

Edelweiss Financial Services Limited

Understanding EFSL's P&L

US \$ version



Consolidated EFSL has two distinct parts ...

1

Operating Business Entities (*Underlying Businesses*)

- Seven independent and distinct operating businesses with
 - Dedicated management teams
 - Independent boards
 - Standalone P&L and Balance Sheets

2

Holding Company Entities (*Corporate*)

- Focuses on supporting underlying businesses through
 - Capital allocation & investment oversight
 - Treasury support services
 - Core shared services (Infra support, Infosec)
 - Incubation of new businesses and capabilities



— ... And thus, Consol PAT can be seen as the sum of both parts

Consol PAT



1

PAT of Underlying Businesses

(Operating Business Entities)



2

Corporate PAT

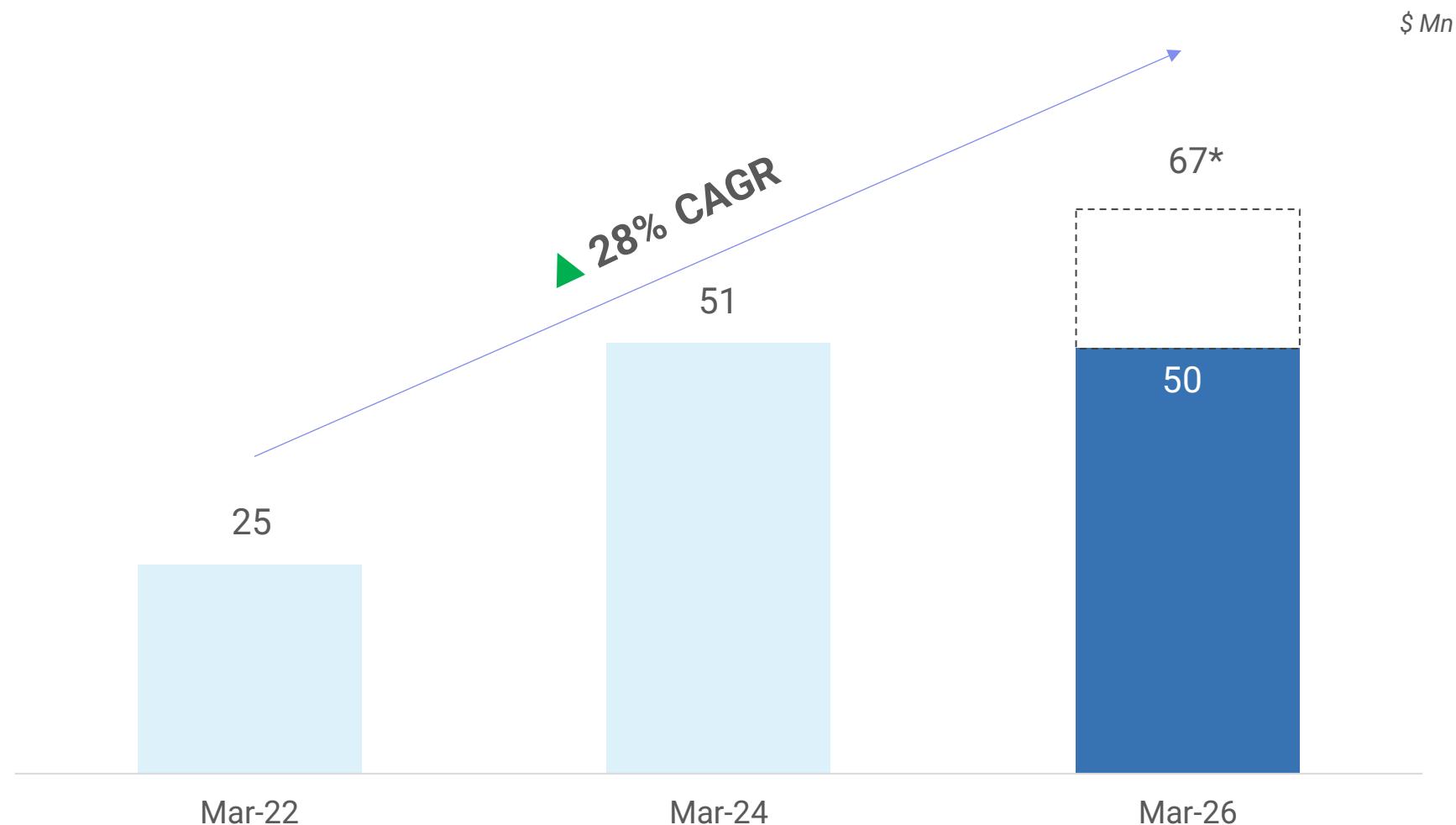
(Holding Company Entities)



Underlying Businesses



PAT of Underlying Businesses has grown at 28% CAGR



*Annualized nine-month run rate for Mar-26

Steady and predictable PAT, expect to continue growing at 20%



Underlying Businesses - Key Financial Parameters (1/3)

Alternative
Asset Mgt

Mutual Fund

Total
Asset Mgt
Businesses

\$ Mn

	Mar 22	Mar 24	Mar 26*
Revenue	32	65	103
PAT	5	19	33
Net Worth	24	81	118
Net Debt	-	53	58
ROE	26.6%	27.3%	25.0%

Revenue	19	28	35
PAT	2	4	12
Net Worth	20	27	30
Net Debt	-	-	-
ROE	11.7%	17.3%	32.1%

PAT	8	24	45
ROE	19.4%	24.7%	26.5%

*Annualized nine-month run rate for Mar-26



Underlying Businesses - Key Financial Parameters (2/3)

Asset Reconstruction

NBFC

Housing Finance

Total Credit Businesses

	Mar 22	Mar 24	Mar 26*
Revenue	100	119	106
PAT	28	39	38
Net Worth	275	350	338
Net Debt	289	150	(11)
ROE	10.8%	11.9%	10.3%
Revenue	205	154	81
PAT	11	17	2
Net Worth	438	388	235
Net Debt	1023	454	296
ROE	2.5%	4.1%	0.9%
Revenue	57	52	68
PAT	2	2	3
Net Worth	87	91	95
Net Debt	200	152	199
ROE	1.8%	2.4%	3.6%
PAT	41	58	43
ROE	5.2%	7.0%	6.2%

*Annualized nine-month run rate for Mar-26



Underlying Businesses - Key Financial Parameters (3/3)

	Mar 22	Mar 24	Mar 26*	\$ Mn
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**General
Insurance**

Revenue	32	67	101
PAT	(12)	(14)	(5)
Net Worth	15	28	39

**Life
Insurance**

Revenue	212	328	279
PAT	(23)	(17)	(16)
Net Worth	69	80	65

**Total
Insurance
Businesses**

PAT	(35)	(31)	(21)
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*Annualized nine-month run rate for Mar-26



Corporate



Corporate P&L Drivers

Revenue

- Capital Gains
- Dividends
- *Episodic fair valuation gains, inherently volatile and can vary across quarters*

Cost

- Net Interest Expense
- Operating Expense
- *Net interest expense will reduce with decline in corporate net debt*
- *Operating expense remains steady*

PAT ranges between \$(11) Mn and \$11 Mn on an annual basis



Safe Harbour

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Net worth figures include MI. PAT figures are presented pre MI unless stated otherwise. Mar-26 numbers are simple annualization of nine month ended Dec 25 figures, wherever stated.

PAT of businesses for the quarter ended Dec 25 and nine months ended Dec 25 are presented excluding the exceptional items. Exceptional items include labour code impact across businesses, GST impact in LI and ESOP expenses (pre-tax). ROE numbers for the businesses have been computed considering the same.