refer Note 6)	0.30	0.14
10 Net profit margin (%) (Refer Note 7)	68.01%	41.60%

#### Notes:

- 1 Debt-equity Ratio = Total debt (Debt securities + Borrowings other than debt securities) / Net worth
- 2 Net worth = Equity share capital + Other Equity
- 3 Debt Service Coverage Ratio = ( Profit before interest and tax) / ( interest repayment + Principal repayment in next six months)
- 4 Interest Service Coverage Ratio = Profit before interest and Tax / interest expense
- 5 As per Rule 18 (7) (b) (iii) (A) B of the Companies (Share Capital and Debentures) Rules, 2014 the Company being listed company, is not required to create Debenture Redemption Reserve.
- 6 Total debt to Total assets = (Debt securities + Borrowings other than debt securities) / Total assets
- 7 Net profit margin = Net Profit for the period / Total income
- 8 Current ratio, Long term debt to working capital, Bad Debts to account receivables ratio, Current liability ratio, Debtors turnover, Inventory turnover and Operating margin (%) are not applicable owing to the business model of the company.



## Initial Disclosure to be made by the Company identified as a Large Corporate

Sr. No.	Particulars	Details
1	Name of Company	Edelweiss Financial Services Limited
2	CIN	L99999MH1995PLC094641
3	Outstanding long-term borrowing of the Company as on March 31, 2022.	Rs. 2,374.99 crores
4	Highest Credit Rating during the previous FY along with name of the Credit Rating Agency.	Please refer Annexure A
5	Name of Stock Exchange in which the fine shall be paid, in case of shortfall in the required borrowing under the framework.	BSE Limited

We confirm that we are a Large Corporate as per the applicability criteria given under the Circular No. SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018, issued by Securities and Exchange Board of India.

For Edelweiss Financial Services Limited

Tarun Khurana Company Secretary

Contact Details: 022 4063 5583

Date: April 30, 2022

Ananya Suneja Chief Financial Officer

Contact Details: 022 4040 7400

Date: April 30, 2022

Registered Office: Edelweiss House, off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel No.: +91 22 4009 4400 Fax: +91 22 4019 4890

Email: cs@edelweissfin.com Website: www.edelweissfin.com



## Annexure-A

Instrument	Name of the Credit Rating Agency	Highest Credit Rating during previous FY
	ACUITE	AA
Long Term -		
Non-convertible Debenture		
	BWR	AA-
Long Term -		
Non-convertible Debenture		
	CRISIL	AA-
Long Term -		
Non-convertible Debenture		
Long Term -	BWR	PP-MLD AA-
Principal Protected Market Linked Debentures		
Long Term –	CRISIL	PP-MLD AA-r
Principal Protected Market Linked Debentures		

Edelweiss Financial Services Limited
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Registered Office: Edelweiss House, off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel No.: +91 22 4009 4400 Fax: +91 22 4019 4890
Email: <a href="mailto:cs@edelweissfin.com">cs@edelweissfin.com</a> Website: <a href="www.edelweissfin.com">www.edelweissfin.com</a>



## Annual Disclosure to be made by the Company identified as a Large Corporate

1. Name of Company: Edelweiss Financial Services Limited

2. CIN: <u>L99999MH1995PLC094641</u>

3. Report filed for FY: <u>2021-2022</u>

4. Details of Current block (all figures in Rs. crores):

Sr. No	Particulars	Details
i)	2-year block period	FY 2021-22 and FY 2022-23
ii)	Incremental borrowing done in FY 21-22 (a)	1712.74
iii)	Mandatory borrowing to be done through issuance of debt securities in FY 21-22 (b) = (25% of a)	428.18
iv)	Actual borrowings done through debt securities in FY 21-22 (c)	1712.74
v)	Shortfall in the mandatory borrowing through debt securities, if any for FY 20-21 carried forward to FY 21-22. <b>(d)</b>	Nil
vi)	Quantum of (d), which has been met from (c) (e)	Nil
vii)	Shortfall, if any, in the mandatory borrowing through debt securities for FY 21-22 (after adjusting for any shortfall in borrowing for FY 20-21 which was carried forward to FY 21-22)	Nil

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## Details of penalty to be paid, if any, in respect to previous block (all figures in Rs. crores):

Sr. No.	Particulars	Details
		77.400000
i)	2-year Block period	FY 2020-21 and FY 2021-22
ii)	Amount of fine to be paid for the block, if applicable Fine = 0.2% of {(d)-(e)}	Nil

#### For Edelweiss Financial Services Limited

Tarun Khurana **Company Secretary** 

Contact Details: 022 4063 5583

Date: May 15, 2022

Ananya Suneja **Chief Financial Officer** 

Contact Details: 022 4040 7400

Date: May 15, 2022

Corporate Identity Number: L99999MH1995PLC094641
Registered Office: Edelweiss House, off. C.S.T. Road, Kalina, Mumbai - 400 098 Tel No.: +91 22 4009 4400 Fax: +91 22 4019 4890 Email: cs@edelweissfin.com Website: www.edelweissfin.com