

Edelweiss Financial Services Limited

Growth Over The Years

US \$ version

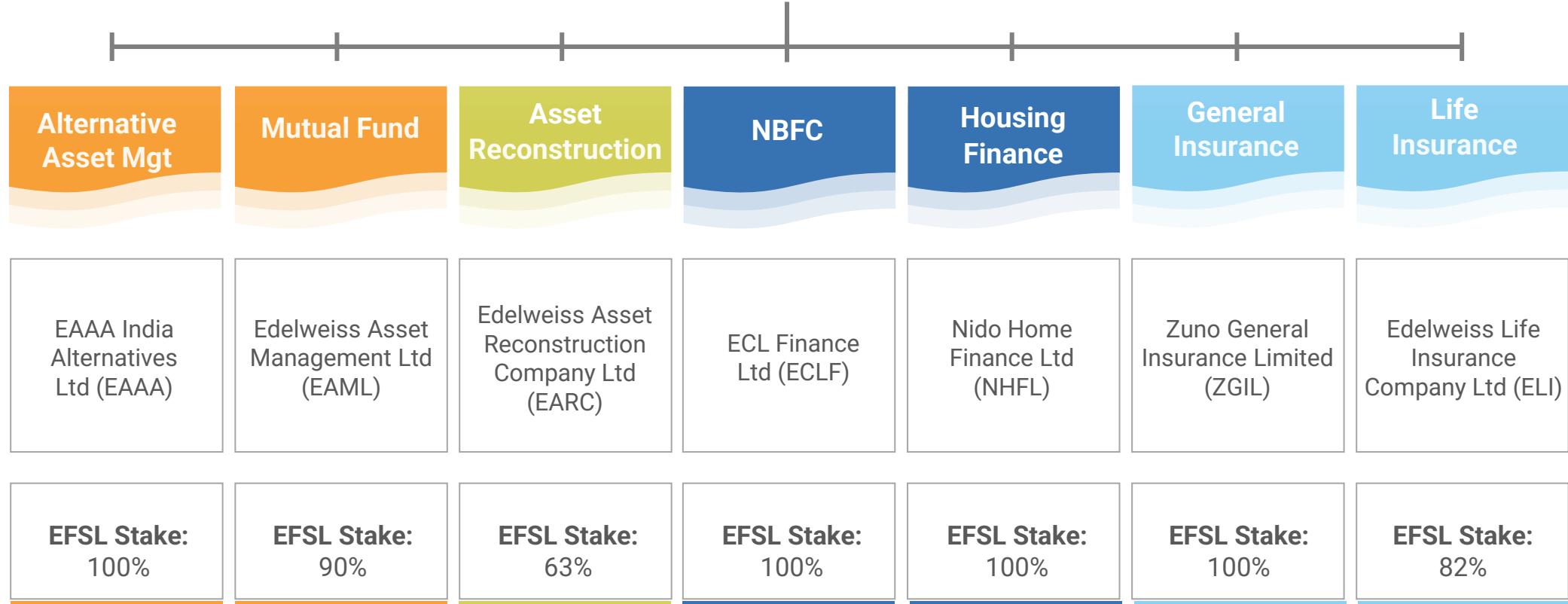


Our journey, presented through numbers and charts ...

Snapshot of our seven businesses and consolidated EFSL holding structure



Edelweiss Financial Services Ltd (EFSL)





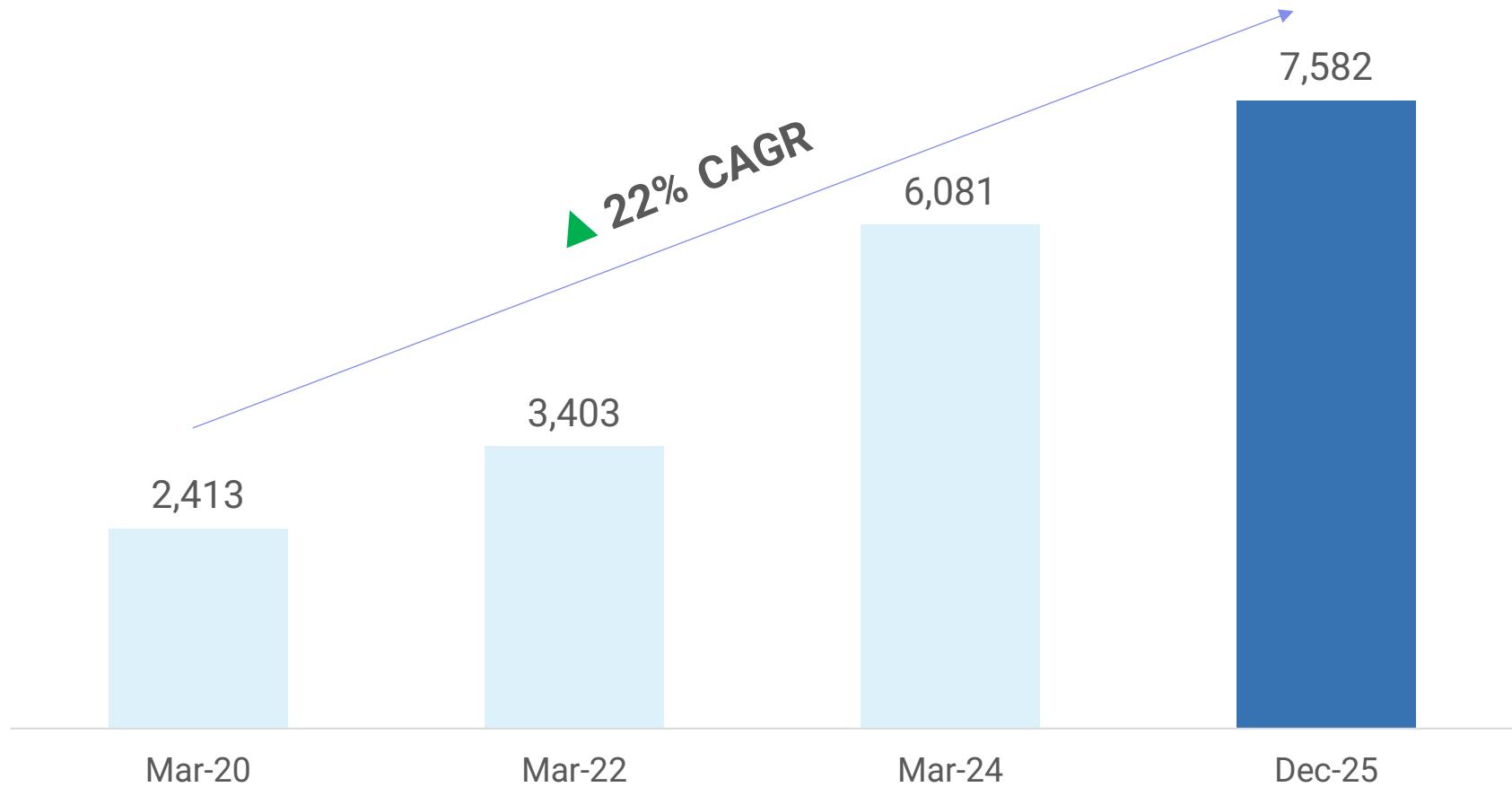
Alternative Asset Management



Alternative Asset Management

Assets Under Management

\$ Mn

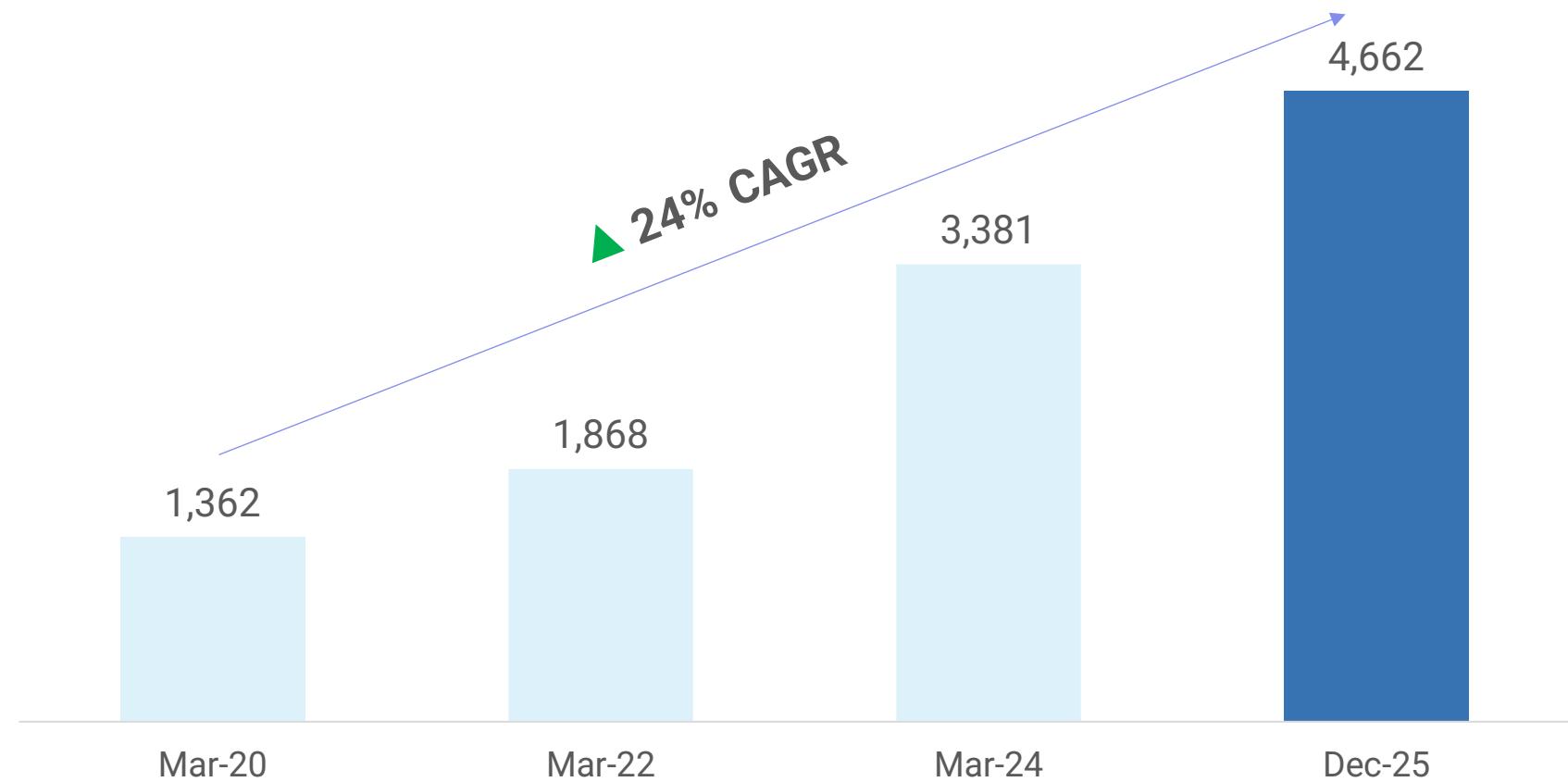




Alternative Asset Management

Fee Paying AUM

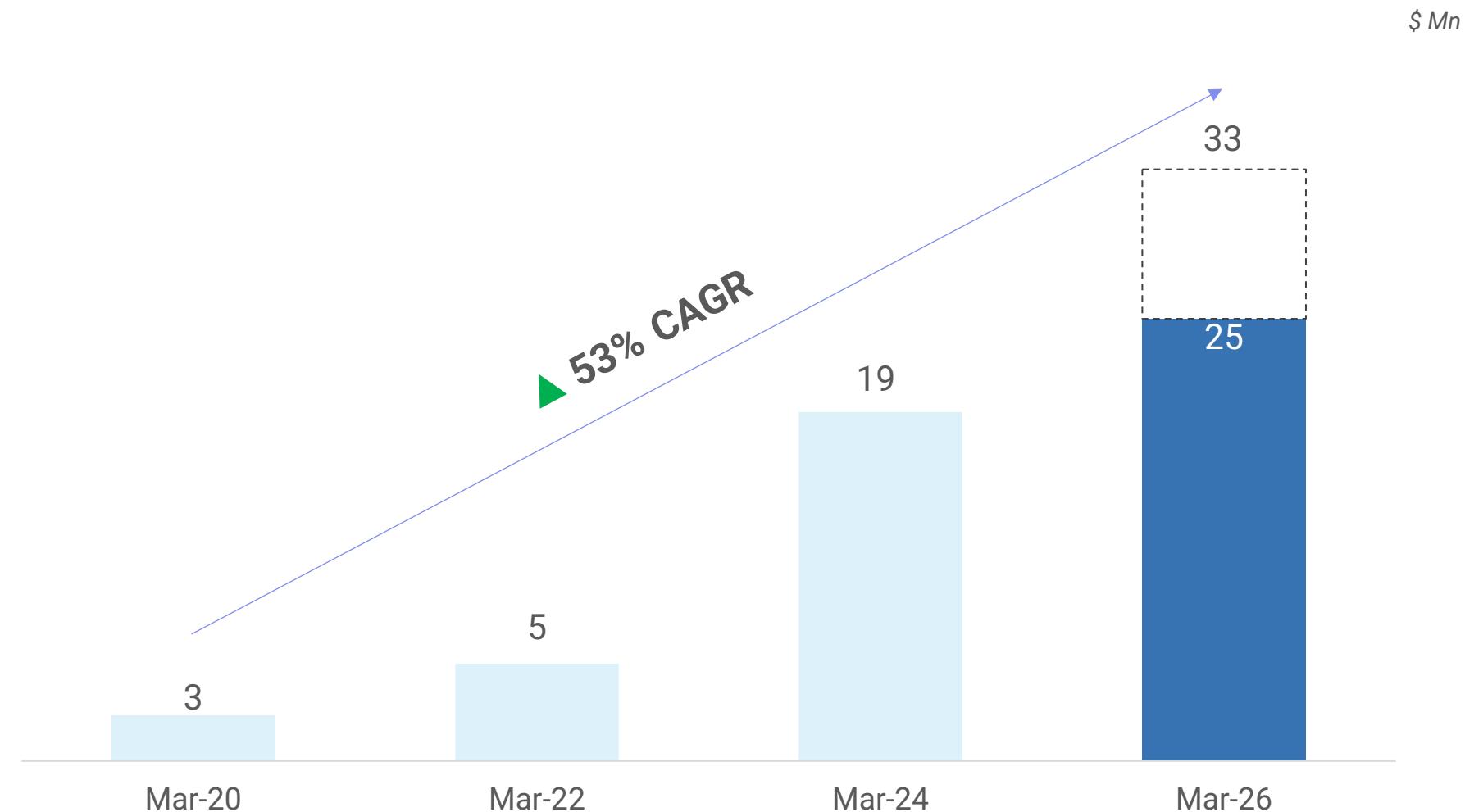
\$ Mn





Alternative Asset Management

Profit After Tax

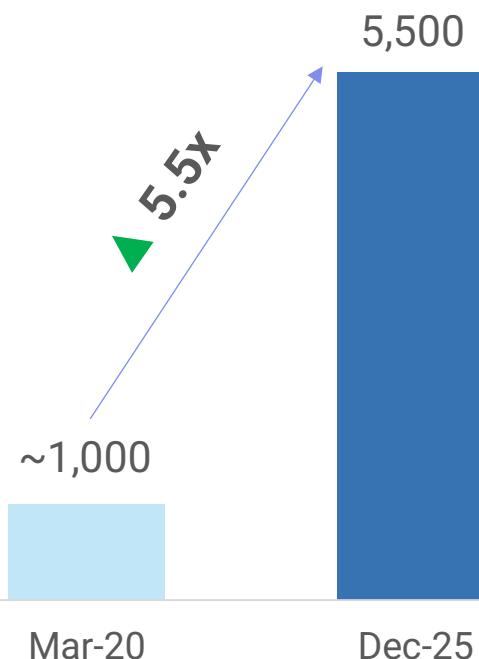


*Annualized nine-month run rate for Mar-26

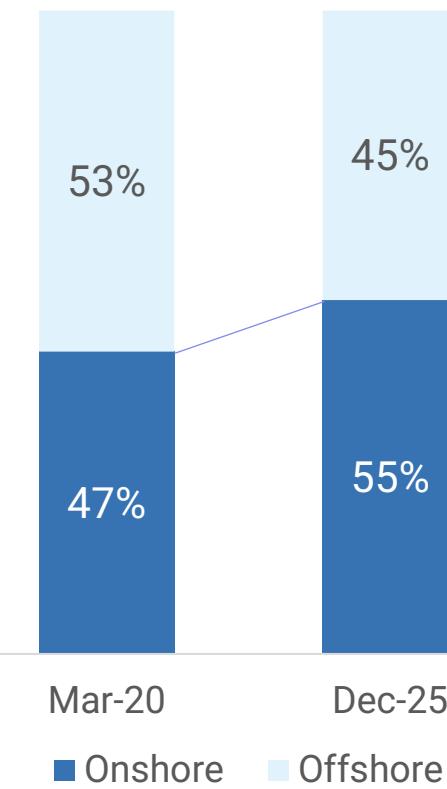


Alternative Asset Management

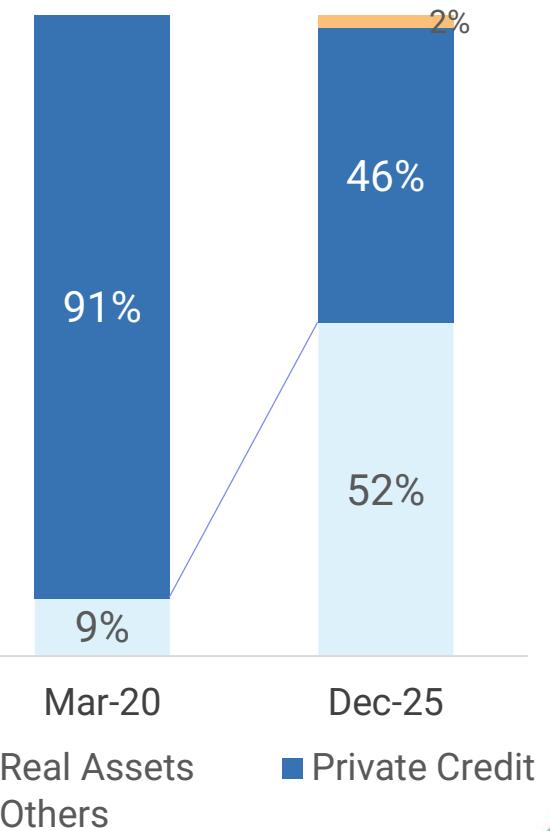
Unique Clients



AUM – Geography Wise



FPAUM – Strategy Wise

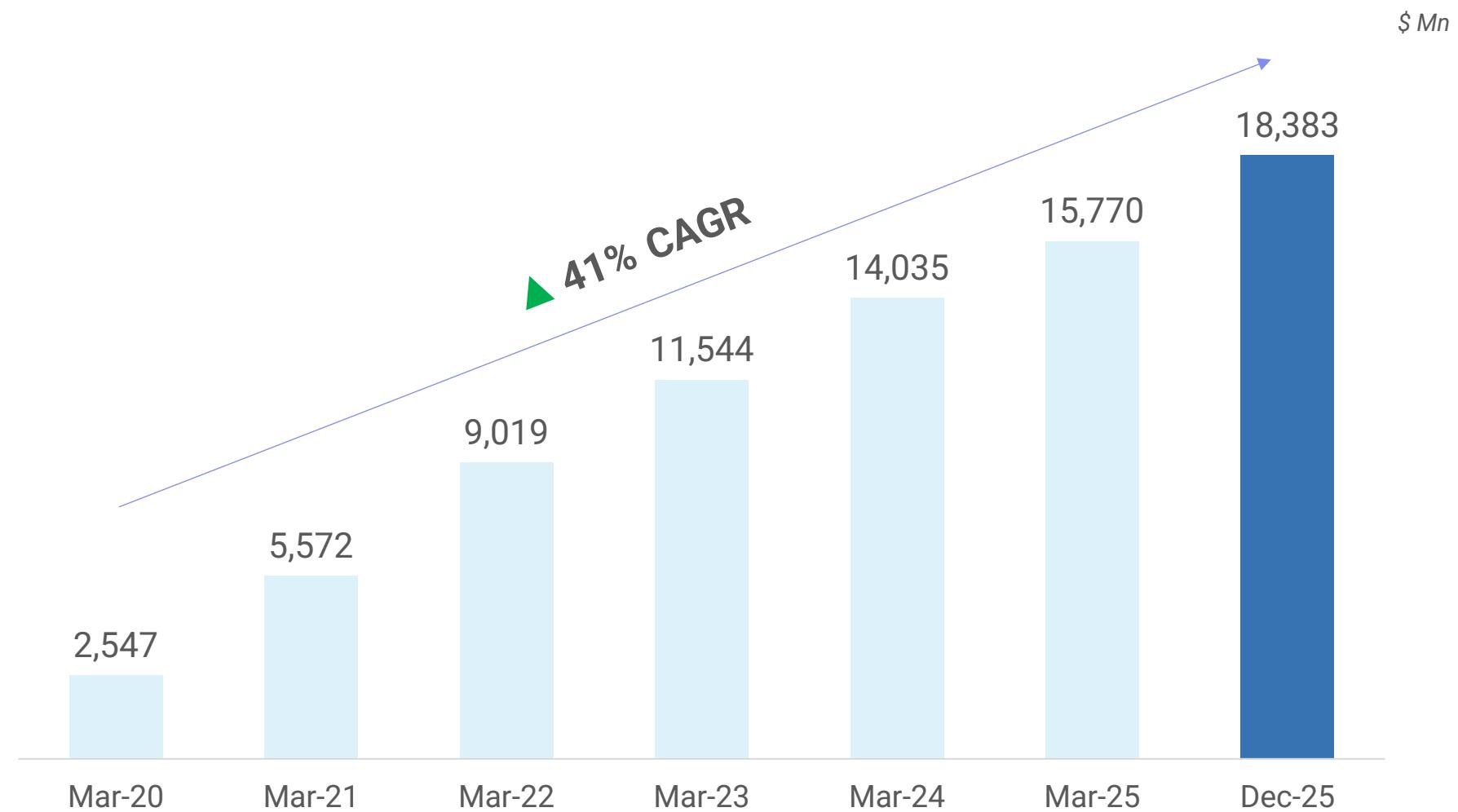




Mutual Fund

Mutual Fund

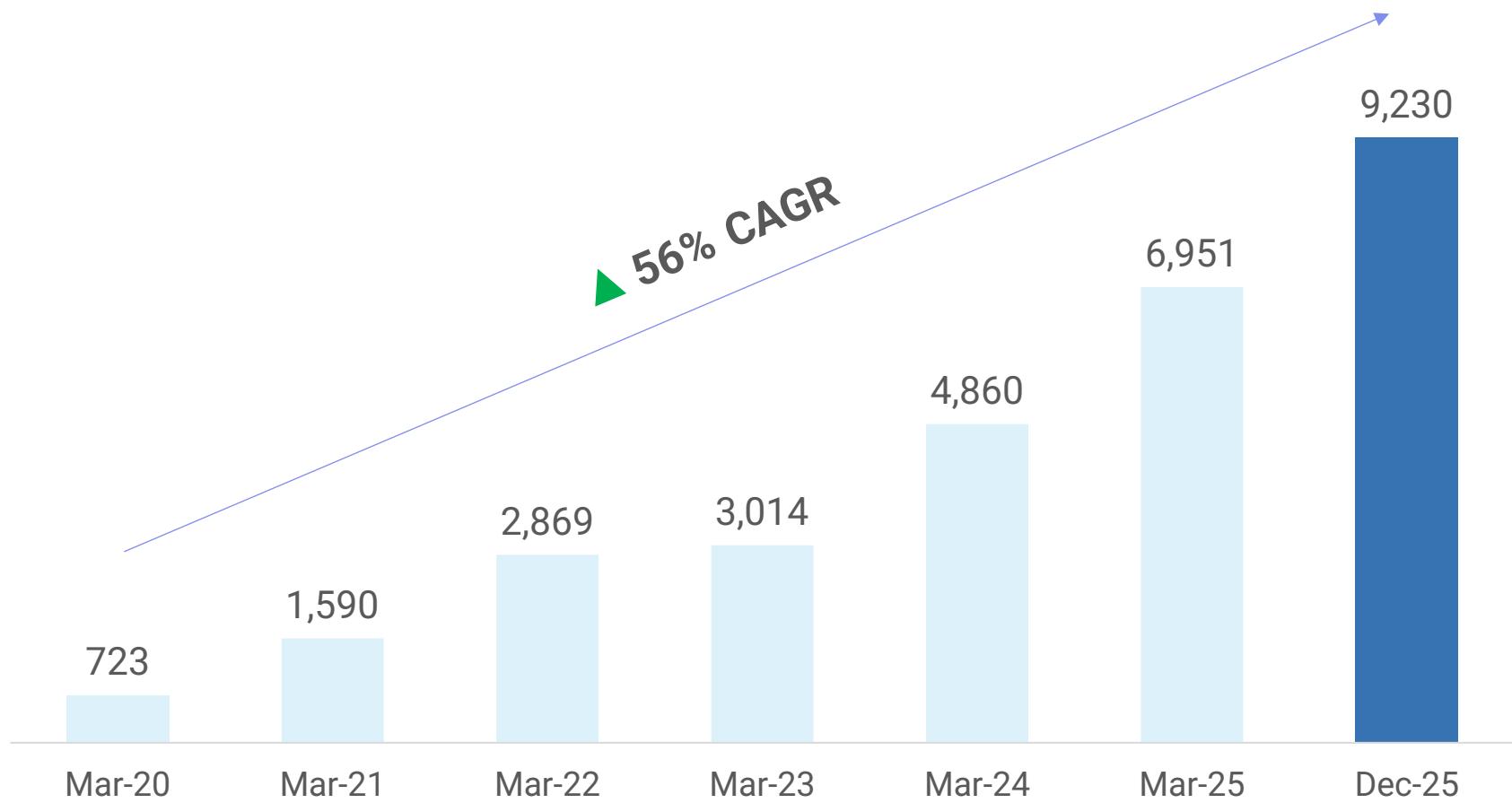
MF Assets Under Management



Mutual Fund

Equity AUM

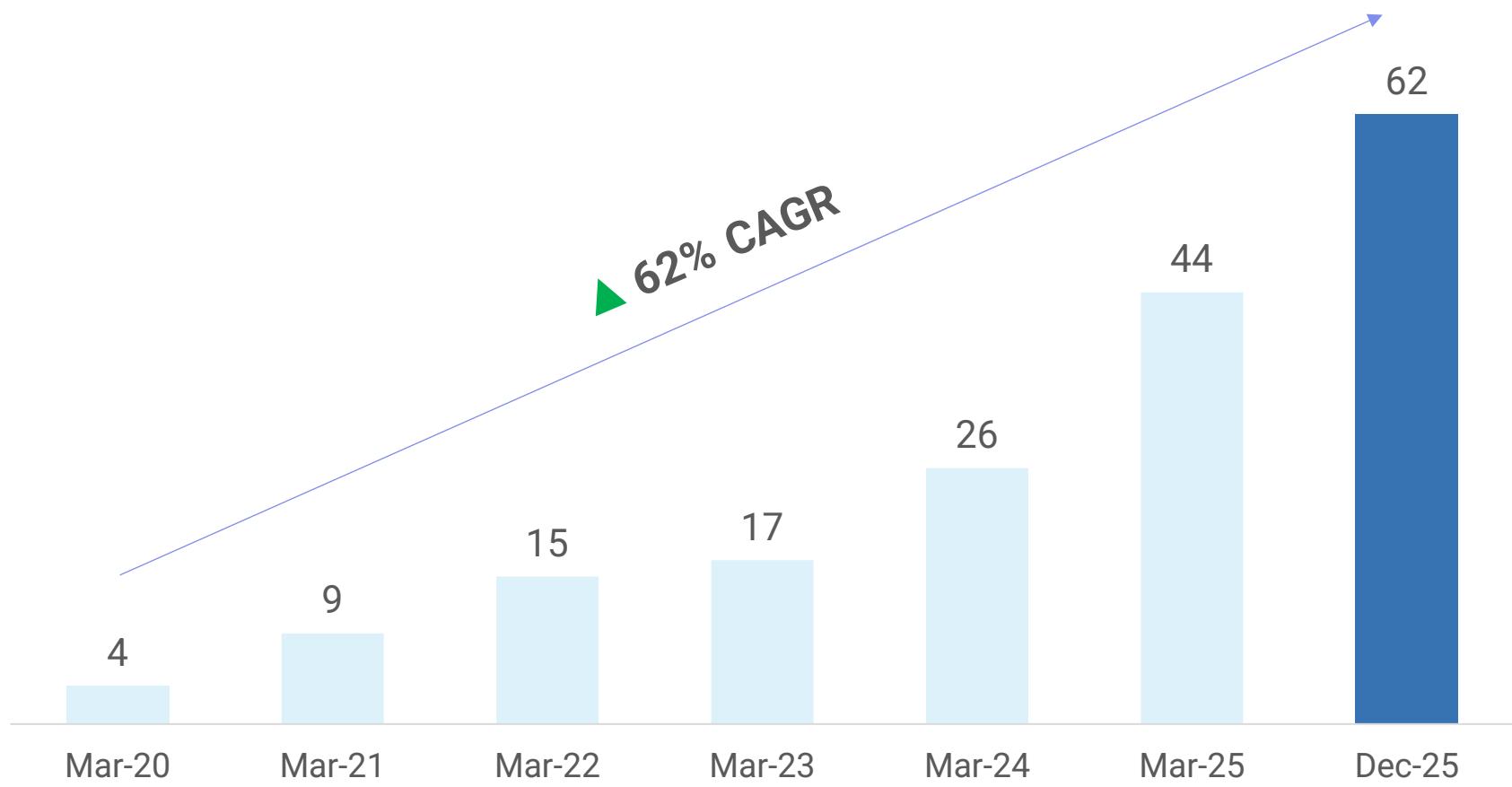
\$ Mn



Mutual Fund

SIP Book

\$ Mn

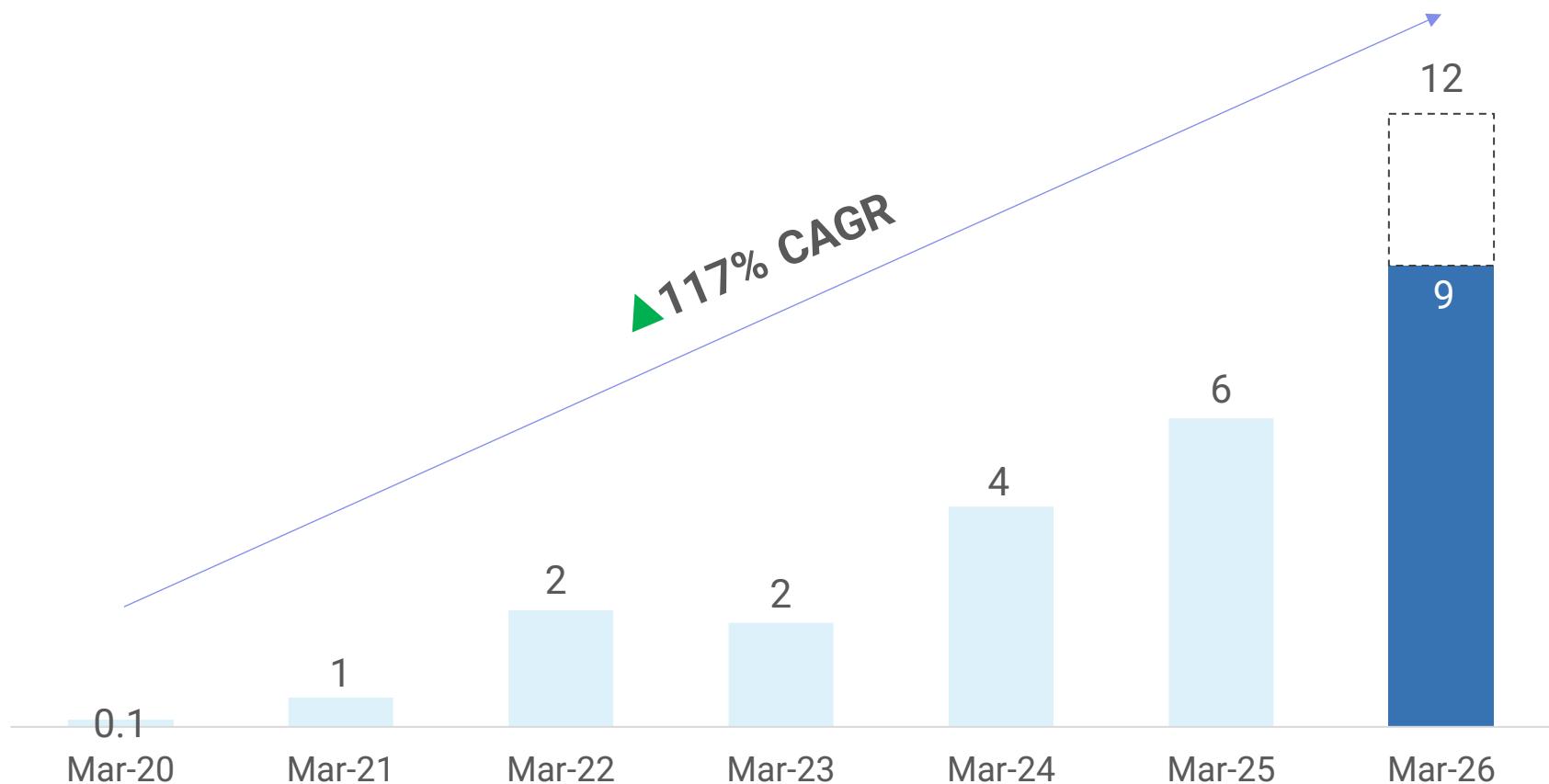




Mutual Fund

Profit After Tax

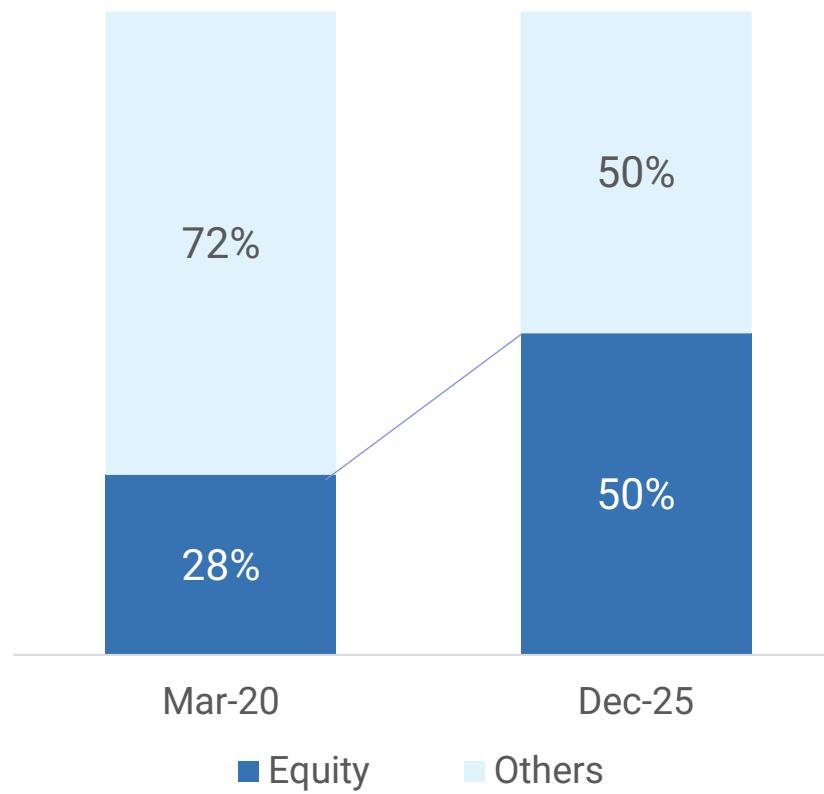
\$ Mn



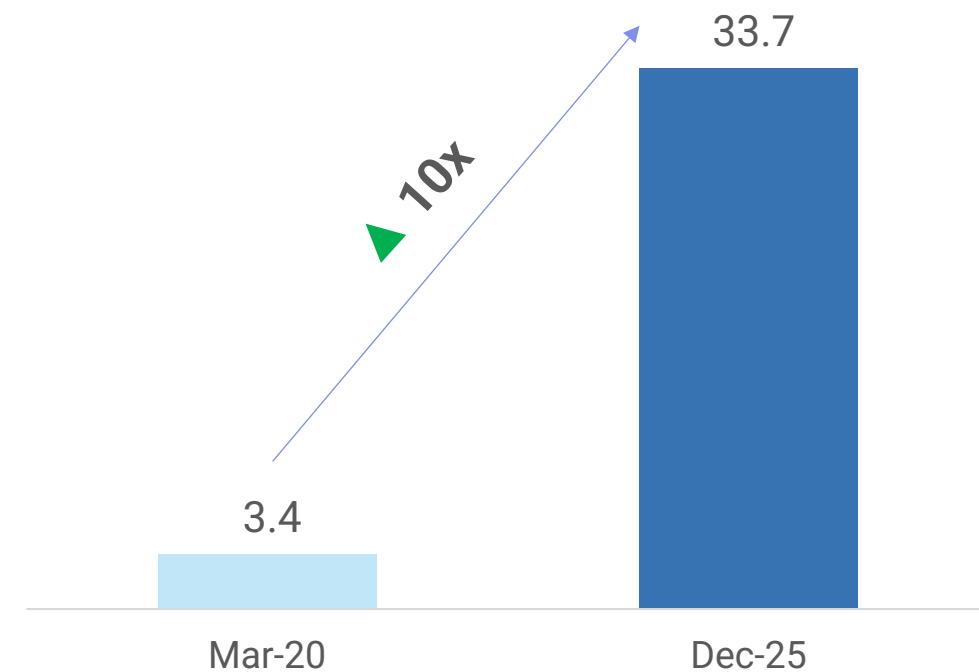
*Annualized nine-month run rate for Mar-26

Mutual Fund

AUM Mix

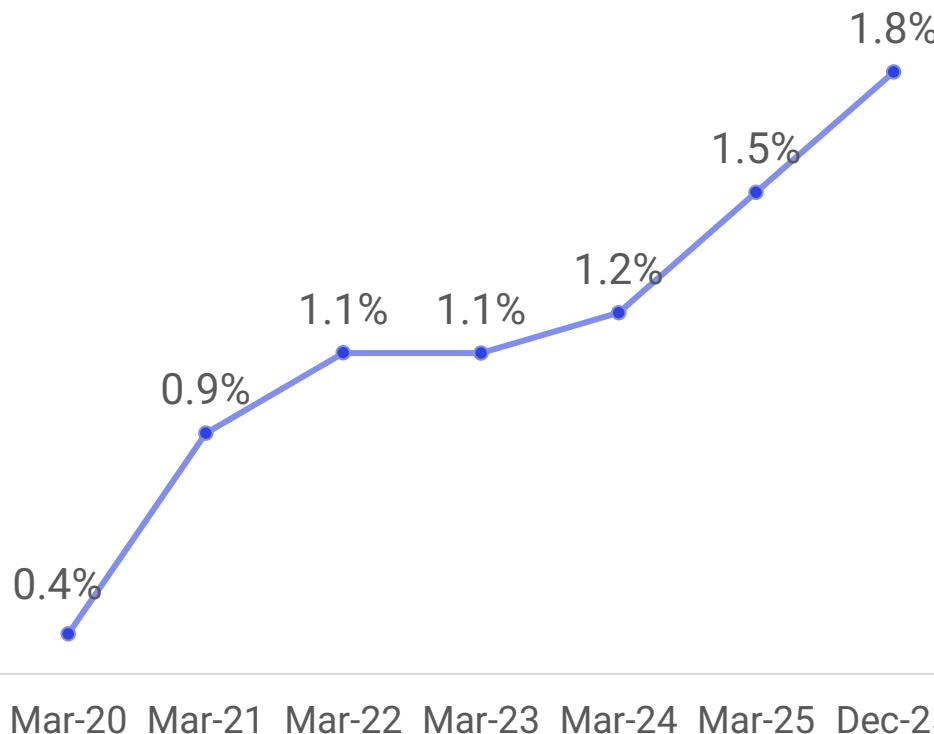


Active Folios (in Lakhs)

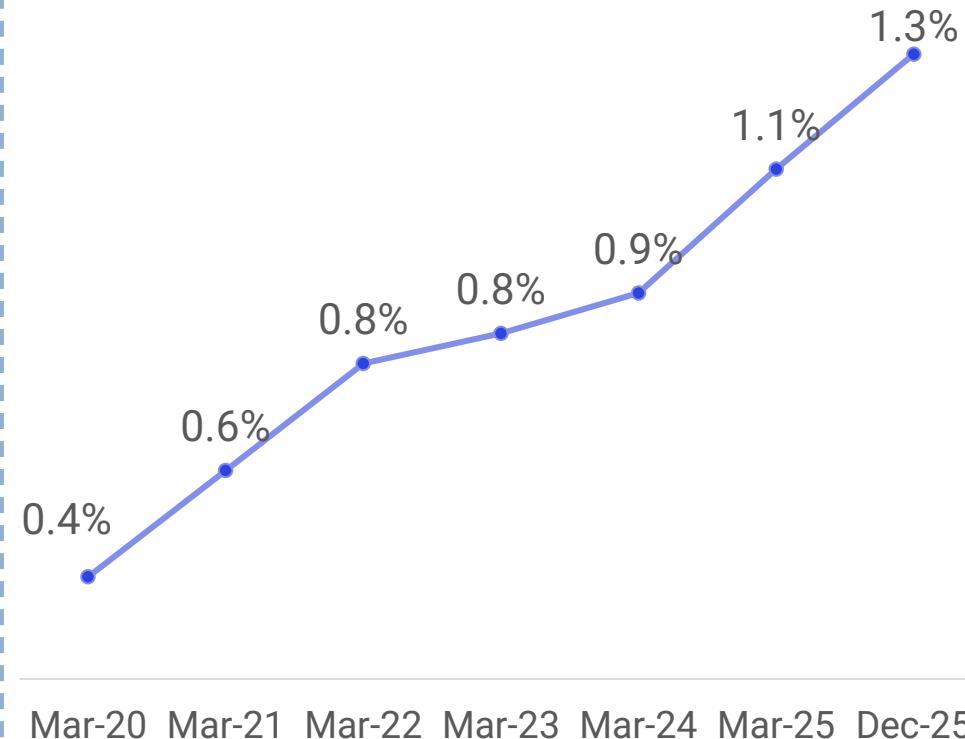


Mutual Fund

SIP Book Market Share



Folio Market Share





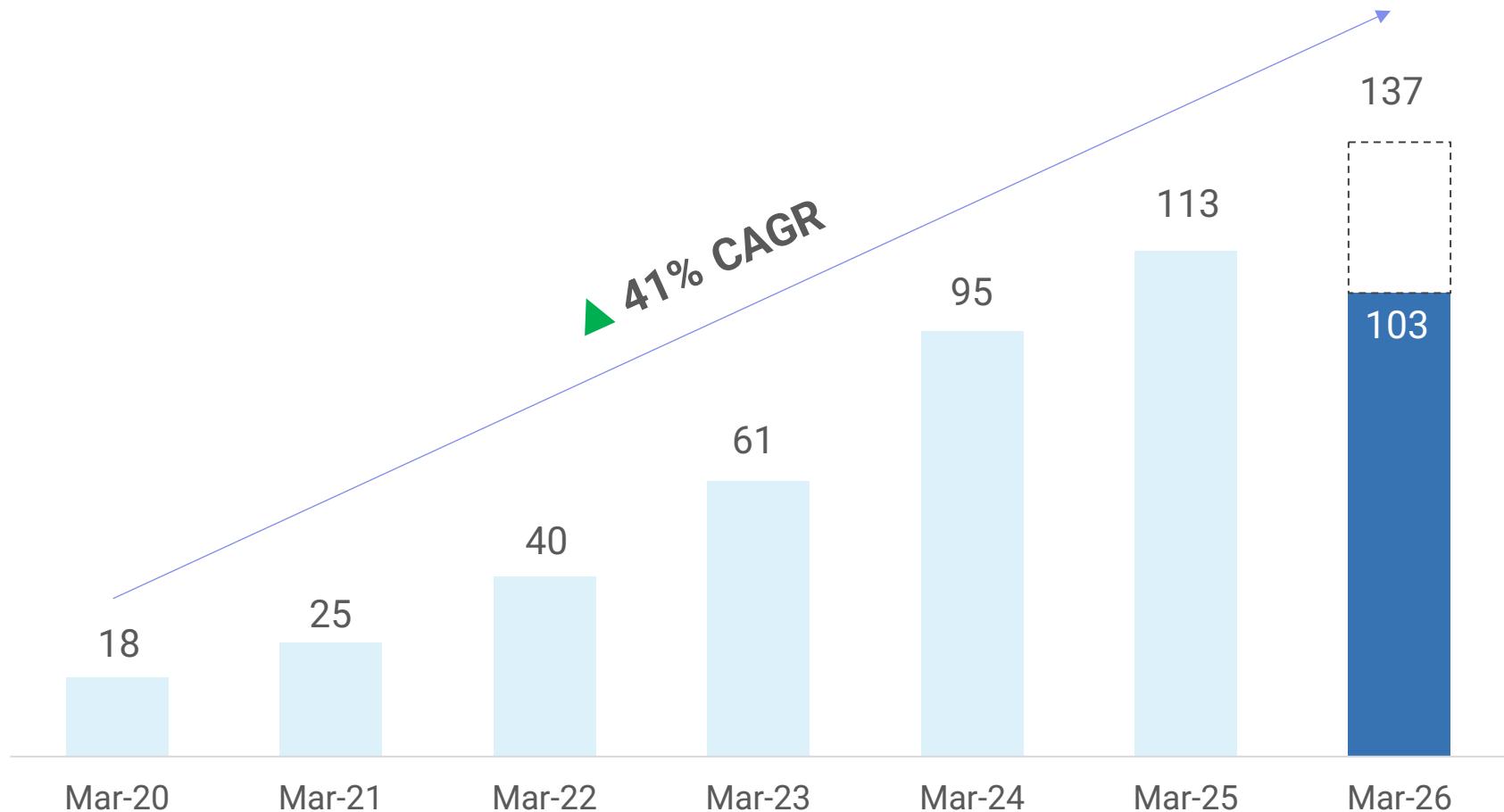
General Insurance



General Insurance

Gross Written Premium

\$ Mn

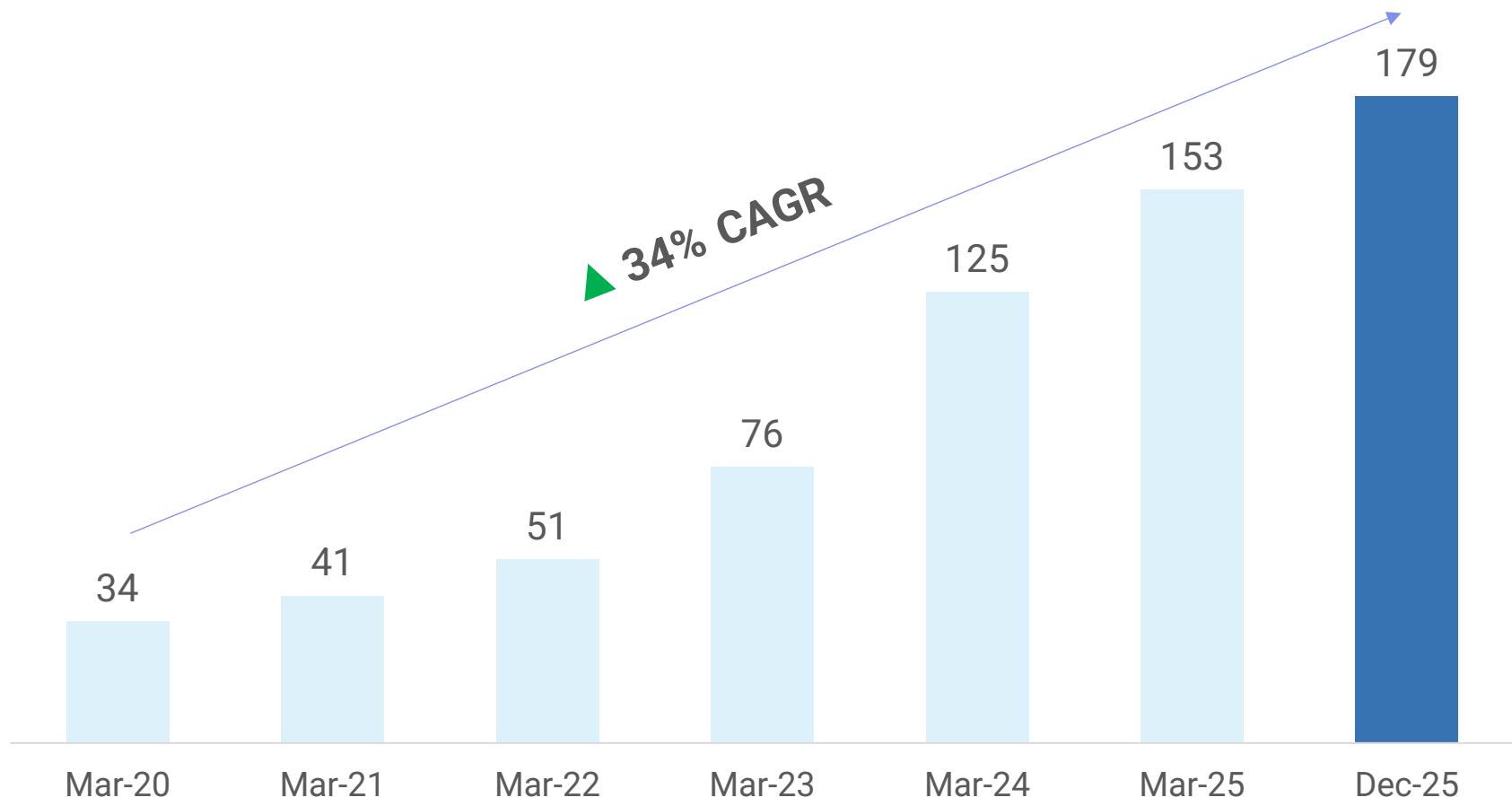


*Annualized nine-month run rate for Mar-26

General Insurance

Assets Under Management

\$ Mn

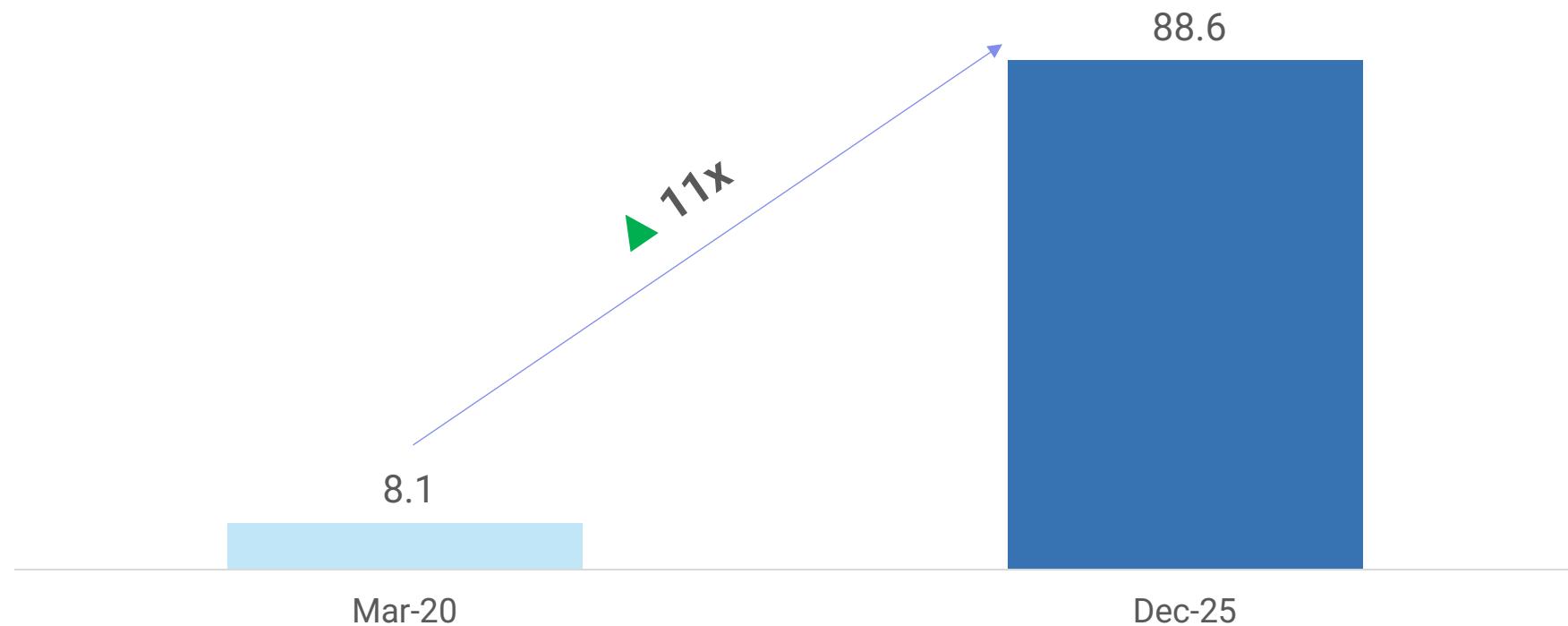




General Insurance

Customer Count

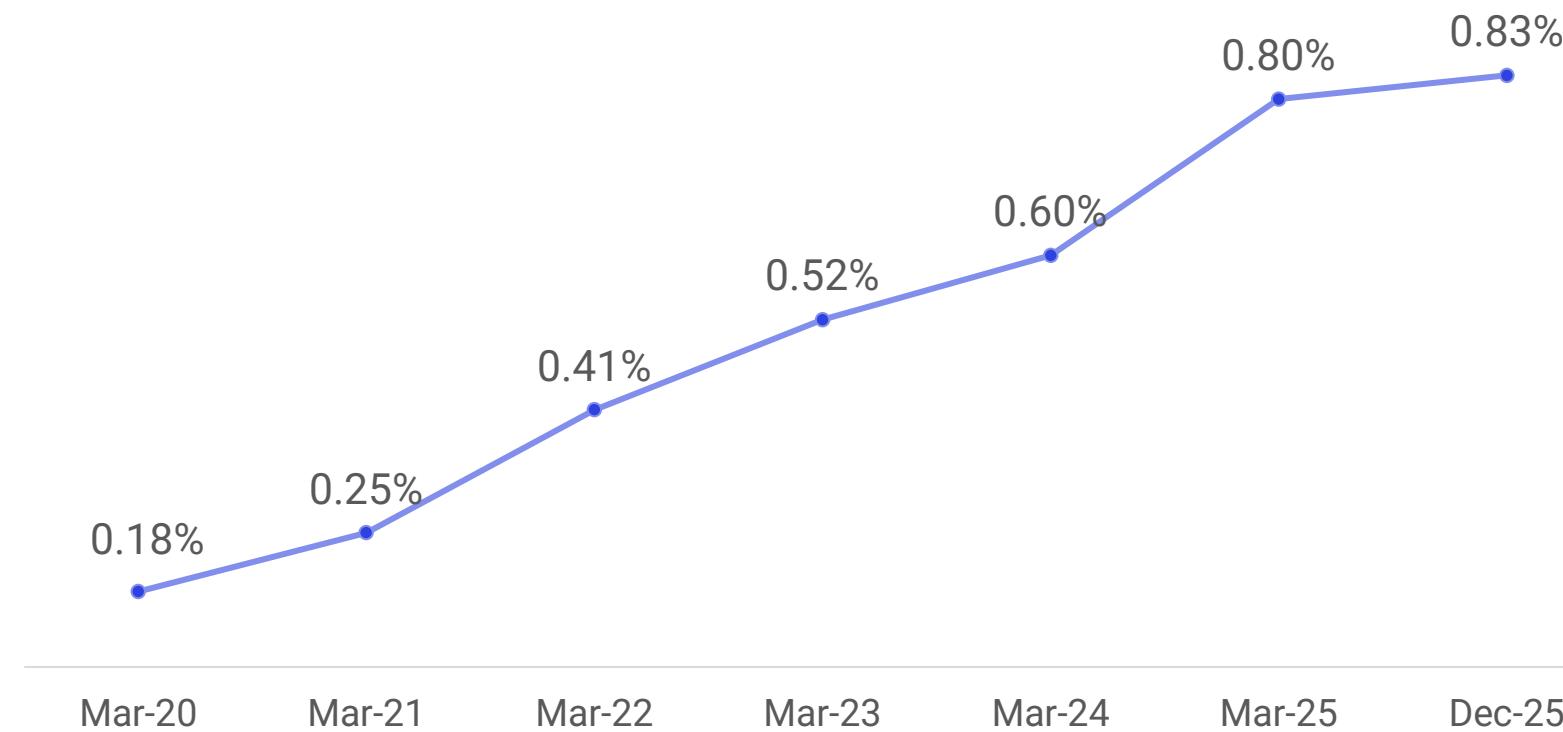
Lakhs





General Insurance

Motor GDPI Market Share



*Private GI



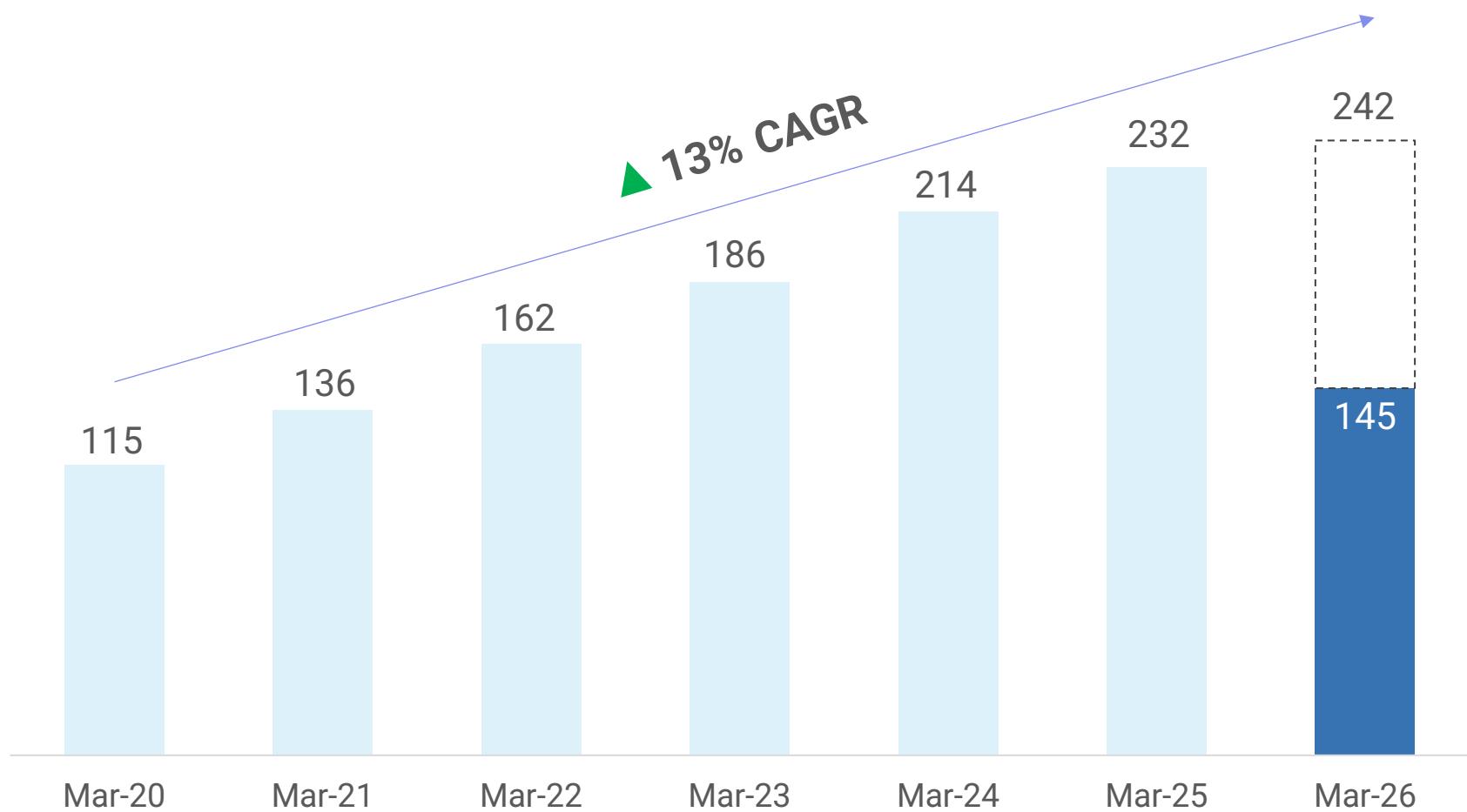
Life Insurance



Life Insurance

Gross Premium

\$ Mn

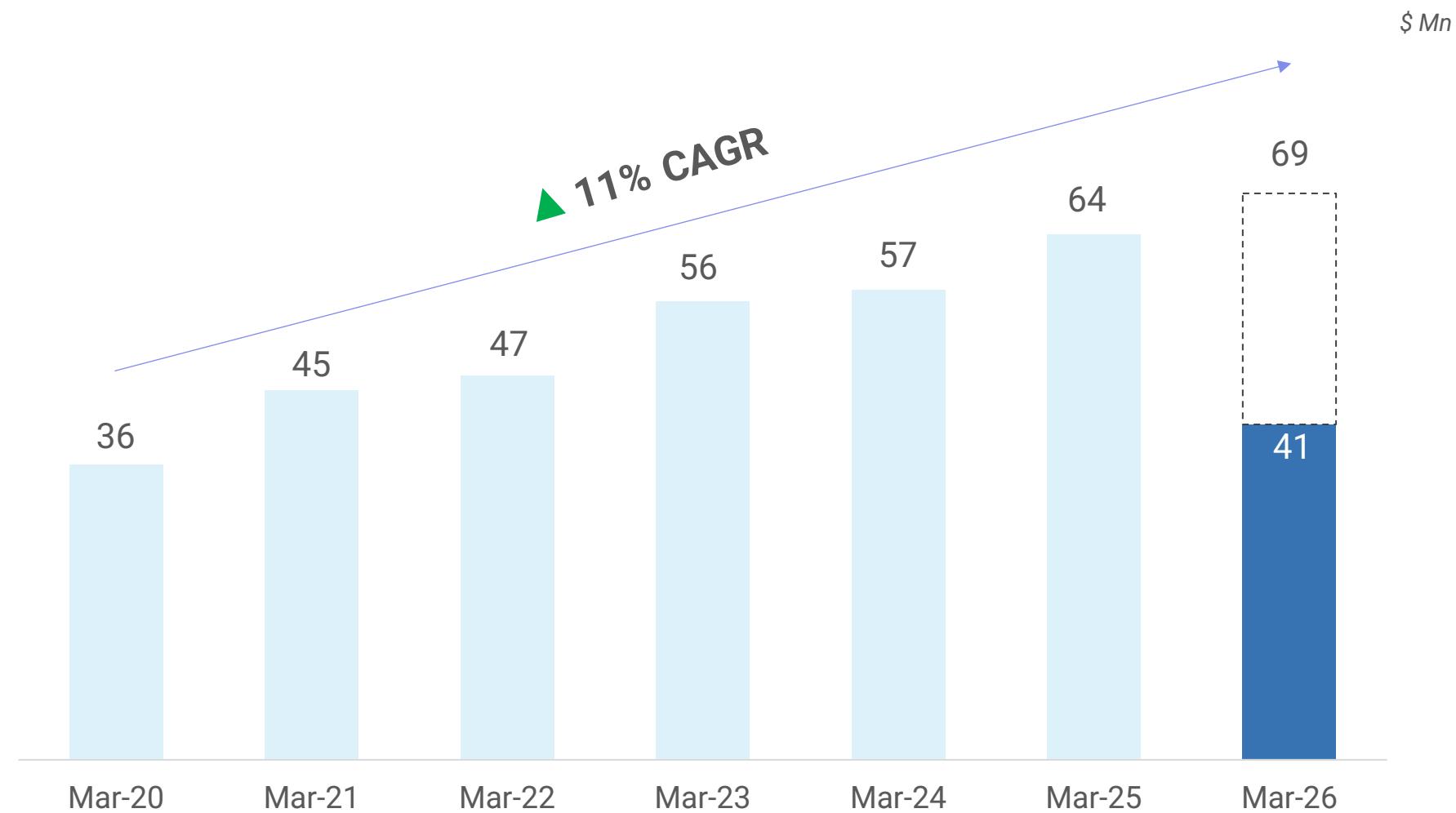


*TTM Gross Premium for Mar-26



Life Insurance

Individual APE

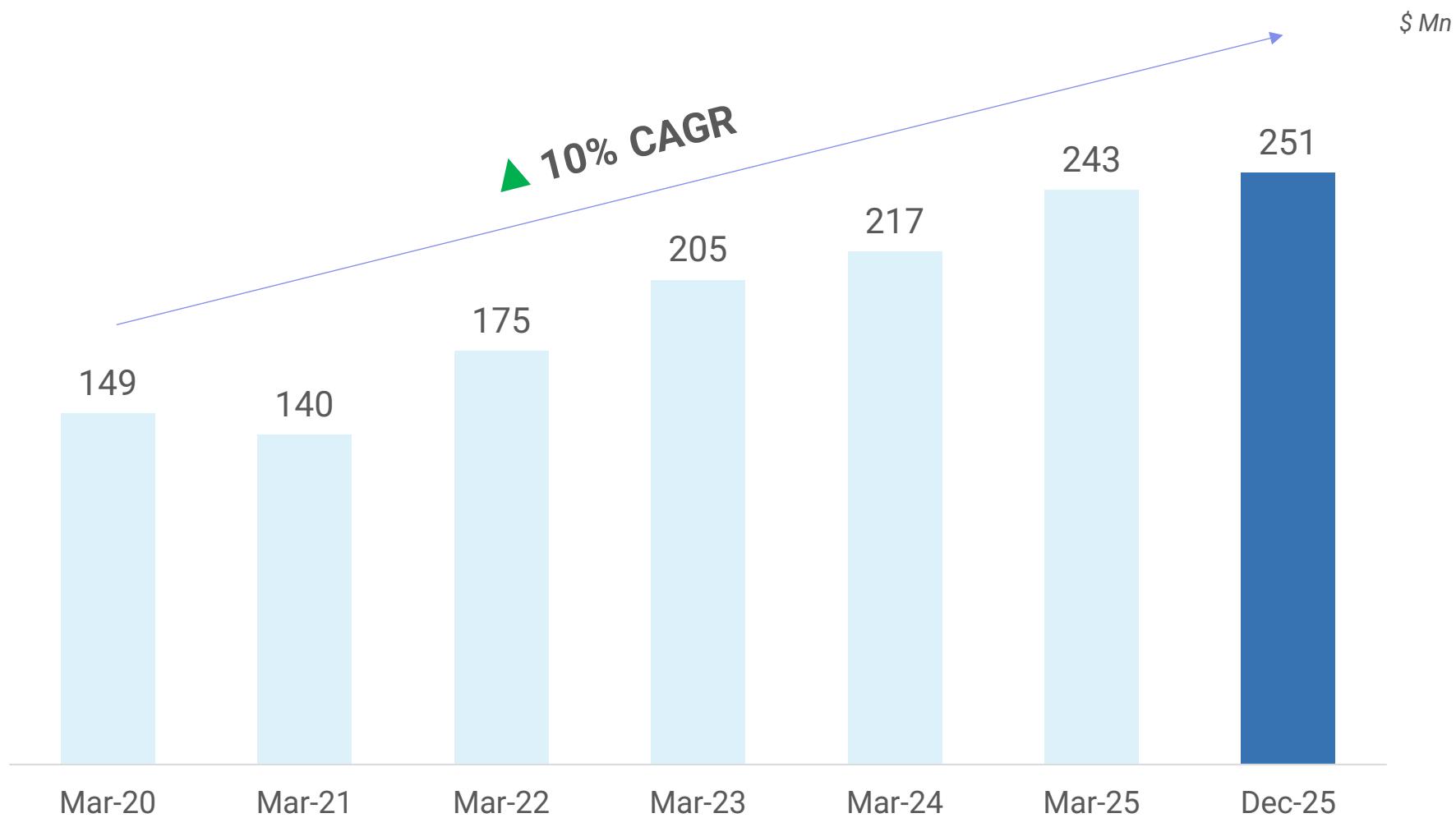


*TTM Individual APE for Mar-26



Life Insurance

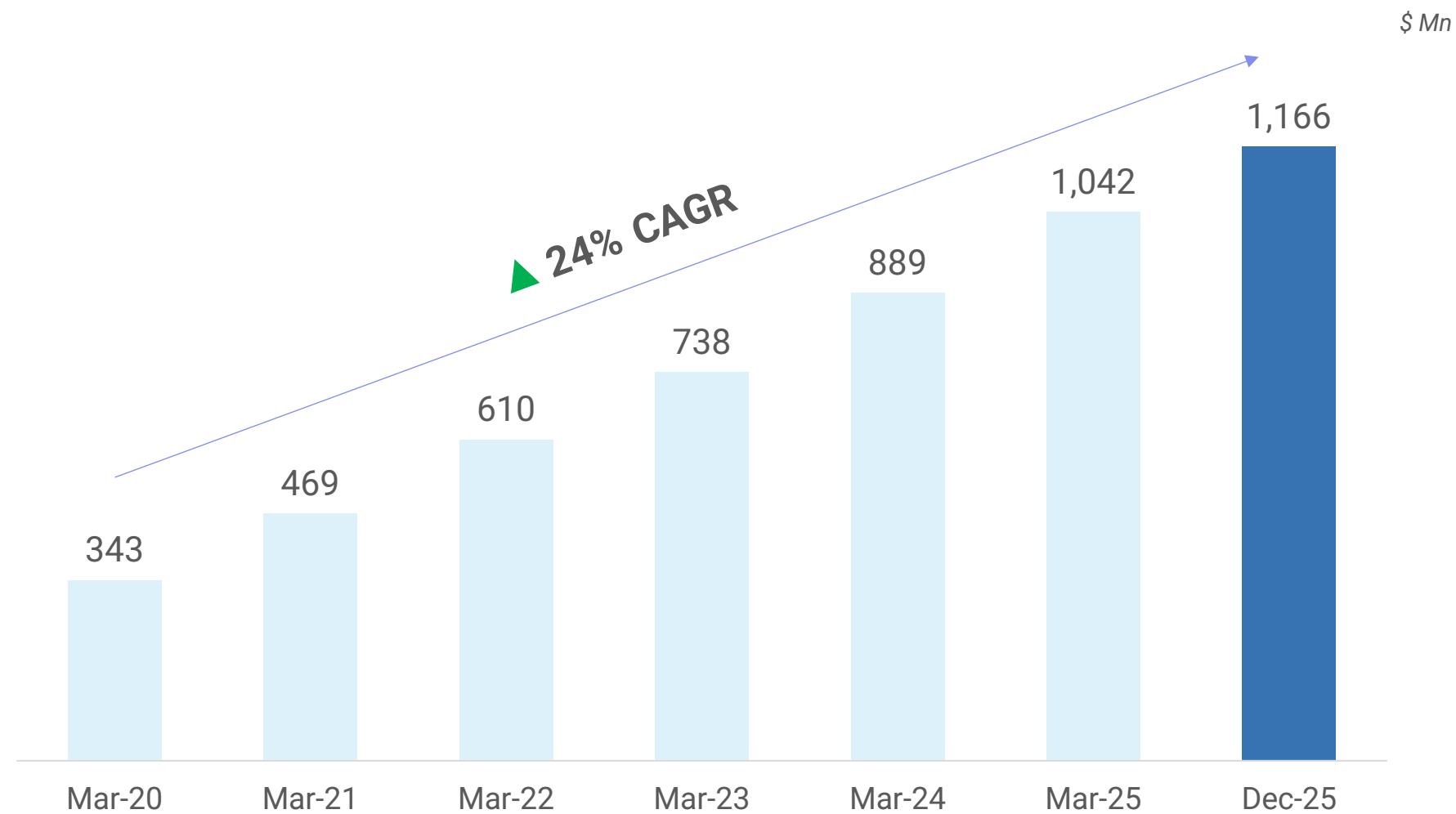
Embedded Value





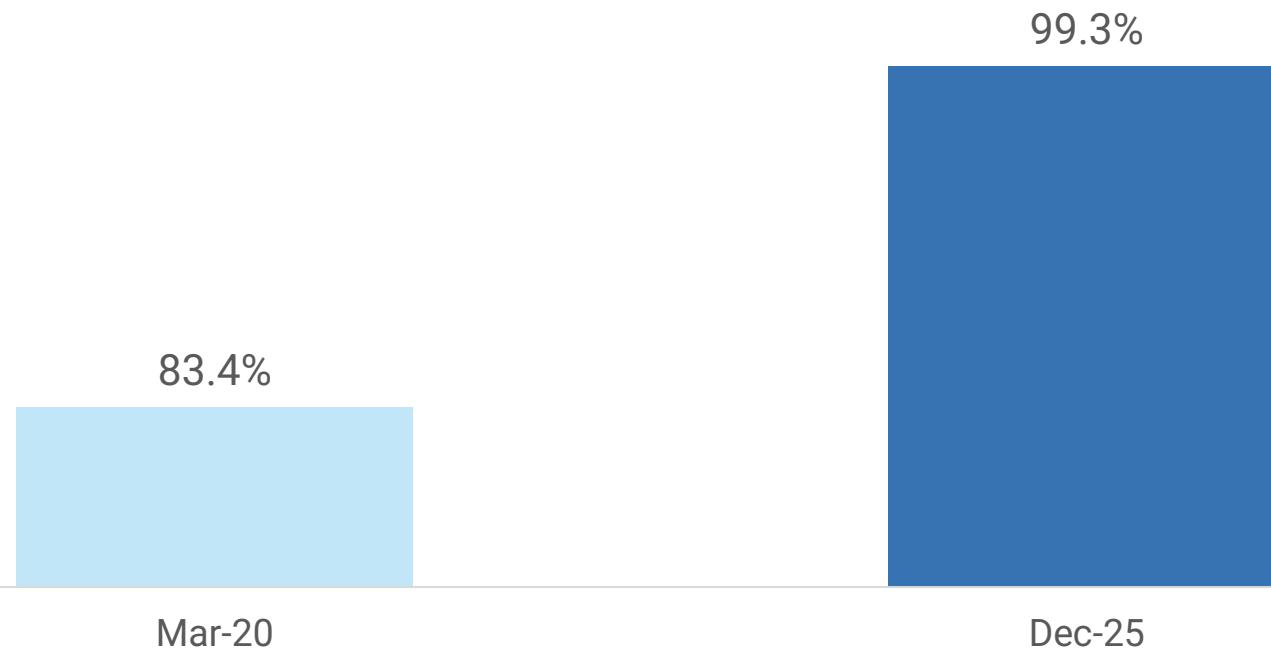
Life Insurance

Assets Under Management



Life Insurance

Claim Settlement Ratio



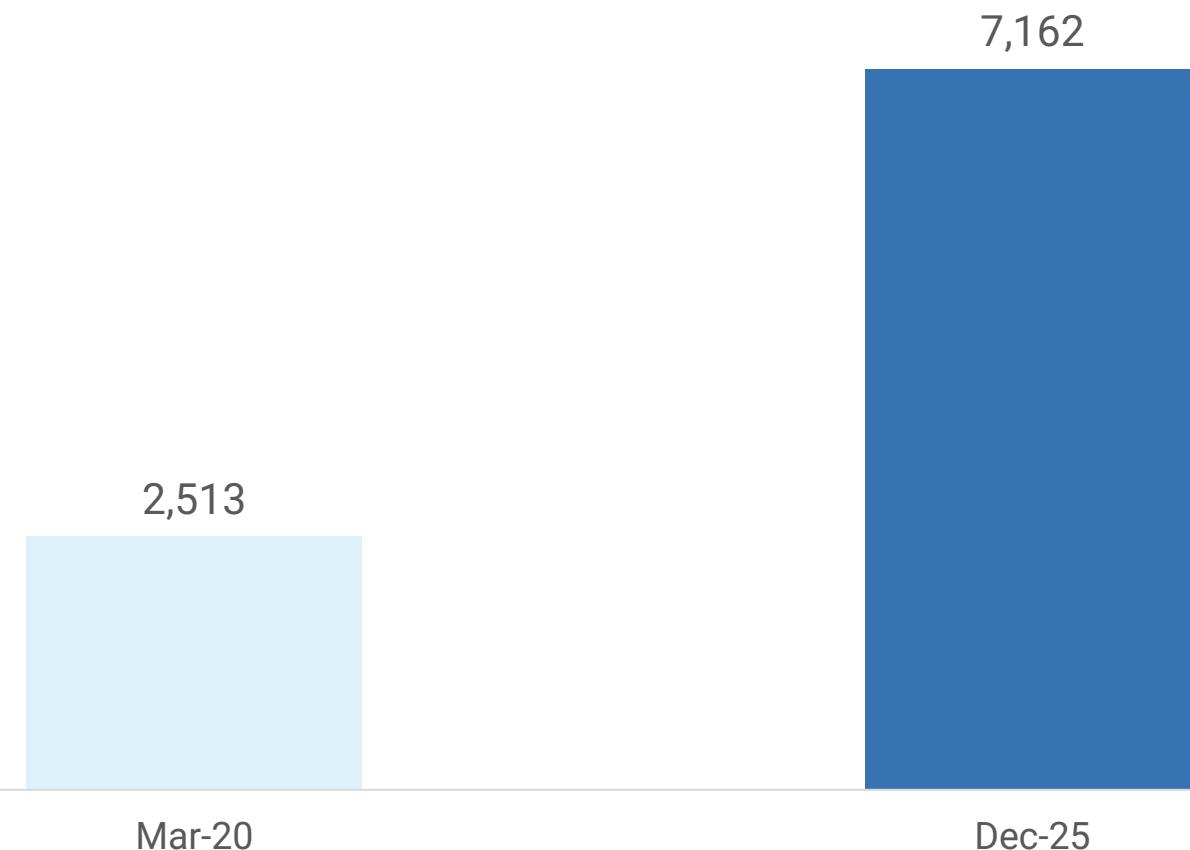


Asset Reconstruction

Asset Reconstruction

Cumulative Recoveries

\$ Mn



*Cumulative recoveries since FY16



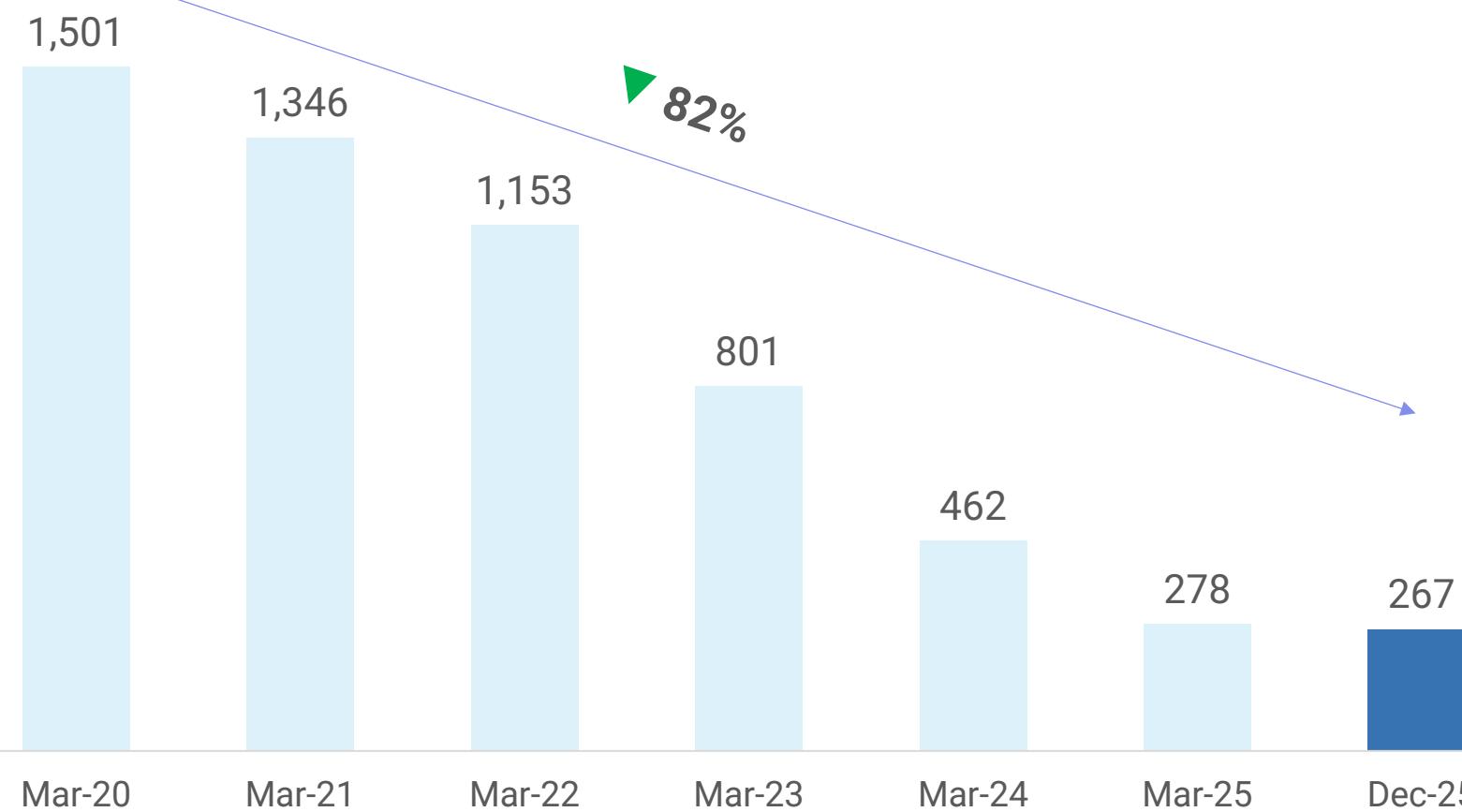
NBFC



NBFC

Wholesale Book

\$ Mn



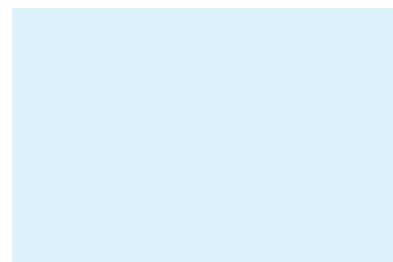


NBFC

MSME Disbursements

\$ Mn

23



Dec-22

65



Dec-25

**Disbursements for nine month period*



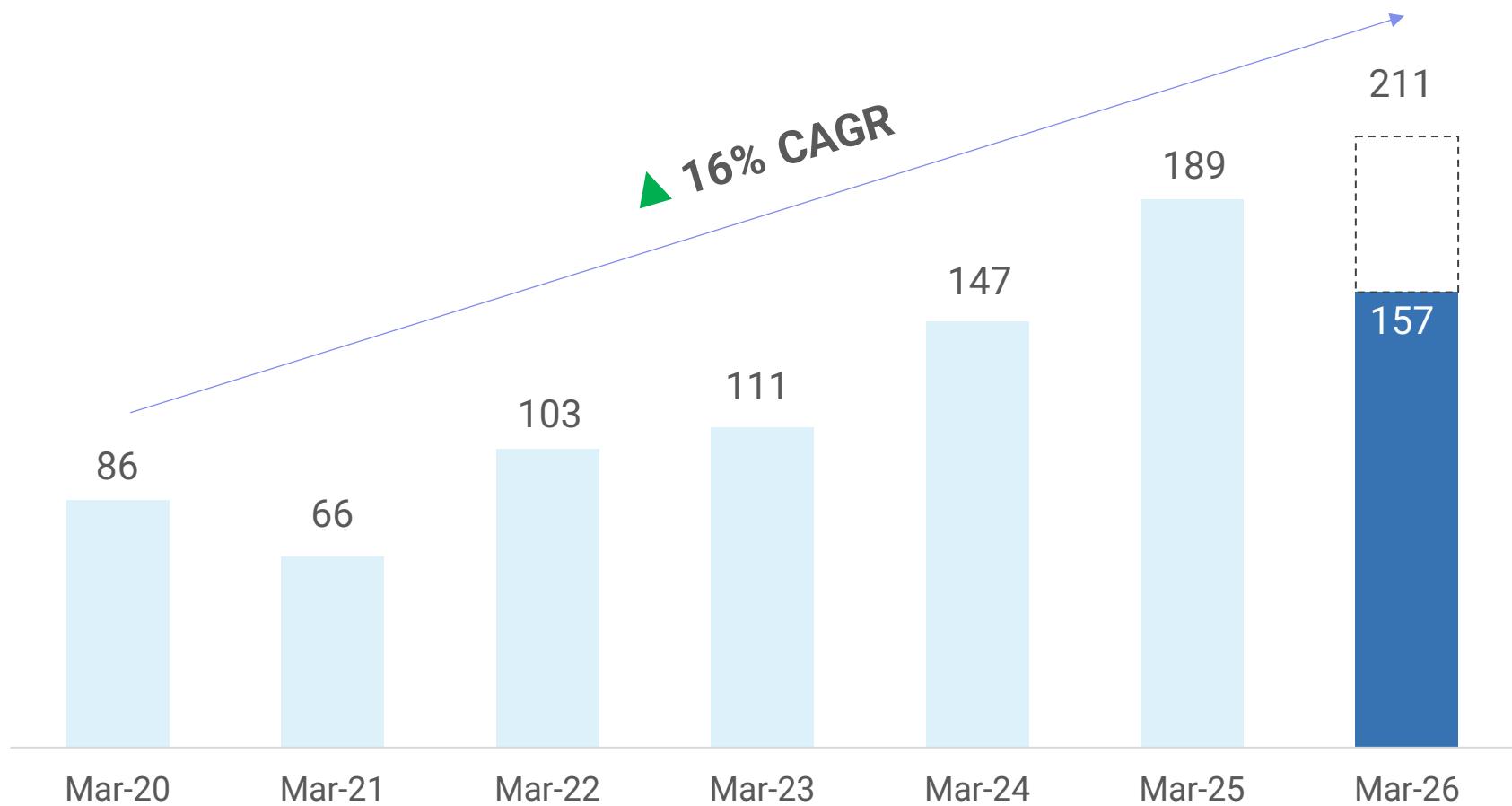
Housing Finance



Housing Finance

Disbursements

\$ Mn



*Annualized nine-month run rate for Mar-26

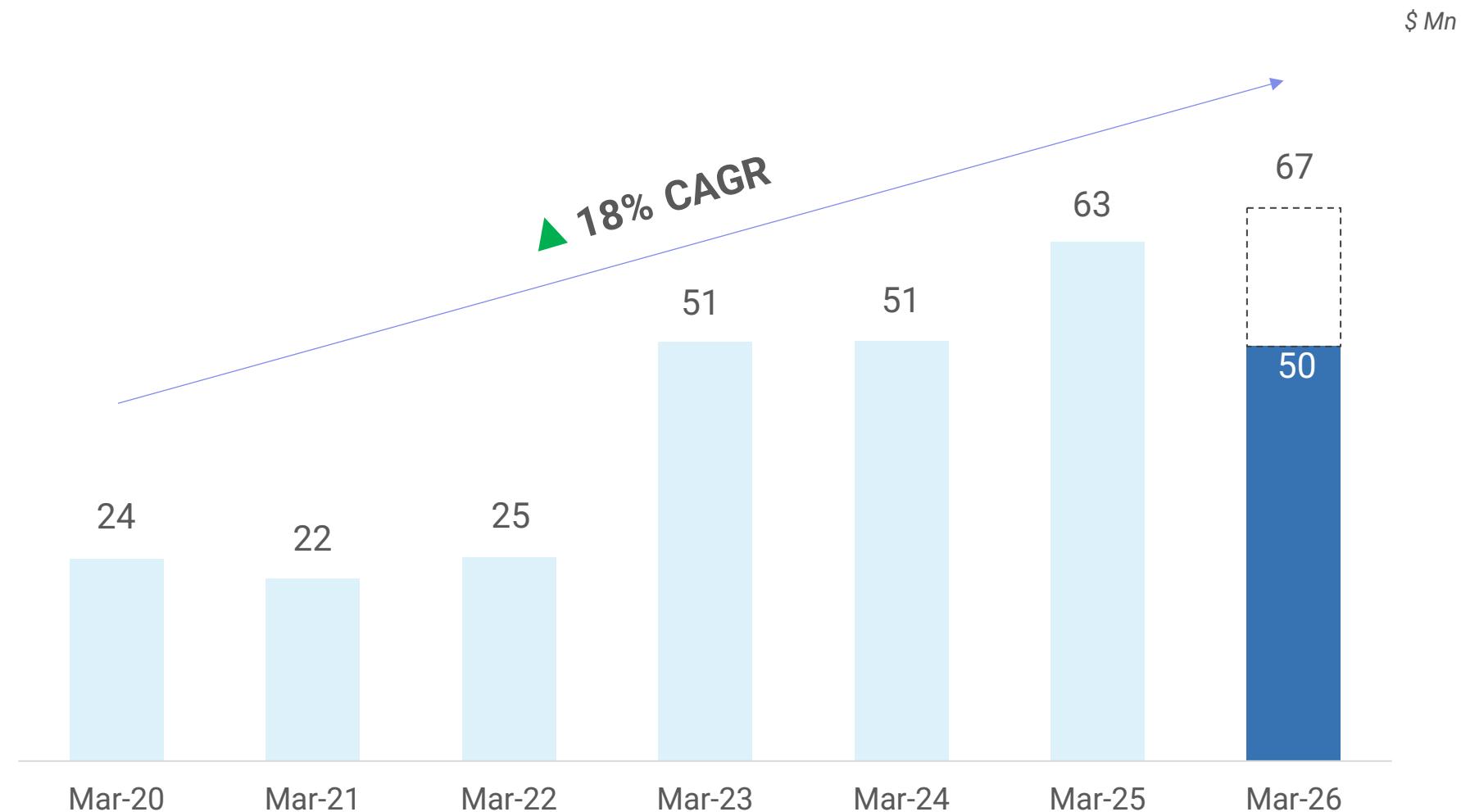


Consolidated EFSL



Consolidated EFSL

PAT of Underlying Businesses



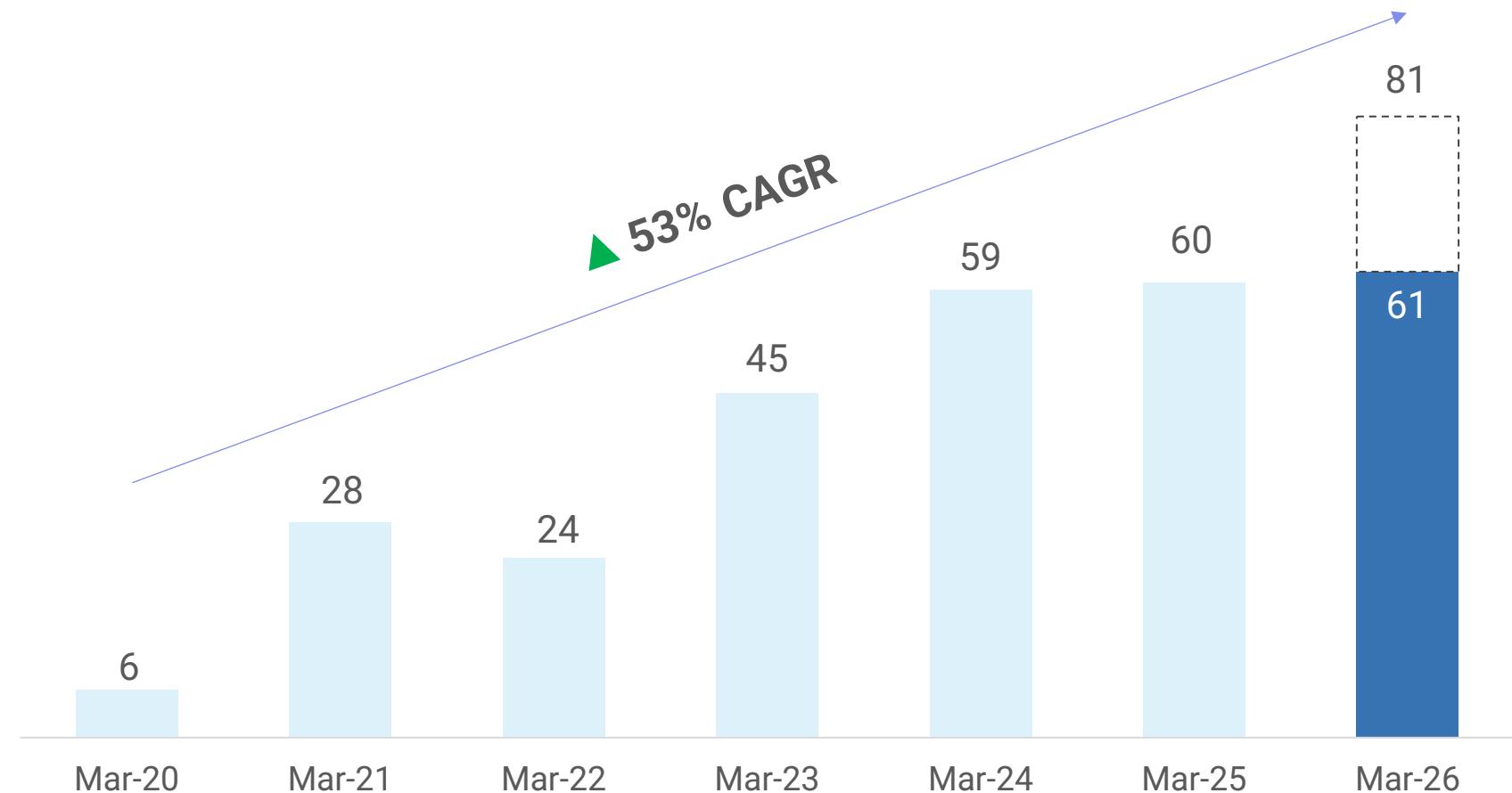
*Annualized nine-month run rate for Mar-26



Consolidated EFSL

Consol PAT

\$ Mn

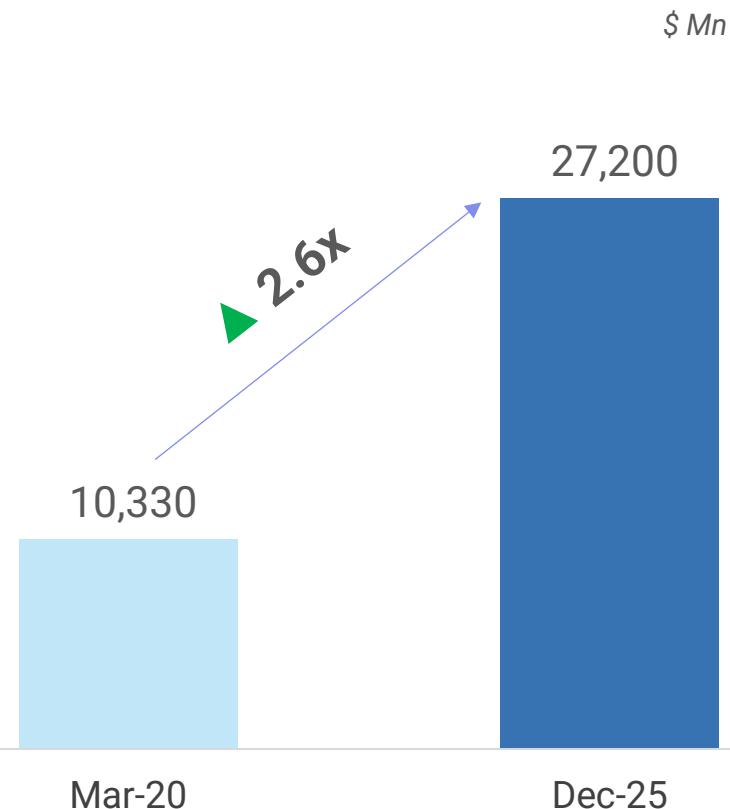


*Annualized nine-month run rate for Mar-26

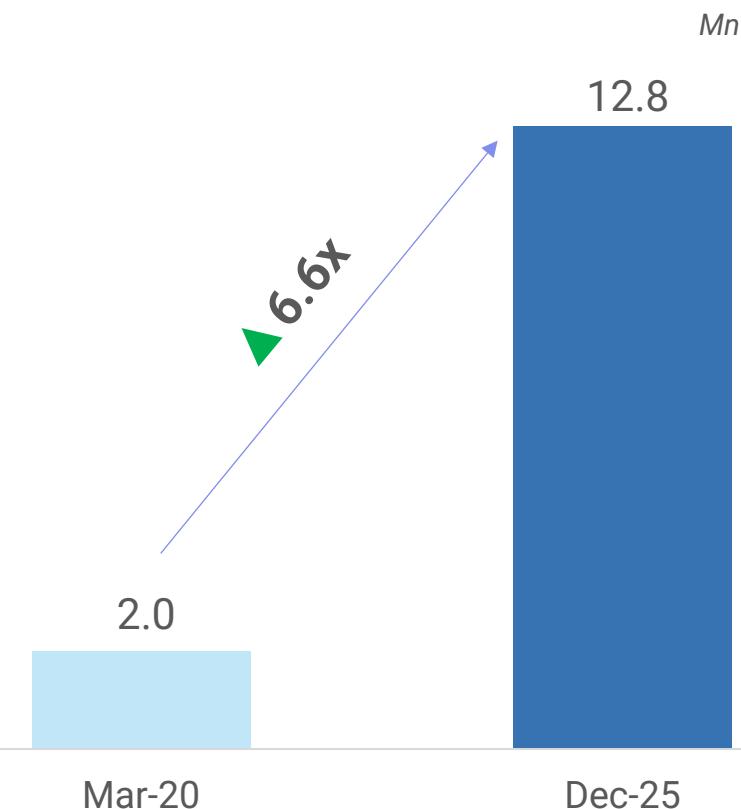


Consolidated EFSL

Customer Asset



Customer Reach

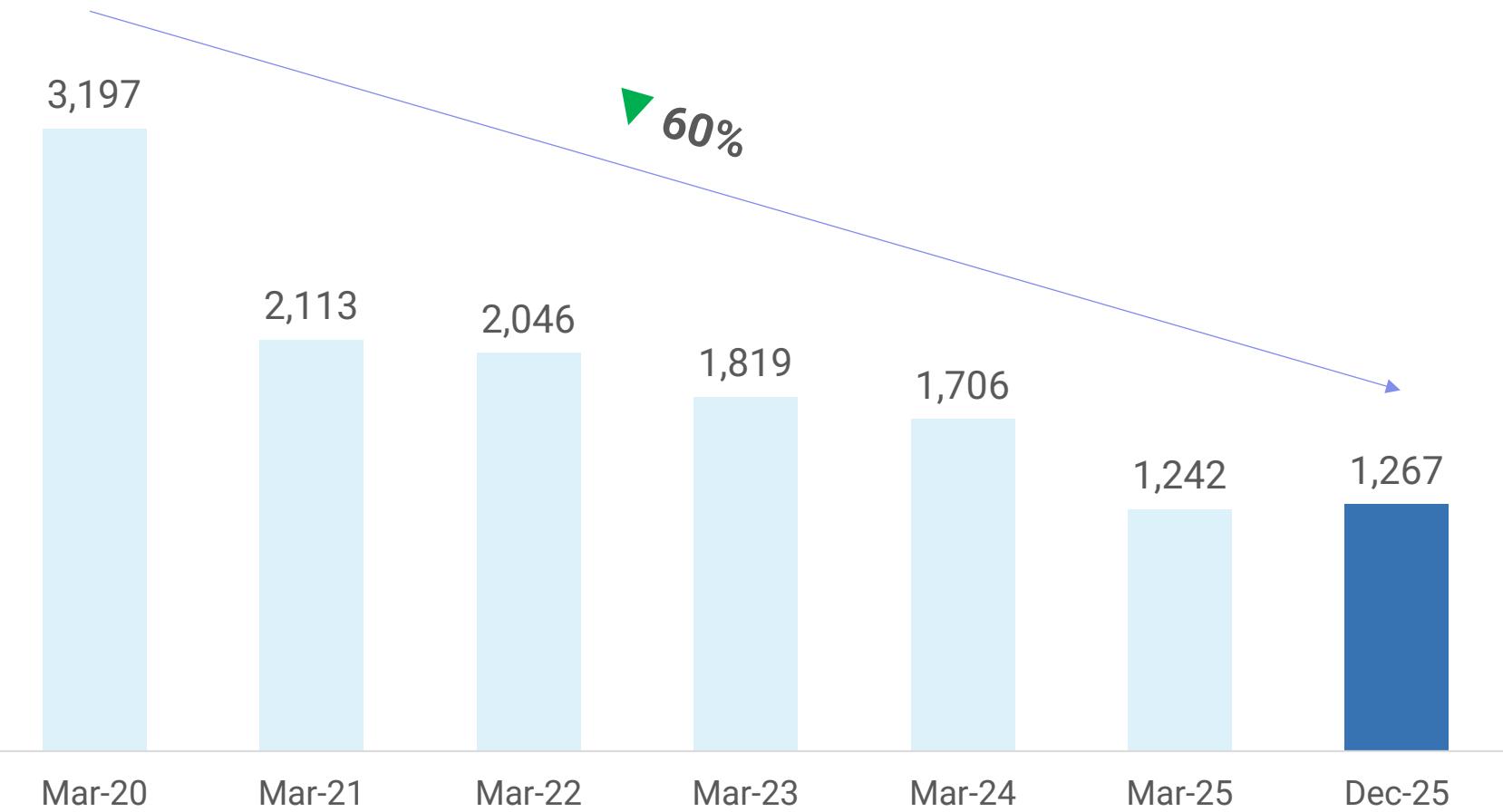




Consolidated EFSL

Net Debt

\$ Mn





Safe Harbour

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Safe Harbour

PAT figures are presented pre MI unless stated otherwise. PAT of businesses for the quarter ended Dec 25 and nine months ended Dec 25 are presented excluding the exceptional items. Exceptional items include labour code impact and ESOP expenses (pre-tax) across businesses and GST impact in LI.

Mar-26 numbers are simple annualization of nine month ended Dec 25 figures, wherever stated.

- Slide 25: LI AUM includes Shareholders and all Policyholders fund. LI AUM is calculated in accordance with IGAAP. Embedded Value is calculated on market consistent basis.
- Slide 35, 36: PAT figures for year ended Mar 20 have been restated to exclude one-off provisions taken in the period
- Slide 37: Customer reach includes MF folios, individuals covered under Group Insurance policies for LI and customers serviced since inception for GI.
- Slide 38: Debt excludes CBLO and securitisation liabilities. Net debt is gross debt minus high quality liquid assets. The equity stake held in Nuvama Wealth Management Ltd is not netted off from the gross debt.